Matt J. Woodruff

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EDUCATION

Devmountain   Lehi, UT
Full Stack Web Development Certificate   Graduated: March 2021

Brigham Young University   Provo, UT
Bachelor of Arts in Interdisciplinary Humanities (History Emphasis)   Graduated: June 2018

SKILLS

JavaScript • TypeScript • React • React Hooks • Redux • NodeJs • Puppeteer • Express • Axios • Bcrypt • PostgreSQL • Massive •
CSS • HTML5 • REST • Git • Github • GitLab • SQL Tabs • Postman • Heroku • Gatsby • Lua • Love2d

EXPERIENCE

MX | Lehi, UT   May 2021-Present
Software Engineer
- Daily use of JavaScript, TypeScript, and Puppeteer
- Works to aggregate financial data to be enhanced and actionable for end users
- Collaborates in a team of engineers, while autonomously finishes critical projects

Devmountain | Lehi, UT   December 2020-March 2021
Web Developer/Software Engineer (*Student*)

The Simple Things - [GitHub Repo](#)

React | React Hooks | Redux | NodeJS | Express | Axios | Bcrypt | PostgreSQL | Massive
- Developed app where user is able to search and access family recipes, create an account, and leave comments on each recipe
- Created Restful API, full CRUD
- Applied Bcrypt for authentication when registering an account or logging in
- Personal project envisioned, designed, and coded by myself

Hungree - [GitHub Repo](#)

React | React Hooks | NodeJS | Express | PostgreSQL | SCSS | Amazon S3 | Yelp Fusion API | Socket.io
- App that allows user to swipe/agree on restaurants located around them to help decide where to eat
- User can create an account, add friends, and invite those friends to a lobby where the decision takes place
- Worked on this app in a team of four using Github Teams and Trello in a remote environment

JT Marketing and Consulting | Remote (Based in Chicago, IL)   November 2019-December 2020
Full Time: Director of Inbound Sales

- Directed, trained, and motivated the Inbound Sales team (ranged from 15-20 sales reps)
- Member of the Executive Team, helped mold the future of the company as a whole. Consulted constantly with both the CEO and the Chairman of the Board
- Wrote new processes and policies for both the company and the Sales team, ensured they were implemented correctly and all relevant employees trained and notified

Weave | Lehi, UT   June 2019-June 2020
Sales Development Team Lead

- Led a team of 8 sales reps to consistently hit monthly and quarterly sales goals, while exceeding my own set quota of selling Office Management SaaS technology
- Trained and reviewed performance for all team members, set goals together to improve their sales abilities

My Dental Rep | Provo, UT; Las Vegas, NV   June 2018-May 2019
Sales Consultant

- Tasked with the opening of a new market area in Las Vegas, NV, but also responsible for sales across the United States
- Sold SaaS platform directly to doctors, which provided large cost savings and convenience. Managed client accounts and customer satisfaction, resolved issues quickly with a focus on retention, cultivated a professional relationship of trust and loyalty to brand