



# MATTEO COURTHOUD

Senior Applied Scientist

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## Skills

**Statistics:** causal inference, A/B testing, experimental design, bootstrapping, GMM, maximum likelihood, bayesian inference, hierarchical models

**Machine Learning:** supervised and unsupervised models, bagging, boosting, reinforcement learning, double machine learning

**Mathematics:** numerical optimization, gradient descent, dynamic programming

**Economics:** industrial organization, demand estimation, recommendation systems, game theory, market design, combinatorial auctions

**Computing:** parallelization, multi-threading, probabilistic programming

## Toolbox

SQL • Databricks • Github • Unix

SQL • Docker • AWS

## Coding

**Python:** numpy, scipy, pandas, sklearn, XGBoost, LightGBM, flaml, PyMC, EconML, causalml, seaborn, plotly

**R:** tidyverse, dplyr, fixest, staggered, grf, ggplot2

**Julia:** Optim, DataFrames, Plots

**Misc:** Stata, Matlab, Go, C++, Visual Basic, Pascal

## Work Experience



**Senior Applied Scientist**, Aug 2023 - ongoing **Zalando**, Berlin  
Estimated value of Zalando Plus subscription program, combining double-machine learning observational causal inference methods and customer lifetime value projections. Optimized customer targeting based on heterogeneous treatment effect estimation on customer lifetime value.



**Data Science PhD Intern**, fall 2022 **Google**, Switzerland  
Developed new generation of estimators for geographical experiments to test returns to advertising, combining quasi-experimental methods (diff-in-diffs, synthetic control) with paired experimental design. Wrote production-level library to test estimators at scale, combining real data and simulated experiments.



**Economic Consultant**, 2021 - 2022 **Crawford Consulting GmbH**  
Provided independent economic research on strategic entry, exit, and pricing decisions for Amazon.com, using both observational and quasi-experimental methods on proprietary business data.



**Teaching Assistant**, 2018 - 2022 **University of Zurich**, Switzerland  
Lectured, assisted and prepared teaching material for courses:  
• MsC Econometrics and Machine Learning (Damian Kozbur)  
• PhD Econometrics (Damian Kozbur)  
• PhD Industrial Organization (Gregory Crawford)



**Economics Intern**, spring 2016 **DG COMP**, EU Commission  
Provided economic and statistical analysis of auction data for the Halliburton-Baker Hughes (10B\$) merger case, combining applied causal inference methods with structural modeling.

## Education



**Ph.D. Economics**, 2017 - 2023 **University of Zurich**, Switzerland  
Specialization: Econometrics, Statistics, Industrial Organization.  
Advisors: *Gregory Crawford, Armin Schmutzler, Damian Kozbur.*

*Research areas:*

- Dynamic structural estimation of ratings and reviews externalities in the peer-to-peer rental market.
- Detection and prevention of pricing algorithmic collusion in high-frequency markets using reinforcement learning.
- Dynamic stochastic games of oligopolistic competition in presence of product complementarities and economies of scale.



**Visiting Doctoral Student**, fall 2021 **Yale University**, United States  
Host: *Steven Berry*, Department of Economics.



**M.Sc. Economics**, 2014- 2016 **Bocconi University**, Italy  
Specialization: Econometrics, Industrial Organization.

**B.Sc. Economics**, 2011- 2014 **Bocconi University**, Italy

## Other

- **Technical Writer**, on Towards Data Science on statistics and causal inference
- **Presenter**, PyData Zurich (2023)
- **1st place**, Machine Learning Datathon at ETH Zurich (2021)
- **Languages:** Italian (native), English, French (fluent), German, Spanish (basic)