# Digital Marketing Assignments Module -3

# 1 What are the four important tags we use in SEO?

## Ans:

- 1. Title Tag (<title>):
- 2. Meta Description Tag (<meta name="description">):
- 3. Meta Keywords Tag (<meta name="keywords">):
- 4. Meta Robots Tag (<meta name="robots">):

# 2 What is the use of open-graph tags in a website?

#### Ans:

Open Graph tags are meta tags used to customize the appearance of a website's content when shared on social media platforms like Facebook, Twitter, LinkedIn, and Pinterest. These tags allow website owners to control how their content is displayed in social media feeds, ensuring a consistent and visually appealing presentation across different platforms.

The primary use of Open Graph tags is to enhance the social sharing experience by providing additional metadata about a web page's content. When a user shares a link to a website on social media, the platform reads the Open Graph tags to generate a preview of the shared content, including the title, description, image, and other relevant information.

3 What tag we will use to add an image to the website? Explain the points we should care about while adding the image to the website.

#### Ans:

<img src="image.jpg" alt="Description of the image">

**src:** Specifies the URL or path to the image file.

**alt**: Provides alternative text for the image, which is displayed if the image cannot be loaded or for accessibility purposes.

When adding images to a website, there are several important points to consider:

- **1. Image Quality**: Use high-quality images that are clear, visually appealing, and relevant to the content of your website. Avoid using low-resolution or pixelated images that can detract from the user experience.
- **2. Image Size:** Optimize image sizes to minimize file sizes and improve website loading times. Use image compression techniques and tools to reduce file sizes without compromising quality. Large image files can slow down page loading speed, negatively impacting user experience and search engine rankings.
- **3. File Format:** Choose the appropriate file format for your images based on their content and use case. Common image formats include JPEG (for photographs and complex images), PNG (for images with transparency), and SVG (for vector graphics and logos).
- **4. Alt Text:** Always include descriptive and meaningful alt text for each image using the alt attribute of the <img> tag. Alt text serves as a textual alternative for visually impaired users who rely on screen readers and is also displayed if the image fails to load. Describe the content and purpose of the image concisely and accurately.
- **5. Image Accessibility**: Ensure that images are accessible to users with disabilities by providing descriptive alt text, appropriate text equivalents for complex images, and ensuring proper contrast ratios for text overlaid on images. Adhering to web accessibility standards improves usability and inclusivity for all users.
- **6. Responsive Design:** Implement responsive design techniques to ensure that images scale appropriately across different devices and screen sizes. Use CSS media queries and the srcset attribute to serve different image sizes based on device capabilities, viewport size, and pixel density (e.g., Retina displays).

**7. SEO Optimization:** Optimize images for search engines by using descriptive filenames, relevant keywords in alt text and image captions, and providing context through surrounding content. Properly optimized images can improve organic visibility and drive traffic to your website through image search results.

# 4 What is the difference between NOFOLLOW and NOINDEX? Ans:

**NOFOLLOW:** Prevents search engine crawlers from following links on a page, but the linked page can still be indexed and appear in search results.

**NOINDEX:** Instructs search engine crawlers not to index a page, preventing it from appearing in search results altogether.

# 5 Explain the types of queries.

## Ans:

- 1) Informational Queries: Seek information or answers.
- 2) Navigational Queries: Look for specific websites.
- 3) Transactional Queries: Intend to complete a transaction.
- 4) Commercial Investigation Queries: Research or compare products/services.
- 5) Local Queries: Seek information specific to a location.
- 6) Long-Tail Queries: Use detailed, niche search phrases.
- 7) Broad Queries: Use general, unspecific search terms.
- 8) Question Queries: Pose direct questions for specific answers.

# 6 What is the importance of Site Map and Robot.txt in SEO?

#### Ans:

**Sitemap:** Helps search engines discover and index all pages of a website efficiently by providing a list of pages and metadata.

**Robots.txt**: Controls search engine crawlers' access to specific pages or directories on a website, improving crawl control and indexability by preventing crawling of sensitive or duplicate content.

7 Below is the list of pages for an e-commerce site that doesn't need to be crawled by any crawler.

- o Admin pages
- o Cart page
- o Thank-you page
- o Images

How will you achieve this?

#### Ans:

Here's a sample "robots.txt" file that disallows crawling of the pages you mentioned:

User-agent: \*

Disallow: /admin/

Disallow: /cart/

Disallow: /thank-you/

Disallow: /images/

# 8 What are on-page and off-page optimization?

### Ans:

**On-page optimization:** This involves optimizing elements within your website, such as content, meta tags, URLs, and images, to improve its visibility and relevance to search engines and users.

**Off-page optimization**: This refers to activities conducted outside your website, like link building, social media marketing, and online reputation management, aimed at enhancing your website's authority, credibility, and visibility on the web.

Both on-page and off-page optimization are crucial for improving search engine rankings and attracting organic traffic to your site.

# 9 Perform an on-page SEO using available tools for

www.designer2developer.com

#### Ans:

**1.Keyword Research:** Use tools like Google Keyword Planner, SEMrush, or Ahrefs to identify relevant keywords related to the content and services offered on www.designer2developer.com. Focus on long-tail keywords that have decent search volume and low competition.

# 2.Content Optimization:

Ensure that each page on www.designer2developer.com has a unique and descriptive title tag that includes relevant keywords.

Write compelling meta descriptions for each page, summarizing the content and encouraging users to click.

Optimize headings (H1, H2, etc.) by including relevant keywords and structuring the content logically.

Ensure the content is high-quality, informative, and relevant to the target audience. Aim for readability and avoid keyword stuffing.

**3.URL Optimization**: Check the website's URLs and ensure they are concise, descriptive, and include relevant keywords where appropriate.

# 4.Image Optimization:

Optimize image file names to include relevant keywords.

Add descriptive alt text to each image to improve accessibility and provide context for search engines.

**5.Internal Linking:** Review the website's internal linking structure and ensure that pages are interconnected logically. Use descriptive anchor text that includes relevant keywords.

**6.Page Speed Optimization:** Use tools like Google PageSpeed Insights or GTmetrix to analyze the website's loading speed and identify opportunities for improvement. Optimize images, minify CSS and JavaScript files, leverage browser caching, and consider using a content delivery network (CDN) to improve performance.

- **7.Mobile Optimization:** Check the website's mobile-friendliness using Google's Mobile-Friendly Test. Ensure that the website is responsive and displays properly on various devices and screen sizes.
- **8.Technical SEO Audit:** Use tools like Screaming Frog or SEMrush to conduct a technical SEO audit of www.designer2developer.com. Check for crawl errors, broken links, duplicate content, and other technical issues that may affect search engine visibility.
- **9.Schema Markup**: Implement schema markup where applicable to enhance the website's visibility in search engine results pages (SERPs) and provide additional context to search engines.

Content Freshness: Regularly update and add new content to the website to keep it fresh and relevant. Consider adding a blog section or news updates to provide valuable information to visitors and attract organic traffic.

# 10 Prepare complete on-page and off-page SEO audit report for www.esellerhub.com

#### Ans:

Here's a brief outline of an on-page and off-page SEO audit report for www.esellerhub.com:

# On-Page SEO Audit:

- **1.Keyword Analysis:** Assess target keywords, distribution, and competitiveness.
- **2.Content Analysis**: Review content quality, relevance, and optimization.
- **3.Technical Analysis**: Evaluate website structure, metadata, header tags, and page speed.
- **4.Mobile Optimization:** Check mobile-friendliness and responsive design.

# **Off-Page SEO Audit:**

**1.Backlink Analysis:** Evaluate backlink quality, quantity, and diversity.

- **2.Social Media Presence**: Assess activity and engagement on major social media platforms.
- **3.Online Reputation Management:** Monitor reviews and mentions, address negative feedback.
- **4.Local SEO (if applicable):** Review local business listings and citations.

Based on these analyses, recommendations can be made to improve www.esellerhub.com's SEO performance, including keyword optimization, content enhancement, technical fixes, backlink building, social media engagement, reputation management, and local SEO efforts. Regular monitoring and adjustments are essential for ongoing SEO success.

# 11 What are the characteristics of "bad links"?

#### Ans:

- 1.Low-quality or irrelevant sources.
- 2.Links obtained through paid schemes or manipulative tactics.
- 3. Over-optimized anchor text.
- 4.Links from penalized sites or link networks.
- 5. Reciprocal linking solely for the purpose of inflating link profiles.
- 6.Comment and forum spam.
- 7. Negative SEO attacks by competitors or malicious individuals.

Identifying and removing bad links is essential for maintaining a healthy and natural link profile, which is crucial for SEO success.

12 Perform Keyword Research then create a blog on "Importance of IT Training" and provide a link to TOPS Technologies and connect it with the webmaster and Google Analytics

### Ans:

# 13 What is the use of Local SEO?

#### Ans:

- **1.Increase Local Visibility:** Local SEO helps businesses appear prominently in local search results when users search for products or services in their area. This increased visibility can lead to more website traffic, phone calls, and visits to physical stores.
- **2.Target Local Customers:** By optimizing for local search terms and geographic modifiers, businesses can target their marketing efforts towards potential customers in specific locations. This is particularly beneficial for brick-and-mortar businesses or service-based businesses that serve a local clientele.
- **3.Improve Google Maps Rankings:** Local SEO optimization includes optimizing Google My Business listings, which can improve a business's rankings in Google Maps results. This is crucial for businesses looking to attract customers who are searching for nearby locations or directions.
- **4.Enhance Online Reputation**: Local SEO involves managing online reviews and ratings on platforms like Google My Business, Yelp, and Facebook. Positive reviews can improve a business's reputation and attract more customers, while negative reviews can be addressed to mitigate any potential damage.
- **5.Gain Competitive Advantage:** Optimizing for local search allows businesses to stand out from competitors in the same area. By appearing at the top of local search results and having an optimized Google My Business profile, businesses can attract more customers and gain a competitive edge.
- **6.Increase Trust and Credibility:** A well-optimized local online presence, including accurate business information, positive reviews, and high-quality images, can build trust and credibility with potential customers. This can lead to more conversions and repeat business.

Overall, the use of Local SEO is essential for businesses looking to target local customers, increase their online visibility in specific geographic areas, and drive more foot traffic and sales to their physical locations.