



Matthew Lehr

Manager - Jr. Designer/Developer

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SOFT SKILLS

PROBLEM SOLVING
ADAPTABILITY
COMMUNICATION
TEAMWORK
LEADERSHIP

HARD SKILLS

USABILITY TESTING
UX DESIGN
ADOBE CC
HTML & CSS
JAVASCRIPT
JQUERY & JSON
PHP
MYSQL
PYTHON

ACHEIVEMENTS

- Graduated with Honors from Clark College with an AAT in Web Development
- Accepted to work at art markets in over 10 cities nationwide including: Philadelphia, Phoenix, San Diego, L.A., Oakland and more
- Led the Vancouver Hot Topic visual team in assisting management to largest grossing Black Friday and Yearly sales totals in store history
- Led Philadelphia PacSun store to top 3% sales for Black Friday and top 5% overall store in company wide rating
- Earned Team Building, Creativity and Individual Excellence Awards as a Store Manager at PacSun
- Developed a minimum of one management candidate per year as store manager for promotion to higher volume store or higher level position

EDUCATION

Clark College

AAT in Web Development

Vancouver, Wa
Honors Graduate
Phi Theta Kappa
President's List
2015-2017

Group Projects:

- Peer review system for team environment
- Multiple choice quiz for bicycle safety
- Responsive website on small house movement
- Interactive team charter

Individual Projects:

- API dashboards for news, weather and student information
- Personal portfolio website
- PHP dashboard to CRUD with MySQL database

R.A.C.C.

Associate in General Studies

Reading, Pa
Graduated - 2013

Studies Focused On:

- Art
- Business
- Communication

EXPERIENCE

Portland Saturday Market

Independent Artist

Portland, Or
2014-2017

- Create and sell artwork, photography and graphic designs
- Print and supply booth with current and new designs
- Design booth to maximize interactions and sales
- Implementing the above would triple the average dollar sale by year three and increase transactions monthly

Hot Topic

Visual Manager

Vancouver, Wa
2015-2017

- Lead floorset design and visual execution to maximize sales
- Execute weekly markdowns and restocks
- Prioritize and process daily shipment
- Train team on merchandise standards and best practices

PacSun

Store Manager

Philadelphia, Pa
2006-2013

Associate Manager

Lancaster, Pa
2006-2006

Assistant Manager

Pottstown, Pa
2003-2006

- Recruit, hire and train both management and associates for open Store and District positions
- Key contributor and leader during Regional and District meetings as well as District weekly conference calls and email communication
- Hiring and training leader for Philadelphia store grand opening and yearly seasonal plans to triple staff size
- Consistently produce double digit sales increases by developing strong talent to deliver high quality customer service, flawless merchandising and consistent operations
- Award winning results achieved through strong leadership, consistent follow up, clear direction, fostering creativity and enabling a strong support system