



The 10 Epro 360 Success Principles

1. **Take 100% responsibility, even when you fail:** Complaining about anything or anyone in your life will NEVER solve the problem. You have the power to change anything you don't like.
2. **Focus on the good qualities of others:** Try to see the potential in everyone you meet, and speak about the good qualities you see in them. You will be surprised by the results. People will treat you as good as you treat them.
3. **Surround yourself with positive people:** Having the right people in your life is key to becoming successful. Remember this quote: "You are the average of the five people you spend the most time with." Students join the Epro 360 Network because they want to be successful.
4. **Take action:** Ideas and dreams are important to have, but they alone will never get you anywhere. Take action without hesitation. Do NOT wait for the approval of others to begin! If you don't know where to start, identify an easy step and take it!
5. **Listen to your instincts:** If you are certain about a decision, don't be afraid to say "no." You always have the right to say "no" just as much as you have the right to say "yes." When you face a big decision, don't compromise. Remember: If it's not a YES, it's a NO.
6. **Be positive:** Your attitude, whether positive or negative, will have a direct impact on the pursuit of your goals. If you believe in yourself, your goals will become much easier to achieve.
7. **Ask for what you want:** There is nothing to lose when you ask for something you don't have.
8. **Be grateful for what you have:** This is a fundamental attitude of successful people. Be aware of all the great things you have received and never take anything for granted.
9. **Give:** Ask every successful person and you will hear the same thing: "You have to give first in order to receive." It doesn't work the other way around.
10. **Listen to the right people:** When receiving advice from somebody, ask yourself: "Do I admire that person for what he/she has achieved?" If the answer is NO, say thank you, but don't take it. Look for people who are already living your dream. Ask them and take their advice very seriously.
11. **Always underpromise and overdeliver!**

Shaping the Next Generation of Global Leaders