



M. & C. S.r.l. Società di Consulenza Direzionale
Via G. Verdi, 51 – 40055 Villanova di Castenaso, Bologna - Italy
Phone +39051780063 – Fax +390516064044
C.F. e P.IVA 02233501200

SELLER:

HOMA APPLIANCES CO., LTD.

North Shenghui Industry Zone, Nantou, Zhongshan, Guangdong, 528427, China

BUYER: **UNIEURO S.p.A.**

Via Piero Maroncelli 10, 47121-Forlì, Italy

Date 2022-09-26

OBJECT: **PO No. 4504871797**

PART 1 – TECHNICAL AGREEMENT

- **Agreed Range:** repetitive models keep the same as before.
- **Approval and certificates:** all products must be RoHS, CE (EMC-LVD) and LFGB approved.
- **Brand Name:** ELECTROLINE
- **Art works:** as agreed.

PART 2 – COMMERCIAL AGREEMENT.

A. Quantities and amount:

Item	Model	Regular price	Marketing Support	NET CIF price	Q.ty	AMOUNT
FN2-46S	BME46SNV1XE1	270,000		€ 270,00	72	€ 19.440,00
FN2-46S	BME46SNV1WE1	265,000		€ 265,00	231	€ 61.215,00
DE2-34	BME34SM1XF1	172,000		€ 172,00	105	€ 18.060,00
DE2-34	BME34SM1WF1	168,000		€ 168,00	105	€ 17.640,00
FC2-640	TME640NV4KE2	340,000		€ 340,00	116	€ 39.440,00
FC2-541	TME541NV4KE2	308,000		€ 308,00	176	€ 54.208,00
FC2-541	TME541NV4WE1	288,000		€ 288,00	174	€ 50.112,00
FC2-320	TME320NM2XF1	203,000	€ 6,00	€ 197,00	284	€ 55.948,00
DF2-28N	TME28NSM1XF1	127,000		€ 127,00	529	€ 67.183,00
DF2-28N	TME28NSM1WF1	123,000		€ 123,00	430	€ 52.890,00
DF2-28N	DDHE28NSM1XF0	128,000	€ 2,82	€ 125,18	307	€ 38.430,26
DF2-28N	DDHE28NSM1WF0	125,000	€ 1,25	€ 123,75	451	€ 55.811,25
BE1-100	CFE100SH4WF0	84,000	€ 2,00	€ 82,00	248	€ 20.336,00
BE1-145	CFE145SH4WF0	98,500	€ 2,00	€ 96,50	192	€ 18.528,00
BE1-200	CFE200SH4WF0	117,500	€ 2,00	€ 115,50	149	€ 17.209,50
DE1-21	SDFE21SH5WF1	141,000		€ 141,00	143	€ 20.163,00
DE2-34.BI	BME34SL2FB0	184,000		€ 184,00	139	€ 25.576,00
DF2-29.BI	TME29SM1FB0	130,000		€ 130,00	204	€ 26.520,00
Total			€ 4.311,49		4.055	€ 658.710,01

B. Sales conditions:

- **Please show in all documents our PO's No. as above.**
- Delivery terms: CNF any Port in Italy, ORC included.
- Payment: irrevocable LC at 90 DAYS against B/L issuing date.
- Bank's charges: all bank chg./commission outside Italy are on beneficiary's account.
- Presentation documents: **18 days**.
- Partial shipment and transshipment: allowed.
- Quantities and amount can be -0.5% / +0.5%

C. **Required documents**

- Commercial invoice original + 3 copies of original commercial invoice.
- China origin certificate, verified by the competent authorities.
- Packing list 1 + 3 original copies of packing list.
- 3/3 full set + 2 N/N copies bill of lading marked freight prepaid.
- CE certificates copy and European energetic test copy for all models.
- RoHS declaration of compliances copy for booth models.



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PART 3 – LOADING PLAN AND ETD

- **Shipment in:** 25x40HQ to La Spezia + 10x40HQ to Gioia Tauro.
- **ETD and POD:** please ref. to “2022 Unieuro Order Summary”

PART 4 – QUALITY AND WARRANTY

1. **Warranty agreement:** please ref to the “FRAMEWORK SALE AGREEMENT”.
2. **Spare parts:** 0,5% spare parts FOC or SPARE UNITS are acceptable. The spare parts order will be sent you later.

The Buyer

UNIEURO S.p.A.