



**M. & C. S.r.l. Società di Consulenza Direzionale**  
Via G. Verdi, 51 – 40055 Villanova di Castenaso  
Bologna - Italy  
Phone +39051780063 – Fax +390516064044  
C.F. e P.IVA 02233501200

**SELLER: HOMA APPLIANCES CO., LTD.**  
North Shenghui Industry Zone, Nantou, Zhongshan, Guangdong, 528427, China

**BUYER: PLANET CE S.R.L.**  
Via Cà Dell'Orbo Sud 12, 40055 Villanova di Castenaso, Bologna, Italy

**Date 2021-10-12**

**OBJECT: PO No. EUR-60983**

#### **PART 1 – TECHNICAL AGREEMENT**

- **Agreed Range:** repetitive models keep the same as before.
- **Approval and certificates:** all products must be RoHS, CE (EMC-LVD) and LFGB approved.
- **Brand Name:** HYUNDAI
- **Art works:** as agreed.

#### **PART 2 – COMMERCIAL AGREEMENT**

##### **A. Quantities and amount:**

Brand	Item	Model	Q.ty	Regular price	Marketing support	Net amount
Hyundai	FN2-45N-4	CBHN-45NNL3XF0	144	€ 204,48	-€ 5,00	€ 28.725,12
Hyundai	FN2-350-4	CMHN-350NM2XF0	72	€ 188,10	-€ 10,00	€ 12.823,20
Hyundai	FN2-350-4	CMHN-350NM2WF0	144	€ 188,10	-€ 20,00	€ 24.206,40
Hyundai	DE2-34-4	CBHN-34SM1XF0	105	€ 148,68		€ 15.611,40
Hyundai	DE2-34-4	CBHN-34SM1WF0	105	€ 142,95		€ 15.009,75
Hyundai	FC2-541-4	DDHN-541NV4XF0	132	€ 229,97		€ 30.356,04
Hyundai	FC2-320-4	DDHN-320NM2XF0	204	€ 165,10		€ 33.680,40
Hyundai	DF2-28N-4	DPHN-28NSM1WF0	429	€ 106,99	-€ 11,57	€ 40.935,18
Hyundai	BE1-145-4	CFHN-145SH4WF0	192	€ 95,72		€ 18.378,24
Hyundai	BE1-251-4	CFHN-251SH4WF0	125	€ 144,09		€ 18.011,25
Hyundai	BE1-316-4	CFHN-316SH4WF0	92	€ 156,44	-€ 1,00	€ 14.300,48
Hyundai	DD1-09-5	VFHN-09SM3WE0	274	€ 78,64	-€ 2,00	€ 20.999,36
Hyundai	DD1-21-4	VFHN-21SM3WF0	142	€ 133,86		€ 19.008,12
Hyundai	DE2-34.BI-4	BCBHN-34SL2FB0	109	€ 163,35		€ 17.805,15
Hyundai	DF2-29.BI-4	BDDHN-29SM1FB0	144	€ 109,45		€ 15.760,80
	<b>Total</b>		<b>2.413</b>	<b>€ 335.534,42</b>	<b>-€ 9.923,53</b>	<b>€ 325.610,89</b>

##### **B. Sales condition**

- Please show in all documents our PO's No. as above.
- Prices are in EURO.
- Delivery terms: CIF Port of **Ancona** in Italy, ORC included;
- Payment: irrevocable LC at 90 DAYS against B/L issuing date.
- Bank's charges: all bank chg./commission outside Italy are on beneficiary's account.
- Presentation documents: 18 days;
- Partial shipment and transshipment: allowed;
- Quantities and amount can be -0.5% / +0.5%

##### **C. Required documents**

- Commercial invoice original + 3 copies of original commercial invoice;
- China origin certificate, verified by the competent authorities;
- Packing list 1 + 3 original copies of packing list;
- 3/3 full set + 2 N/N copies bill of lading marked freight prepaid.
- CE certificates copy and European energetic test copy for booth models
- RoHS declaration of compliances copy for booth models.
- Insurance policy/certificate, Blank endorsed, covering all risks as per institute cargo clauses (A)ED.1.1.09 and war risks, name and address of Italian claim's survey agent, original and one copy.

#### **PART 3 – LOADING PLAN AND ETD**

- **Shipment in:** 21x40HQ Containers
- **ETD and POD:** please ref. to "2021 Order Summary"



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#### **PART 4 – QUALITY AND WARRANTY**

1. **Warranty agreement:** Please ref to the “FRAMEWORK SALE AGREEMENT”.
2. **Spare parts:** 0,5% spare parts FOC or SPARE UNITS are acceptable.

Thank you and best regards.

**PLANET CE S.r.L.**