

PRODUCT MANAGER

Core Qualifications

- Mehmet CAKMAK / Additional Page
- Profile and Career Objective: A multilingual, dynamic and client driven Supply Chain professional with 4 years of experience. Recently relocated to Houston, TX with permanent residency and looking for new opportunities.
- My objective is to get a supply chain related job at a competitive company in which I can use my business skills, experiences and education.
- Qualifications Summary:
- Purchasing
- Supply Chain Management
- Product marketing
- Planning
- Multitasking
- Supplier and customer relations
- Project Management
- Sales and data analysis
- Use of 3 languages at professional level
- SAP ERP and MS Office

Experience

Product Manager 08/2015 to 12/2015 Us Bank

- Supply Chain Management for kitchen appliances of a merchandise with total annual turnover of \$5M Planned and managed sales, stocks and marketing campaigns Drove product strategies that addressed market trends, customer needs and competitive positioning Managed launch plans, pricing decisions and distribution channels Coordinated with advertising agencies, sales and operations staff to create marketing exposure Profit and lost management additional to resource management for campaign budgets Silverline Built-In Kitchen Appliances.

Procurement Clerk 06/2014 to 08/2015 Tarzana

- Responsible in household appliances buying functions totaling to a value of \$4M annually Contacted with suppliers in order to request price offers and determine final product specifications Placed orders and followed its invoices and order-to-payment processes Logistics planning from 4 countries located in 2 different continents Negotiated and signed purchase contracts with new suppliers Project management of product lines to be launched Prepared research reports for domestic and international markets Active liaison role between 4 different departments, including internal quality audits located in factory site.

Purchasing Agent 04/2013 to 06/2014 Jeld-Wen Dunkirk

- Outsourced finished gold jewelry articles Monitored and managed stocks of over 3500 oz.
- Checked the accuracy of invoicing and followed related money transfers Demand planning to meet the production of 30 different producers Received the merchandise and did random quality checks on goods for continuous improvement Helped with promotions, advertising campaigns and collection creations Visited factories and fairs locally and internationally.

Education

Bachelor's Degree : Business Administration Jan 2010 Koc University City , Turkey Business Administration

Aug 2009 Harvard University City , State , USA

Economics Course 2009 Summer School City , Italy

Erasmus Exchange Program Jul 2008 Italian High School City , Turkey

Interests

Intensive European Union Studies Certificate, Berlin and Munich, Germany, 2006 A conjoint program organized by Freie University and Ludwig Maximilian University Archeology Summer Program Certificate, University of Bari, Italy, 2005 Completed Mandatory Military Service for Turkish Army as Ground Forces Sergeant between Apr- Sep 2012 Took several summer jobs during school years: Work&Travel Programs participation in USA for two summers in North East, MD and Milton, DE 2007&2008 Simultaneous translator at the International Education Fairs 2006-2009 Operation personnel for Cruise passengers 2000 Hotel operations experiences 2010-2012 Volunteered Activities: Koc University Italian Association Different responsibilities including Presidency (2005-2009) Koc University Student Mentor At International Exchange Office (2005-2010) FIBA European Basketball Championship, Turkey As Referee Out-of-Game-Assistant (2001) TEGV, Istanbul (Turkish Education Volunteers Ass.) As language teacher to students with lower income (2009) Italian High School Alumni Foundation Discipline Committee Member (2005-2007) Hobbies: Playing trumpet Reading history books Playing basketball Traveling (Been to 32 different countries all around the world)

Languages

Spanish (Limited Working Proficiency) *Italian (Full Professional Proficiency) *Turkish (Native Language)

Skills

advertising, budgets, competitive, continuous improvement, contracts, client, customer relations, data analysis, Economics, ERP, invoicing, Italian, Logistics, market trends, marketing, Exchange, money, MS Office, Multitasking, Page, positioning, pricing, processes, Product marketing, Profit, Project Management, Purchasing, quality, research reports, Sales, SAP, Spanish, Supply Chain, Supply Chain Management, Turkish, articles

Additional Information

- Other Studies and Work Experiences: Intensive European Union Studies Certificate, Berlin and Munich, Germany, 2006 A conjoint program organized by Freie University and Ludwig Maximilian University Archeology Summer Program Certificate, University of Bari, Italy, 2005 Completed Mandatory Military Service for Turkish Army as Ground Forces Sergeant between Apr- Sep 2012 Took several summer jobs during school years: Work&Travel Programs participation in USA for two summers in North East, MD and Milton, DE 2007&2008 Simultaneous translator at the International Education Fairs 2006-2009 Operation personnel for Cruise passengers 2000 Hotel operations experiences 2010-2012 Volunteered Activities: Koc University Italian Association Different responsibilities including Presidency (2005-2009) Koc University Student Mentor At International Exchange Office (2005-2010) FIBA European Basketball Championship, Turkey As Referee Out-of-Game-Assistant (2001) TEGV, Istanbul (Turkish Education Volunteers Ass.) As language teacher to students with lower income (2009) Italian High School Alumni Foundation Discipline Committee Member (2005-2007) Hobbies: Playing trumpet Reading history books Playing basketball Traveling (Been to 32 different countries all around the world)