



M. & C. S.r.l. Società di Consulenza Direzionale
Via G. Verdi, 51 – 40055 Villanova di Castenaso, Bologna - Italy
Phone +39051780063 – Fax +390516064044
C.F. e P.IVA 02233501200

SELLER:

HOMA APPLIANCES CO., LTD.

North Shenghui Industry Zone, Nantou, Zhongshan, Guangdong, 528427, China

BUYER: **UNIEURO S.p.A.**

Via Piero Maroncelli 10, 47121-Forlì, Italy

Date 2022-04-20

OBJECT: **PO No. 4503632916 _ 4503634824**

PART 1 – TECHNICAL AGREEMENT

- **Agreed Range:** repetitive models keep the same as before.
- **Approval and certificates:** all products must be RoHS, CE (EMC-LVD) and LFGB approved.
- **Brand Name:** ELECTROLINE
- **Art works:** as agreed.

PART 2 – COMMERCIAL AGREEMENT.

A. Quantities and amount:

PO No. 4503632916

Brand	Item	Model	Regular price	Marketing Support	NET CIF price	Q.ty	AMOUNT
Electroline	FF4-58	4DE58NV1KE2	435,000		€ 435,00	56	€ 24.360,00
Electroline	FF2-550	SBSE-550NH3XF0	335,000		€ 335,00	63	€ 21.105,00
Electroline	DE2-34	BME34SM1WF1	168,000		€ 168,00	65	€ 10.920,00
Electroline	FC2-640	TME640NV4KE1	340,000		€ 340,00	29	€ 9.860,00
Electroline	FC2-640	TME640NV4XE0	325,000	€ 10,00	€ 315,00	29	€ 9.135,00
Electroline	FC2-320	TME320NM2XF0	203,000	€ 6,00	€ 197,00	68	€ 13.396,00
Electroline	DF2-28N	TME28NSM1XF0	127,000		€ 127,00	286	€ 36.322,00
Electroline	DF2-28N	TME28NSM1WF0	123,000		€ 123,00	858	€ 105.534,00
Electroline	DF2-28N	DDHE28NSM1WF0	125,000	€ 1,25	€ 123,75	715	€ 88.481,25
Electroline	DL1-113	SDLE11NSM1WF0	75,000		€ 75,00	356	€ 26.700,00
Electroline	EF1-16	SDLE16SM1WF0	92,000		€ 92,00	472	€ 43.424,00
Electroline	EF1-16	SDLE16SM1XE0	101,000		€ 101,00	236	€ 23.836,00
Electroline	BE1-100	CFE100SH4WF0	84,000	€ 2,00	€ 82,00	120	€ 9.840,00
Electroline	BE1-145	CFE145SH4WF0	98,500	€ 2,00	€ 96,50	42	€ 4.053,00
Electroline	DE1-12	SDFE12SH5WF0	105,000		€ 105,00	236	€ 24.780,00
Electroline	DE1-21	SDFE21SH5WF1	141,000		€ 141,00	60	€ 8.460,00
Electroline	DE2-34.BI	BME34SL2FB0	184,000		€ 184,00	40	€ 7.360,00
	Total			€ 1.915,75		3.731	€ 467.566,25

PO No. 4503634824

Brand	Item	Model	Regular price	Marketing Support	NET CIF price	Q.ty	AMOUNT
Electroline	FF4-58	4DE58NV1KE2	435,000		€ 435,00	73	€ 31.755,00
Electroline	DE2-34	BME34SM1XF1	172,000		€ 172,00	105	€ 18.060,00
Electroline	DE2-34	BME34SM1WF1	168,000		€ 168,00	55	€ 9.240,00
Electroline	DE2-22	BME22SM1XF0	144,000		€ 144,00	95	€ 13.680,00
Electroline	FC2-640	TME640NV4KE1	340,000		€ 340,00	20	€ 6.800,00
Electroline	FC2-640	TME640NV4XE0	325,000	€ 10,00	€ 315,00	78	€ 24.570,00
Electroline	FC2-320	TME320NM2XF0	203,000	€ 6,00	€ 197,00	50	€ 9.850,00
Electroline	DF2-28N	TME28NSM1XF0	127,000		€ 127,00	382	€ 48.514,00
Electroline	DF2-28N	TME28NSM1WF0	123,000		€ 123,00	405	€ 49.815,00
Electroline	DF2-28N	DDHE28NSM1XF0	128,000	€ 2,82	€ 125,18	306	€ 38.305,08
Electroline	DF2-28N	DDHE28NSM1WF0	125,000	€ 1,25	€ 123,75	493	€ 61.008,75
Electroline	DL1-113	SDLE11NSM1WF0	75,000		€ 75,00	356	€ 26.700,00
Electroline	EF1-16	SDLE16SM1WF0	92,000		€ 92,00	262	€ 24.104,00
Electroline	EF1-16	SDLE16SM1XE0	101,000		€ 101,00	210	€ 21.210,00
Electroline	BE1-100	CFE100SH4WF0	84,000	€ 2,00	€ 82,00	302	€ 24.764,00
Electroline	BE1-145	CFE145SH4WF0	98,500	€ 2,00	€ 96,50	150	€ 14.475,00
Electroline	DE1-12	SDFE12SH5WF0	105,000		€ 105,00	236	€ 24.780,00
Electroline	DE1-21	SDFE21SH5WF1	141,000		€ 141,00	40	€ 5.640,00
Electroline	DE2-34.BI	BME34SL2FB0	184,000		€ 184,00	109	€ 20.056,00
	Total			€ 3.463,17		3.727	€ 473.326,83

7.458 € 940.893,08



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B. Sales conditions:

- **Please show in all documents our PO's No. as above.**
- Delivery terms: CNF any Port in Italy, ORC included.
- Payment: irrevocable LC at 90 DAYS against B/L issuing date.
- Bank's charges: all bank chg./commission outside Italy are on beneficiary's account.
- Presentation documents: **18 days**;
- Partial shipment and transshipment: allowed;
- Quantities and amount can be -0.5% / +0.5%

C. Required documents

- Commercial invoice original + 3 copies of original commercial invoice;
- China origin certificate, verified by the competent authorities;
- Packing list 1 + 3 original copies of packing list;
- 3/3 full set + 2 N/N copies bill of lading marked freight prepaid.
- CE certificates copy and European energetic test copy for all models.
- RoHS declaration of compliances copy for booth models.

PART 3 – LOADING PLAN AND ETD

- **Shipment in:**
 - a. **PO No. 4503632916:** 21x40HQ containers to La Spezia + 3x40HQ to Gioia Tauro.
 - b. **PO No. 4503634824:** 21x40HQ containers to La Spezia + 3x40HQ to Gioia Tauro.
- **ETD and POD:** please ref. to “2022 Unieuro Order Summary”

PART 4 – QUALITY AND WARRANTY

1. **Warranty agreement:** please ref to the “FRAMEWORK SALE AGREEMENT”.
2. **Spare parts:** **0,5% spare parts FOC or SPARE UNITS are acceptable.** The spare parts order will be sent you later.

The Buyer
UNIEURO S.p.A.