

Planet CE S.r.l.
Via Cà dell'Orbo Nord 22
40055 Villanova di Castenaso, Bologna, Italy

SELLER: HOMA APPLIANCES CO., LTD.

North Shenghui Industry Zone, Nantou, Zhongshan, Guangdong, 528427, China

BUYER: PLANET CE S.R.L.

Via Cà Dell'Orbo Nord 22, 40055 Villanova di Castenaso, Bologna, Italy

Date 2021-10-11

OBJECT: PO No. BIA00076

PART 1 – TECHNICAL AGREEMENT

1. **Agreed Range:** repetitive models keep the same as before.
2. **Approval and certificates:** all products must be RoHS, CE (EMC-LVD) and LFGB approved.
3. **Brand Name:** SEKOM
4. **Art works:** as agreed.

PART 2 – COMMERCIAL AGREEMENT.

A. Quantities and amount:

Brand	Item	Model	Regular price	Marketing Support	NET CIF price	Q.ty	AMOUNT
Sekom	FF4-48-4	SH4D-48NV3XF0	326,110		€ 326,11	228	€ 74.353,08
Sekom	FF2-550-4	SHSS-550NV2XF1	310,330		€ 310,33	53	€ 16.447,49
Sekom	FN2-350-4	SHCB-350NM2XF0	188,100		€ 188,10	360	€ 67.716,00
Sekom	DE2-34-4	SHCB-34SM1XF0	148,680		€ 148,68	425	€ 63.189,00
Sekom	DE2-34-4	SHCB-34SM1WF0	142,950		€ 142,95	308	€ 44.028,60
Sekom	DE2-22-4	SHCB-22SM1XF0	132,420		€ 132,42	312	€ 41.315,04
Sekom	FC2-541-4	SHDP-541NM2XF0	229,970		€ 229,97	288	€ 66.231,36
Sekom	FC2-320-4	SHDP-320NM2XF0	165,100		€ 165,10	180	€ 29.718,00
Sekom	DF2-28N-5	SHDP-28NSM1WE0	115,060		€ 115,06	429	€ 49.360,74
Sekom	DF2-28N-4	SHDP-28NSM1XF0	112,730		€ 112,73	760	€ 85.674,80
Sekom	DF2-28N-4	SHDP-28NSM1WF0	109,660		€ 109,66	1.480	€ 162.296,80
Sekom	EF1-14-4	SHFT-14SM1WF0	80,460		€ 80,46	1.216	€ 97.839,36
Sekom	DL1-11N-4	SHLT-11NSM1WF0	67,950		€ 67,95	774	€ 52.593,30
Sekom	DF1-06-4	SHMT-06SM1WF0	52,870		€ 52,87	680	€ 35.951,60
Sekom	DF1-06-4	SHMT-06SM1UF0	54,010		€ 54,01	573	€ 30.947,73
Sekom	BE1-100-4	SHCP-100SH4WF0	83,380	€ 0,88	€ 82,50	248	€ 20.460,00
Sekom	BE1-145-4	SHCP-145SH4WF0	95,720		€ 95,72	384	€ 36.756,48
Sekom	BE1-200-4	SHCP-200SH4WF0	109,050		€ 109,05	164	€ 17.884,20
Sekom	DD1-09-5	SHCV-09SM3WE0	81,920		€ 81,92	280	€ 22.937,60
Sekom	DD1-12-4	SHCV-12SM3WF0	91,910		€ 91,91	386	€ 35.477,26
Sekom	DE2-34.BI-4	SHCB-34SL2FB0	163,350		€ 163,35	469	€ 76.611,15
Sekom	DF2-29.BI-4	SHDP-29SM1FB0	109,450		€ 109,45	288	€ 31.521,60
Total				€ 218,24		10.285	€ 1.159.311,19
Marketing contribution for Zoppas promotion							-€ 11.250,00
Net proforma invoice amount							€ 1.148.061,19

B. Sales condition

- Please show in all documents our PO's No. as above.
- Prices are in EURO.
- Delivery terms: CIF any Port in Italy, ORC included.
- Payment: irrevocable LC at 90 DAYS against B/L issuing date.
- Bank's charges: all bank chg./commission outside Italy are on beneficiary's account.
- Presentation documents: 18 days.
- Partial shipment and transhipment: allowed.
- Quantities and amount can be -0.5% / +0.5%

C. Required documents

- Commercial invoice original + 3 copies of original commercial invoice.
- China origin certificate, verified by the competent authorities.
- Packing list 1 + 3 original copies of packing list.
- 3/3 full set + 2 N/N copies bill of lading marked freight prepaid.
- CE certificates copy and European energetic test copy for booth models – to be sent by email in advance and no need to attach to the LC.
- RoHS declaration of compliances copy for booth models.
- Insurance policy/certificate, Blank endorsed, covering all risks as per institute cargo clauses (A)ED.1.1.09 and war risks, name and address of Italian claim's survey agent, original and one copy.

PART 3 – LOADING PLAN AND ETD

- **Shipment in:** 66x40HQ Containers
- **ETD and POD:** please ref. to “2021 Planet Order Summary”

PART 4 – QUALITY AND WARRANTY

- **Warranty**
please ref to the “FRAMEWORK SALE AGREEMENT”.
- **Spare parts**
0,5% spare parts FOC or SPARE UNITS are acceptable.
The spare parts order will be sent you later.

Please send back us by fax this order with stamp and sign on.

Thank you and best regards.

The Buyer
PLANET CE S.r.L.