

Matt Williams

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www.mattwilliams.site

Highlights of Qualifications

Instructed more than 45 SGE students, yielding a 75 percent success rate.

Increased SGE customer base by 30 percent in one year.

Accomplished sales and distribution goals by executing the monthly, quarterly and annual business objectives at Columbia Distribution.

Developed Patience and Attentiveness with customers while working with ESL students and business owners in high stress environments.

Work Experience

2019–Present	Placement Coordinator <i>Integrity Immigration</i> — Nanaimo BC Assessing and aiding International ESL students new to Canada looking to gain entry to and succeed in University
2016–2018	Sales/Marketing/Instructor <i>SGE</i> — Shenzhen China IELTS and TOEFL Instructor working with Chinese students looking to study abroad. Responsible for monthly marketing events and organizing public “English Corner” style speaking and learning activities.
2011–2015	Sales and Merchandising <i>Columbia Distribution</i> — Seattle WA As an on-premise salesmen, my job was to secure new business accounts and facilitate the needs of existing accounts. This was accomplished through managing inventory, expenses, territory planning and keeping a respectful dialogue with customers and inter-company departments.

Education

2018–Present	BSc in Computer Science, Vancouver Island University, Canada
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Technical Skills

Programming	C/C++
Automation	Python, Bash
Markup	HTML, CSS, SCSS, L ^A T _E X
OS	Windows, Linux, Mac
Office	Ms Office, Libre Office