Matt Higgins

Fullstack Web Developer - San Francisco, CA
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Linkedin - Github - Portfolio

Creative, skilled, web developer with 2 years of experience managing professional full stack projects.

SKILLS

Languages - JavaScript, HTML, CSS, Python, SQL, Mongo, JSON, Typescript, EJS, DTL | **Database** - PostgreSQL, MongoDB | **Libraries and Frameworks** - React (class based and hooks), Express.js, Django, Jquery, Bootstrap | **Other** - RESTful Routing, JSON api, CRUD api, styled-components (React), Stripe api.

PROJECTS

easyRent - Nov 2021 *(jQuery, Stripe Connected Accounts, MongoDB, Node, mongoose, express, passport, bcrypt, javascript, html, css)*
- Fullstack project enabling landlords to create and manage their properties, tenants, upkeep tasks, and payments..
- Integrates Stripe Connected Accounts so landlords can automatically collect payments from tenants' bank accounts.

proShop Ecommerce - Nov 2020 *(React, Bootstrap, MongoDB, Node, Node, mongoose, express, bcrypt, javascript)*
- Fullstack ecommerce SPA. Integrates with Paypal, handles user authentication with jwt's, and has user authorization enabling inventory management for only certain users.
- Added Redux for global state management.
- Fullstack CRUD api for multiple resources.

EXPERIENCE

Marketing & Sales Lead   Jan - 2020   Dec - 2021
Juni Learning | San Francisco, CA | Remote
- Built wireframes for devOps team to streamline user onboarding and increase conversion.
- Measured online marketing performance and increased lead conversion by 60% within three months.
- Brought together marketing, engineering, and operations teams to optimize web design based on self-sourced customer feedback.

Account Executive Sales   March 2017 - June 2019
Reflektive | San Francisco, CA
- Full cycle sales role. Finding, vetting, and closing business-to-business software deals. Average deal size: $40,000.
- Led 20-person sales team with most deals closed in a year. Optimized deal cycles to be as efficient as possible.
- 130% quota-attainment. Trained incoming sales reps on how to optimize their deal cycles.

EDUCATION

Fullstack Software Engineering Immersive Program   August 2021 - March 2022
General Assembly | Remote
Full-stack software engineering immersive student in an intensive, twelve-week, 450+ hour program focused on product development fundamentals, object-oriented programming, MVC frameworks, data modeling, and team collaboration strategies. Developed a portfolio of individual and group projects.

Bachelor of Arts (B.A.) in Political Science   Fall 2012 - Summer 2016
University of Colorado | Boulder, CO
Awards: Participated in the university's CatalyzeCU program, an incubator for student led businesses. This program only accepts 15% of applications and is a very difficult program outside of the standard college curriculum. During this course my team and I received guidance and some funding. Upon completion we delivered a full business plan to over 200 potential investors.