

# **BABD**

Masters in Business Analytics and Big Data

## **Association Rules**



















# The "diapers and beer" story

"A number of convenience store clerks noticed that men often bought beer at the same time they bought diapers.

The store mined its receipts and proved the clerks' observations correct.

So the store began stocking diapers next to the beer coolers, and sales skyrocketed".





## **Association Rules**

## Find interesting REGULAR PATTERNS and RECURRENCES within a large set of transactions

### Some application domains:

## Market basket analysis

Identify associations between items in shopping baskets (i.e. which items are frequently purchased together). Can be used to understand customer shopping, optimize shelf location, catalog-design, develop co-marketing initiatives.

## Credit Card Risk Analysis

Highlight novel strange patterns or find the characteristics of customers who are likely to default on credit card (notice that product and services are virtually infinite).

Can be used to reduce risks when assessing new credit card applications.

## Web Mining

Understand the patterns of navigation paths. Can be used to improve the navigation experience.



## **Association Rules**

## Some application domains:

#### Fraud Detection

Discover characteristics of individuals who perform potential fraudulent actions from a set of transactions consisting of incident reports and applications for compensation.

Can be used to prevent the payment of compensation based on unlawful conduct.

## Stock Market Analysis

Find relationships between individual stocks, or between stocks and economic factors. Can help stock traders to select interesting stocks and improve trading strategies.

## Medical Diagnosis

Identify relationships between symptoms, test results and illness. Can be used for assisting doctors on illness diagnosis or even on treatment.



## Association Rules: Some definitions

Consider the following set of n objects (items):

$$\mathcal{O} = \{o_1, o_2, \dots, o_n\}$$

A K-ITEMSET is a generic subset  $L \subseteq \mathcal{O}$  containing k objects

A TRANSACTION can be represented as an itemset that has been recorded in a database in a single activity

The data set is composed by a list of m transactions  $T_i$  , each being associated to a unique identifie  $t_i$ 

## Data set of transactions

#### List of transactions

identifier $t_i$	transaction $T_i$
001	$\{a,c\}$
002	$\{a,b,d\}$
003	$\{b,d\}$
004	$\{b,d\}$
005	$\{a,b,c\}$
006	$\{b,c\}$
007	$\{a,c\}$
008	$\{a,b,e\}$
009	$\{a, b, e\} $ $\{a, b, c, e\}$
010	$\{a,e\}$

 $\mathcal{O} = \{a, b, c, d, e\} = \{\text{bread, milk, cereals, coffee, tea}\}$ 



## Data set of transactions

The list of *m* transactions is expressed by means of a bi-dimensional matrix:

- lacksquare Columns correspond to the objects in the set  $oldsymbol{\mathcal{O}}$
- Rows correspond to the different transactions
- The generic elements of the matrix is given by  $x_{ij} = \left\{egin{array}{ll} 1 & ext{if } o_j ext{ belongs to } T_i \\ 0 & ext{otherwise} \end{array}
  ight.$

#### Matrix of transactions

identifier $t_i$	а	b	С	d	e
001	1	0	1	0	0
002	1	1	0	1	0
003	0	1	0	1	0
004	0	1	0	1	0
005	1	1	1	0	0
006	0	1	1	0	0
007	1	0	1	0	0
008	1	1	0	0	1
009	1	1	1	0	1
010	1	0	0	O	1

 $\mathcal{O} = \{a, b, c, d, e\} = \{\text{bread, milk, cereals, coffee, tea}\}$ 



## **Association Rules**

The EMPIRICAL FREQUENCY of the itemset L is defined as the number of transactions in the data set containing L

When dealing with a large sample, the ratio f(L)/m (relative frequency) approximates the probability of occurrence of the itemset  $\,L\,$ 

	$\mathcal{O} = \{$	$\{a,b,c,d,e\} =$	= {bread, mill	k, cereals, coff	ee, tea}
identifier $t_i$	а	b	С	d	e
001	1	0	1	0	0
002	1	1	0	1	0
003	0	1	0	1	0
004	0	1	0	1	0
005	1	1	1	0	0
006	0	1	1	0	0
007	1	0	1	0	0
008	1	1	0	0	1
009	1	1	1	0	1
010	1	0	0	0	1

$$L = \{a, c\} = f(L) = 4 = \Pr(L) \approx 4/10 = 0.4$$



## What is a rule?

Let Y and Z be two propositions which may be true or false.

A RULE is an implication in the form Y => Z: "if Y is true, then Z is also true"

A rule is called PROBABILISTIC if the validity of Z is associated with a certain probability p:

"if Y is true, then Z is also true with probability p"

Consider two disjoint itemsets,  $L\subset \mathcal{O}$  and  $H\subset \mathcal{O}$  , and the transaction T

An ASSOCIATION RULE is a probabilistic implication denoted as  $L \Rightarrow H$  with the following meaning:

"if L is contained in T, then H is also contained in T with probability p"



# **Confidence and Support**

- **CONFIDENCE**  $p = conf\{L \Rightarrow H\}$ 
  - proportion of transactions containing H among those including L (reliability of the rule)
  - it approximates the conditional probability that H belongs to T given that L belongs to T
- **SUPPORT**  $s = \sup\{L \Rightarrow H\}$ 
  - proportion of transactions containing both H and L (frequency of the rule)
  - it approximates the probability that L and H are both contained in a future transaction

 $\mathcal{O} = \{a, b, c, d, e\} = \{\text{bread, milk, cereals, coffee, tea}\}$ 

	identifier $t_i$	а	b	С	d	e
	001	1	0	1	0	0
	002	1	1	0	1	0
	003	0	1	0	1	0
$C = \{a, c\}$	004	0	1	0	1	0
$L = \{a, c\}$ $I = \{b\}$	005	• 1	1	1	0	0
$I = \{b\}$	006	0	1	1	0	0
	007	1	0	1	0	0
	008	1	1	0	0	1
	009	• 1	1	1	0	1
	010	1	0	0	0	1

$$L = \{a, c\}$$
$$H = \{b\}$$

$$p = conf\{L \Rightarrow H\} =$$

$$s = \sup\{L \Rightarrow H\} =$$



# Confidence and Support

# What about rules with very high confidence and very low support?

They may occur simply by chance.

They are likely to be uninteresting from a business perspective (items that customers seldom buy together).

But...they might be incredibly relevant!\*

# What about items with low empirical frequency?

They may correspond to expensive products (jewelry?) that are seldom purchased but whose patterns are still interesting.



# What about rules with very high support and very high confidence?

Interesting but...

...they may correspond to something "already known".

The inference made by a rule does not necessarily imply causality...

...which typically involves relationships occurring over time.

\*{Down's syndrome}  $\rightarrow$  { trisomy 21} (a chromosomal defect). Patients with trisomy 21 suffer from Down's syndrome with almost 100% confidence. But Down's syndrome is found in about one in thousand cases.



# **Strong Association Rules**

Objective ⇒ Find the **STRONG** association rules:

$$s \geq s_{min}$$
  $p \geq p_{min}$ 

$$p \geq p_{min}$$

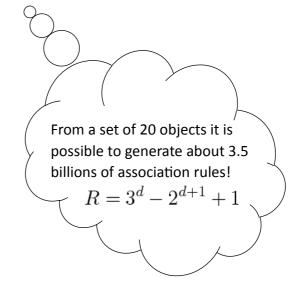
what about extracting all the rules?...

The number of possible rules increases exponentially as the number of objects increases ...

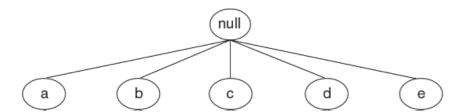


... a two-phase procedure is applied:

- Generation of FREQUENT ITEMSETS
- Generation of *strong* rules



## **Itemset Lattice**





## **Association Rules**

#### FIRST REMARK

If the itemset  $L\cup H$  is not frequent, we can exclude from the analysis all the rules obtained by using all the proper subsets of  $L\cup H$  ...

$$\{a, b\} \Rightarrow \{c\}$$
 
$$\{a, c\} \Rightarrow \{b\}$$
 
$$\{b, c\} \Rightarrow \{a\}$$
 
$$\{a\} \Rightarrow \{b, c\}$$
 
$$\{b\} \Rightarrow \{a, c\}$$
 
$$\{c\} \Rightarrow \{a, b\}$$

... the real problem, however, is how to generate all the frequent itemsets!

## **Association Rules**

A data set of *m* transactions defined over a set of *n* objects may contain up to 2<sup>n</sup>-1 frequent itemsets (excluding the empty set) ...exhaustive enumeration is impracticable...

The APRIORI ALGORITHM is an effective method for extracting strong rules. It relies on the following property (Apriori principle):

"if an itemset is frequent, then all its subsets are also frequent"

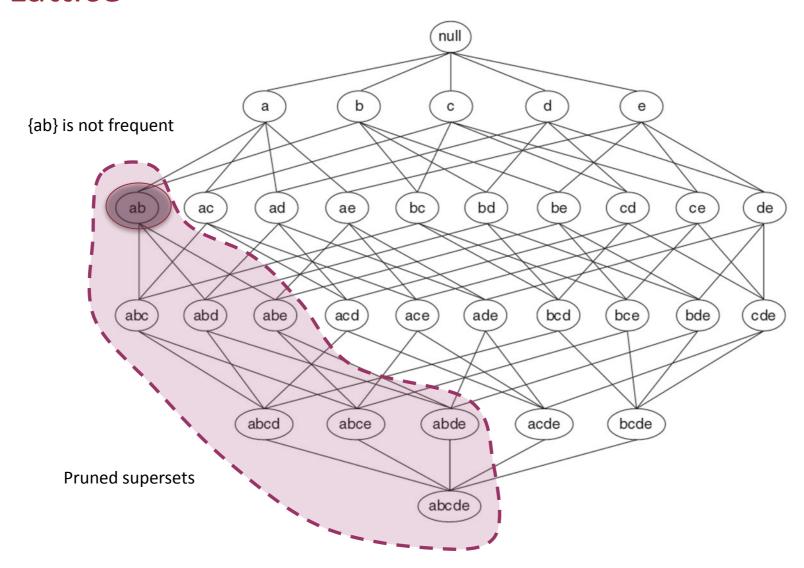


if an itemset is not frequent, then each of the itemset containing it are not frequent as well!

Once a non-frequent itemset is identified in the course of the algorithm, all its supersets are implicitly eliminated and excluded from the analysis



## **Itemset Lattice**





The Apriori algorithm generates the frequent itemsets iteratively, starting from the frequent 1 – itemset to the frequent k – itemsets

Phase 1 - initialization

Compute the empirical frequency of each object.

Discard the objects with a frequency smaller than the given threshold (support = 0.2).

 $\mathcal{O} = \{a, b, c, d, e\} = \{\text{bread, milk, cereals, coffee, tea}\}$ 

itemset	relative frequency	status
<i>{a}</i>		
$\{b\}$		
{ <i>c</i> }		
$\{d\}$		
{e}		
(~)		

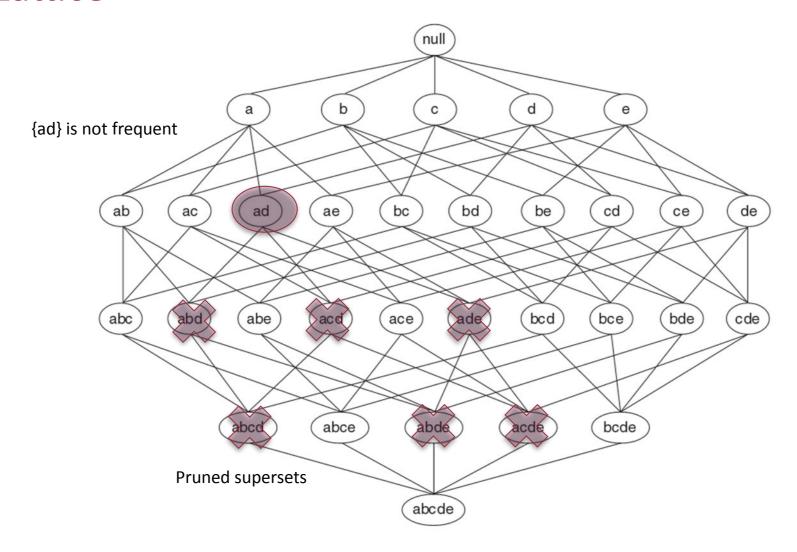
Phase 1 - iteration 1

The candidate 2 – itemsets are obtained from the 1 – itemset found during the former iteration. Non-frequent itemsets are discarded.

$\mathcal{O} =$	$\{a, b,$	c, d,	$e$ } =	{bread,	milk,	cereals,	coffee,	tea}
-----------------	-----------	-------	---------	---------	-------	----------	---------	------

itemset	relative frequency	status	
	4/10 = 0.4 $4/10 = 0.4$ $4/10 = 0.1$ $1/10 = 0.1$ $3/10 = 0.3$ $3/10 = 0.3$ $3/10 = 0.3$ $2/10 = 0.2$ $0/10 = 0.0$	frequent frequent not frequent frequent frequent frequent frequent not frequent	<u>**</u>
$   \begin{cases}   c, e \\   \\   d, e   \end{cases} $	1/10 = 0.1 0/10 = 0.0	not frequent not frequent	

## **Itemset Lattice**



Phase 1 - iteration 2

The candidate 3 – itemsets are obtained from the 2 – itemsets found during the former iteration. Non-frequent itemsets are discarded.

$$\mathcal{O} = \{a, b, c, d, e\} = \{\text{bread, milk, cereals, coffee, tea}\}$$

itemset	relative frequency	status
$   \begin{cases}     a, b, c \\     a, b, e   \end{cases} $	2/10 = 0.2 2/10 = 0.2	frequent frequent

The first phase of the algorithm terminates since no candidate 4 – itemsets can be generated!

Phase 2 - step 1

Split each frequent itemset B into two disjoint non-empty subsets L and H = B - L, according to each possible combination.

Generate all the corresponding candidate rules.

Given a frequent k-itemsets it is possible to generate 2<sup>k</sup>-2 candidate rules which may by strong rules (excluding those with empty body or head)

Phase 2 - step 2

For each candidate rule  $L \Rightarrow H$  compute the confidence.

Very fast step: frequencies of ( $L \cup H$ ) and L are known at the end of the first phase

Phase 2 - step 3

Take just the rules with a confidence greater than the prefixed threshold (i.e. confidence ≥ 0.55) ⇒ strong rules



## Strong rules generation

itemset	rule	confidence	status
{a, b} {a, c} {a, c} {a, c} {a, e} {a, e} {b, c} {b, d} {b, d} {b, e} {a, b, c} {a, b, c}	$   \begin{cases}                                  $	p = 4/7 = 0.57 $p = 4/7 = 0.57$ $p = 4/7 = 0.57$ $p = 4/5 = 0.80$ $p = 3/7 = 0.43$ $p = 3/3 = 1.00$ $p = 3/7 = 0.43$ $p = 3/5 = 0.60$ $p = 3/7 = 0.43$ $p = 3/3 = 1.00$ $p = 2/7 = 0.29$ $p = 2/3 = 0.67$ $p = 2/4 = 0.50$ $p = 2/4 = 0.50$ $p = 2/7 = 0.29$ $p = 2/4 = 0.50$ $p = 2/7 = 0.29$ $p = 2/3 = 0.67$ $p = 2/7 = 0.29$ $p = 2/3 = 0.67$ $p = 2/4 = 0.50$ $p = 2/3 = 0.67$ $p = 2/4 = 0.50$ $p = 2/3 = 0.67$	strong strong strong strong not strong strong not strong not strong strong not strong strong not strong strong not strong strong strong strong strong strong
${a, b, e}$ ${a, b, e}$ ${a, b, e}$ ${a, b, e}$		p = 2/3 = 0.67 p = 2/7 = 0.29 p = 2/2 = 1.00 p = 2/7 = 0.29	strong not strong strong not strong



# **Strong Association Rules**

Strong rules are always meaningful?

A retailer whishes to analyze a set of transactions to identify associations between sales of milk and sales of biscuits:

- 1000 transactions
- 600 include 'milk'
- 750 include 'biscuits'
- 400 include both products

Probability of purchasing biscuits conditioned to the purchase of milk

 $\uparrow$ 

The rule  $\{ milk \} \Rightarrow \{ biscuits \}$  has support 0.4 and confidence 0.67

What is the probability of purchasing biscuits?...0.75, which is greater than 0.67!



Biscuits and milk show a negative correlation...
...the purchase of milk reduces the probability of buying biscuits!



## Lift Index

## A third measure of significance is the LIFT:

$$l = lift\{L \Rightarrow H\} = \frac{conf\{L \Rightarrow H\}}{supp(H)}$$

The lift is greater than 1: body and head are positively associated

The rule is effective in assuming the presence of the head in a given transaction

The lift is lower than 1: body and head are negatively associated

The rule is less effective than the estimate obtained by the frequency of the head

## For the former example:

$$conf\{L \Rightarrow H\} = 400/600 = 0.67$$
  $lift\{L \Rightarrow H\} = 0.67/0.75 \approx 0.89$   $supp(H) = 750/1000 = 0.75$ 



## **Association Rules**

The computational effort required grows exponentially as the number *n* of objects increases

## To improve the efficiency:

- Split the data set into disjoint subsets of transactions and apply the algorithm to each subset (local frequent itemsets)
- Use the algorithm on a given sample of transactions
- Resorting to hierarchies of objects
- Discard in the preprocessing phase less interesting objects



## **Association Rules**

The aforementioned rules are binary, asymmetric and one-dimensional rules

presence vs. absence presence is more relevant

## More general association rules:

- Rules for binary symmetric variables ({male,female}, {interested,non-interested} ...)
  - → two asymmetric binary variables are introduced for each symmetric variable
- Rules for categorical variables (education, profession,...)
  - → a set of asymmetric binary variables is introduced for each categorical variable
- Rules for continuous variables (age, income,...)
  - → discretization is first applied to obtain a categorical variable
- Multi-dimensional rules
- Sequential rules (when transactions are recorded according to a specific temporal sequence)



Hospital-associated infections (HAI) are infections whose development is favored by the hospital environment (are those acquired by a patient during his hospital staying).

Very relevant issue (Italy, 2008-2010):

- Recoveries / Year ~ 11 Mln
- Hospital infections / Year  $\sim 700 800$  thousands
- Death / Year  $\sim 7 7.5$  thousands
- Costs for hospitals and medical centers  $\sim 1.5 3.5$  Billion Euros
- Preventable infections ~ 30% (21.000 per year)
- Preventable deaths ~ 30% (2300 per year)

Index of the quality of hospital assistance



Number of hospital infections every 1000 patients releases



Hospital infections are classified according to their localization

Most prominent infections and isolated microorganisms:

- lacksquare Urinary tract infections (42%, Escherichia coli  $\sim$  30.7%)
- lacksquare Surgical site infections (24%, Stapphylococcus aureus  $\sim$  18.6%)
- Pneumonia and respiratory tract infect ions (11%, Pseudomonas aeruginosa  $\sim$  16.9%)
- Other infections (5%)



Machine learning-based surveillance system that uses association rules to identify new and interesting patterns in surveillance data

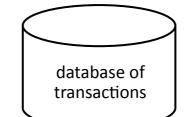
Microorganism investigated: Pseudomonas aeruginosa

Objective ⇒ Control the susceptibility of the microorganism to a set of antibiotic agents over time and identify the so-called *events\** 

### **Each transaction is composed by the following items:**

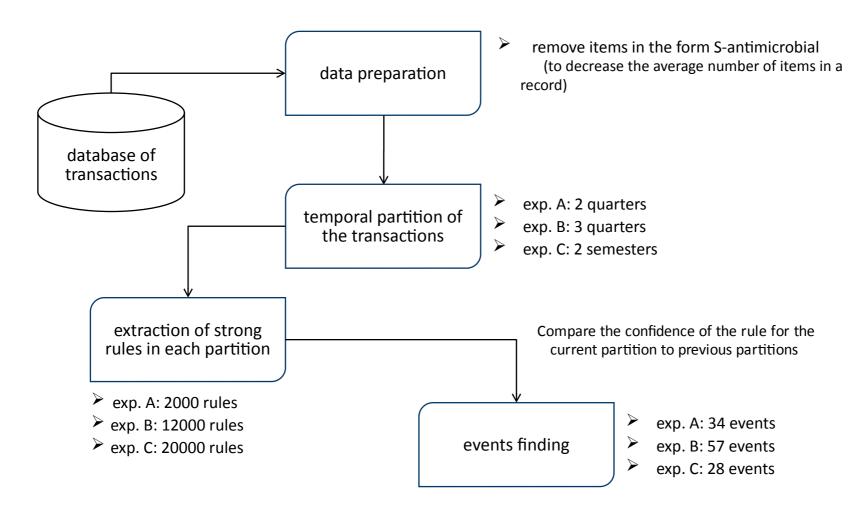
- date reported
- source of isolate (sputum, blood, urine)
- location of patient in hospital
- patient's geographical living area
- antibiogram (results of the testing for the sensitivity to different antibiotics):
  - R (resistant), I (intermediate resistance), S (susceptible)





<sup>\*</sup>An event describes a significant change in the confidence of an association rule over time.

Machine learning-based surveillance system





## Rule / Event

## $R\sim Ciprofloxacin \rightarrow R\sim Imipenem$

An increase from 7% (3/43) in Q3 to 24% (8/33) in Q4 in the probability that a *Pa* isolate is resistant to imipenem given that it is resistant to ciprofloxacin.

## SourceUrine → I~Imipenem

An increase from 2% (2/96) in S1 to 9% (12/142) in S2 in the probability that a Pa isolate is intermediate to imipenem given that it is from urine.

### SourceSP → LocNICU\*

An increase from 4% (2/54) in S1 to 23% (12/53) in S2 in the probability that a Pa isolate is from a patient in the NICU given that the isolate is from sputum.

\*Neonatal Intensive Care Unit

## Suggested action

Review of antimicrobial selection in the treatment of patients with *Pa* infection.

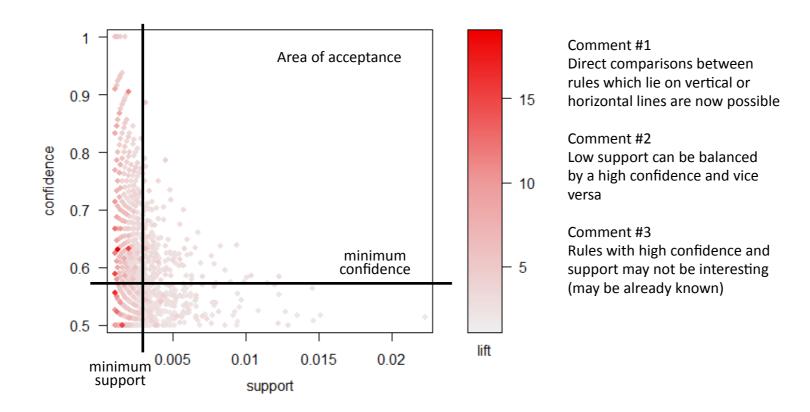
Utilization review of imipenem

Review the intensive care procedures in the NICU and/or antimicrobial usage.



#### **SCATTER PLOTS**

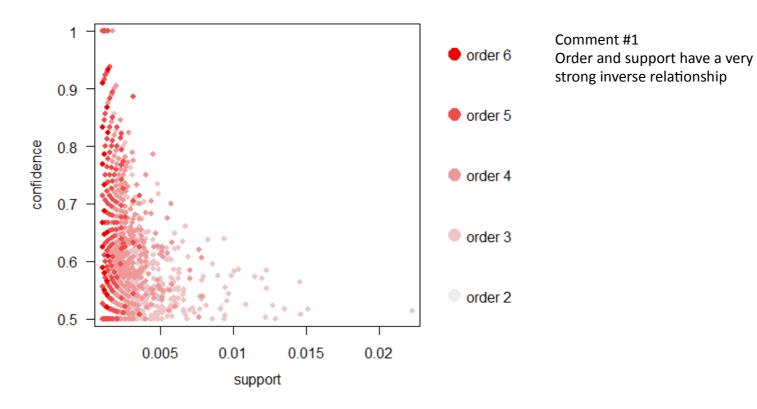
Display two criteria of interest (i.e. confidence and support) in a single plot.
A third measure (i.e. lift) can be used as the color of the points.





### **SCATTER PLOTS: TWO-KEY PLOT**

Special version of a scatter plot.
The color indicates the number of items contained in the rule.

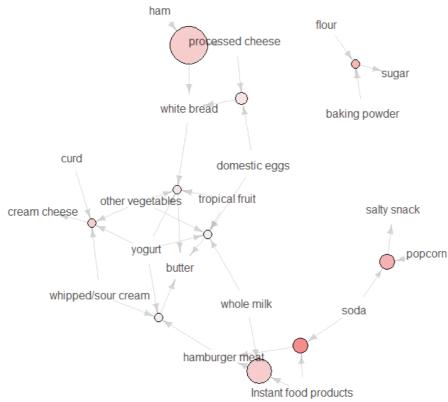




#### **GRAPH-BASED VISUALIZATION**

Visualize association rules using arrows and nodes.
Arrows usually represent items and their direction the relationship in the rule.

size: support (0.001 - 0.002) color: lift (11.279 - 18.996)

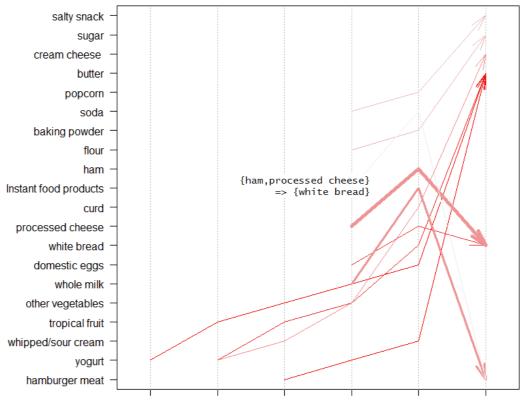




#### PARALLEL COORDINATES PLOT

Displays the items on the y-axis as nominal values and the x-axis represents the positions in a rule (i.e. first item, second item and so on).

Arrows indicate consequent items (width  $\rightarrow$  *support*, color intensity  $\rightarrow$  *confidence*).



Comment #1
With an increasing number of rules also the number of crossovers between the lines increases.



#### **DOUBLE DECKER PLOT**

To analyze a single rule and/or comparing the "strength" of different rules.
It displays a contingency table obtained by evaluating the *support* and *confidence* of all the rules generated for each antecedent's subset.

{other vegetables,hard cheese,domestic eggs}
=> {butter}

0	ther veg.	hard cheese	dom. eggs	$\longrightarrow$	butter	$\rightarrow$ $\neg$	butter
		COMBINATION		SUPP	CONF	SUPP	CONF
	no	no	no	0.07	0.39	0.11	0.61
	no	no	yes	0.01	0.16	0.08	0.84
	no	yes	no	0.03	0.26	0.07	0.74
	no	yes	yes	0.00	0.05	0.02	0.95
	yes	no	no	0.06	0.17	0.28	0.83
	yes	no	yes	0.00	0.04	0.08	0.96
	yes	yes	no	0.00	0.07	0.05	0.93
	yes	yes	yes	0.12	0.98	0.00	0.02



#### DOUBLE DECKER PLOT

The support of an association rule is represented by the highlighted area in the corresponding bin. The confidence is given by the height of the highlighted area.





### **DOUBLE DECKER PLOT**

Comparison with other rules with similar support and confidence (0.96 and 0.12).





#### DIFFERENCE OF CONFIDENCE

Measure how much the body L of the rule contributes to the prediction of the head H

(we are interested in detecting associations between the presence of itemsets)

$$doc (L \Rightarrow H) = conf (L \Rightarrow H) - conf (not L \Rightarrow H)$$

	Rule			Support	Confidence	Lift	Doc	
	heineken	$\rightarrow$	corned beef	0.12	0.21	0.54	-0.45	
	apples	$\rightarrow$	heineken	0.10	0.34	0.56	-0.39	
	herring	$\rightarrow$	avocado	0.17	0.34	0.97	-0.02	
	herring	$\rightarrow$	ham	0.16	0.32	1.09	+0.05	
	cracker	$\rightarrow$	heineken	0.37	0.75	1.25	+0.34	
	coke	$\rightarrow$	ice cream	0.22	0.74	2.40	+0.61	
heineken ⇒ corned beef	apples ⇒ heineken		herring ⇒ avocado		nerring ⇒ nam	crack hein	ker ⇒ eken	coke ⇒ ice cream
0.66			<b>1</b> 0.36	0.34		<b>1</b> 0.	41 0.75	

# Case Study #1: Census Bureau

#### INCOME ANALYSIS ON CENSUS DATA

- The data set (Adult data set) contains a sample of data (48842 examples) extracted in 1994 from the Census Bureau database.
- Available fields are:
  - age Age of the individual
  - workclass Type of employment (Government, Private, Military, etc.)
  - education Highest level of education achieved for that individual
  - education-num Highest level of education in numerical form
  - marital-status Never-married, Separated, Widowed, etc.
  - occupation Exec-managerial, Farming-fishing, etc.
  - relationship Family relationship value (Husband, Father, Unmarried, etc.)
  - race Amer-Indian-Eskimo, Asian-Pac-Islander, Black, etc.
  - sex Male, Female
  - capital-gain Capital gains recorded (Income from investment sources, apart from salary)
  - capital-loss Capital loss recorded (Losses from investment sources)
  - fnlwgt The # of units in the target population that the responding unit represents.
  - hours-per-week Hours worked per week
  - native-country Country of origin of the individual
  - $\blacksquare$  income Annual income of the individual (small:  $\le$  50K USD, large: otherwise)



## Case Study #1: Census Bureau

#### INCOME ANALYSIS ON CENSUS DATA

- Objective: Analyze the elements promoting high annual incomes (above 50K USD) based on census data by means of association rules mining
- Numeric fields must be converted into ordinal attributes. Let's consider the following mapping:
  - age → Levels: Young (0-25), Middle-aged (26-45), Senior (46-65) and Old (66+)
  - hours-per-week → Levels: Part-time (0-25), Full-time (25-40), Over-time (40-60) and Workaholic (60+)
  - capital-gain and capital-loss → Levels: None (0), Low (0 < median of the values greater zero) and High (≥ median of the values greater zero)



# Case Study #2: Medical Appointments

#### INVESTIGATING SHOWING-UP AND NO-SHOW

- The data set contains medical appointments for 300k individuals.
  Each appointment is described in terms of 14 attributes.
- Available fields are:
  - Age Age of the individual (numeric)
  - Gender Male or Female (factor)
  - Appointment Registration Date and time of registration (datetime)
  - Appointment Date Date of the appointment (datetime)
  - Day Of The Week (factor)
  - Diabetes, Alcoholism, Hypertension, Smokes, Tuberculosis (binary)
  - Handicap Four categories (factor)
  - Sms\_Reminder Number of SMS sent (0,1,2)
  - Awaiting Time (in days, numeric)
  - Status 'Show-Up' or 'No-Show' (factor) (30% are no shows)



# Case Study #2: Medical Appointments

#### INVESTIGATING SHOWING-UP AND NO-SHOWS

Prepare the data set for association rules mining

- Apply the Apriori algorithm to find associations (generate rules must be composed by at most 4 items each).
- Find the best rules (rules with the highest Lift) in the form:
  - ¶ { list of items } → { No-Show }
- Attempt to provide a meaningful interpretation of No-Show rules
- Identify the most important factors in Show-Up rules

# POLITECNICO DI MILANO GRADUATE SCHOOL OF BUSINESS







