

MATTHEW BATY

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EDUCATION:

Certificate, Full Stack Web Development July 2023

UNC Charlotte; Charlotte, NC

BS in Business Administration, Concentration in Corporate Finance December 2021

Winthrop University; Rock Hill, SC GPA: 3.4 • Inducted member of the National Society for Leadership and Success

WORK EXPERIENCE:

Associate Full Stack Developer July 2023-Current *Speed Digital; Charlotte, NC*

Client Success Manager August 2021 – July 2023 *Speed Digital; Charlotte, NC*

Hardlines Team Lead October 2020 – August 2021 *Academy Sports & Outdoors; Rock Hill, SC*

- Played an integral part in the stores record year of sales with an increase of over 30% from previous year
- Train full and part-time employees on inventory practices, POS systems, and overall product knowledge
- Review federal firearm paperwork daily which requires a great level of attention to detail • Leads a team of 11 employees across two different departments

Sales Team Member November 2017 - October 2020 *Academy Sports & Outdoors; Rock Hill, SC*

- Created solutions for customers by implementing product knowledge and a strong sales process
- Drove profit through customer interactions by utilizing persuasive sales
- Increase store profitability by applying add-on up-selling techniques

Corporal, NCO August 2013 – August 2017 *United States Marine Corps; Camp Pendleton, CA*

- Managed a recreational facility for 6 months with 10 employees while making schedules, supervised opening and closing procedures daily, and planning weekly events
- Managed a division of a 24-hour communication hub for 1 year while providing telephony and videotelephony services for other branches of military all around the world • Received a NAM (Navy and Marine Corps Achievement Medal) while working alongside the commanding general of 1st Marine Division