

# Luther Project

Mauricio Flores





# Sliding scale - gross profits split (\$)

	Movie Theater	Studio
Week 1	20%	80%
Week 2	20%	80%
Week 3	30%	70%
Week 4	40%	60%
Week 5	50%	50%

# Which movies to play?

Model to estimate:

*Opening gross profit per theater*  
*[\$ / theater]*

Adjuster: Actuals

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Seasonal

Yearly

All Time

Chart Watch

International

Indices

Movies A-Z

Studios

ALL RELEASES

WIDE RELEASES

LIMITED RELEASES

CALENDAR GROSSES

## 2014 DOMESTIC GROSSES

Total Grosses of all Movies Released in 2014

**#1-100 - #101-200 - #201-300 - #301-400 - #401-500 - #501-600 - #601-700 - #701-702**

< Previous Year      Data as of: Today or ( Month / Day / 2014 ) Go      Next Year >

Rank	Movie Title (click to view)	Studio Filter	Total Gross / Theaters	Opening / Theaters	Open	Close
1	<b>American Sniper</b>	WB	\$350,126,372 3,885	\$633,456 4	12/25	6/25
2	<b>The Hunger Games: Mockingjay - Part 1</b>	LGF	\$337,135,885 4,151	\$121,897,634 4,151	11/21	3/19
3	<b>Guardians of the Galaxy</b>	BV	\$333,176,600 4,088	\$94,320,883 4,080	8/1	1/22
4	<b>Captain America: The Winter Soldier</b>	BV	\$259,766,572 3,938	\$95,023,721 3,938	4/4	8/21
5	<b>The LEGO Movie</b>	WB	\$257,760,692 3,890	\$69,050,279 3,775	2/7	9/4
6	<b>The Hobbit: The Battle of the Five Armies</b>	WB (NL)	\$255,119,788 3,875	\$54,724,334 3,875	12/17	4/2
7	<b>Transformers: Age of Extinction</b>	Par.	\$245,439,076 4,233	\$100,038,390 4,233	6/27	10/9

## 317 movies (2012, 2013 and 2014)

- Studios (37)
- Genres (18)
- Ratings (5)
- Run time minutes
- Budget (\$)
- Release date (4 seasons)
  - *oscars*
  - *spring*
  - *summer*
  - *bad months*



**Opening gross per theater =**

*b0* +

*b1* **studio\_FoxS** +

*b2* **studio\_A24** +

*b3* **studio\_BV** +

*b4* **studio\_Focus** +

*b5* **studio\_Rela** +

*b6* **studio\_Fox** +

*b7* **studio\_ORF** +

*b8* **Runtime\_mins** +

*b9* **Budget** +

*b10* **genre\_Drama** +

*b11* **rating\_R** +

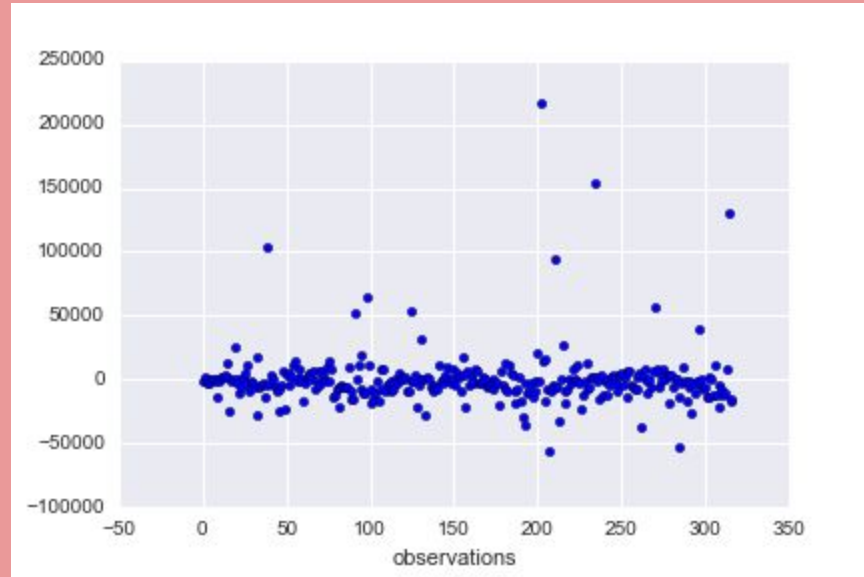
*b12* **season2\_oscars** +

*b13* **season2\_summer**

## OLS Regression Results

<b>Dep. Variable:</b>	opening_gross_per_theather	<b>R-squared:</b>	0.227
<b>Model:</b>	OLS	<b>Adj. R-squared:</b>	0.194
<b>Method:</b>	Least Squares	<b>F-statistic:</b>	6.840
<b>Date:</b>	Thu, 28 Apr 2016	<b>Prob (F-statistic):</b>	1.46e-11
<b>Time:</b>	16:29:09	<b>Log-Likelihood:</b>	-3625.8
<b>No. Observations:</b>	317	<b>AIC:</b>	7280.
<b>Df Residuals:</b>	303	<b>BIC:</b>	7332.
<b>Df Model:</b>	13		
<b>Covariance Type:</b>	nonrobust		

# Residuals Plot

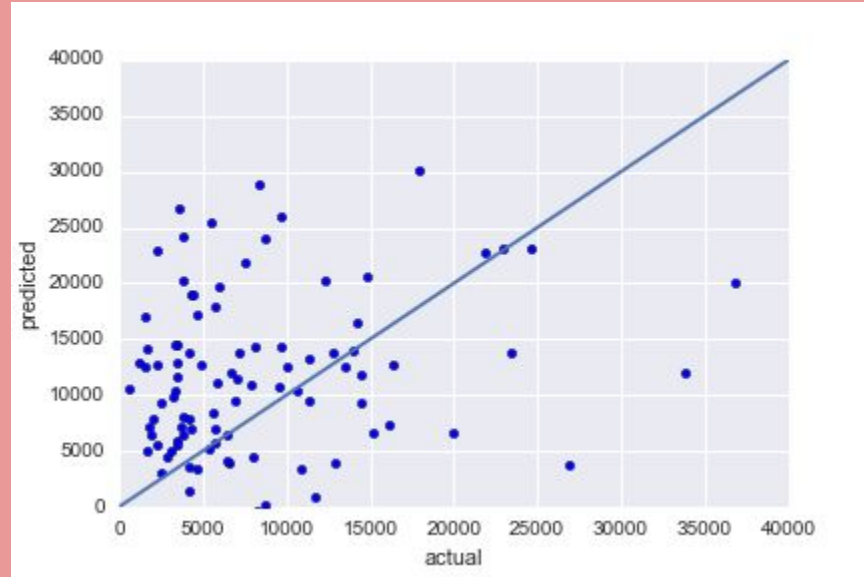


## Out Sample data:

- Year 2015
- 104 movies

# Model Validation

## Opening gross profits per theater



$r^2$  (coefficient of determination) = 0.11

Root mean squared error = \$20,142

## Conclusions:

- More domain knowledge to discover variables that might influence opening gross(\$) and opening theaters (e.g. marketing)
- Test with new available variables(e.g. actor/actresses, director, etc.)
- Test with more historical data (e.g. 10 years)