

Planet CE S.r.l.
Via Cà dell'Orbo Nord 22, 40055
Villanova di Castenaso, Bologna, Italy

SELLER: **HOMA APPLIANCES CO., LTD.**
North Shenghui Industry Zone, Nantou, Zhongshan, Guangdong, 528427, China

BUYER: **PLANET CE S.R.L.**
Via Cà Dell'Orbo Sud 12, 40055 Villanova di Castenaso, Bologna, Italy

Date 2023-09-27

OBJECT: PO No. BIA00152

PART 1 – TECHNICAL AGREEMENT

- **Agreed Range:** repetitive models keep the same as before, for new items please ref to the below table.
- **Approval and certificates:** all products must be RoHS, CE (EMC-LVD) and LFGB approved.
- **Brand Name:** SEKOM
- **Art works:** as agreed.

PART 2 – COMMERCIAL AGREEMENT

A. Quantities and amount:

Brand	Item	Model	Remarks	Regular price	Marketing Support	NET CIF price	Q.ty	AMOUNT
Sekom	FF4-48	SH4D48NV3XF1		309,000	€ 45,00	€ 264,00	84	€ 22.176,00
Sekom	FF2-551(D)	SHSS550NV2XF2		260,600	€ 30,00	€ 230,60	167	€ 38.510,20
Sekom	FN2-43 Classe E	SHCB43NM2XE0		196,100		€ 196,10	0	€ 0,00
Sekom	FN2-350	SHCB350NM2XF0		171,300	€ 40,00	€ 131,30	338	€ 44.379,40
Sekom	FN2-35-5	SHCB350NM2XE0	Energy Class: E	171,300	€ 40,00	€ 131,30	288	€ 37.814,40
Sekom	FN2-32	SHCB230NM2XE0		163,800		€ 163,80	101	€ 16.543,80
Sekom	DE2-34-5	SHCB34SM1XE0	Energy Class: E	134,000		€ 134,00	105	€ 14.070,00
Sekom	DE2-34	SHCB34SM1WF0		131,900		€ 131,90	0	€ 0,00
Sekom	DE2-22	SHCB22SM1XF0		115,300		€ 115,30	0	€ 0,00
Sekom	FC2-640	SHDP640NV4XF0		242,100		€ 242,10	79	€ 19.125,90
Sekom	FC2-541	SHDP541NM2XF0		198,400	€ 45,00	€ 153,40	474	€ 72.711,60
Sekom	FC2-54-5	SHDP541NM2XE0	Energy Class: E	198,400	€ 45,00	€ 153,40	142	€ 21.782,80
Sekom	FC2-321	SHDP320NM2XF1		148,900		€ 148,90	139	€ 20.697,10
Sekom	FC2-32N-5	SHDP320NM2XE0	Energy Class: E	148,900		€ 148,90	106	€ 15.783,40
Sekom	DL1-29	SHFM29SM1WF0		109,900		€ 109,90	204	€ 22.419,60
Sekom	DL1-29N-5	SHFM29SM1WE0	Energy Class: E	109,900		€ 109,90	193	€ 21.210,70
Sekom	DF2-28N	SHDP28NSM1XF0		103,500		€ 103,50	365	€ 37.777,50
Sekom	DF2-28N	SHDP28NSM1WF0		99,200	€ 8,50	€ 90,70	821	€ 74.464,70
Sekom	DF2-28N-5	SHDP28NSM1WE0	Energy Class: E	99,200	€ 8,50	€ 90,70	670	€ 60.769,00
Sekom	EF1-14-5	SHFT14SM1WE0	Energy Class: E	73,000	€ 10,00	€ 63,00	357	€ 22.491,00
Sekom	DL1-13	SHLT11NSM1WF1		64,400		€ 64,40	502	€ 32.328,80
Sekom	DF1-06	SHMT06SM1WF0		48,400		€ 48,40	264	€ 12.777,60
Sekom	DF1-06	SHMT06SM1UF0		49,500		€ 49,50	389	€ 19.255,50
Sekom	BE1-101	SHCP100SH4WF1		67,800	€ 4,50	€ 63,30	271	€ 17.154,30
Sekom	BE1-100-5	SHCP100SH4WE0	Energy Class: E	67,800	€ 4,50	€ 63,30	575	€ 36.397,50
Sekom	BE1-145	SHCP145SH4WF0		80,700	€ 5,50	€ 75,20	446	€ 33.539,20
Sekom	BE1-145-5	SHCP145SH4WE0	Energy Class: E	80,700	€ 5,50	€ 75,20	118	€ 8.873,60
Sekom	BE1-200	SHCP200SH4WF0		95,400		€ 95,40	174	€ 16.599,60
Sekom	BE1-200-5	SHCP200SH4WE0	Energy Class: E	95,400		€ 95,40	194	€ 18.507,60
Sekom	DD1-05	SHMC05SM3WE0		52,600		€ 52,60	0	€ 0,00
Sekom	DD1-08-5	SHCV08SM3WE0	Energy Class: E	67,600		€ 67,60	356	€ 24.065,60
Sekom	DD1-12	SHCV12SM3WF0		83,200		€ 83,20	236	€ 19.635,20
Sekom	DD1-21N	SHCV21SM3WF1		111,000		€ 111,00	234	€ 25.974,00
Sekom	DF2-29.BI	SHDP29SM1FB0		104,400		€ 104,40	144	€ 15.033,60
	Total				€ 84.702,50		8.536	€ 842.869,20

B. Sales condition

- **Please show in all documents our PO's No. as above.**
- Prices are in EURO.
- Delivery terms: CIF any Port in Italy, ORC included.
- Payment: irrevocable LC at 90 DAYS against B/L issuing date.
- Bank's charges: all bank chg./commission outside Italy are on beneficiary's account.
- Presentation documents: 18 days.
- Partial shipment and transshipment: allowed.
- Quantities and amount can be -0.5% / +0.5%

C. Required documents

- Commercial invoice original + 3 copies of original commercial invoice.
- China origin certificate, verified by the competent authorities.
- Packing list 1 + 3 original copies of packing list.
- 3/3 full set + 2 N/N copies bill of lading marked freight prepaid.
- CE certificates copy and European energetic test copy for booth models

- RoHS declaration of compliances copy for booth models.
- Insurance policy/certificate, Blank endorsed, covering all risks as per institute cargo clauses (A)ED.1.1.09 and war risks, name and address of Italian claim's survey agent, original and one copy.

PART 3 – LOADING PLAN AND ETA

- **Shipment in:** 61x40HQ Containers
- **ETA and POD:** please ref. to "2023 Order Summary"

PART 4 – QUALITY AND WARRANTY

1. **Warranty agreement:** Please ref to the "FRAMEWORK SALE AGREEMENT".
2. **Spare parts:** 0,5% spare parts FOC or SPARE UNITS are acceptable.
The spare parts order will be sent you later.

Thank you and best regards.

PLANET CE S.r.L.