Linear Regression

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Advertising Data

- 1. Is there a relationship between advertising budget and sales?
- 2. How strong is the relationship between the advertising budget and sales?
- 3. Which media contribute to sales?
- 4. How accurately can we estimate the effect of each medium on sales?
- 5. How accurately can we predict future sales?
- 6. Is the relationship linear?
- 7. Is there synergy among the advertising media?

[1]



Simple Linear Regression: A very straightforward approach for predicting a quantitative response Y on the basis of a single predictor variable X that assumes there is an approximately linear relationship between X and Y. This is expressed as:

$$Y \approx \beta_0 + \beta_1 X$$

Once we have determined our estimates $\hat{\beta}_0$ and $\hat{\beta}_1$, we can predict future sales

$$\hat{y} = \hat{\beta_0} + \hat{\beta_1} x$$

Let

$$(x_1, y_1), (x_2, y_2), \ldots, (x_n, y_n)$$

represent n observation pairs. We are looking for coeffecient estimates $\hat{\beta}_0$ and $\hat{\beta}_1$ that represent the data well.

In other words, we are looking for these parameters such that:

$$y_i \approx \hat{\beta_0} + \hat{\beta_1} x_i$$

This is done through least squares

Let

$$\hat{y}_i = \hat{\beta}_0 + \hat{\beta}_1 x_i$$

be the predictor for Y based on the i^{th} value of X. Then the i^{th} **residual**, the difference between the observed and the predicted response, is represented as

$$e_i = y_i - \hat{y}_i$$

The **Residual Sum of Squares (RSS)** is given as:

$$RSS = \sum_{i=1}^{n} e_i^2$$

which can also be represented as

$$RSS = \sum_{i=1}^{n} (y_i - \hat{\beta}_0 - \hat{\beta}_1 x_i)^2$$

For the second representation of RSS given, we can determine the parameters for $\hat{\beta}_0$ and $\hat{\beta}_1$ that minimize this value. We do this by taking the derivatives with respect to these parameters and setting them equal to 0 (standard approach). We get:

$$\frac{\partial RSS}{\partial \hat{\beta}_0} = -2 \sum_{i=1}^n (y_i - \hat{\beta}_0 - \hat{\beta}_1 x_i) = 0$$

$$\frac{\partial RSS}{\partial \hat{\beta}_1} = -2 \sum_{i=1}^n (y_i - \hat{\beta}_0 - \hat{\beta}_1 x_i) x_i = 0$$

This system of equations is solved as:

$$\hat{\beta}_{1} = \frac{\sum_{i=1}^{n} (x_{i} - \bar{x})(y_{i} - \bar{y})}{\sum_{i=1}^{n} (x_{i} - \bar{x})^{2}}$$
$$\hat{\beta}_{0} = \bar{y} - \hat{\beta}_{1}\bar{x}$$

where

$$\bar{y} = \frac{1}{n} \sum_{i=1}^{n} y_i$$

and

$$\bar{x} = \frac{1}{n} \sum_{i=1}^{n} x_i$$

We have the assumption that the *true* relationship between *X* and *Y* takes the form

$$Y = f(X) + \epsilon$$

for some function *f*. If this function is a linear function, then we have:

$$Y = \beta_0 + \beta_1 X + \epsilon$$

where β_0 is the intercept term and β_1 is the slope. This expression is the **population regression line**, the best linear approximation to the true relationship between X and Y.

For a set of i.i.d. random variable $\{x_i\}$, $i \in 1, ..., n$, what can we say about the average $(\bar{x} = \frac{1}{n} \sum_{i=1}^{n} x_i)$?

The expected value is:

$$\mathbb{E}[\bar{x}] = \mathbb{E}\left|\frac{1}{n}\sum_{i=1}^{n}x_i\right| = \frac{1}{n}\sum_{i=1}^{n}\mathbb{E}[x_i] = \mathbb{E}[x_i]$$

The variance is:

$$\mathbb{V}(\bar{x}) = \mathbb{E}[(\bar{x} - \mathbb{E}[\bar{x}])^{2}]$$

$$= \mathbb{E}\left[\left(\frac{1}{n}\sum_{i=1}^{n}x_{i} - \frac{1}{n}\sum_{i=1}^{n}\mathbb{E}[x_{i}]\right)^{2}\right]$$

$$= \frac{1}{n^{2}}\mathbb{E}\left[\left(\sum_{i=1}^{n}(x_{i} - \mathbb{E}[x_{i}])\right)^{2}\right]$$

$$= \frac{1}{n}\mathbb{V}(x_{i})$$

This estimator for \bar{x} is an example of an **unbiased** estimator.

Based on this definition of the variance of a sample mean, we can also have the **standard error of the estimate (SE)** given by:

$$SE(\hat{\mu}) = \frac{1}{\sqrt{n}}\sigma$$

where σ is the standard deviation of each of the realizations y_i of Y.

Using this approach, we can get the standard errors of $\hat{\beta_0}$ and $\hat{\beta_1}$

$$SE(\hat{\beta}_0)^2 = \sigma^2 \left[\frac{1}{n} + \frac{\bar{x}^2}{\sum_{i=1}^n (x_i - \bar{x})^2} \right]$$
$$SE(\hat{\beta}_1)^2 = \frac{\sigma^2}{\sum_{i=1}^n (x_i - \bar{x})^2}$$

where $\sigma^2 = \mathbb{V}(\epsilon)$. If σ isn't known, we use an estimate for σ known as the **residual standard error (RSE)** given by the formula:

$$RSE = \sqrt{\frac{RSS}{n-2}}$$

These standard errors can be used to calculate our **confidence intervals**. For linear regression, the 95% confidence intervals are given by:

$$\hat{eta}_0 \pm 2SE(\hat{eta}_0) \ \hat{eta}_1 \pm 2SE(\hat{eta}_1)$$

That is, there is approximately a 95% chance that the true value of β_0 is contained within

$$[\hat{\beta_0} - 2SE(\hat{\beta_0}), \hat{\beta_0} + 2SE(\hat{\beta_0})]$$

Hypothesis Testing

The most common approach is to test the null hypothesis (H_0) versus the alternate hypothesis (H_A). For linear regression an example of this test would be to check whether there is a relationship between X and Y.

: H₀: There is no relationship between X and Y

$$H_0: \beta_1 = 0$$

: H_A: There is some relationship between X and Y

$$H_A: \beta_1 \neq 0$$

Note that if $\beta_1 = 0$, then $Y = \beta_0 + \epsilon$



To test these hypotheses, we compute a **t-statistic** given by

$$t = \frac{\widehat{\beta}_1 - 0}{\widehat{SE}(\widehat{\beta}_1)}$$

which measures the number of standard deviations that $\hat{\beta}_1$ is from 0. If there is no relationship between X and Y, then the value of t will have a t-distribution with n-2 degrees of freedom. The **p-value** is the probability of observing |t| or larger with this distribution. If this p-value is small enough, we **reject the null hypothesis**

If we reject the null hypothesis, we will want to know the extent in which the model fits the data. This is assessed using the RSE and the ${\bf R}^2$ statistic.

This RSE is considered a measure of the **lack of fit** of the model to the data.

To calculate R^2 we use:

$$R^2 = \frac{TSS - RSS}{TSS} = 1 - \frac{RSS}{TSS}$$

where

$$TSS = \sum_{i=1}^{n} (y_i - \bar{y})^2$$

is the total sum of squares (TSS)

This R^2 statistic is a relative measure of fit, and so is easier to interpret than the RSE. It measures the proportion of variability in Y that can be expressed using X.

- a R^2 close to 1 indicates a large proportion of variability in the response has been explained by the regression
- R² close to 0 indicates the the regression did not explain much of the variability in the response.

There is still some leeway as to what constitutes a "good" R^2 value.

For multiple predictors, instead of simply running a linear regression on each predictor (which isn't efficient and leads to more questions) we extend the linear regression model so that it can accommodate multiple predictors. If we have a model with p predictors, then the linear regression model takes the form:

$$Y = \beta_0 + \sum_{j=1}^{p} \beta_j X_j + \epsilon$$

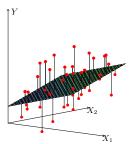
where X_j references the j^{th} predictor and β_j quantifies the association between that variable and the response.

Given estimates for the β 's, we can make predictions using the formula:

$$\hat{\mathbf{y}} = \hat{\beta}_0 + \sum_{j=1}^p \hat{\beta}_j \mathbf{x}_j$$

These β 's are chosen to minimize the sum of squared residuals:

$$RSS = \sum_{i=1}^{n} (y_i - \hat{y}_i)^2$$
$$= \sum_{i=1}^{n} \left(y_i - \hat{\beta}_0 - \sum_{j=1}^{p} \hat{\beta}_j x_{ij} \right)^2$$



[2]

FIGURE 3.1. Linear least squares fitting with $X \in \mathbb{R}^2$. We seek the linear function of X that minimizes the sum of squared residuals from Y.

- 1. Is at least one of the predictors X_1, \ldots, X_p useful in predicting the response?
- 2. Do all the predictors help to explain *Y*, or is only a subset of the predictors useful?
- 3. How well does the model fit the data?
- 4. Given a set of particular values, what response value should we predict, and how accurate is the response?

[1]

Is there a relationship?

$$H_0: \beta_1 = \beta_2 = \cdots = \beta_p = 0$$

 H_A : at least one β_j is non-zero

This test is performed using the **F-statistic**

$$F = \frac{(TSS - RSS)/p}{RSS/(n-p-1)} = \frac{(TSS - RSS)(n-p-1)}{pRSS}$$

If the linear model assumption are correct:

$$\mathbb{E}\left[\frac{RSS}{n-p-1}\right] = \sigma^2$$

and provided that H_0 is true

$$\mathbb{E}\left[\frac{TSS - RSS}{p}\right] = \sigma^2$$



χ^2 Distribution

If $x_i, i \in 1, ..., n$ are iid standard normal variables, then

$$s = \sum_{i=1}^n x_i^2 \sim \chi_n^2$$

where χ_n^2 denotes a chi-square distribution with *n* degrees of freedom.

The *F*-Distribution

If u is a χ_n^2 random variable, and v is a χ_m^2 random variable, and u and v are independent, then

$$f = \frac{(u/n)}{(v/m)} = \frac{um}{vn} \sim F_{n,m}$$

Deciding on Important Variables

There are three classical approaches:

- Forward Selection: start with the null model, fit p simple linear regressions, add to the null model the one that has the lowest RSS, continue until stopping rule is satisfied
- Backward Selection: Start with all the variables and remove the largest p-value, continue until stopping rule is satisfied
- Mixed Selection: start with the null model, adding in variables one at a time, if the p-value for a variable rises above a threshold, remove the variable, repeat



Model Fit

The two measures for fit of the multiple linear regression models are still the RSE and R^2 , calculated in a similar fashion.

The biggest change is in the RSE:

$$RSE = \sqrt{\frac{1}{n-p-1}}RSS$$

which simplifies to the single linear regression formula for p = 1.

Predictions

Once we have the model, we can make predictions using our predictors x_i by:

$$\hat{y} = \beta_0 + \sum_{j=1}^{p} x_j \beta_j$$

This contains three types of uncertainty:

- Reducible Error: least-squares plane is only approximation to the true population regression plane
- Model Bias: f(x) is almost certainly nonlinear, so this is just an approximation
- Irreducible Error: Even if f(x) was perfect, we would still have our ε

- [1] Trevor Hastie Gareth James, Daniela Witten and Robert Tibshirani. *An Introduction to Statistical Learning with Applications in R.* Number v. 6. Springer, 2013.
- [2] Robert Tibshirani Trevor Hastie and Jerome Friedman. The Elements of Stastical Learning: Data Mining, Inference, and Prediction. Number v.2 in Springer Series in Statistics. Springer, 2009.