



M. & C. S.r.l. Società di Consulenza Direzionale
Via Ca' dell'Orbo Nord, 22 – 40055 Villanova di
Castenaso Bologna - Italy
Phone +39051780063 – Fax +390516064044
C.F. e P.IVA 02233501200

SELLER: Hisense International (Hong Kong) Europe Investment Co., Limited
RM 3101-05, Singga Commercial Centre No. 148 Connaught Road West Hong Kong

BUYER: UNIEURO S.p.A.
Via Piero Maroncelli 10, 47121-Forlì- Italy

Date 2025-03-27

OBJECT: PO No. 4512281026

PART 1 – TECHNICAL AGREEMENT

- Agreed range and specification:** repetitive model keep the same as before, for the new items please ref to the attached "Datasheet".
- Approval:** all products and accessories must be in compliance with following Directives:
 - RoHS (2011/65/UE)
 - CE (LVD and EMC Directives).
 - ERP REGULATION (EU) No 206/2012
- Brand Name:** ELECTROLINE
- Model's names and EAN CODE:** please ref to the attached Agreed Range
- Art works:** as agreed.

PART 2 – COMMERCIAL AGREEMENT.

a. Quantities and amount:

Brand	Item	EAN	Model No.	KIT models	Price €	Q.TY	Amount €
ELECTROLINE	AMW2-14U4RGC	8050999983770	EDHE43D2		187,33 €	1.680	314.714,40 €
ELECTROLINE	AMW3-18U4RJC	8050999988812	ETHE505D3		280,71 €	300	84.213,00 €
ELECTROLINE	AST-09UW4RYRKA04	8050999985477	IU094HKAW				
ELECTROLINE	AST-09UW4RYR04	8050999985484	OU094HX	HME094HKAW	135,90 €	704	95.673,60 €
ELECTROLINE	AST-12UW4RMRKA00	8050999985491	IU124HKAW				
ELECTROLINE	AST-12UW4RMR00	8050999985507	OU0124HX	HME124HKAW	146,70 €	1.320	193.644,00 €
ELECTROLINE	AST-18UW4RXSKA01F	8050999985514	IU184HKAW				
ELECTROLINE	AST-18UW4RXS01F	8050999985521	OU0184HX	HME184HKAW	246,70 €	208	51.313,60 €
ELECTROLINE	AST-24UW4RKTKA00	8050999988782	IU245HKAW				
ELECTROLINE	AST-24UW4RKT00	8050999988799	OU0245HX	HME245HKAW	373,20 €	496	185.107,20 €
ELECTROLINE	AST-09UW4RYRKA04	8050999983794	IUD263HKAW		41,85 €	2.280	95.418,00 €
ELECTROLINE	AST-12UW4RMRKA00	8050999983800	IUD353HKAW		42,78 €	1.980	84.704,40 €

TOTAL 8.968 1.104.788,20 €

A. SALES CONDITIONS:

- All shipping documents must show the PO Number.
- **Prices are:** in EURO - FOB
- **Payment:** LC at 30 days from B/L date.
- **Model's names:** please specify in all the shipping documents both factory models (as showed in the CE and ERP certificates) and Customer models.
- **Presentation documents:** 18 days;
- **Partial shipment and transhipment:** allowed;
- **Documents required:**
 - Commercial invoice original + 3 copies of original commercial invoice.
 - China origin certificate, verified by the competent authorities.
 - Packing list 1 + 3 original copies of packing list.



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- 3/3 full set + 2 N/N copies bill of lading **marked freight collect**.
- CE certificates copy and European energetic test copy – to be sent by email in advance and no need to attach to the LC.
- RoHS declaration of compliances copy for booth models.
- Declaration of correspondence between Factory models showed in the CE Certificates and Customer models, in original.
- **Charges:** all bank chg./commission outside Italy, including reimbursement charges of reimbursement Bank if any, are on beneficiary's account

PART 3 – LOADING PLAN AND ETD

- **Shipment in:** 17*40HQ to Genova + 2*40HQ to Napoli + 4*40HQ to Palermo
- **ETD:** Please ref to the attached Delivery plan.
- **Port of destination:** Please ref to the attached Delivery plan.

PART 4 – QUALITY AND WARRANTY

1. Warranty agreement

Spare parts: 1% FOC

Maximum admitted Failure rate: as per agreement at following page 3.

Please send back us by fax this order with stamp and sign on.

Thank you and best regards.

The Buyer
UNIEURO S.p.A.



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FAILURE RATE AGREEMENT

This agreement fix the maximum rate of faults, on ELECTROLINE Inverter air conditioner, that will be allowed, during a period of guarantee. This agreement is between:

Hisense International (Hong Kong) Europe Investment Co., Limited

RM 3101-05, SINGGA COMMERCIAL CENTRE NO. 148 CONNAUGHT ROAD WEST HONG KONG (the "Seller")

And

UNIEURO S.p.A.

Via Piero Maroncelli 10, 47121-Forlì- Italy (the "Buyer")

And

M. & C. S.r.l. Società a Socio Unico

Via Cà Dell'Orbo Nord, 22 – 40055 Villanova di Castenaso – Bo – Italy (the service Company for ELECTROLINE brand)

This agreement is concerning Electroline Inverter Air conditioner as described in **PO No. 4512281026 dated 2025/03/27.**

WARRANTY AND EPIDEMIC FAILURE

If at any time during the period of **14** months from each shipping date the failure rate of the Products exceeds either **3%** (three percent) for a single cause, which is the same type or description in the same part or component of the products, or **8%** (eight percent) for multiple causes, and if such failures should appear to have resulted directly from faulty design, workmanship, components or materials, or improper manufacture or assembly (hereinafter collectively called "Epidemic Failure"), then:

i The BUYER shall promptly inform the SELLER of the nature of the Epidemic Failure and shall provide as many technical details of the Epidemic Failure as possible.

ii The SELLER, at its sole option, shall:

- replace the defective products with new products, or
- repair all epidemic defects at its cost, or
- reimburse the BUYER for the costs of repairs carried out after its authorization, or
- purely and simply accept the return of the products at its cost.

iii The SELLER shall not be liable for any incidental or consequential damage whatsoever arising from the Epidemic Failure(s) and in no event the liability of the SELLER hereof shall exceed the invoice price of the products

DAMAGES FOUND DURING THE UNLOADING OF THE CONTAINERS

A) The seller should ensure good quality products and good package without any damages before shipment. The seller will take photo during products loading of the containers to improve that everything is good during the loading.

B) If, during the unloading of the containers, the buyer will found some units with damages caused during the container loading in the factory, the buyer must take a photos of the damaged units still inside the container and supply evidence to favor the goods are damaged during container loading in factory, instead of damaged in transportation after loading in vessel, and send a request of reimbursement to the seller together with the photos of that damaged units.

The SELLER, at its sole option, shall:

- replace the defective products with new products, or
- repair all the damages at its cost, or
- purely and simply accept the return of the products at its cost.

THE SELLER
(stamp and sign)

THE BUYER
(stamp and sign)

M. & C. Company
(stamp and sign)
