



Predicting Customer Transactions

An Analysis Using Gaussian Naive Bayes Classification

```
graph LR; A[Data Collection] --> B[Data Cleaning And Feature Engineering]; B --> C[Model Building And ML Selection]; C --> D[Model Evaluation]; D --> E[Model Deployment];
```

**Data
Collection**

**Data Cleaning
And
Feature
Engineering**

**Model Building
And ML
Selection**

**Model
Evaluation**

**Model
Deployment**

Data Types

180000 Rows and 53 Columns

Type: float64

var_0, ...,var_49

Column Count: 50

Type: int64

Unnamed: 0, target

Column Count: 2

Type: object

ColumnID_Code

Column Count: 1

Unnamed:
0

ID_code

target

var_0

var_1

var_2

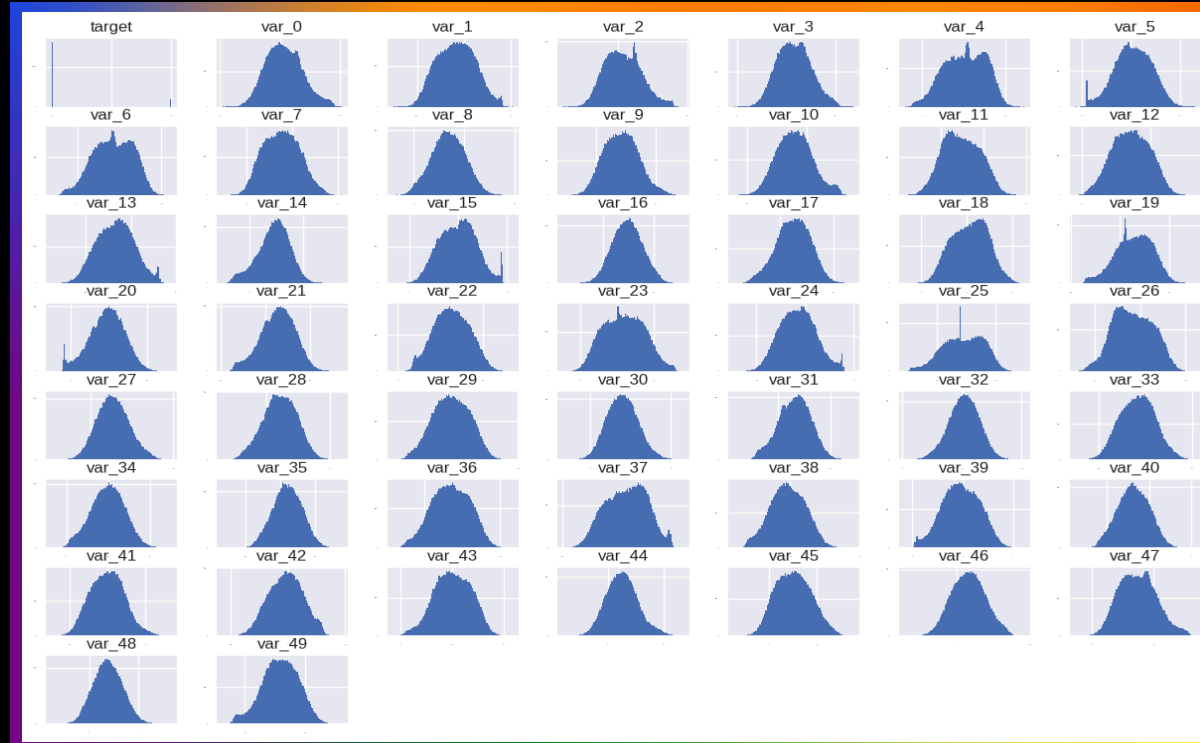
var_3

var_4

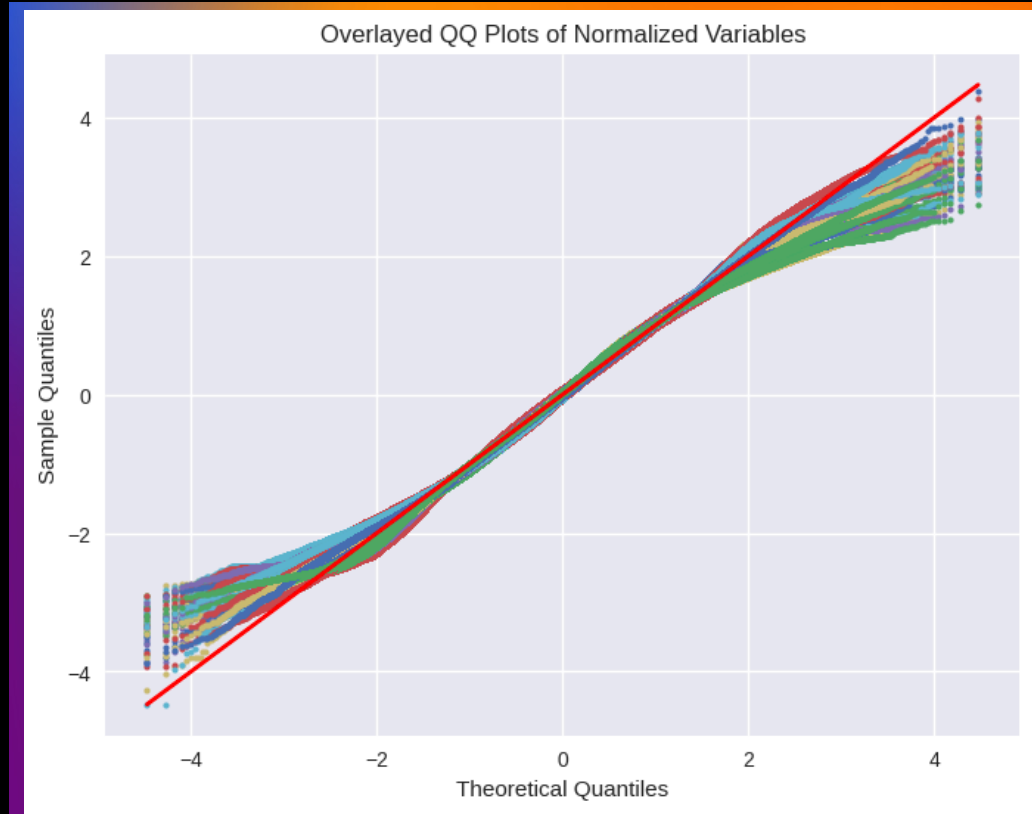
0	0	train_0	0	8.9255	-6.7863	11.9081	5.1187	5.7470
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1	1	train_1	0	11.5006	-4.1473	13.8588	5.6208	8.0851
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Data Distribution of variables

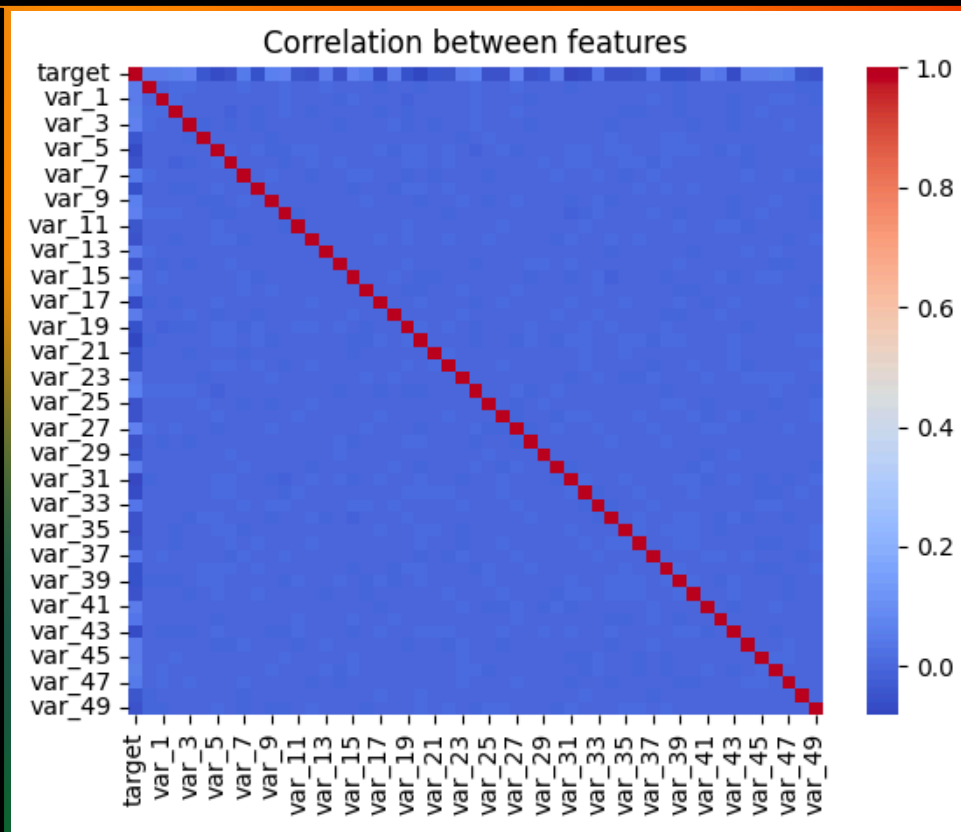


Data Distribution of variables



Correlation

Assumes that there is no statistical correlation between any features



Model Building

The Data

Feature Set 1

Target Values

1: 18040

0: 161960

Biased data

90 to 10

Feature Set 2

Target Values

1: 18040

0: 18040

Resampled Balanced data

1 to 1

Data Collection

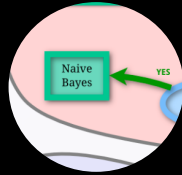
Data Cleaning

Model Building

Evaluation

Model Deployment

Model Selection



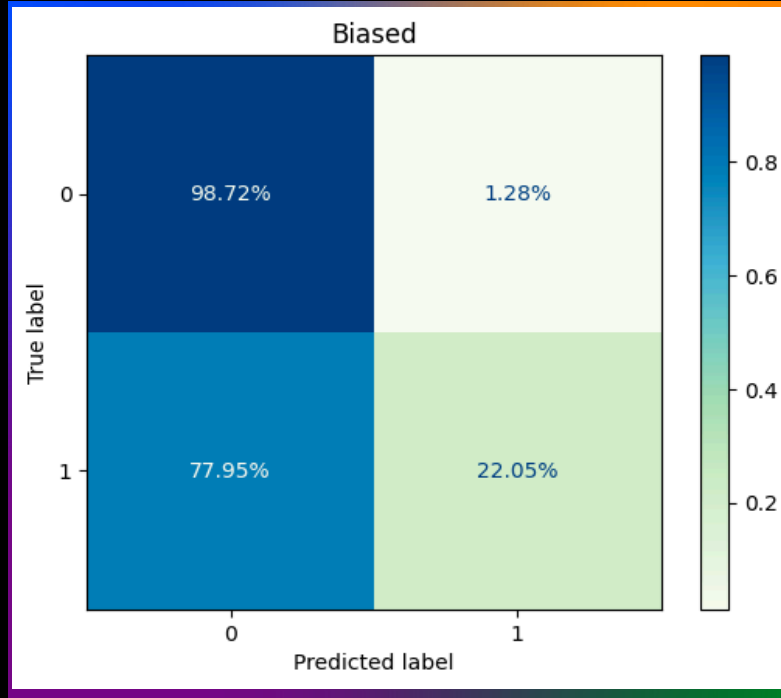
With Independent Variables
That are normally distributed

Classification

Unsupervised

Naive Bayes

Model Building



The number of times the model predicted the real target:
-- 40944 out of 45000 points. –
91% Accuracy



The number of times the model predicted the real target:
-- 5469 out of 7216 points --
75% Accuracy

Data Collection

Data Cleaning

Model Building

Evaluation

Model
Deployment

Conclusion and Future Work

Balancing reduces error

Experiment with more models

Raise accuracy
without increasing error

Addressing bias

Resampling

Weighted Loss Functions

Anomaly Detection Techniques

SMOTE (Synthetic Minority Over-sampling Technique)

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