

CONSULTANT BUS INTELLIGENCE

Summary

Seek to work in an environment that will challenge me further while allowing me to contribute to the continued growth and success of the organization. Obtain a position that will provide me the ability to apply my analytical and modeling experience across multiple dimensions of the organization. Areas of expertise include: * Analyzing Trends in Business Intelligence * Big Data * Computer Programming * Business Intelligence Dashboards and Reports * Collaboration * Data Visualization & Reporting Tools * Developing Complex SQL Queries and Reports * Front End Design * Information & Interaction Design * Microsoft Integrations Services * Microsoft Office * SharePoint Content Management

Experience

01/2016 to Current

Consultant Bus Intelligence Yahoo! 1/4 Chicago , IL

- Build, Develop and Support the AIM reporting environment (<http://aim/>) which provides operational metrics for the organization across all enterprises.
- Also responsible for extraction of data from various internal/external data sources, development of KPIs/dashboards/scorecards/reports that drive the decision-making process and improve internal processes and techniques that support the business operations.
- Currently serving as project lead on development of Personal Lines The Hartford Way reporting writing up technical specifications and developing a custom integration solution using Tableau.

01/2014 to 01/2016

Data Scientist Nfi Industries 1/4 Harwood Heights , IL

- Created an automated process for class plan refreshes.
- That focuses on the overall process of having Model Ready Data and providing the business with insight into making incremental changes rather than having to recreate an entire class plan.
- Designed and developed the reports used display, communicate and track how our data is changing with the release of the class plan and how our models are normalizing to the data.
- Leveraged historical data using sophisticated statistical modeling, forecasting and optimization algorithms to anticipate the impact of various actions, such as rate factors and regional price changes on business outcomes.

01/2012 to 01/2014

Manager Financial The Hartford PL Agency Field Sales + Distribution 1/4 City , STATE

- Improved internal reporting by leveraging the Salesforce.com business analytics platform and merging several reports our field sales reps had to access.
- This reduced office time and increased opportunities to visit agents and provide them real time feedback using their iPads as part of the reporting platform.
- I also deployed online reporting agents could access themselves so they could track monthly performance.
- Was on the new engagement model initiative launched in partnership with McKinsey consulting that developed and deployed a more robust agent engagement model, the new model looked at each agent core business model getting away from focusing solely on production number.
- Rather on how well the agent interlocked with the Hartford's go forward strategy.
- Built the Sales Rep Territory Alignment strategy focusing on agent production during these competitive times is greater than ever.
- Redesigned rep territories, created hybrid, and telephonic rep models.
- Territories where based off reducing windshield time and focusing on engaged agents.

01/2010 to 01/2012

Manager Financial The Hartford PL Product Performance Mgmt 1/4 City , STATE

- Oversaw the preparation of financial reports and assisted in the development of strategies that allowed implementation of a variety of pricing and insurance products that align with the organizations long-term goals by leveraging technology to create much faster reporting.
- Oversaw Agency Management strategy, by identifying and addressing several poor performing agencies thru UW or financial restrictions.
- Designed and deployed Product Performance Management SharePoint.
- To allow for greater collaboration of content management, implementation of business processes, and provides much needed access to information.
- Developed and implemented New Business and Renewal Home business credit analysis and premium leakage audit for direct and agency books of business, capturing over 13 million premium dollars over 3 years.

01/2008 to 01/2010

Senior Business Analyst The Hartford PL 1/4 City , STATE

- Responsible for monthly Financial reports used to analyze both direct and agency driven models book of business for PL, so as to set profitability and growth goals for the product line; influence and create alignment of goals cross-functionally and throughout the business unit.
- Designed and deployed team SharePoint site, providing a platform to better share and track state documentation and reporting along with leveraging the versioning capabilities built into SharePoint.
- Developed and implemented New Business and Renewal Home business credit analysis and premium leakage audit for direct and agency books of business, capturing over 13 million premium dollars over 3 years.

01/2007 to 01/2008

APL Underwriter The Hartford Underwriting i¼ City , STATE

- Created team scorecard for Operations to use within each team assignment in identifying the best and worst underwriting performers on a team and areas of opportunities.
- Collaborated with claims in dissecting various insurance fraud files to allow for the identification of any outlying policy data to provide insight into what insurance characteristics could be identified and provide a trend that would allow us to adjust our underwriting guidelines.
- Underwriting training lead for new employees, training included company software, product knowledge, service and sales techniques.

Education and Training

Dec/2017

Masters of Economics University of Oklahoma i¼ City , State

Masters : Business Administration Oklahoma City University i¼ City , State Business Administration

Bachelors of Science : Information Technology University of Phoenix i¼ City , State Information Technology

Skills

Agency, book, business operations, business processes, com, competitive, consulting, content management, credit analysis, decision-making, documentation, financial, Financial reports, preparation of financial reports, forecasting, http, insurance, access, office, SharePoint, modeling, optimization, Performance Management, PL, pricing, processes, project lead, real time, reporting, Sales, strategy, Tableau, trend, Underwriting