



M. & C. S.r.l. Società di Consulenza Direzionale
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SELLER: **HOMA APPLIANCES CO., LTD.**

North Shenghui Industry Zone, Nantou, Zhongshan, Guangdong, 528427, China

BUYER: **UNIEURO S.p.A.**

via Piero Maroncelli 10, 47121-Ferri, presso Palazzo Hercolani

Date 2022-03-09

OBJECT: **PO No. 4503296106_4503297353_4503298149**

PART 1 – TECHNICAL AGREEMENT

- **Agreed Range:** repetitive models keep the same as before, for the new items please ref to the below table:

Brand	Item	Model	EAN Code	Remarks	Configuration
Electroline	FF4-58	4DE58NV1KE2	8050999981431	Refresh	Switch to HQ Handle
Electroline	DE2-34	BME34SM1XF1	8050999981486	Refresh	Switch to HL Handle
Electroline	DE2-34	BME34SM1WF1	8050999981493	Refresh	Switch to HL Handle
Electroline	DD1-08	SDFE08SM3WF0	8050999981523	New	Recessed handle & Inner colour in family line with Electroline brand.
Electroline	DE1-21	SDFE21SH5WF1	8050999981530	New	Recessed handle & Inner colour in family line with Electroline brand.

- **Approval and certificates:** all products must be RoHS, CE (EMC-LVD) and LFGB approved.
- **Brand Name:** ELECTROLINE
- **Art works:** as agreed.

PART 2 – COMMERCIAL AGREEMENT.

A. Quantities and amount:

PO No. 4503296106								
Brand	Item	Model	Remarks	Regular price	Marketing Support	NET CIF price	Q.ty	AMOUNT
Electroline	FF4-58	4DE58NV1KE2	Refresh	435,000		€ 435,00	56	€ 24.360,00
Electroline	DE2-34	BME34SM1XF1	Refresh	172,000		€ 172,00	315	€ 54.180,00
Electroline	DE2-34	BME34SM1WF1	Refresh	168,000		€ 168,00	210	€ 35.280,00
Electroline	DE2-22	BME22SM1XF0		144,000		€ 144,00	278	€ 40.032,00
Electroline	FC2-640	TME640NV4XE0		325,000	€ 10,00	€ 315,00	73	€ 22.995,00
Electroline	FC2-541	TME541NV4WE0		288,000		€ 288,00	66	€ 19.008,00
Electroline	FC2-320	TME320NM2XF0		203,000	€ 6,00	€ 197,00	102	€ 20.094,00
Electroline	DF2-28N	TME28NSM1XF0		127,000		€ 127,00	286	€ 36.322,00
Electroline	DF2-28N	TME28NSM1WF0		123,000		€ 123,00	429	€ 52.767,00
Electroline	DF2-28N	DDHE28NSM1XF0		128,000	€ 2,82	€ 125,18	473	€ 59.210,14
Electroline	DF2-28N	DDHE28NSM1WF0		125,000	€ 1,25	€ 123,75	413	€ 51.108,75
Electroline	DF1-06	SDLE06SM1WF0		55,000		€ 55,00	323	€ 17.765,00
Electroline	DF1-06	SDLE06SM1UF0		56,000		€ 56,00	450	€ 25.200,00
Electroline	DL1-113	SDLE11NSM1WF0		75,000		€ 75,00	712	€ 53.400,00
Electroline	EF1-16	SDLE16SM1WF0		92,000		€ 92,00	554	€ 50.968,00
Electroline	EF1-16	SDLE16SM1XE0		101,000		€ 101,00	390	€ 39.390,00
Electroline	BE1-100	CFE100SH4WF0		84,000	€ 2,00	€ 82,00	240	€ 19.680,00
Electroline	BE1-145	CFE145SH4WF0		98,500	€ 2,00	€ 96,50	338	€ 32.617,00
Electroline	BE1-200	CFE200SH4WF0		117,500	€ 2,00	€ 115,50	149	€ 17.209,50
Electroline	DD1-08	SDFE08SM3WF0	New	84,000		€ 84,00	591	€ 49.644,00
Electroline	DE1-12	SDFE12SH5WF0		105,000		€ 105,00	108	€ 11.340,00
Electroline	DE1-21	SDFE21SH5WF1	New	141,000		€ 141,00	221	€ 31.161,00
Electroline	DE2-34.BI	BME34SL2FB0		184,000		€ 184,00	218	€ 40.112,00
Electroline	DF2-29.BI	TME29SM1FB0		130,000		€ 130,00	144	€ 18.720,00
	Total				€ 4.646,11		7.139	€ 822.563,39



Brand	Item	Model	Remarks	Regular price	Marketing Support	NET CIF price	Q.ty	AMOUNT
Electroline	DE2-34	BME34SM1XF1	Refresh	172,000		€ 172,00	64	€ 11.008,00
Electroline	DE2-34	BME34SM1WF1	Refresh	168,000		€ 168,00	105	€ 17.640,00
Electroline	DF2-28N	TME28NSM1XF0		127,000		€ 127,00	50	€ 6.350,00
Electroline	DF2-28N	TME28NSM1WF0		123,000		€ 123,00	379	€ 46.617,00
Electroline	EF1-16	SDLE16SM1WF0		92,000		€ 92,00	168	€ 15.456,00
Electroline	EF1-16	SDLE16SM1XE0		101,000		€ 101,00	68	€ 6.868,00
Electroline	BE1-100	CFE100SH4WF0		84,000	€ 2,00	€ 82,00	248	€ 20.336,00
Electroline	BE1-145	CFE145SH4WF0		98,500	€ 2,00	€ 96,50	192	€ 18.528,00
Electroline	BE1-200	CFE200SH4WF0		117,500	€ 2,00	€ 115,50	149	€ 17.209,50
Electroline	DD1-08	SDFE08SM3WF0	New	84,000		€ 84,00	50	€ 4.200,00
Electroline	DE1-12	SDFE12SH5WF0		105,000		€ 105,00	58	€ 6.090,00
	Total				€ 1.178,00		1.531	€ 170.302,50
PO No. 4503298149								
Brand	Item	Model	Remarks	Regular price	Marketing Support	NET CIF price	Q.ty	AMOUNT
Electroline	DE2-34	BME34SM1XF1	Refresh	172,000		€ 172,00	64	€ 11.008,00
Electroline	DE2-34	BME34SM1WF1	Refresh	168,000		€ 168,00	105	€ 17.640,00
Electroline	DF2-28N	TME28NSM1XF0		127,000		€ 127,00	50	€ 6.350,00
Electroline	DF2-28N	TME28NSM1WF0		123,000		€ 123,00	236	€ 29.028,00
Electroline	EF1-16	SDLE16SM1WF0		92,000		€ 92,00	168	€ 15.456,00
Electroline	EF1-16	SDLE16SM1XE0		101,000		€ 101,00	68	€ 6.868,00
Electroline	BE1-100	CFE100SH4WF0		84,000	€ 2,00	€ 82,00	248	€ 20.336,00
Electroline	BE1-145	CFE145SH4WF0		98,500	€ 2,00	€ 96,50	192	€ 18.528,00
Electroline	BE1-200	CFE200SH4WF0		117,500	€ 2,00	€ 115,50	149	€ 17.209,50
Electroline	DD1-08	SDFE08SM3WF0	New	84,000		€ 84,00	50	€ 4.200,00
Electroline	DE1-12	SDFE12SH5WF0		105,000		€ 105,00	58	€ 6.090,00
	Total				€ 1.178,00		1.388	€ 152.713,50

B. Sales conditions:

- Please show in all documents our PO's No. as above.
- Delivery terms: CNF any Port in Italy, ORC included.
- Payment: irrevocable LC at 90 DAYS against B/L issuing date.
- Bank's charges: all bank chg./commission outside Italy are on beneficiary's account.
- Presentation documents: 18 days;
- Partial shipment and transshipment: allowed;
- Quantities and amount can be -0.5% / +0.5%

C. Required documents

- Commercial invoice original + 3 copies of original commercial invoice;
- China origin certificate, verified by the competent authorities;
- Packing list 1 + 3 original copies of packing list;
- 3/3 full set + 2 N/N copies bill of lading marked freight prepaid.
- CE certificates copy and European energetic test copy for all models.
- RoHS declaration of compliances copy for booth models.

PART 3 – LOADING PLAN AND ETD

- Shipment in:
 - a. PO No. 28x40HQ to Genova and + 12x40HQ to Gioia Tauro
 - b. PO No. 9x40HQ to Gioia Tauro
 - c. PO No. 8x40HQ to Gioia Tauro

- ETD and POD: please ref. to "2022 Unieuro Order Summary"

PART 4 – QUALITY AND WARRANTY

1. **Warranty agreement:** please ref to the "FRAMEWORK SALE AGREEMENT".
2. **Spare parts:** 0,5% spare parts FOC or SPARE UNITS are acceptable. The spare parts order will be sent you later.

The Buyer
UNIEURO S.p.A.