

## PROJECT MANAGER

### Core Qualifications

C, MATLAB, Simulink, Python 2.7.1, LINGO Programs: MS Office (Excel, Access, PowerPoint), SPSS, PSPICE 9.1, ARENA, Minitab  
Automation: PLC Control and Programming

### Experience

06/2016 to Current

Project Manager Hcl Technologies Ltd. 1/4 Frio , TX

- Acted as the primary lead project manager for commercial clients such as Empire State, LeFrak and Sierra Group.
- Responsible for advising clients on cost-savings and alternative business models that will result in maximum profitability.
- Conduct stakeholder meetings to review the project scope and ensure proper execution for project scopes depending on priority set.
- Maintained direct client relationships to ensure execution of deliverables.
- Enhanced marketing efforts to obtain new customer relationships.
- Developed daily, weekly, and monthly reports using algorithms and complex analysis to approximate financial costs which then provides basis for maximum efficiency while maintaining an appropriate level of profitability.
- Used software and MS Office tools (i.e.
- Excel, Access) to create account reports and maintain metrics for performance indications of each project.
- Negotiated potential contracts and ensure execution of SLA's with current customers.
- Made cost savings recommendation for maximizing clients' profitability.
- Presented new material during meetings to enhance project campaigns.
- Develop creative strategy when needed to provide direction for projects.
- Ensured execution of vendors and client accounts.

05/2015 to 06/2016

Support - Team Leader Benchling 1/4 San Francisco , CA

- YouNow is a live broadcasting service where users stream their own live video content or interact with the video streams of other users in real time via website or mobile device (Android and iOS apps.) Led a team of 15 remote professionals located globally.
- Manage staff, providing direction, setting goals, evaluating results and ensuring that overall safety of international channels like Turkish and Worldwide.
- Ensure that ongoing activities are performed according to established policies and procedures.
- Lead the development of group policies and procedures and assist staff with complex questions and issues as necessary.
- Held monthly meetings with junior associates to review compliance, risk, controls, and enhancements.
- Led the integration efforts of new administrative features that changed the way administration operates with their user base by producing alerts and reports.
- Monitored and resolved high-level tickets as a third line of defense to potential threat to the site.
- Used MS Office tools and Google analytics to aid in reporting efforts.
- Review quality control testing results regarding daily activity and take corrective action when needed.
- Monitored the integration of new site marketing to ensure maximum efficiency as it regards to reaching target markets and breaching new markets and a greater customer base.

08/2013 to 05/2015

Data Analyst Verizon Communications 1/4 Fort Myers , FL

- Institutional and Research Office Used MS Excel and SPSS to analyze database to create reports for senior level management that would allow them to easily visualize critical opportunities and take actions.
- Reports generated were the basis for recruitment advancement, community social responsibility, and enhancement to campus.
- Worked with the President of the University and the lead Data Scientist to provide creative direction to University objectives.
- Maintained University metrics as it relates to internal and external factors.
- Enhanced marketing efforts by developing new promotional material, fact books, print media, cards, while maintaining public database and records for legal and compliance.
- Graduate Student Employee Conducted market research for Engineering department.
- Represented simulation and economic analysis proposals to forecast upcoming events.

06/2011 to 08/2013

Marketing Associate - Network Engineer Vodafone 1/4 City

- Worked for prepaid telecommunications department that specialized in global marketing promotions and campaigns.
- Monitored and reporting on KPI - key performance indicators.
- Created weekly marketing presentations using PowerPoint and data visualization tools.
- Analyzed consumer marketing using data from existing customer database and potential customer research database.
- Developed marketing strategy based off information provided from the marketing team.
- Regularly attended creative workshops and meetings.
- Aided in providing creative direction and marketing approach for campaigns.

### Education

2016

Master of Science : Systems and Industrial Engineering Colorado State University 1/4 City , State Systems and Industrial Engineering Full Scholarship 3.6/4.0

2013

Bachelors of Science : Electrical and Electronics Engineering Bogazici University 1/4 City Turkey Electrical and Electronics Engineering 1st ranked academic college in Turkey.

Skills

academic, administrative, approach, Automation, broadcasting, C, content, contracts, creative direction, creative strategy, client, clients, data visualization, database, direction, economic analysis, features, financial, global marketing, Google analytics, legal and compliance, LINGO, market research, marketing strategy, marketing, MATLAB, meetings, Access, MS Excel, Excel, MS Office, Office, PowerPoint, Minitab, PLC, policies, presentations, print media, producing, Programming, promotional material, proposals, PSPICE 9.1, Python 2.7.1, quality control, real time, recruitment, reporting, Research, safety, simulation, SLA, SPSS, telecommunications, Turkish, video, website, workshops

Additional Information

- HONORS AND AWARDS \*1st place in the Vodafone Marketing Project Competition \*Won with the best design to reach greater customer base while increasing customer satisfaction. \*Won international full ride scholarship for graduate school.