

Planet CE S.r.l.  
Via Cà dell'Orbo Nord 22  
40055 Villanova di Castenaso, Bologna, Italy

**SELLER: HOMA APPLIANCES CO., LTD.**

North Shenghui Industry Zone, Nantou, Zhongshan, Guangdong, 528427, China

**BUYER: PLANET CE S.R.L.**

Via Cà Dell'Orbo Nord 22, 40055 Villanova di Castenaso, Bologna, Italy

Date 2022-03-02

**OBJECT: PO No. BIA00084**

#### PART 1 – TECHNICAL AGREEMENT

1. **Agreed Range:** repetitive models keep the same as before, for new items please ref to the below table.

Brand	Item	Model	EAN Code	Configuration
Sekom	FF4-48	SH4D48NV3XF1	8059304463518	Change the handle to HF
Sekom	FN2-32	SHCB230NM2XE0	8059304463655	Standard configuration, internal color as agreed for Sekom brand
Sekom	DL1-29	SHFM29SM1WF0	8059304463662	Standard configuration, internal color as agreed for Sekom brand
Sekom	DL1-13	SHLT11NSM1WF1	8059304463525	Standard configuration, internal color as agreed for Sekom brand
Sekom	DD1-08	SHCV08SM3WF0	8059304463532	Standard configuration, internal color as agreed for Sekom brand
Sekom	DD1-21N	SHCV21SM3WF1	8059304463549	Standard configuration, internal color as agreed for Sekom brand

2. **Approval and certificates:** all products must be RoHS, CE (EMC-LVD) and LFGB approved.

3. **Brand Name:** SEKOM

4. **Art works:** as agreed.

#### PART 2 – COMMERCIAL AGREEMENT.

A. **Quantities and amount:**

Brand	Item	Model	Remarks	Regular price	Marketing Support	NET CIF price	Q.ty	AMOUNT
Sekom	FF4-48	SH4D48NV3XF1	New	364,000	€ 60,00	€ 304,00	412	€ 125.248,00
Sekom	FF2-550	SHSS550NV2XF1		351,000	€ 35,00	€ 316,00	366	€ 115.656,00
Sekom	FN2-350	SHCB350NM2XF0		238,000	€ 45,00	€ 193,00	1.623	€ 313.239,00
Sekom	FN2-32	SHCB230NM2XE0	New	213,000		€ 213,00	338	€ 71.994,00
Sekom	DE2-34	SHCB34SM1XF0		172,000		€ 172,00	493	€ 84.796,00
Sekom	DE2-34	SHCB34SM1WF0		168,000		€ 168,00	728	€ 122.304,00
Sekom	DE2-22	SHCB22SM1XF0		144,000		€ 144,00	70	€ 10.080,00
Sekom	FC2-640	SHDP640NV4XF0		325,000		€ 325,00	421	€ 136.825,00
Sekom	FC2-541	SHDP541NM2XF0		263,000	€ 45,00	€ 218,00	1.084	€ 236.312,00
Sekom	FC2-320	SHDP320NM2XF0		198,000		€ 198,00	445	€ 88.110,00
Sekom	DL1-29	SHFM29SM1WF0	New	135,000		€ 135,00	429	€ 57.915,00
Sekom	DF2-28N	SHDP28NSM1WE0		130,000		€ 130,00	267	€ 34.710,00
Sekom	DF2-28N	SHDP28NSM1XF0		128,000		€ 128,00	824	€ 105.472,00
Sekom	DF2-28N	SHDP28NSM1WF0		125,000	€ 10,00	€ 115,00	2.445	€ 281.175,00
Sekom	EF1-14	SHFT14SM1WF0		90,000	€ 9,50	€ 80,50	1.453	€ 116.966,50
Sekom	DL1-13	SHLT11NSM1WF1	New	75,000		€ 75,00	717	€ 53.775,00
Sekom	DF1-06	SHMT06SM1WF0		55,000		€ 55,00	897	€ 49.335,00
Sekom	DF1-06	SHMT06SM1UF0		56,000		€ 56,00	713	€ 39.928,00
Sekom	BE1-100	SHCP100SH4WF0		84,000		€ 84,00	797	€ 66.948,00
Sekom	BE1-145	SHCP145SH4WF0		98,500		€ 98,50	604	€ 59.494,00
Sekom	BE1-200	SHCP200SH4WF0		117,500		€ 117,50	572	€ 67.210,00
Sekom	DD1-05	SHMC05SM3WE0		62,000		€ 62,00	300	€ 18.600,00
Sekom	DD1-08	SHCV08SM3WF0	New	84,000		€ 84,00	572	€ 48.048,00
Sekom	DD1-12	SHCV12SM3WF0		102,000		€ 102,00	674	€ 68.748,00
Sekom	DD1-21N	SHCV21SM3WF1	New	136,500		€ 136,50	272	€ 37.128,00
Sekom	DE2-34.BI	SHCB34SL2FB0		184,000		€ 184,00	189	€ 34.776,00
Sekom	DF2-29.BI	SHDP29SM1FB0		128,000		€ 128,00	52	€ 6.656,00
	<b>Total</b>				<b>€ 197.598,50</b>		<b>17.757</b>	<b>€ 2.451.448,50</b>

**B. Sales condition**

- Please show in all documents our PO's No. as above.
- Prices are in EURO.
- Delivery terms: CIF any Port in Italy, ORC included.
- Payment: irrevocable LC at 90 DAYS against B/L issuing date.
- Bank's charges: all bank chg./commission outside Italy are on beneficiary's account.
- Presentation documents: 18 days.
- Partial shipment and transhipment: allowed.
- Quantities and amount can be -0.5% / +0.5%

**C. Required documents**

- Commercial invoice original + 3 copies of original commercial invoice.
- China origin certificate, verified by the competent authorities.
- Packing list 1 + 3 original copies of packing list.
- 3/3 full set + 2 N/N copies bill of lading marked freight prepaid.
- CE certificates copy and European energetic test copy for booth models – to be sent by email in advance and no need to attach to the LC.
- RoHS declaration of compliances copy for booth models.
- Insurance policy/certificate, Blank endorsed, covering all risks as per institute cargo clauses (A)ED.1.1.09 and war risks, name and address of Italian claim's survey agent, original and one copy.

**PART 3 – LOADING PLAN AND ETD**

- **Shipment in:** 138x40HQ Containers
- **ETD and POD:** please ref. to "2022 Planet Order Summary"

**PART 4 – QUALITY AND WARRANTY**

- **Warranty**  
please ref to the "FRAMEWORK SALE AGREEMENT".
- **Spare parts**  
**0,5% spare parts FOC or SPARE UNITS are acceptable.**  
The spare parts order will be sent you later.

Please send back us by fax this order with stamp and sign on.

Thank you and best regards.

The Buyer  
**PLANET CE S.r.L.**