

## MANAGER, ADVISORY, PERFORMANCE IMPROVEMENT

### Career Overview

Experienced Solution Architect and System z Mainframe Technology Evangelist with over 12 years of IT industry experience focusing on large Banking & Financial Services and Government clients across ASEAN region. Proven record of constantly delivering high performance and result oriented professional with exceptional management and consultative selling skills. Demonstrated ability to work independently or as a team player in various projects.

Fast Learner – Good Analytical - Innovative - Goal-Oriented - Flexible

### Recent Accomplishments

- Over-achieving the ASEAN sales goals for IBM software every year by closing high values deals e.g. Core system modernization, integrations and new workload for banking and government clients and awarded the IBM Hundred Percent Achievement Club.
- Awarded the Sales Eminence Award for being the top high performer by demonstrating technical leadership in delivering new and complex high quality solution to clients in response to varying business requirements to many large customers in ASEAN resulting in various high value deals closure and growing IBM solution footprint in ASEAN.
- Consistent Top High Performance rating every year in IBM.
- Awarded the Outstanding Technical Achievement Award for outstanding competitive wins with IBM solution including competitive takeout in various accounts ASEAN.
- Achieved the IBM Certified IT Specialist certification in 2012.
- Able to build long term client relationship and became trusted adviser to clients and has engaged with IT and C-level leaders to influence clients to adopt IBM solutions leading to improved and successful client in meeting business needs. Successful projects including new Core system modernization and integration, replacement and revamp in addition to various banking and government new business initiatives.

### Work Experience

10/2014 to Current

Manager, Advisory, Performance Improvement Accenture i¼ Los Alamitos , CA

GST implementation project in RHB Group in Malaysia

05/2008 to 10/2014

Client Solution Architect, IBM Software Group, ASEAN Galaxy Solutions i¼ Secaucus , NJ

Focus on driving new solution/workload in key account for sales closure by working with clients to understand their business requirements and propose IT solutions to address them as well as oversee the delivery of the proposed solution. Provides overall technical responsibilities for the success of the solution design and construction specializing in enterprise modernization and integration of legacy systems and middleware solutions like ESB, BPM, Cloud Computing and Mobility for Financial Services and Government customers across the ASEAN region. Proven record of closing high value deals in large accounts with consistent year-to-year revenue growth for IBM Software.

Experience in working with clients to run presentations/demos/POCs and workshops including performance assessment, system healthcheck, integration architecture workshops by analyzing and developing standards/recommendations and architectural governance and best practices for customers to improve their core system availability and optimization for cost savings resulting in many large deals closure.

Specialties: SOA, Enterprise Application Integration (EAI), BPM, Cloud, Mobility, WebSphere, Rational Enterprise Modernization, DevOps, Core Banking, Capacity Planning and System z upgrade, System z (Mainframe) OS - z/OS, Linux, CICS and Solutions Architecture

05/2007 to 05/2008

Core Banking Consultant Infopro Sdn Bhd i¼ City , STATE

Provided technical leadership on Core Banking business processes and requirement for success of the development, maintenance and implementation of ICBA for banking customers. ICBA is a full fledged web-based core banking systems utilizing open systems technologies like J2E and Oracle and IBM solutions.

Designed enhancement and prepared functional requirements specification and ensured solution delivery based on banking systems' best practices and provide support to banking customers in area of Deposit/ Trade Finance/ Treasury/ Remittances/ GL modules of ICBA

06/2003 to 01/2007

System Analyst Core Banking Section, Maybank Group 1/4 City , STATE

Responsible for developing and application design of new projects and maintenance of Core Banking system running on the mainframe system.

Specialized in Core Payment Systems – SWIFT, RENTAS, Interbank GIRO, and Inward and Outward Cheque Clearing. Implemented new major projects include Foreign Bills Collection / Mobile Banking. Team lead for new Auto Payments System project. Worked on projects and service modification for both online and batch applications. Tasks involved were analysis, research, estimation, coding, testing and documentation with strict adherence to system standards.

Part of the New Core Banking Replacement project team. Constantly evaluates different vendors system and functionality. Knowledgeable in new technologies i.e. SOA, integration of multiplatform systems, best practices in banking systems. Involved in gathering requirements and evaluation in RFI and RFP process of New Core Banking replacement project involving proposal from i-Flex / Infosys / TATA / Temenos and Silverlake.

Worked closely with user departments, troubleshooting problems and designing new or improved applications and initiated problem determination analysis model to identify problems and provide solutions on Core system.

Constantly reviewed users specifications, analyzed and responded to their business requirements by preparing solutions. Constantly performing study and research and providing innovative ideas and new technology advances to improve payment systems in area of flexibility, scalability and connectivity, process flow of systems and for system and application tuning. My knowledge and experience of various IBM and CA tools and MVS Utilities-DFSORT/ICETOOL, DFSMS) allowed me to be a major contributor toward the success of Maybank IT initiatives to improve time to market for new product implementation.

Organized and coordinate trainings for Maybank Technical staffs and managed focus groups to perform study and research core banking applications. Staff productivity, exposure and learning have been improved.

#### Skills

11 years of experience in System z and distributed applications development on z/OS, Programming languages : COBOL, PL/I, PL/SQL , EGL, Databases - DB2, Oracle, IDMS/ADSO, MQ and Enterprise Connectivity - ESB, Message Broker, Business rules and events, Business Process Management, Mobile and Cloud, Middleware - WAS, CICS

Specialize in IBM software focusing on IBM Rational and WebSphere solutions – RDz, RAA, RBD-EGL, RTCz, Quality Management and skilled in area of CICS Modernization , Web 2.0, SOA, Mobility, BPM, Business Rules Management

#### Education and Training

2003

Bachelor of Science in Computer Science : Majoring in Software Engineering University of Malaya 1/4 State , Malaysia

- Graduated with CGPA of 3.43 of 4.00 with Dean's List