



M. & C. S.r.l. Società di Consulenza Direzionale
Via G. Verdi, 51 – 40055 Villanova di Castenaso
Bologna - Italy
Phone +39051780063 – Fax +390516064044
C.F. e P.IVA 02233501200

SELLER: **HOMA APPLIANCES CO., LTD.**
North Shenghui Industry Zone, Nantou, Zhongshan, Guangdong, 528427, China

BUYER: **PLANET CE S.R.L.**
Via Cà Dell'Orbo Sud 12, 40055 Villanova di Castenaso, Bologna, Italy

Date 2022-12-29

OBJECT: PO No. EUR68040

PART 1 – TECHNICAL AGREEMENT

- Agreed Range:** repetitive models keep the same as before, for new items please ref to the below table.
- Approval and certificates:** all products must be RoHS, CE (EMC-LVD) and LFGB approved.
- Brand Name:** HYUNDAI
- Art works:** as agreed.

PART 2 – COMMERCIAL AGREEMENT

A. Quantities and amount:

Brand	Item	Model	Remarks	EAN Code	Q.ty	Regular price	Marketing support	Net amount
Hyundai	FF2-550	FAHN550NV2XF1			53	€ 291,00		€ 15.423,00
Hyundai	FF4-48	MDHN48NV3KF2			57	€ 325,00		€ 18.525,00
Hyundai	FF4-581	MDHN58NV1XE2	New platform	8059304464997	56	€ 373,00		€ 20.888,00
Hyundai	FN2-43	CBHN43NL1XEO	New	8059304464966	162	€ 231,00		€ 37.422,00
Hyundai	FN2-47S	CBHN47SNV1XD0			71	€ 273,00		€ 19.383,00
Hyundai	FN2-45N	CBHN45NNL3XF0			144	€ 212,00	€ 5,50	€ 29.736,00
Hyundai	FN2-350	CMHN350NM2XF0			432	€ 195,00	€ 20,00	€ 75.600,00
Hyundai	FN2-350	CMHN350NM2WF0			432	€ 193,00	€ 30,00	€ 70.416,00
Hyundai	DE2-34	CBHN34SM1XF0			420	€ 148,00		€ 62.160,00
Hyundai	DE2-34	CBHN34SM1WF0			420	€ 144,00		€ 60.480,00
Hyundai	FC2-640	DDHN641NV4XE0			116	€ 268,00		€ 31.088,00
Hyundai	FC2-541	DDHN541NV4XE1			264	€ 233,00		€ 61.512,00
Hyundai	FC2-321	DDHN320NM2XF1	New platform	8059304465000	408	€ 165,00		€ 67.320,00
Hyundai	FC2-24-4	DDHN24NMXF0	New	8059304464973	438	€ 146,00		€ 63.948,00
Hyundai	DF2-28N	DDHN28NSM1XF0			715	€ 113,00		€ 80.795,00
Hyundai	DF2-28N	DDHN28NSM1WF0			429	€ 109,00		€ 46.761,00
Hyundai	DF2-28N	DPHN28NSM1WF0			1.573	€ 108,00	€ 12,00	€ 151.008,00
Hyundai	DL1-29	SDHN29SM1WF0	New	8059304464980	286	€ 123,00		€ 35.178,00
Hyundai	DF1-113	FTHN11NSM1WF1			356	€ 72,00	€ 5,00	€ 23.852,00
Hyundai	EF1-14	TT4HN14SM1WF0			254	€ 80,00		€ 20.320,00
Hyundai	BE1-101	CFHN100SH4WF1	New	8059304464935	1.148	€ 74,50	€ 5,00	€ 79.786,00
Hyundai	BE1-145	CFHN145SH4WF0			193	€ 88,00		€ 16.984,00
Hyundai	BE1-200	CFHN200SH4WF0			149	€ 104,00		€ 15.496,00
Hyundai	BE1-251	CFHN251SH4WF0			125	€ 137,00		€ 17.125,00
Hyundai	BE1-290	CFHN290SH4WF0			108	€ 148,00		€ 15.984,00
Hyundai	BE1-380	CFHN380SH4WF0	New	8059304464942	150	€ 179,00		€ 26.850,00
Hyundai	DD1-08	VFHN08SM3WF0			356	€ 76,00	€ 5,00	€ 25.276,00
Hyundai	DD1-12	VFHN12SM3WF0			236	€ 91,00		€ 21.476,00
Hyundai	DD1-21N	VFHN21SM3WF1			142	€ 124,00		€ 17.608,00
Hyundai	FN1-19	VFHN19NL1XEO	New	8059304464959	256	€ 180,00		€ 46.080,00
Hyundai	DE2-34.BI	BCBHN34SL2FB0			109	€ 155,00		€ 16.895,00
Hyundai	DF2-29.BI	BDDHN29SM1FB0			288	€ 112,00		€ 32.256,00
Total					10.346	€ 1.374.199,00	€ 50.568,00	€ 1.323.631,00

B. Sales condition

- Please show in all documents our PO's No. as above.**
- Prices are in EURO.
- Delivery terms: CIF Port of **Ancona** in Italy, ORC included;
- Payment: irrevocable LC at 90 DAYS against B/L issuing date.
- Bank's charges: all bank chg./commission outside Italy are on beneficiary's account.
- Presentation documents: 18 days;
- Partial shipment and transhipment: allowed;
- Quantities and amount can be -0.5% / +0.5%



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C. **Required documents**

- Commercial invoice original + 3 copies of original commercial invoice;
- China origin certificate, verified by the competent authorities;
- Packing list 1 + 3 original copies of packing list;
- 3/3 full set + 2 N/N copies bill of lading marked freight prepaid.
- CE certificates copy and European energetic test copy for booth models
- RoHS declaration of compliances copy for booth models.
- Insurance policy/certificate, Blank endorsed, covering all risks as per institute cargo clauses (A)ED.1.1.09 and war risks, name and address of Italian claim's survey agent, original and one copy.

PART 3 – LOADING PLAN AND ETD

- **Shipment in:** 83x40HQ Containers
- **ETD and POD:** please ref. to “2022 Order Summary”

PART 4 – QUALITY AND WARRANTY

1. **Warranty agreement:** Please ref to the “FRAMEWORK SALE AGREEMENT”.
2. **Spare parts:** 0,5% spare parts FOC or SPARE UNITS are acceptable.

Thank you and best regards.

PLANET CE S.r.L.