

SWEN90016

Software Processes & Project Management

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2021 – Semester 2 Lecture 4

Lecture 4

Intended Learning Objectives

Module 8 – Project Management Plan.

Module 9 – Stakeholder Management.

Module 10 – Communication Management.



Project Management Plan (Formal)

Almost every organisations will have it's own "version" of a Project Management Plan (PMP), however the reasons they have and use them are the same.

A PMP is a formal approved document that defines how the project is executed, monitored and controlled. It may be a summary or a detailed document.

It is a document that is owned, controlled and populated by the Project Manager and is used throughout the project.

A good PMP provides the required level of detail across key project components and is the one source of truth for all parties involved across the project.



Project Charter V Project Management Plan

A Project Charter is a summary project proposal to secure approval for the project goals and terms (useful as part of Business Case).

A PMP is an approved document showing how to achieve the approved project goals / benefits and provides the details on how to execute and manage the project (used as part of mobilisation and on-going management of the project).



Primary Use: Summary (few pages) of key information used to communicate, engage, gain buy-in and obtain approvals.



Primary Use: Detailed document used to establish and manage the project. Defines all key items the project needs to consider.



Project Management Plan (Formal)

A typical PMP consists of all / or most of the following categories.

- Project Information
 - Executive Summary
 - Financial Authority to proceed
 - Key Stakeholders
 - Scope
 - Delivery approach / SDLC Waterfall or Agile
 - Resources / People
 - Key Milestones
 - Project Budget
 - Lessons learned applied to this project
 - Constraints



Project Management Plan (Formal)

And.....

- Project Governance
 - Roles and Responsibilities
 - Mandatory Project Planning / Key Additional Activities
 - Schedule
 - Risk Management
 - Cost Estimation
 - Quality Assurance
 - Configuration Management (Change Management)

The PMP is a large multi-page document that takes time to prepare, review and complete. Multiple people (subject experts) are involved and prepare the specific details. The Project Manager coordinates all items and has ultimate accountability for the quality and final outcome.



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Stakeholder Management.

- 1. Stakeholders & the Stakeholder Register.
- 2. Stakeholder Engagement and Planning.



Stakeholder management

Identifying Stakeholders & the Stakeholder Register

Internal Stakeholders	External Stakeholders	
Shareholders	End Users / Customers	
Employees	Suppliers	
Board Members	Governments	
Sponsor / Business Managers	Unions	
Project Manager	Local Communities / General Public	
Management	Other Related Institutions	
Project Team	Competitors	



Stakeholder management

Identifying Stakeholders & the Stakeholder Register

Name	Position	Internal/External	Project Role	Contact Information
Stephen	VP of Operations	Internal	Project Sponsor	stephen@globaloil.com
Betsy	CFO	Internal	Senior Manager. Approves Funds	betsy@globaloil.com
Chien	CIO Internal Se		Senior Manager. PM's Boss	chien@globaloil.com
Ryan	IT Analyst	Internal	Team Member	ryan@globaloil.com
Lori	Director Accounting	Internal	Senior Manager	lori@globaloil.com
Sanjay	Director Retineries Internal		Senior Manager of Largest Refinery	sanjay@globaloil.com
Debra	Consultant	External	Project Manager	debra@globaloil.com
Suppliers	Suppliers	External	Software Supplier	suppliers@gmail.com



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Levels of Stakeholder Engagement

- <u>Unaware:</u> Unaware of the project and its potential impacts on them
- Resistant: Aware of the project yet resistant to change
- <u>Neutral</u>: Aware of the project yet neither supportive nor resistant
- Supportive: Aware of the project and supportive of change
- Champion / Leading: Aware of the project and drives change



The stakeholder management plan can include:

- Current and desired engagement levels
- Interrelationships between stakeholders
- Communication requirements
- Potential management strategies for each stakeholder
- Methods for updating the stakeholder management plan

Note: Because a stakeholder management plan often includes sensitive information, it may not be part of the official project documents, which are normally available for all stakeholders to review.

In many cases, only project managers and a few other team members should prepare the stakeholder management plan. Parts of the stakeholder management plan may not be written down, and if they are, distribution is limited.



Stakeholder Analysis includes:

- Names and Organisations of Key Stakeholders
- Their Role on the Project
- Unique Facts about Each Stakeholder
- Level of Interest in the Project
- Influence on the Project
- Suggestions and Strategies for Managing Relationships with each Stakeholder



Stakeholder Analysis example:

Name	Power / Influence	Current Engagement	Potential Management Strategies
Brian	High/High	Champion / Leading	Brian can seem intimidating due to his physical stature and deep voice, but he has a great personality and sense of humour. He previously led a similar software upgrade project at another company and knows what he wants. Manage closely and ask for his advice as required. He likes to be kept in touch with short, frequent updates in person.
Mary	High/Medium	Resistant	Mary is very organised yet hardhead. She has been pushing corporate IT standards, and the system the PM and sponsors like best goes against those standards, even though it's the best solution for this project and the company as a whole. Need to convince her that it is ok and that people still respect her work and position.
Finance Team	Medium/High	Resistant	The Finance Team is resistant to the Project. They believe the funds can be better used elsewhere in the organisations. They also believe the Benefits are not achievable in the defined pay back period. Key stakeholder as they control the funding which the project is dependant on. Need to convince them of the costs & benefits and ensure they understand the detail. Get them involved in a detailed review of all \$'s.
Jessica	High/Low	Neutral	Very professional, logical person. Gets along with Mary. She has supported Brian in approving past projects with strong business cases. Provide detailed financial justification for the suggested solution to keep her satisfied. Also ask her to talk to Mary on Brian's behalf.



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Intended Learning Objectives

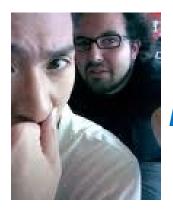
Communication Management.

- 1. The communication challenge.
- 2. The importance of listening.
- 3. Communication key skills & importance.
- 4. Communication plans.
- 5. Virtual teams & communication.
- 6. Key communication considerations.



Communication Management

Communication Challenges



Individual

- Semantics [meaning]
- Perception [interpretation]
- Communication Channel
- Feedback
- Anxiety
- Culture



- Status
- Silos
- Information Overload
- Lack of Communication
- Protocol [rules]



Communication Management.

Module 6. 1 – Communication Challenges



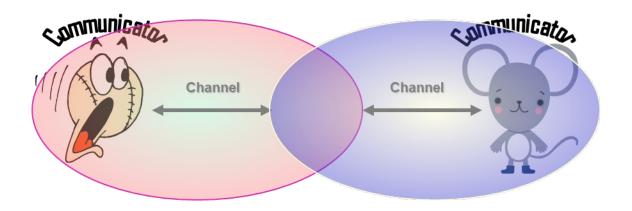


The Communication Model



Communication Management

Module 6. 1 – Communication Challenges

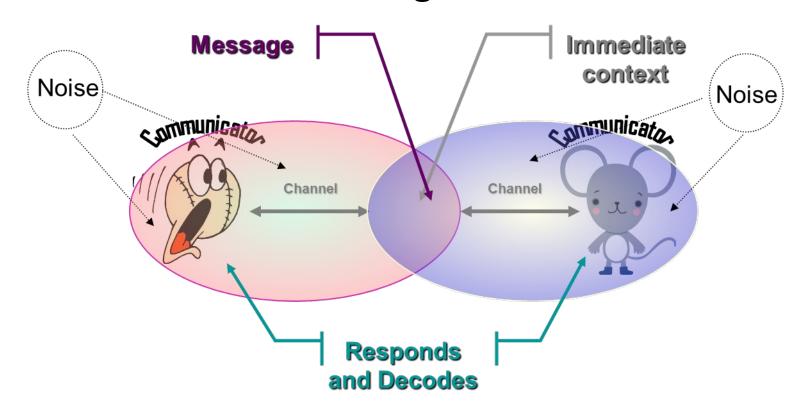


The Communication Model



Communication Management

Communication Challenges



The Communication Model



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Hearing is the act of perceiving sound by the ear.

Listening requires concentration and is the process of taking in what you hear and mentally organising it so it makes sense.

The Act of Listening Demands Real Effort

Listening is An Essential Life Skill



Truly Effective Listeners are Rare

Few People Practice
Listening and Even Fewer
Have Been Trained to Listen



Why Do We Listen?

- Promotes problem-solving abilities
- Demonstrates acceptance of others
- Builds and retains trust in relationships
- Increase speaker's receptiveness to thoughts and ideas of others
- Increases self-esteem of the speaker helps you evaluate messages
- Helps you understand and retain information
- Allows you to help others



The Process of Listening

- Predicting [some expected outcome]
- Receiving
- Assigning meaning
- Assess / Validate
- Remembering



- Types of Listening
 - Passive Listening Lectures
 - Taking in the information without processing or reacting
 - Active or Empathetic Listening Tutorials
 - Show interest
 - Asks questions
 - Avoid distractions
 - Use direct eye contact
 - Do not interrupt
 - Read both verbal and nonverbal messages



Challenges to Listening

- Physiological limitations
- Inadequate background information
- Selective memory or expectations
- Fear of being influenced / persuaded
- Bias and being judgemental
- Boredom or interference from emotions
- Partial listening and distractions e.g. mobile phones / background noise
- Physical barrier e.g. environment, lighting, uncomfortable seating
- Cultural differences [understanding the spoken words]
- Past experiences
- Jargon & Acronyms



The Importance of Active Listening

- Shows the speaker you are concerned or interested
- Leads to getting better information
- Encourages further communication
- Has the potential to enhance relationships
- Can calm down someone who is upset
- Invites others to listen to you
- Leads to better co-operation and problem solving



TED Talk: <u>5 ways to listen better</u> Julian Treasure 7 min video



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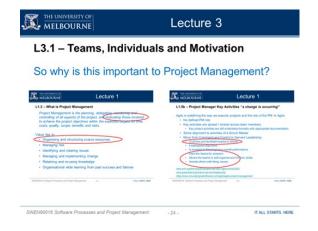
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Communication key skills & importance

Communication Skills are critical in Project Management

- Conveying your point of view
- Motivating and influencing others
- Delegating
- Recognising, defining and solving problems
- Delivering presentations / updates
- Setting goals & articulating a vision
- Managing conflict
- Networking
- Negotiating





Communication key skills & importance

Why Is This Important?

Because successful Project Managers MUST have the ability to:

- Read / understand the client
- Run a meeting
- Communicate (written & orally) thoughts accurately
- Manage the team
- Influence your environment
- Ensure alignment and buy-in to the purpose / outcome



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Communication Plan

- A large proportion of a Project Managers time is spent on communication
- Project Managers often use a Communications Plan to assist in managing and coordinating key communication messages
- A good project Communication Plan:
 - Ensures communications is effective and efficient
 - Allows the Project Manager to be pro-active
 - Sets a common understand of what will be done and when
 - Clarifies who is responsible for key items, what will be delivered and by who

http://www.projectmanagementdocs.com/project-planning-templates/communications-management-plan.html#ixzz5A9VcGljd



MELBOUKNE

Communication Plan

A Communications Plan defines:

- What information will be communicated detail and format
- Communication Channel meetings, email, telephone, web portal, etc.
- When information will be distributed frequency of formal and informal comms
- Who is responsible
- Communication needs of stakeholders
- Resources the project will allocate for communication
- How sensitive or confidential information will be communicated & who will authorise this
- The flow of project communications
- Any constraints (internal or external) which affect project communications
- Any standard templates, formats, or documents the project must use
- Escalation process for resolving any communication-based conflicts or issues



Communication Plan

Example

Is underpinned by a Communications Matrix

Stakeholder	Communication Objective	Format	Frequency	Owner	Importance
Sponsor	Provide updates on project progress, key issues, success and support required	Regular Meeting - face to face Formal Report	Weekly Monthly	Project Manager	High
Business Expert	Gather requirements, sign-off all scope, approve prototype and final acceptance	Formal Report / documentation	Fortnightly	Project Manager	High
Finance	Future funding approval	Project Finances	Bi-monthly	Finance rep	High
Human Resources	Identify staff required for project and deal with all staff related items	Resource plans	Monthly	Project Support	Medium
Risk Department	Identify risks and mitigation strategies and ensure they are being followed	Risk Management Plan	Monthly	Project Support	Medium
Internal IT Staff	Identify resources for all phases including Design, Requirements Gathering, Development and Production Implementation	Regular Meeting - face to face Formal Report	Weekly Monthly	Project Manager	High
External IT Staff / Supplier	To ensure they can execute on their Testing Services contract	Formal Report	Monthly	Project Manager	Low



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What is a virtual team?

 A virtual team (also known as a geographically dispersed team, distributed team, or remote team) usually refers to a group of individuals who work together from different geographic locations and rely on communication technology. (Wikipedia)



In 2014 survey 1,700 knowledge workers, 79% reported working always or frequently in dispersed teams. Armed with laptops, Wi-Fi, and mobile phones, i.e. technology most professionals can do their jobs from anywhere.

Why does it appeal to employees?

Employees can be more flexible with work and home commitments

Why does it appeal to organisations?

- Organisations can access the best GLOBAL talent
- Save on real estate costs



What does this mean for communication

Communication is less rich and less frequent than face-to-face interaction

Why?

- Less visual and behavioural cues
- Less or no informal interactions

BUT not all bad

- Those less inclined to speak in groups, may feel more comfortable
- Less importance on interpersonal skills and physical appearance may benefit certain members of the tea
- Still need to be mindful of unconscious bias (virtual unconscious bias)



Create a Communication charter.

- Discipline about how the team should communicate
- Norms of behaviour when participating in virtual meetings (background noise, side conversations, talking clearly and at a reasonable pace, listening attentively, not dominating the conversation)
- Guidelines on communication modes in which circumstances, which
 mode should be used e.g. email should be used for formal
 correspondence, a WhatsApp group for chatting informally, documents



Leverage communication technologies

- How can you use technology to function effectively as a team?
- Who has access to which technologies bandwidth, free vs cost.

Team building

- Virtual water cooler
- Formal and informal team building activities
- For instance we have a random channel in our slack group where we post funny jokes, memes, celebrations e.g. birthdays, milestones. An intentional place to strengthen the group
- Think of how you can use social networking tools and features to create a connected team.



Factors that contribute to a good virtual team

- Good communication skills
- High emotional intelligence
- Ability to work independently
- Resilience
- Awareness and sensitivity to other cultures is important especially in global groups

Guess what – They are very similar to factors that contribute to any successful team!

References:

https://hbr.org/2013/06/making-virtual-teams-work-ten

https://hbr.org/2014/12/getting-virtual-teams-right

https://hbr.org/2018/02/how-to-collaborate-effectively-if-your-team-is-remote



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Key Communication Consideration Importance of Face to Face meetings

- 58% of communication is through body language
- 35% of communication is through how the words are said
- 7% of communication is through content or words that are spoken
- Pay attention to more than just the actual words
- A person's tone or voice and body language can say a lot about how they really feel
- Non verbal comms govern how other people feel about us and also how we feel about ourselves

Body Language - Spend some time looking at Ted Talk https://www.youtube.com/watch?v=Ks-_Mh1QhMc



Key Communication Consideration Items to remember

- Rarely does the receiver interpret a message exactly as the sender intended
- Geographical location and cultural background affect the complexity of communications
 - Different working hours
 - Language barriers
 - Different cultural norms
- Communication helps manage conflicts effectively
- Spend time developing communication skills practice & feedback
- Choose the channel appropriately



Key Communication Consideration Commination Channels – some examples

Choose carefully as it will make a difference

How well medium is Suited to:	Hard Copy	Telephone Call	Voice Mail	eMail	Meeting / f2f	Web Site
Confirming commitments	1	3	3	1	2	1
Building consensus	3	2	3	3	1	3
Mediating conflict	3	2	3	3	1	3
Resolving misunderstanding	3	1	3	3	1	3
Addressing negative behaviour	3	2	3	2	1	3
Expressing support / appreciation	1	1	2	1	1	1
Encouraging creative thinking	2	3	3	2	1	3

1 = Most suited, 2 = Less suited and 3 = Least Suited



Key Communication Consideration Conflict

Conflict is the single most undermanaged activity in projects and if left unresolved will destroy a project. Key causes include:

- Schedule
- Intellectual disagreements
- Personalities
- Project Priorities
- Manpower
- Technical
- Administration
- Personality
- Cost



Key Communication Consideration Conflict

Deal with it quickly and succinctly and BEFORE it becomes a major issue

