

Matthew Edwards

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Jr Developer | Data Analyst

A Software Engineer with a background in management across healthcare, finance, and purchasing sectors. With strong leadership and problem-solving skills, enjoy being challenged and continually learning. Looking forward to using my technical abilities to drive growth opportunities and productivity within an organization.

KEY SKILLS AND COMPETENCIES

Lean Six Sigma Black Belt • HTML • CSS • JavaScript • Node.js • Python • SQL • Django • React • Project Management • Process Improvement • Minitab • Leadership • Ecommerce • Financial Analysis • Strategic Planning

TECHNICAL EXPERIENCE

- Created web-based back-end database mgt system that allows users to input, edit, and delete existing products.
- Led a team as scrum master and database manager to create a full stack application utilizing Python3, Django, AWS, external APIs, and PostgreSQL allowing Vets to track and view patient recovery.
- Utilized Express, Node, MongoDB to create a tabletop RPG utility with full CRUD functionality as well as 3 levels of user permissions.
- Implemented JWT Authorization as well as a standard Session based Auth across multiple projects.
- Developed full MERN stack application utilizing React to create a seamless user interface loading multiple components.

PROFESSIONAL EXPERIENCE

Managing Partner • ME2Benefits / AFLAC • Remote

2016 – 2022

- Directly consulted with over 800 clients, exceeded sales expectations, as well as new agent production expectations.
- Developed, implemented, and monitored updated sales processes leading to over a 30% increase in annualized production per client and over 60% per account.
- Improved new account onboarding process to reduce no-pay rates by 30-50% and improve client retention.

Business Analyst/Consultant • OEC and CanDo • Akron, OH

2013 – 2017

- Led development team to implement website redesigns as liaison between the developers and ownership.
- Clients ranged from law firms, and electrical equipment manufacturers to small ecommerce sites.
- Assessed financial and operational impact of changes and tracked results to ensure gains met expectations.

Purchasing Department Head • Kasper Holdings • N. Canton, OH

2007 – 2013

- Drove the expansion of the company as a board member and the head of the purchasing department.
- Developed and implemented strategies allowing for sales growth of to over 14 million annually.
- Consulted on organizational projects, such as warehouse improvements which increased storage capacity 300%.

EDUCATION/CERTIFICATIONS

General Assembly • Software Engineering Immersive

Health Insurance License • Life Insurance License • Boise, ID

Lean Six-Sigma Black Belt • Akron, OH

BS International Business • University of Akron • Akron, OH