

# Max Greaves

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## EDUCATION

### University of Waterloo

Waterloo, Canada

*Bachelor of Mathematics, Major in Computational Mathematics, Minors in Computing and Economics*

Sep 2022 – Apr 2027

- Recipient of President's Entrance Scholarship
- Silver Duke of Edinburgh Award
- University of Waterloo Analytics Group for Games and Sports
- 2025 Academic Honour Roll

## WORK EXPERIENCE

### National Bank

Toronto, Canada

*Investment Banking Summer Analyst, Diversified Industries*

May 2025 – Aug 2025

- Collaborated on the \$321M upsized bought deal equity financing for Terravest Industries (TSX:TVK), including the preparation of marketing materials and transaction documents
- Conducted company and industry research to support deal execution and new business development initiatives
- Supported management in preparing client presentations, pitch books, and supporting financial information and analysis across a variety of transactions and engagements
- Conducted comparable company analysis (trading multiples, transaction comps) and company research to develop valuation ranges and provide insights for client pitches and deal execution

### Grainger Canada

Toronto, Canada

*Financial Analyst Intern*

Sept 2024– Dec 2024

- Analysis of departmental performance to budget and prior year results and assist in preparing variance analysis for leadership, providing data analysis and statistical support for partners and directors
- Automation of cost analysis process in Python, bringing time spent from 2-3 days to less than 30 minutes
- Modernization of daily tasks and processes in Python and Power BI to cut reporting time by over 50%
- Develop and complete data pulls and reports to assist in annual sales plans and quarterly financial forecasts

### MNP

Red Deer, Canada

*Accounting Technician Intern*

Jan 2024 – Apr 2024

- Assisted with assurance and tax compilation engagements for agriculture-related corporations, allowing the team to submit all required tax filings 5 days before the deadline, a first for the team
- Reconciliation accounts including cash, accounts receivables, accounts payables, prepaid expenses, accrued liabilities, capital asset allocation and disposition, and intercompany transactions of over 50 different clients
- Summarize current financial situations, preparing T2 and T3 tax returns, and preparing consolidated financial statements

## PROFESSIONAL EXPERIENCE

### Men's Varsity Baseball

Sep 2022 – Current

- 4<sup>th</sup>-year catcher for the University of Waterloo Varsity Baseball Team
- Leadership through play, community events, and other outside opportunities

## PROJECTS

### SMT Data Challenge

May 2024 – Aug 2024

- With proprietary minor-league baseball data and an open-ended question to base our analysis on, the group focused on the pitcher's impact on the stolen base, using new advanced expected metrics to evaluate the impact for pitchers and catchers and the ability to fault any player for the stolen base.

### Personal Portfolio Website

Jan 2024 – Mar 2024

- Used vanilla HTML, CSS, and Javascript to create a personal portfolio website with responsive web design for all devices

## SKILLS AND INTERESTS

**Technical:** Python (pandas, matplotlib, NumPy), R, Racket, SQL (Snowflake), Bloomberg, S&P Capital IQ, Microsoft Office

**Professional:** Financial Accounting, SAP, Collaboration, Communication, Teamwork, Leadership, Adaptability

**Interests:** Baseball and Sports Analytics, Poker Theory, Golfing, Cooking