

Bailouts and Regulation

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May 2010
QSPS Workshop

Bailouts were important this recession

Biggest bailout disbursements since 2008

Recipient	Amount Disbursed (\$ billions)
Fannie Mae	\$75.2
GM	\$50.7
Freddie Mac	\$50.7
AIG	\$47.5
Bank of America	\$45
Citigroup	\$45
JP Morgan Chase	\$25
Wells Fargo	\$25

Recipients	Committed	Disbursed	Returned
833	\$589 B	\$513 B	\$174 B

Source: Pro Publica, "Eye on the Bailout".

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Ex post regulation has been important

- SEC regulatory oversight has increased
- Federal Reserve oversight has increased

April 29, 2010, *NYT* on financial regulation bill

“The bill, developed in months of talks between senators in both parties, would touch virtually every aspect of the financial system.”

- Gov't can shut down risky financial institutions
- Consumer lending protection bureau
- Hedge fund oversight
- Derivatives market oversight

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Our question

- When can regulation and/or bailouts be welfare improving?
- We will look at *ex ante* (commitment) policy.
- We will look at revenue neutral bailout policy.

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Literature

- 1 Optimal policy with incomplete markets
 - Aiyagari (1994,1995), Diamond (2003), and more
- 2 Investor and manager incentive misalignment
 - Furlong and Keeley (1989, *JB&F*), Crawford and Sobel (1992), Benabou and Laroque (1992), Womack (1996), Chevalier and Ellison (1997, *JPE*), Morgan and Stocken (2003), Malmendier and Shanthikumar (2003)
- 3 Schneider and Tornell (*REStud*, 2004) International effects of bailout guarantees
- 4 Faccio, Masulis, and McConnell (*JoF*, 2010) estimates probability of bailout (implicit guarantees) using cross country data

Literature

5 Moral hazard cost of bailouts

- Jeanne and Zettlemeyer (2001), Yeyati (2003), Panageas (2009)

6 Portfolio regulation

- Peltzman (*JPE*, 1970), Koehn and Santomero (*JoF*, 1980), Milne (*JoBF*, 2002)

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What we're doing

- Bailouts

- Benefits:

- Add an asset to an incomplete market
 - Reduce variance in income

- Costs:

- Revenue neutrality implies future taxes
 - Indirect moral hazard among firms

- Regulation

- Examples

- Questions

What we're doing

- Bailouts

- Benefits:

- Add an asset to an incomplete market
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- Costs:

- Government ownership implies future taxes
 - Income may be redistributed among firms

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What we're doing

- Bailouts

- Benefits:

- Add an asset to an incomplete market
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- Costs:

- Government borrowing implies future taxes
 - Income redistribution among firms

- Regulation

- Taxation

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 - Impact moral hazard among firms

- Regulation

- Financial Regulation

- Insurance

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- Bailout Policies

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Competitive model (no gov't)

- Unit measure of identical risk averse households

$$\begin{aligned} \max_{c_t, s_{t+1}} E \left[\sum_{t=0}^{\infty} \beta^t \frac{c_t^{1-\gamma} - 1}{1-\gamma} \right] \\ \text{s.t. } c_t \leq s_t R_t - s_{t+1} \end{aligned}$$

- inelastic labor supply
- households' only asset is firm capital investment

Household optimal savings/investment

- Household intertemporal Euler equation

$$(c_t)^{-\gamma} = \beta E [R_{t+1} (c_{t+1})^{-\gamma}]$$

- Analytical solution: conjecture savings rate ϕ

$$s_{t+1} = \phi_t s_t R_t$$

$$c_t = (1 - \phi_t) s_t R_t$$

- Solution for savings rate is:

$$\phi = \left(\beta E [R_{t+1}^{1-\gamma}] \right)^{\frac{1}{\gamma}} \quad \forall t$$

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Household optimal savings/investment

- Transversality condition must hold

$$\lim_{t \rightarrow \infty} \beta^t E [s_t R_t (c_t)^{-\gamma}] = 0$$

- Discounted expected marginal value of savings far in the future goes to zero
- Ensures that $\phi < 1$

Firms optimal portfolio choice

- Unit measure, identical, risk-neutral, perfectly competitive
- Receive household capital investment s_t
- Allocate s_t *ex ante* between riskless and risky asset
- α_t is percent of portfolio in risky asset
- Riskless (gross) return is $\theta > 1$ for all t
- Risky return is $X_t \sim \text{LN}(\mu, \sigma^2)$
- $E[X_t] > \theta$

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Firms optimal portfolio choice

- Firms' production function is linear in capital

$$y_t = K_t$$

- where K_t is *ex post* capital
- capital K_t is some aggregator of risky and riskless portion of the portfolio

$$K_t = s_t [\alpha_t X_t + (1 - \alpha_t)\theta]$$

- CES function is more general

$$K_t = s_t \left[\alpha_t X_t^{\frac{\rho-1}{\rho}} + (1 - \alpha_t)\theta^{\frac{\rho-1}{\rho}} \right]^{\frac{\rho}{\rho-1}}, \quad \rho > 0$$

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Firms optimal portfolio choice

- Assume Cobb-Douglas $\rho = 1$ production function

$$y_t = s_t X_t^{\alpha_t} \theta^{1-\alpha_t}$$

- two assets are still substitutes
 - but have a degree of complementarity
 - provides some analytical tractability
- Firm's problem is choose α_t to max expected profits

$$\max_{\alpha_t} E \left[s_t X_t^{\alpha_t} \theta^{1-\alpha_t} - s_t R_t \right]$$

- Because $E[X_t] > \theta$

$$\alpha_t = 1, \quad \forall t$$

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Competitive equilibrium

- Zero profit condition requires that $R_t = X_t^{\alpha_t} \theta^{1-\alpha_t}$
- The goods market clears: $y_t = c_t + s_{t+1}$

Definition 1: Competitive Equilibrium

- 1 Households optimize: $\phi = \left(\beta E \left[R_{t+1}^{1-\gamma} \right] \right)^{\frac{1}{\gamma}} \quad \forall t$
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Competitive equilibrium

- $\alpha_t = 1$ implies $R_t = X_t$
- Competitive equilibrium savings rate becomes

$$\phi_c = \left(\beta E \left[X_{t+1}^{1-\gamma} \right] \right)^{\frac{1}{\gamma}} = \left[\beta e^{(1-\gamma)\mu + \frac{(1-\gamma)^2 \sigma^2}{2}} \right]^{\frac{1}{\gamma}}$$

- Discounted expected lifetime utility is

$$V^c(s_0 R_0) = \begin{cases} \frac{1}{1-\gamma} \left[(1 - \phi_c)^{-\gamma} (s_0 R_0)^{1-\gamma} - \frac{1}{1-\beta} \right] & \text{if } \gamma > 1 \\ \frac{1}{1-\beta} \left[\log([1 - \phi_c] s_0 R_0) + \frac{\beta}{1-\beta} (\log(\phi_c) + \mu) \right] & \text{if } \gamma = 1 \end{cases}$$

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Planner's regulation problem

- Planner chooses s_{t+1} and α_{t+1} to max household welfare

- $\hat{\alpha}$ is an upper bound on firms' choice $\alpha \leq \hat{\alpha}$

$$\max_{s_{t+1}, \alpha_{t+1}} E \left[\sum_{t=0}^{\infty} \beta^t \frac{(s_t X_t^{\alpha_t} \theta^{1-\alpha_t} - s_{t+1})^{1-\gamma} - 1}{1-\gamma} \right]$$
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Planner's regulation equilibrium

Definition 2: Planner's Regulation Equilibrium

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- 2 Firms optimize: $\alpha_t \leq \hat{\alpha}_r \quad \forall t$
- 3 Zero profits: $R_t = X_t^{\alpha_t} \theta^{1-\alpha_t}$
- 4 Planner chooses $\hat{\alpha}$ to maximize household welfare
- 5 Goods market clears $y_t = c_t + s_{t+1}$

Planner's regulation equilibrium

- Firms choose $\alpha_t = \hat{\alpha}$
- Equilibrium savings rate as a function of α

$$\phi_r(\alpha) = \left[\beta \theta^{(1-\alpha)(1-\gamma)} e^{\alpha(1-\gamma)\mu + \frac{\alpha^2(1-\gamma)^2\sigma^2}{2}} \right]^{\frac{1}{\gamma}}$$

- Lifetime discounted expected utility as function of α

$$V^r(s_0 R_0, \alpha) = \begin{cases} \frac{1}{1-\gamma} \left[\left(1 - \phi_r(\alpha)\right)^{-\gamma} (s_0 R_0)^{1-\gamma} - \frac{1}{1-\beta} \right] & \text{if } \gamma > 1 \\ \frac{1}{1-\beta} \left[\log\left([1 - \phi_r(\alpha)] s_0 R_0\right) + \frac{\beta}{1-\beta} \left(\log(\phi_r(\alpha)) + \dots \right. \right. \\ \left. \left. (1 - \alpha) \log(\theta) + \alpha \mu \right) \right] & \text{if } \gamma = 1 \end{cases}$$

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- The optimal regulated upper bound is

$$\hat{\alpha} = \begin{cases} \frac{\mu - \log(\theta)}{(\gamma - 1)\sigma^2}, & \hat{\alpha} \in [0, 1] \quad \text{if } \gamma > 1 \\ 1 & \text{if } \gamma = 1 \end{cases}$$

- $\hat{\alpha}$ is a function of risk adjusted equity premium
- $\hat{\alpha}$ aligns household and firm incentives
- Welfare under $\hat{\alpha}$ dominates competitive solution for some parameters

Condit and Evans (2010) *Journal of Financial Economics* 97: 101–124

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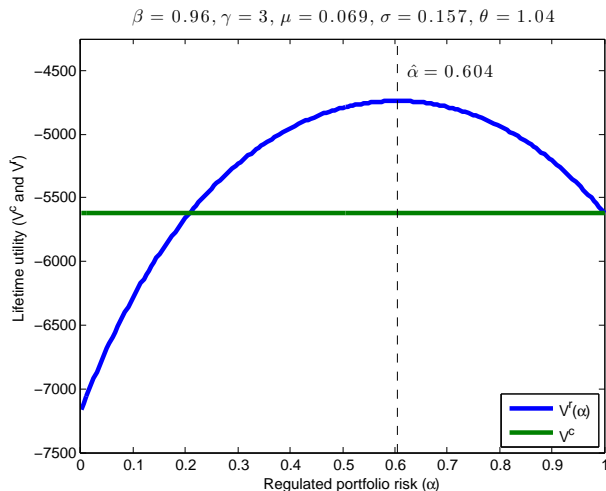
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Regulation vs. competitive equilibria



Planner's bailout problem

- Bailout policy is minimum guaranteed return a

$$\tilde{R}_t = \max \left\{ X_t^{\alpha_t} \theta^{1-\alpha_t}, a \right\}$$

- Policy a only reinforces firm's optimal decision $\alpha = 1$

$$\max_{\alpha_t} E \left[s_t (1 - \tau) \max \left\{ X_t^{\alpha_t} \theta^{1-\alpha_t}, a \right\} - s_t R_t \right]$$

- Revenue neutrality: a associated with capital gains tax $\tau(a)$

$$\int_0^a (a - X_t) f(X_t) dX_t = \tau \left[F(a)a + (1 - F(a)) \int_a^\infty X_t f(X_t) dX_t \right]$$

Planner's bailout problem

- Bailout policy is minimum guaranteed return a

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Planner's bailout problem

- Zero profit condition pins down R_t

$$R_t = (1 - \tau) \max \left\{ X_t^{\alpha_t} \theta^{1-\alpha_t}, a \right\} \quad \forall t$$

- Planner chooses s_{t+1} and a to maximize household welfare

$$\max_{s_{t+1}, a} E \left[\sum_{t=0}^{\infty} \beta^t \frac{(s_t R_t - s_{t+1})^{1-\gamma} - 1}{1-\gamma} \right], \quad s_{t+1}, a \geq 0, \quad \forall t$$

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Planner's bailout equilibrium

Definition 3: Planner's Bailout Equilibrium

- 1 Households optimize: $\phi_b = \left(\beta E \left[R_{t+1}^{1-\gamma} \right] \right)^{\frac{1}{\gamma}} \quad \forall t$
- 2 Firms optimize: $\alpha_t = 1 \quad \forall t$
- 3 Zero profits: $R_t = (1 - \tau) \max \{ X_t^{\alpha_t} \theta^{1-\alpha_t}, a \} \quad \forall t$
- 4 Planner chooses revenue neutral \hat{a} to maximize household welfare
- 5 Goods market clears $y_t = c_t + s_{t+1}$

Planner's bailout equilibrium

- Equilibrium interest gross return R_t is

$$R_t = (1 - \tau) \max \{X_t, a\} \quad \forall t$$

- Equilibrium savings rate as a function of a

$$\phi_b(a) = \left(\beta [1 - \tau(a)]^{1-\gamma} E \left[\max \{X_t, a\}^{1-\gamma} \right] \right)^{\frac{1}{\gamma}}$$

- Lifetime discounted expected utility as function of a

$$V^b(s_0 R_0, a) = \begin{cases} \frac{1}{1-\gamma} \left[\left(1 - \phi_b(a) \right)^{-\gamma} (s_0 R_0)^{1-\gamma} - \frac{1}{1-\beta} \right] \\ \frac{1}{1-\beta} \left[\log \left([1 - \phi_b(a)] s_0 R_0 \right) + \frac{\beta}{1-\beta} \left(\log(\phi_b(a)) + \mu \right) \right] \end{cases}$$

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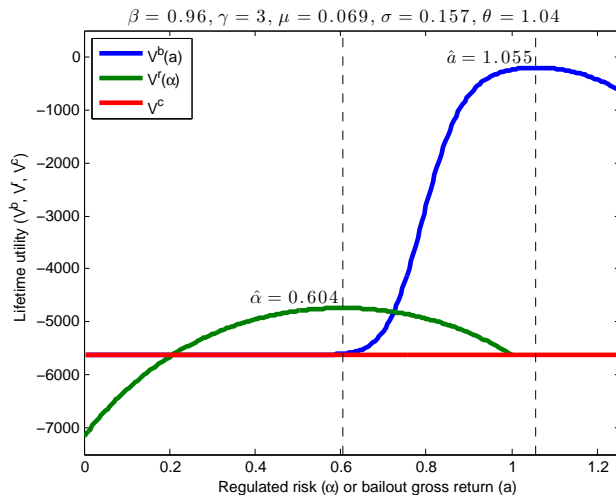
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Bailout vs. regulation equilibria



Comparison

- Regulation aligns household and firm incentives
- Bailouts increase market completeness
- Sometimes market incompleteness wedge dominates misaligned incentives wedge
- Bailout and regulation policy would be optimal
- Can we test this model with data?

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What do the data say?

- The following are functions of average returns μ and variance of returns σ^2
 - Regulation $\hat{\alpha}$
 - Tax rates τ
 - Savings rates ϕ
 - Consumption c
 - Estimate probability of bailout (implicit guarantees)

Summary of findings

- Regulation can align household and firm incentives
- Bailouts can increase market completeness
- Must know relative size of market incompleteness and incentive misalignment
- Some combination of regulation and bailouts can be optimal

Where we are going

- Take model to the data
- General CES production function $\rho \geq 1$
- Persistent X_t
 - Firms sometimes choose $\alpha_t = 0$, quantify moral hazard
 - Government revenue neutrality depends on X_t and β
- Allow firms to use leverage, quantify moral hazard
- What is optimal nonlinear tax rate τ ?