



**M. & C. S.r.l. Società di Consulenza Direzionale**  
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**SELLER: HOMA APPLIANCES CO., LTD.**  
North Shenghui Industry Zone, Nantou, Zhongshan, Guangdong, 528427, China

**BUYER: PLANET CE S.R.L.**  
Via Cà Dell'Orbo Sud 12, 40055 Villanova di Castenaso, Bologna, Italy

**Date** 2022-09-06

**OBJECT: PO No. EUR65889**

#### PART 1 – TECHNICAL AGREEMENT

- **Agreed Range:** repetitive models keep the same as before, for new items please ref to the below table.
- **Approval and certificates:** all products must be RoHS, CE (EMC-LVD) and LFGB approved.
- **Brand Name:** HYUNDAI
- **Art works:** as agreed.

#### PART 2 – COMMERCIAL AGREEMENT

##### A. Quantities and amount:

Brand	Item	Model	Q.ty	Regular price	Marketing support	Net amount
Hyundai	FN2-45N	CBHN45NNL3XF0	72	€ 250,00	€ 6,00	€ 17.568,00
Hyundai	DE2-34	CBHN34SM1WF0	105	€ 168,00		€ 17.640,00
Hyundai	FC2-320	DDHN320NM2XF0	102	€ 198,00		€ 20.196,00
Hyundai	DF2-28N	DPHN28NSM1WF0	429	€ 123,00	€ 10,00	€ 48.477,00
Hyundai	DF1-113	FTHN11NSM1WF1	356	€ 76,00	€ 2,50	€ 26.166,00
Hyundai	EF1-14	TT4HN14SM1WF0	254	€ 91,00	€ 1,63	€ 22.699,98
Hyundai	BE1-200	CFHN200SH4WF0	149	€ 117,50		€ 17.507,50
Hyundai	BE1-290	CFHN290SH4WF0	108	€ 175,00		€ 18.900,00
Hyundai	DE2-34.BI	BCBHN34SL2FB0	218	€ 184,00		€ 40.112,00
Hyundai	DF2-29.BI	BDDHN29SM1FB0	144	€ 128,00		€ 18.432,00
	<b>Total</b>		<b>1.937</b>	<b>€ 253.724,50</b>	<b>€ 6.026,02</b>	<b>€ 247.698,48</b>

##### B. Sales condition

- Please show in all documents our PO's No. as above.
- Prices are in EURO.
- Delivery terms: CIF Port of **Ancona** in Italy, ORC included;
- Payment: irrevocable LC at 90 DAYS against B/L issuing date.
- Bank's charges: all bank chg./commission outside Italy are on beneficiary's account.
- Presentation documents: 18 days;
- Partial shipment and transshipment: allowed;
- Quantities and amount can be -0.5% / +0.5%

##### C. Required documents

- Commercial invoice original + 3 copies of original commercial invoice;
- China origin certificate, verified by the competent authorities;
- Packing list 1 + 3 original copies of packing list;
- 3/3 full set + 2 N/N copies bill of lading marked freight prepaid.
- CE certificates copy and European energetic test copy for booth models
- RoHS declaration of compliances copy for booth models.
- Insurance policy/certificate, Blank endorsed, covering all risks as per institute cargo clauses (A)ED.1.1.09 and war risks, name and address of Italian claim's survey agent, original and one copy.

#### PART 3 – LOADING PLAN AND ETD

- **Shipment in:** 13x40HQ Containers
- **ETD and POD:** please ref. to "2022 Order Summary"

#### PART 4 – QUALITY AND WARRANTY

1. **Warranty agreement:** Please ref to the "FRAMEWORK SALE AGREEMENT".
2. **Spare parts:** 0,5% spare parts FOC or SPARE UNITS are acceptable.

Thank you and best regards.

**PLANET CE S.r.L.**