



M. & C. S.r.l. Società di Consulenza Direzionale
Via G. Verdi, 51 – 40055 Villanova di Castenaso, Bologna - Italy
Phone +39051780063 – Fax +390516064044
C.F. e P.IVA 02233501200

SELLER:

HOMA APPLIANCES CO., LTD.

North Shenghui Industry Zone, Nantou, Zhongshan, Guangdong, 528427, China

BUYER: **UNIEURO S.p.A.**

Via Piero Maroncelli 10, 47121-Forlì, Italy

Date 2022-11-10

OBJECT: **PO No. 4505354793**

PART 1 – TECHNICAL AGREEMENT

- **Agreed Range:** repetitive models keep the same as before.
- **Approval and certificates:** all products must be RoHS, CE (EMC-LVD) and LFGB approved.
- **Brand Name:** ELECTROLINE
- **Art works:** as agreed.

PART 2 – COMMERCIAL AGREEMENT.

A. Quantities and amount:

| Item | Model | Regular price | Marketing Support | NET CIF price | Q.ty | AMOUNT |
|--------------|---------------|---------------|-------------------|---------------|--------------|---------------------|
| DE2-34 | BME34SM1XF1 | 172,000 | | € 172,00 | 105 | € 18.060,00 |
| DE2-22 | BME22SM1XF0 | 144,000 | | € 144,00 | 156 | € 22.464,00 |
| FC2-640 | TME640NV4KE2 | 340,000 | | € 340,00 | 58 | € 19.720,00 |
| FC2-541 | TME541NV4KE2 | 308,000 | | € 308,00 | 66 | € 20.328,00 |
| FC2-320 | TME320NM2XF1 | 203,000 | € 6,00 | € 197,00 | 160 | € 31.520,00 |
| DF2-28N | TME28NSM1XF1 | 127,000 | | € 127,00 | 286 | € 36.322,00 |
| DF2-28N | TME28NSM1WF1 | 123,000 | | € 123,00 | 286 | € 35.178,00 |
| DF2-28N | DDHE28NSM1XF0 | 128,000 | € 2,82 | € 125,18 | 286 | € 35.801,48 |
| DF2-28N | DDHE28NSM1WF0 | 125,000 | € 1,25 | € 123,75 | 401 | € 49.623,75 |
| DF1-06 | SDLE06SM1WF0 | 55,000 | | € 55,00 | 275 | € 15.125,00 |
| BE1-100 | CFE100SH4WF0 | 84,000 | € 2,00 | € 82,00 | 248 | € 20.336,00 |
| BE1-145 | CFE145SH4WF0 | 98,500 | € 2,00 | € 96,50 | 257 | € 24.800,50 |
| BE1-200 | CFE200SH4WF0 | 117,500 | € 2,00 | € 115,50 | 214 | € 24.717,00 |
| DD1-08 | SDFE08SM3WF0 | 84,000 | | € 84,00 | 240 | € 20.160,00 |
| DE1-12 | SDFE12SH5WF0 | 105,000 | | € 105,00 | 255 | € 26.775,00 |
| DE1-21 | SDFE21SH5WF1 | 141,000 | | € 141,00 | 190 | € 26.790,00 |
| DE2-34.BI | BME34SL2FB0 | 184,000 | | € 184,00 | 125 | € 23.000,00 |
| DF2-29.BI | TME29SM1FB0 | 130,000 | | € 130,00 | 164 | € 21.320,00 |
| Total | | | € 3.705,77 | | 3.772 | € 472.040,73 |

B. Sales conditions:

- **Please show in all documents our PO's No. as above.**
- Delivery terms: CNF any Port in Italy, ORC included.
- Payment: irrevocable LC at 90 DAYS against B/L issuing date.
- Bank's charges: all bank chg./commission outside Italy are on beneficiary's account.
- Presentation documents: **18 days**.
- Partial shipment and transhipment: allowed.
- Quantities and amount can be -0.5% / +0.5%

C. **Required documents**

- Commercial invoice original + 3 copies of original commercial invoice.
- China origin certificate, verified by the competent authorities.
- Packing list 1 + 3 original copies of packing list.
- 3/3 full set + 2 N/N copies bill of lading marked freight prepaid.
- CE certificates copy and European energetic test copy for all models.
- RoHS declaration of compliances copy for booth models.



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PART 3 – LOADING PLAN AND ETD

- **Shipment in:** 22x40HQ to La Spezia + 2x40HQ to Gioia Tauro.
- **ETD and POD:** please ref. to “2022 Unieuro Order Summary”

PART 4 – QUALITY AND WARRANTY

1. **Warranty agreement:** please ref to the “FRAMEWORK SALE AGREEMENT”.
2. **Spare parts:** 0,5% spare parts FOC or SPARE UNITS are acceptable. The spare parts order will be sent you later.

The Buyer
UNIEURO S.p.A.