



M. & C. S.r.l. Società di Consulenza Direzionale  
Via G. Verdi, 51 – 40055 Villanova di Castenaso, Bologna - Italy  
Phone +39051780063 – Fax +390516064044  
C.F. e P.IVA 02233501200

SELLER: **HOMA APPLIANCES CO., LTD.**

North Shenghui Industry Zone, Nantou, Zhongshan, Guangdong, 528427, China

BUYER: **UNIEURO S.p.A.**

via Piero Maroncelli 10, 47121-Forlì, presso Palazzo Hercolani

Date 2021-10-14

OBJECT: **PO No. 4501769659**

#### PART 1 – TECHNICAL AGREEMENT

- **Agreed Range:** repetitive models keep the same as before.
- **Approval and certificates:** all products must be RoHS, CE (EMC-LVD) and LFGB approved.
- **Brand Name:** ELECTROLINE
- **Art works:** as agreed.

#### PART 2 – COMMERCIAL AGREEMENT.

A. Quantities and amount:

Item	Model (NEL)	CIF Eur	Marketing support	Net Invoice price	Q.ty	AMOUNT
FF2-550-4	SBSE-550NH3XF0	€ 287,44	€ 15,36	€ 272,08	53	€ 14.420,24
FN2-46S-5	BME-46SNV1WE0	€ 243,06		€ 243,06	72	€ 17.500,32
DE2-34-4	BME-34SM1WF0	€ 141,81		€ 141,81	276	€ 39.139,56
DF2-28N-4	TME-28NSM1XF0	€ 109,33		€ 109,33	143	€ 15.634,19
DF2-28N-4	DDHE-28NSM1XF0	€ 109,33	€ 2,82	€ 106,51	286	€ 30.461,86
EF1-16	SDLE-16SM1WF0	€ 83,07		€ 83,07	376	€ 31.234,32
BE1-100-4	CFE-100SH4WF0	€ 72,58	€ 2,00	€ 70,58	294	€ 20.750,52
BE1-145-4	CFE-145SH4WF0	€ 89,62	€ 2,00	€ 87,62	228	€ 19.977,36
BE1-200-4	CFE-200SH4WF0	€ 101,17	€ 2,00	€ 99,17	543	€ 53.849,31
DE1-12-4	SDFE-12SH5WF0	€ 93,06		€ 93,06	650	€ 60.489,00
DE1-21-4	SDFE-21SH5WF0	€ 135,98		€ 135,98	284	€ 38.618,32
DE2-34.BI-4	BME-34SL2FB0	€ 158,49		€ 158,49	109	€ 17.274,99
			<b>€ 3.750,60</b>		<b>3.314</b>	<b>€ 359.349,99</b>

B. Sales conditions:

- **Please show in all documents our PO's No. as above.**
- Delivery terms: CNF any Port in Italy, ORC included.
- Payment: irrevocable LC at 90 DAYS against B/L issuing date.
- Bank's charges: all bank chg./commission outside Italy are on beneficiary's account.
- Presentation documents: **18 days**;
- Partial shipment and transshipment: allowed;
- Quantities and amount can be -0.5% / +0.5%

C. **Required documents**

- Commercial invoice original + 3 copies of original commercial invoice;
- China origin certificate, verified by the competent authorities;
- Packing list 1 + 3 original copies of packing list;
- 3/3 full set + 2 N/N copies bill of lading marked freight prepaid.
- CE certificates copy and European energetic test copy for all models.
- RoHS declaration of compliances copy for booth models.

#### PART 3 – LOADING PLAN AND ETD

- **Shipment in:** 16x40HQ to Genova and + 5x40HQ to Gioia Tauro
- **ETD and POD:** please ref. to "2021 Unieuro Order Summary"

#### PART 4 – QUALITY AND WARRANTY

1. **Warranty agreement:** please ref to the "FRAMEWORK SALE AGREEMENT".
2. **Spare parts:** 0,5% spare parts FOC or SPARE UNITS are acceptable. The spare parts order will be sent you later.

The Buyer

**UNIEURO S.p.A.**