

Planet CE S.r.l.  
Via Cà dell'Orbo Nord 22  
40055 Villanova di Castenaso, Bologna, Italy

**SELLER: HOMA APPLIANCES CO., LTD.**

North Shenghui Industry Zone, Nantou, Zhongshan, Guangdong, 528427, China

**BUYER: PLANET CE S.R.L.**

Via Cà Dell'Orbo Nord 22, 40055 Villanova di Castenaso, Bologna, Italy

Date 2021-10-11

**OBJECT: PO No. BIA00076**

#### PART 1 – TECHNICAL AGREEMENT

1. **Agreed Range:** repetitive models keep the same as before.
2. **Approval and certificates:** all products must be RoHS, CE (EMC-LVD) and LFGB approved.
3. **Brand Name:** SEKOM
4. **Art works:** as agreed.

#### PART 2 – COMMERCIAL AGREEMENT.

##### A. Quantities and amount:

Brand	Item	Model	Regular price	Marketing Support	NET CIF price	Q.ty	AMOUNT
Sekom	FF4-48-4	SH4D-48NV3XF0	326,110		€ 326,11	228	€ 74.353,08
Sekom	FF2-550-4	SHSS-550NV2XF1	310,330		€ 310,33	53	€ 16.447,49
Sekom	FN2-350-4	SHCB-350NM2XF0	188,100		€ 188,10	360	€ 67.716,00
Sekom	DE2-34-4	SHCB-34SM1XF0	148,680		€ 148,68	425	€ 63.189,00
Sekom	DE2-34-4	SHCB-34SM1WF0	142,950		€ 142,95	308	€ 44.028,60
Sekom	DE2-22-4	SHCB-22SM1XF0	132,420		€ 132,42	312	€ 41.315,04
Sekom	FC2-541-4	SHDP-541NM2XF0	229,970		€ 229,97	288	€ 66.231,36
Sekom	FC2-320-4	SHDP-320NM2XF0	165,100		€ 165,10	180	€ 29.718,00
Sekom	DF2-28N-5	SHDP-28NSM1WE0	115,060		€ 115,06	429	€ 49.360,74
Sekom	DF2-28N-4	SHDP-28NSM1XF0	112,730		€ 112,73	760	€ 85.674,80
Sekom	DF2-28N-4	SHDP-28NSM1WF0	109,660		€ 109,66	1.480	€ 162.296,80
Sekom	EF1-14-4	SHFT-14SM1WF0	80,460		€ 80,46	1.216	€ 97.839,36
Sekom	DL1-11N-4	SHLT-11NSM1WF0	67,950		€ 67,95	774	€ 52.593,30
Sekom	DF1-06-4	SHMT-06SM1WF0	52,870		€ 52,87	680	€ 35.951,60
Sekom	DF1-06-4	SHMT-06SM1UF0	54,010		€ 54,01	573	€ 30.947,73
Sekom	BE1-100-4	SHCP-100SH4WF0	83,380	€ 0,88	€ 82,50	248	€ 20.460,00
Sekom	BE1-145-4	SHCP-145SH4WF0	95,720		€ 95,72	384	€ 36.756,48
Sekom	BE1-200-4	SHCP-200SH4WF0	109,050		€ 109,05	164	€ 17.884,20
Sekom	DD1-09-5	SHCV-09SM3WE0	81,920		€ 81,92	280	€ 22.937,60
Sekom	DD1-12-4	SHCV-12SM3WF0	91,910		€ 91,91	386	€ 35.477,26
Sekom	DE2-34.BI-4	SHCB-34SL2FB0	163,350		€ 163,35	469	€ 76.611,15
Sekom	DF2-29.BI-4	SHDP-29SM1FB0	109,450		€ 109,45	288	€ 31.521,60
	<b>Total</b>			<b>€ 218,24</b>		<b>10.285</b>	<b>€ 1.159.311,19</b>
Marketing contribution for Zoppas promotion							<b>-€ 11.250,00</b>
<b>Net proforma invoice amount</b>							<b>€ 1.148.061,19</b>

##### B. Sales condition

- Please show in all documents our PO's No. as above.
- Prices are in EURO.
- Delivery terms: CIF any Port in Italy, ORC included.
- Payment: irrevocable LC at 90 DAYS against B/L issuing date.
- Bank's charges: all bank chg./commission outside Italy are on beneficiary's account.
- Presentation documents: 18 days.
- Partial shipment and transshipment: allowed.
- Quantities and amount can be -0.5% / +0.5%

C. **Required documents**

- Commercial invoice original + 3 copies of original commercial invoice.
- China origin certificate, verified by the competent authorities.
- Packing list 1 + 3 original copies of packing list.
- 3/3 full set + 2 N/N copies bill of lading marked freight prepaid.
- CE certificates copy and European energetic test copy for booth models – to be sent by email in advance and no need to attach to the LC.
- RoHS declaration of compliances copy for booth models.
- Insurance policy/certificate, Blank endorsed, covering all risks as per institute cargo clauses (A)ED.1.1.09 and war risks, name and address of Italian claim's survey agent, original and one copy.

**PART 3 – LOADING PLAN AND ETD**

- **Shipment in:** 66x40HQ Containers
- **ETD and POD:** please ref. to “2021 Planet Order Summary”

**PART 4 – QUALITY AND WARRANTY**

- **Warranty**  
please ref to the “FRAMEWORK SALE AGREEMENT”.
- **Spare parts**  
**0,5% spare parts FOC or SPARE UNITS are acceptable.**  
The spare parts order will be sent you later.

Please send back us by fax this order with stamp and sign on.

Thank you and best regards.

The Buyer  
**PLANET CE S.r.L.**