

SUMMARY

- Expand our business development workforce;
- Enhance our information technology and network system; and
- Selectively pursue strategic acquisitions and partnerships to explore opportunities in the value chain and expand our product range.

SUMMARY OF FINANCIAL INFORMATION

The following table sets forth a summary of our consolidated financial information for each of the two years ended 31 March 2015 and 2016 and each of the four months ended 31 July 2015 and 2016, which has been extracted from the Accountants' Report:

Highlights of consolidated statements of profit or loss and other comprehensive income

	Year ended 31 March		Four months ended 31 July	
	2015	2016	2015	2016
	HK\$'000	HK\$'000	HK\$'000	HK\$'000
			(Unaudited)	
Revenue	35,208	45,986	21,348	16,667
Cost of goods sold and services	(20,996)	(25,285)	(9,670)	(9,086)
Gross Profit	14,212	20,701	11,678	7,581
Profit (loss) before tax	11,557	16,126	10,685	(912)
Profit (loss) and total comprehensive income (expense)	9,674	13,298	8,922	(1,849)
<i>Non-GAAP financial information</i>				
Profit and total comprehensive income (excluding Listing expenses)	9,674	14,271	8,922	4,743

We recorded profits for the years ended 31 March 2015 and 2016 and the four months ended 31 July 2015. For the four months ended 31 July 2016, we recorded a loss of approximately HK\$1.8 million, mainly due to the non-recurring Listing expenses of approximately HK\$6.6 million. Excluding such Listing expenses, we recorded profit and total comprehensive income for the four months ended 31 July 2016 amounted to approximately HK\$4.7 million, which was lower than that for the four months ended 31 July 2015 of approximately HK\$8.9 million. Such decrease was mainly because of (i) the decrease in our total revenue due to the decrease in revenue generated from sourcing of EFT-POS terminals and peripheral devices primarily attributable to the decrease in revenue generated from Customer A as our Group sourced more quantity of EFT-POS peripheral devices for Customer A during the four months ended 31 July 2015 as a result of the higher procurement level in the four months ended 31 July 2015, to the best knowledge and belief of our Directors, attributable

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to test phase deployment of an unified and integrated payment and taxi meter platform on its taxi fleet in that period, and as a result our gross profit decreased from the four months ended 31 July 2015 to the four months ended 31 July 2016 accordingly; and (ii) the increase in administrative expenses as a result of the increase in staff cost. For details, please refer to the section headed “Financial information” in this prospectus.

Highlights of consolidated statements of cash flows

	Year ended of 31 March		Four months ended 31 July	
	2015	2016	2015	2016
	<i>HK\$'000</i>	<i>HK\$'000</i>	<i>HK\$'000</i>	<i>HK\$'000</i>
			<i>(Unaudited)</i>	
Operating cash flows before movements in working capital	12,418	16,856	10,855	(540)
Net movements in working capital	(3,327)	(4,671)	582	2,958
Income taxes paid	<u>(79)</u>	<u>(100)</u>	<u>–</u>	<u>(3,765)</u>
Net cash from (used in) operating activities	9,012	12,085	11,437	(1,347)
Net cash (used in) from investing activities	(11,312)	(8,613)	(5,624)	1,765
Net cash from (used in) financing activities	<u>3,567</u>	<u>(1,904)</u>	<u>(385)</u>	<u>(1,751)</u>
Net increase (decrease) in cash and cash equivalents	1,267	1,568	5,428	(1,333)
Cash and cash equivalents at beginning of year/period	<u>1,328</u>	<u>2,595</u>	<u>2,595</u>	<u>4,163</u>
Cash and cash equivalents at end of year/period	<u>2,595</u>	<u>4,163</u>	<u>8,023</u>	<u>2,830</u>

We recorded net cash inflow from operating activities and net increase in cash and cash equivalents for the years ended 31 March 2015 and 2016 and the four months ended 31 July 2015. For the four months ended 31 July 2016, we recorded net cash outflow from operating activities and net decrease in cash and cash equivalents, primarily due to (i) the loss before tax for the period, which was mainly attributable to (a) the decrease in total revenue as a result of the decrease in revenue generated from sourcing of EFT-POS peripheral devices for Customer A in the four months ended 31 July 2016 as compared to that in the corresponding period in 2015 and caused the decrease in gross profit accordingly; and (b) the increase in administrative