# MATTHEW HARDWICK

Web Developer ♥ LOS ANGELES, 91040, UNITED STATES | 559-362-2408

#### ∘ DETAILS ∘

9860 Wornom Ave, Los Angeles, 91040, United States 559-362-2408 matthardwick@gmail.com

#### ○ SOCIAL PROFILES ○

GitHub github.com/matthardwick

LinkedIn <u>linkedin.com/in/mattdhardwick/</u>

Personal Website/Portfolio <u>mattdhardwick.com</u>

#### o SKILLS o

Customer Service
Web Development
eCommerce
Account Management
HTML
CSS
Javascript

#### PROFILE

With over 10 years of Customer Service and claims experience - both over the phone and electronically (e-mail and various other customer service software/portals), I have built my professional career around helping people understand complicated information and troubleshooting issues. I have worked with individual customers directly as well as business owners, HR staff, other companies, hospitals, doctors' offices, and billing departments throughout the years.

In addition to Customer Service, I have built and worked on Websites for several years, including eCommerce businesses. I'm incredibly excited to use my past experiences and knowledge to move into a new industry full-time.

#### EMPLOYMENT HISTORY

### Web Developer at Freelance, Los Angeles

2014 - Present

- Developed Personal and Business websites for clients.
- Optimized eCommerce websites for SEO/SEM.

#### Benefits Client Advisor at Poms & Associates, Woodland Hills, California

2017 - 2017

Licensed Insurance Agent for Life/Health.

- Managed a book of business as part of a small team.
- Developed technological solutions for my team to improve efficiency and make their jobs
- Created quotes and proposals to assist in Sales.
- Developed marketing materials and attended enrollment meetings to assist in new Sales, renewals, and individual enrollments.

#### Customer Service Agent at DerManouel Insurance Group, Fresno

2013 - 2016

Licensed Insurance Agent in California for Life and Health. Managing a dedicated book of business, responsible for maintenance of the account as well as marketing process from beginning to end.

- Created and requested thousands of quotes and proposals.
- Provided custom marketing tools and materials to clients to save them time and money.
- Consistantly developing new workflows within my department to increase efficiency.
- Excel expert and go to person for the entire Agency to create complex spreadsheets or for any work software questions/training.

#### Customer Service Representative at Aetna, Fresno

2008 - 2013

- Taking calls from an inbound queue from members, providers, plan sponsors, and brokers.
- Assigned to the "mentor queue," taking calls from other customer service representatives and handling supervisor requests.
- Monitoring the "Fresno Small Group Mailbox," an email box designed to answer questions from brokers, general agents, and Sales Executives regarding escalated claim and enrollment issues.

• Regional Business Sales Support Appreciation Award for 2012. Recognized for performing excellent service and collaborative efforts to Aetna's Sales team.

# Graphics Designer at Alpha Designs, Hanford

2004 - 2006

- Managed orders from customers, both in person and over the phone.
- Developed graphics solutions for silk-screen, embroidery, signs and print media.
- Installed signs and vinyl graphics.
- Experience in daily use of graphics software such as Adobe Photoshop and Illustrator.

# **♦** EDUCATION

# Udacity

2016 - 2016

Degree: Front End Web Developer Nanodegree

# Udacity

2018 - 2018

Degree: Grow With Google Challenge Scholarship