

PRODUCT MANAGER CONSULTANT

Summary

Results producing apparel professional with over 10 years of progressive experience in garment product development, strategic sourcing, vendor management and production. Extensive knowledge of knits and wovens. Proven ability to collaborate cross-functionally with global design, vendors, production and sales teams to achieve target margin goals. Adept at providing strategic direction to managers on costing, resource planning, vendor negotiation, product packaging and process improvement. Career Highlights Â· Expertise in managing all apparel roll-out phases from fabric and product development to strategic sourcing, vendor negotiation and production scheduling. Â· Promoted continued production progress by updating global offices and vendors on seasonal development calendars, sample needs, and development numbers. Â· Traveled overseas to Asia and Peru several times a year to meet with factories and mills to discuss costing, placement strategies, and review vendor development. Â· Implemented costing strategies saving \$500K in one year by moving core knit programs to Vietnam. Â· Exceeded margin goals at TMAG for the newly launched TaylorMade by Ashworth and Private Labels.

Skills

Microsoft Office (Word, Excel, PowerPoint, and Outlook) Knowledge of Illustrator

Experience

January 2016 to January 2017

Cumming Llc Product Manager Consultant

- Projects assigned based on company needs.

January 2015 to January 2015

Mfa Oil Chicago , IL Project Manager

- Responsible for the success of turnaround project events.
- Incorporated new processes, tools and approaches that increased efficiency.
- Worked with brands across global regions to configure, coordinate and roll-out the CTC process globally.
- Established and ensured the timely execution of the global product pipeline development calendar across all functions to deliver seasonal, SMU and chase product.
- Proactively engaged with cross functional leaders and teams to drive resolution of any arising issues across Finance, Planning, Merchandising, Design, PD, Sourcing and Operations.
- Enforced calendar compliance by monitoring and tracking adherence to deadline and progress towards line development, performing check-ins with divisional heads and functional leads.

January 2009 to January 2014

Ingram Micro. Princeton , MO Manager

- A manufacturer of golf clubs, bags, accessories and apparel.
- It is a subsidiary of the German company Adidas.
- Provided calendar management.
- Improved seasonal gross margin from 40% to 58% for the polo category.
- Developed strategy to reduce lead-time from port to warehouse by 45days.
- Worked collaboratively with Design and Planning to provide cost estimates and development options at initial line reviews to meet margin goals.
- Interfaced with raw materials team, technical design and operations to provide technical support, related manufacturing and supply chain expertise to deliver outcomes that will drive top line profitable sales.
- Participated in brand meetings, proto reviews, sms reviews and line finalization meetings.
- Maximized gross margin opportunities through leverage, product re-engineering and product versioning.
- Managed a team of product developers in the creation and commercialization of assigned products (men, women's, kids and private labels).

January 1999 to January 2008

ASHWORTH INC San Diego , CA Senior Sourcing Manager

- A golf apparel company, specializing in polo's, outerwear, sweaters, woven shirts and bottoms.
- Managed the appropriate product testing requirements.
- Improved monthly on time delivery score from below 60% to 95%.
- Created a tech pack process along with the Design team to reduce workload.
- Collaborated with US and Asia based partners to integrate and maximize total sourcing efforts.
- Partnered with planning lead on seasonal capacity planning and actualizing forecast accuracy.
- Researched vendor and production strategies, investigate new sourcing opportunities as well as new development and production processes.
- Traveled to factories in Thailand, Vietnam, China, Peru, and Taiwan four times a year to review innovation, production, negotiate costs and continue to develop vendor performance and improve vendor partnership.
- Worked with VP and Director of Sourcing to identify suppliers with innovative products and competitive pricing.

Education and Training

University of Phoenix

City , State Marketing Management Marketing Management

Riverside City College

City , State Business Administration Associate of Arts Business Administration

Certifications

The Hudson Institute: Coaching Skills for Managers, Qualifying Managers for Success, Project Management., New Horizons: Project Management Fundamentals

Skills

capacity planning, Coaching, competitive, CTC, delivery, Finance, functional, German, Illustrator, innovation, Director, materials, meetings, Merchandising, Excel, Microsoft Office, Outlook, PowerPoint, Word, pricing, processes, product testing, progress, Project Management, re-engineering, sales, sms, strategy, supply chain, technical support