



M. & C. S.r.l. Società di Consulenza Direzionale  
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SELLER: HOMA APPLIANCES CO., LTD.

North Shenghui Industry Zone, Nantou, Zhongshan, Guangdong, 528427, China

BUYER: UNIEURO S.p.A.

via Piero Maroncelli 10, 47121-Forlì, presso Palazzo Hercolani

Date 2021-10-14

OBJECT: PO No. 4501769659

#### PART 1 – TECHNICAL AGREEMENT

- **Agreed Range:** repetitive models keep the same as before.
- **Approval and certificates:** all products must be RoHS, CE (EMC-LVD) and LFGB approved.
- **Brand Name:** ELECTROLINE
- **Art works:** as agreed.

#### PART 2 – COMMERCIAL AGREEMENT.

A. Quantities and amount:

| Item        | Model (NEL)    | CIF Eur  | Marketing support | Net Invoice price | Q.ty  | AMOUNT       |
|-------------|----------------|----------|-------------------|-------------------|-------|--------------|
| FF2-550-4   | SBSE-550NH3XF0 | € 287,44 | € 15,36           | € 272,08          | 53    | € 14.420,24  |
| FN2-46S-5   | BME-46SNV1WE0  | € 243,06 |                   | € 243,06          | 72    | € 17.500,32  |
| DE2-34-4    | BME-34SM1WF0   | € 141,81 |                   | € 141,81          | 276   | € 39.139,56  |
| DF2-28N-4   | TME-28NSM1XF0  | € 109,33 |                   | € 109,33          | 143   | € 15.634,19  |
| DF2-28N-4   | DDHE-28NSM1XF0 | € 109,33 | € 2,82            | € 106,51          | 286   | € 30.461,86  |
| EF1-16      | SDLE-16SM1WF0  | € 83,07  |                   | € 83,07           | 376   | € 31.234,32  |
| BE1-100-4   | CFE-100SH4WF0  | € 72,58  | € 2,00            | € 70,58           | 294   | € 20.750,52  |
| BE1-145-4   | CFE-145SH4WF0  | € 89,62  | € 2,00            | € 87,62           | 228   | € 19.977,36  |
| BE1-200-4   | CFE-200SH4WF0  | € 101,17 | € 2,00            | € 99,17           | 543   | € 53.849,31  |
| DE1-12-4    | SDFE-12SH5WF0  | € 93,06  |                   | € 93,06           | 650   | € 60.489,00  |
| DE1-21-4    | SDFE-21SH5WF0  | € 135,98 |                   | € 135,98          | 284   | € 38.618,32  |
| DE2-34.BI-4 | BME-34SL2FB0   | € 158,49 |                   | € 158,49          | 109   | € 17.274,99  |
|             |                |          |                   | € 3.750,60        | 3.314 | € 359.349,99 |

B. Sales conditions:

- Please show in all documents our PO's No. as above.
- Delivery terms: CNF any Port in Italy, ORC included.
- Payment: irrevocable LC at 90 DAYS against B/L issuing date.
- Bank's charges: all bank chg./commission outside Italy are on beneficiary's account.
- Presentation documents: 18 days;
- Partial shipment and transhipment: allowed;
- Quantities and amount can be -0.5% / +0.5%

C. Required documents

- Commercial invoice original + 3 copies of original commercial invoice;
- China origin certificate, verified by the competent authorities;
- Packing list 1 + 3 original copies of packing list;
- 3/3 full set + 2 N/N copies bill of lading marked freight prepaid.
- CE certificates copy and European energetic test copy for all models.
- RoHS declaration of compliances copy for booth models.

#### PART 3 – LOADING PLAN AND ETD

- Shipment in: 16x40HQ to Genova and + 5x40HQ to Gioia Tauro
- ETD and POD: please ref. to "2021 Unieuro Order Summary"

#### PART 4 – QUALITY AND WARRANTY

1. **Warranty agreement:** please ref to the "FRAMEWORK SALE AGREEMENT".
2. **Spare parts:** 0,5% spare parts FOC or SPARE UNITS are acceptable. The spare parts order will be sent you later.

The Buyer

UNIEURO S.p.A.