

# To what degree? Recovering changes in the UK's graduate skill distribution

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November 1, 2022

## Abstract

University graduates have very differentiated skills, both compared to the general population and to other graduates. Differences arise from differences in background, course of study and individual aptitudes and interests. In this paper I study the distribution of these different skills, investigating what types of skills graduates have, and how these vary between and within broadly defined subject groups as well as across time. To this end I develop a model of occupational choice and wage determination for university graduates in the UK. Graduates differ with regards to two types of general skills: mathematical/technical and verbal/organisational, which are used with different intensities by different occupations. I structurally estimate the model to find evidence of changing multivariate skill distributions over time. I find that between 1994 and 2019, the typical graduate's level of mathematical skills increased by 140% while verbal skills decreased by close to a third. Looking closer at 5 different major subject categories, I find that this trend is driven by increasing specialisation for STEM and Business & Economics degrees and increasing generalisation among Arts & Humanities and Other Subjects. For most graduates mathematical/technical skills have become the single biggest contributing factor to their earnings, making up around 50% of their hourly wage compared to 27% in the mid-90's. Counterfactual simulations suggest that in the absence of changes to the subject specific skill distributions, mean wages would be up to 8% lower, while wage inequality would be up to 5% larger. The results suggest that graduate skill supply has adjusted to changing labour market requirements.

Keywords: skills, tasks, degree, tertiary education, occupation choice

JEL Classification: I24, J24

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I would like to thank S. Lazarakis, M. Leighton and R. Foltyn for comments on earlier versions of this paper. I further thank the seminar attendants at the Annual meetings of the Scottish Economic Society (2021), the Scottish Graduate Programme in Economics (2021), the Society for Computational Economics (2021), the Workshop on Applied Economics of Education (2022) and the Annual Conference of The European Association of Labour Economists (2022) for their insights. All remaining errors are my own.

# 1 Introduction

It is generally believed that a degree confers (or signals) certain specific skills and abilities. This belief is reflected in the economic literature on the subject of higher education - through the terminology of *human capital* - as well as in the language that Higher Education Institutions use to describe their own function - via terms such as *graduate skills* or *attributes*. Despite this central position, there are few studies that describe what skills, or how much of a specific skill, graduates possess when they finish their university education. At a time where the value of a university degree is coming under increased scrutiny,<sup>1</sup> such quantitative evidence would be very valuable to prospective students, Higher Education Institutions, government departments and employers.

For about a century, a university degree has been seen as a secure route to wealth and professional success. Over the course of mastering their chosen subject, students generally acquire different skills that help them succeed in an increasingly skill biased labour market (c.f. Goldin & Katz (2009)). Recent studies emphasise the importance of subject of study ("college major") for determining the return to university for a given individual (e.g. Altonji *et al.* (2016), Andrews *et al.* (2022) and Lovenheim & Smith (2022)). Given the wide range of possible subjects students can study, it is natural to assume that differences in subject specific outcomes are -at least partially - due to the different types of skills that are taught in these courses and how these are rewarded in the labour market. So what types of skills do graduates have? What are the differences between an economics graduate and a medical doctor? And given large changes to the structure of the education system and the wider economy, has the distribution of different skills changed over time?

This paper provides an attempt to quantify the distribution of skills amongst recent university graduates in the UK over the last 25 years. Focussing on two relevant types of skills - mathematical/technical and verbal/organisational<sup>2</sup> - I provide estimates of subject specific skill distributions allowing a quantitative assessment of the skills of a typical graduate as well as the degree of skill inequality between graduates. Taking a long view this paper provides separate estimates for three time periods, covering the period from 1994 until 2019, allowing an evaluation of how the graduate skill distribution has evolved during a period of significant changes in both the primary, secondary and tertiary education sector and the wider labour market.

Over the period under consideration, the UK (and other developed economies) have experienced a rapid expansion of tertiary education participation. Since the passage of the Further and Higher Education Act 1992, university enrolment has roughly doubled to approximately 2 million in recent years. The fact, that these increases were sustained in the face of stark tuition fee increases<sup>3</sup> suggests that a university degree is still seen as a profitable investment by many, but rising graduate earnings inequality and underemployment (c.f. Altonji *et al.* (2016), Holmes & Mayhew (2016), Lindley & MacIntosh (2015))

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<sup>1</sup>Lately, in the UK and the US, the public discourse has revolved around the value of degrees which - according to some - do not provide relevant skills to students, resulting in high drop out rates, or poor labour market outcomes for graduates. As a response the UK government has indicated that funding for such "underperforming" courses might be reduced or cut completely.

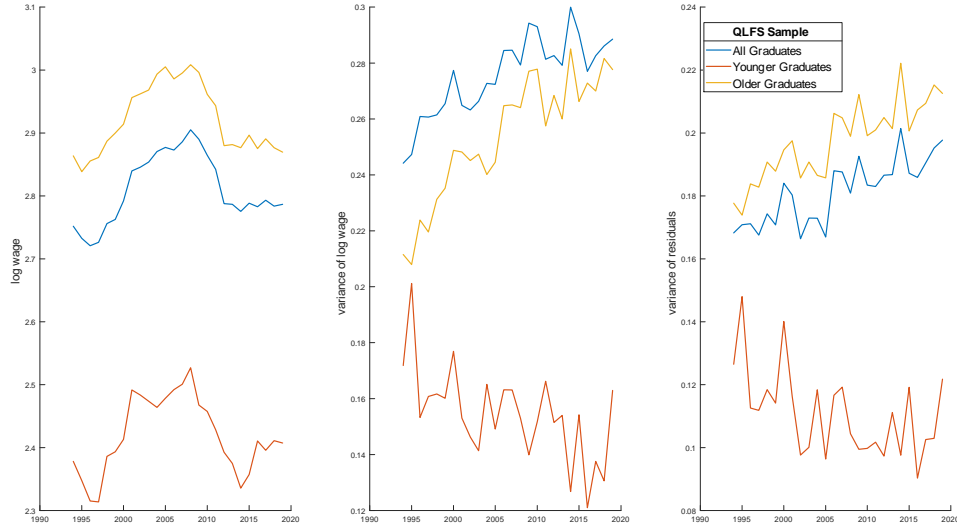
<sup>2</sup>Throughout the text I will use "mathematical/technical", "mathematical" and "technical" interchangeably. The same applies to "verbal/organisational".

<sup>3</sup>The cap on the amount that universities can charge was increased nearly threefold in England in 2012, leading to a large increase in tuition fees with most institutions charging the maximum amount.

cast some doubt on this perception. Generally, it is not clear, how the higher education sector has coped with the rapid expansion of demand and whether a degree still confers the same benefits as it did 30 years ago.

Figure 1 provides an illustration of the evolution of hourly wages for different age categories of graduates. Mean log wages of younger and more experienced graduates comove, even though older workers naturally enjoy higher mean wages. What is of more interest are the diverging trends of wage inequality between the two groups. Since the beginning of the sample period, wage inequality - measured by the variance of logarithms - is rapidly increasing in the full sample. This finding echoes those of Lindley & MacIntosh (2015), who document rising wage inequality over the period 1994 - 2011. Curiously this pattern seems to be primarily driven by those graduates with more labour market experience, since inequality is consistently falling for the group of younger graduates. The pattern persists, even if one focusses on residual wage inequality rather than the raw wages. Wage inequality, particularly focussing on residuals after controlling for observable factors, is indicative of differences in skills and how these are rewarded in the labour market. The observation that residual wage inequality appears to be falling for younger graduates opens the question how this trend is related to changes in the underlying distribution of skills in the context of large changes to the UK's education system, and corresponding changes in the demand for these skills in the wake of large scale technological change.

Figure 1: Evolution of graduate's wages and wage inequality in the UK (1994 - 2019)



Note: Prime age full time employed graduates. Wages are hourly wages, deflated by 2014 CPI Index.

Residuals are from a mincerian regression of log wages, controlling nonparametrically for age, sex, 1 digit SOC-2000 occupation, broad degree category (see Section 4), and year and occupation-year fixed effects. Younger graduates are

those between ages 21 and 27 years. Older graduates are those aged between 28 and 55 years.

Source: Quarterly Labour Force Survey

Since direct measures of graduates' skills are lacking in all but the most detailed surveys, specific skills are generally unobservable for an econometrician working with individual level survey data. In order to address this issue, I take another approach - framing the question as a latent variable problem: skills are unobserved, but related to observable choices and labour market outcomes. Hence, by specifying and estimating a

corresponding structural economic model, we can make inferences about the unobserved skill endowments of university graduates only using widely available data sources.

To quantify the variation in unobserved skills, I develop a model of occupational choice for university graduates. After graduating, graduates differ with regards to their idiosyncratic endowment of two types of general skills: mathematical/technical and verbal/organisational. Skill endowments are modelled as draws from subject specific multivariate distributions and are thus allowed to vary between as well as within university subjects, capturing important dimensions of heterogeneity: Differences between the distributions capture differences in emphasis due to the specific subject, while each distribution encompasses a further degree of heterogeneity resulting from differences in university quality as well as inherent differences due to individual ability and aptitude conditional on subject choice. Each university subject is therefore characterised by a time varying, multivariate distribution function, and each graduate by the skill endowment which they have drawn from this distribution.

Just like all graduates have different skills, occupations vary in what value they assign to different skills and hence the match between graduate and occupation matters for realised productivity and wages. The production sector follows the standard approach in the task-skill literature (c.f. Autor et al. (2003), Autor & Handel (2013), Sanders & Taber (2015)), and features a multitude of occupations that differ with respect to how intensely they use each type of skill in production. The combination of a worker's skills and the work task requirements of an occupation determine the worker's occupation specific productivity. Upon graduation, graduates choose their preferred occupation taking into account their idiosyncratic skill endowment as well as other preferences.

I use a sample of recent university graduates from 1994-2019 together with occupation level information on work tasks, to structurally estimate the model using simulated maximum likelihood, and recover the parameters of the underlying latent skill distributions for different subjects and time periods. To ensure robustness of the estimates I control for a variety of potential factors that might affect changes in skill demand. I then use the model estimates to analyse changes in the graduate skill distribution and their effects on the labour market outcomes of university graduates over two and a half decades.

The results suggest that since the mid-1990's, there have been substantial changes in the distribution of skills. Over the time period, I find that the median graduate's endowment of effective mathematical skills increased<sup>4</sup>, by roughly 140%; effective verbal skills decreased by around a third. Across 5 major subject categories all but one - Medical and Life Sciences - saw their median mathematical skills rise, most notably Business & Economics which appears to have become increasingly focussed on technical analysis, but also subjects in the Arts & Humanities which saw rises from initially very low levels. Correspondingly most subject categories have lost some of the organisational skills that used to be associated with them. Overall the increase of more technical skills has counteracted the fall in the typical graduates endowment of such "softer" skills, suggesting a reorientation of skill supplies in line with more demand for technical abilities.

To put these changes into perspective: in the mid-90's on average only 27% of a graduate's wage could be attributed to their technical abilities, while organisational skills

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<sup>4</sup>Beginning in the early 2000's the UK government began to strongly encourage Science, Technology, Engineering and Mathematical education at all levels of education through initiatives like the Science and Innovation Investment Framework. It is therefore not entirely surprising that these policies had a large impact on the mathematical and analytical skills of graduates from the mid-2000's onwards.

accounted for around 61%. In the period just before the Covid-19 pandemic, these shares have almost reversed, with mathematical skills accounting for around 50% of hourly wages, while verbal skills only contributed around 41%.

In terms of distributions, overall mathematical skills inequality, as measured by the Gini coefficient decreased from 53 to 38 points, verbal skill inequality increased from 24 to 46 points. For STEM and Business & Economics, rising mathematical skills were associated with shrinking within subject skill inequality, while the converse held for Arts & Humanities and Other degrees.

Together these changes had nontrivial effects on the labour market outcomes of university graduates. In counterfactual simulations I find that in the absence of changes to the subject specific skill distributions, mean wages would be up to 8% lower whereas wage inequality would be up to 5% larger than what is observed in the data. Additionally, I find that changes in the demographic composition of graduates had only small effects on overall labour market outcomes.

This paper adds to a large, and growing literature on the returns to higher education and specifically to a subset of this literature that investigates the return to specific fields of study (see Altonji et al. (2016), Andrews *et al.* (2022) and Lovenheim & Smith (2022) for extensive surveys). Generally, these studies estimate various latent average treatment effects, whilst trying to address the inherent difficulties caused by the existence of selection effects across dimensions of inherent ability and preference using administrative cutoff rules (see for example Kirkeboen et al. (2016), Hastings et al. (2013)); or try to control for observable factors (Hamermesh & Donald (2008)). This paper retains some uniqueness by making the skills that graduates poses, the key feature of interest, thereby allowing an assessment of the mechanism underlying the returns to different fields of study.

Further, this paper contributes to the literature on how endowments of different types of skills affect labour market outcomes of graduates in an environment where occupations have differentiated skill requirements. These papers tend to focus on the dichotomy between more general (transferable) and more specific skills leading to differences in the risk-return profiles between general and specialised degree subjects (c.f. Leighton & Speer (2020), Onozuka (2019)). Of particular importance here is the paper by Kinsler & Pavan (2015), which estimates a structural model where students acquire mathematical and verbal skills the return of which differ according to their occupation. The modeling approach taken in their paper is necessarily different from my own, but they are related in spirit.

Finally, this paper complements other attempts at eliciting the skill content of different university degrees. Altonji et al. (2014), create measures of the task content of different subject, by mapping task measures from the Dictionary of Occupational Titles to graduate's occupation choices. Similarly, Hemelt et al. (2021) collect information from online job postings, to associate desired skills with different degree subjects. My paper differs in so far as that it uses both occupation choice and wage information for estimation as well as allowing for substantial within subject skill heterogeneity. However, it shares the former's conception of a university degree as a bundle of multidimensional skills that are related to different tasks.

To the best of my knowledge this paper is the first attempt at trying to find quantitative evidence for the actual distribution of skills of university graduates in the UK. The results suggest that skill heterogeneity plays a large role in explaining the changes in the labour market outcomes of university graduates. Graduates differ in their skill endow-

ments in accordance with the subject that they choose to study and beyond. Furthermore, the distribution of graduate's skills is changing over time meaning that graduates today look very different from those 10-25 years ago. This finding has important implications for educational and more general economic policy going forward.

The rest of the paper is structured as follows: section 2 presents the economic model of wage setting and occupational choice; section 3 presents the econometric strategy, used to estimate the parameters of interest; section 4 presents the data sources used in the analysis; section 5 highlights the estimation procedure; section 6 covers the results; section 7 presents counterfactual experiments and section 8 concludes.

## 2 Model

In this section, I present an economic model of occupation choice and wage determination for recent university graduates in order to recover the skills supplied by university degrees. The economic environment in this model closely follows the literature on estimating task returns (c.f. Autor & Handel (2013), Roys & Taber (2016)). Whereas for occupation choice, I follow the methodological approach of the multinomial choice literature, where it is common to estimate unobserved parameters from the observed choices of individuals. In particular I will refer to the class of mixed logit models which seem to be particularly relevant in this context (see Train (2009), Chapter 6). For expositional simplicity, both parts are presented separately, before being combined in the next section.

### 2.1 Wage Determination

A worker's multidimensional skill-set is summarized by a  $K$  dimensional vector  $s_i = \{s_{i1}, s_{i2}, \dots, s_{iK}\}$  where each element  $s_{ik} \geq 0$  describes how effective worker  $i$  is at performing task  $k$ .

On the firm side, the labour market consists of a large number of competitive firms of different types (henceforward referred to as "*occupations*") that use the different skills supplied to them in different proportions. Specifically, every occupation  $o \in O$  has an associated vector  $\lambda_o = \{\lambda_{o1}, \lambda_{o2}, \dots, \lambda_{oK}\}$  where each element  $\lambda_{ok} \geq 0$  summarizes the productivity of task  $k$  in occupation  $o$ .

A worker's human capital therefore depends on her skill-set as well as the task-productivity vector of her chosen occupation. Specifically, the human capital of worker  $i$  in occupation  $o$  is defined as:<sup>5</sup>

$$h_{io} = e^{\sum_{k=1}^K \lambda_{ok} s_{ik}} \quad (1)$$

Denote the aggregate amount of human capital in occupation  $o$  as

$$H_o = \int_{i \in o} h_{io} d(i). \quad (2)$$

Finally, output is produced by an aggregate production function:

$$Y = F(H_1, \dots, H_O) \quad (3)$$

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<sup>5</sup>For this exposition I am going to ignore any other factors that might influence productivity such as worker specific characteristics. Including these is a trivial extension of the model.

The marginal product of worker  $i$  in occupation  $o$  is:

$$\frac{\partial Y}{\partial h_{io}} = \frac{\partial F}{\partial H_o} \frac{\partial H_o}{\partial h_{io}} = \frac{\partial F}{\partial H_o} e^{\sum_{k=1}^K \lambda_{ok} s_{ik}} \quad (4)$$

Denote  $\frac{\partial F}{\partial H_o} = e^{\eta_o}$ ,<sup>6</sup> and assume that firms pay workers their marginal product, then the log wage of worker  $i$  in occupation  $o$  can be written as:

$$w_{io} = \eta_o + \sum_{k=1}^K \lambda_{ok} s_{ik} \quad (5)$$

This setup is fairly standard in the literature on tasks and skills (c.f. Autor & Handel (2013), Roys & Taber (2016)).

Generally, economies of the type described above are characterized by the sorting of workers according to comparative advantage (see Roy (1951)). This self-selection of workers into different occupations according to their different abilities, poses the main obstacle that is faced by the literature that is concerned with estimating "task prices" (i.e. the set  $\lambda$ ). Since there will be a positive correlation between an occupations' task prices  $\lambda_o$  and the skills supplied by workers selecting into this occupation, simply running an OLS regression on equation (5) will not do the trick (see Autor (2013)).

In this paper however, rather than being harmful, self-selection is actually helpful as it allows us to make inferences from a worker's observed occupation to her unobserved skill-set. In order to enable this inference, we will first have to model the discrete choice behaviour of the worker.

## 2.2 Occupational Choice

Workers observe their skills, and all potentially relevant characteristics of an occupation and pick whichever occupation provides them with the highest valuation in terms of utility. In this case, suppose that every graduate can observe the set  $O$  of all available occupations and attach a personal valuation  $V_{io}$  to each of these options. Accordingly, a worker  $i$  solves the following (static) occupational choice problem:

$$V_i = \max_{o \in O} \{V_{io}\} \quad (6)$$

Under these circumstances the individual's occupation choice  $o_i^*$  will refer to the best available option:

$$o_i^* = \arg \max \{V_{io}\} \quad (7)$$

In the following I will make some assumptions about the different parts affecting the worker's utility  $V_{io}$  which allows me to estimate the unobserved characteristics that we are interested in. Let us assume that the utility derived from the occupation is linear in the log wage,<sup>7</sup> leading to the following relationship:

$$V_{io} = w_{io} + \varepsilon_{io} \quad (8)$$

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<sup>6</sup>Depending on your preferences, you might want to interpret  $\eta_o$  as a occupation specific demand component, or a occupation fixed effect.

<sup>7</sup>This is likely to be the case for an economic agent with a suitably defined utility function (e.g. logarithmic), who is borrowing constrained. I believe it reasonable to assume that this situation applies to the sample population studied in this paper.

where  $o$  is one of the available occupations,  $w_{io}$  is the log wage earned by  $i$  in occupation  $o$  and  $\varepsilon_{io}$  is an individual-occupation-specific preference shock that is **i.i.d.** across all agents and all occupations.<sup>8</sup> Importantly, the value of  $V_{io}$  is perfectly observed by the economic agent, while only  $o_i^*$  is observed by the econometrician.

The random component  $\varepsilon_{io}$  is random in an idiosyncratic sense. Two workers with the same deterministic wage, may have different preferences over the set of occupations. This differentiation in choice behaviour is important since otherwise, the utility maximizing choice would be the same for every worker, leading to unrealistic predictions. Furthermore, the introduction of this random term allows us to capture other factors that influence occupation choice besides the desire to maximize wages, such as other preferences or frictions in the labour market.

### 3 Econometric Strategy

The econometric strategy combines the empirical content of the two parts of the economic model described above. The key ingredient is that both, a worker's occupation choice and her realized wage are informative about her skill-set, provided that we also have some information about the occupation task vector  $\lambda$ .

#### 3.1 A mixed logit model of occupational choice

Let us recall the problem our graduate is facing. She knows her own skill set  $s_i$ , as well as the task vectors of all occupations  $\lambda$ , as well as the occupation specific parameters  $\eta$ , and therefore perfectly knows her log wage in every occupation  $o$ :  $w_{io} = \eta_o + \sum_{k=1}^K \lambda_{ok} s_{ik}$ .

She also perfectly knows her preferences over the non-pecuniary aspects of each occupation  $\varepsilon_i$ , and is therefore able to assign to each occupation a personal valuation  $V_{io} = w_{io} + \varepsilon_{io}$ . Finally, given this valuation the graduate chooses her preferred occupation:  $o_i^* = \arg \max \{V_{io}\}$ .

Making the standard assumption that her idiosyncratic occupation preference shocks  $\varepsilon_i$  are distributed i.i.d. Type I Extreme Value, we can express the conditional choice probability of her chosen occupation  $o_i^*$  as:

$$\Pr(o_i^* | s_i) = \frac{e^{w_{io^*}}}{\sum_{o=1}^O e^{w_{io}}} = \frac{e^{\eta_{o^*} + \sum_{k=1}^K \lambda_{o^*k} s_{ik}}}{\sum_{o=1}^O e^{\eta_o + \sum_{k=1}^K \lambda_{ok} s_{ik}}} \quad (9)$$

Assuming that  $s_i$  was drawn from a parametric distribution, then it is possible to identify and estimate the parameters of this distribution.<sup>9</sup>

<sup>8</sup>Generally, models of this form are known as "random utility models" (RUM), since the worker's valuation of the different options  $V_{io}$  can be broken up into a "deterministic" part,  $w_{io}$  and a "random" part,  $\varepsilon_{io}$ .

<sup>9</sup>Assuming a parametric distribution for  $s$  turns this into a mixed logit model (see Train (2009), Chapter 6), where we are effectively treating skills as random taste parameters over the different tasks. The mixed logit is an extremely flexible choice model that can indeed approximate any random utility model (c.f. McFadden & Train (2000)). Most interesting for researchers is that it naturally generates correlations in choice behaviour across similar alternatives. For example, a worker with a particular large value of some skill is going to prefer all occupations that use this skill with great intensity.



### 3.2 Adding wage information

I assume that each skill vector is drawn from a multivariate log-normal distribution with mean  $\mu$  and variance-covariance matrix  $\Sigma$ :

$$\log(s_i) \sim MVN(\mu, \Sigma). \quad (10)$$

The log-normal is a convenient choice here, as it ensures strictly positive support for the skill-set  $s$ , which seems like a reasonable choice for our purposes.

Using this assumption, we can derive the unconditional choice probability by integrating over the distribution of  $s$ :

$$\Pr(o_i^*) = \int \Pr(o_i^* | s_i) f(s) d(s) = \int \frac{e^{\eta_{o^*} + \sum_{k=1}^K \lambda_{o^*k} s_{ik}}}{\sum_{o=1}^O e^{\eta_o + \sum_{k=1}^K \lambda_{ok} s_{ik}}} f(s) d(s) \quad (11)$$

Standard results (c.f. McFadden & Train (2000)) guarantee, that we can use the unconditional choice probability in (11) to get consistent estimates for  $\eta$ ,  $\mu$  and  $\Sigma$ , using simulated maximum likelihood.<sup>10</sup>

However, the model is not complete yet. As of yet there is nothing distinguishing our "skill" interpretation of  $s$  from a "taste" interpretation. Indeed, strictly speaking we would have to provide a location normalization for one of our parameters, in order to fix their relative values. In the following I will use the observed wage to address the last two points.

### 3.2 Adding wage information

So far the model has already made use of the wage setting equation (5), but for any draw of  $s_i$  a worker's modeled wage  $w_i$  differs from the worker's realized (observed) wage  $w_i^{obs}$ ,

due to the presence of other factors such as individual effort and luck. I capture these elements by adding an additional disturbance term to the wage equation:

$$w_i^{obs} = w_i + v_i \quad (12)$$

where  $v_i$  is a random, mean zero disturbance, **independent** of the workers occupation choice:

$$\nu_i \sim N(0, \phi^2).$$

As such  $v_i$  does not impact the graduate's occupation choice, as can be easily derived from the analytic form of the occupation choice probabilities. To see this, add  $v_i$  to all potential wage outcomes  $w_{io}$ , then the logit formula implies:

$$\Pr(o_i^* | s_i) = \frac{e^{w_{io^*} + v_i}}{\sum_{o=1}^O e^{w_{io} + v_i}} = \frac{e^{v_i} e^{w_{io^*}}}{e^{v_i} \sum_{o=1}^O e^{w_{io}}} = \frac{e^{w_{io^*}}}{\sum_{o=1}^O e^{w_{io}}} \quad (13)$$

Hence, as long as  $v_i$  does not vary across different potential occupations, the choice probabilities remain unaffected.<sup>11</sup>

<sup>10</sup>There is no closed form solution for this integral, but integration step can be performed via simulation.

<sup>11</sup>The same is also true if  $\nu_i$  varies across occupations, but is unanticipated by the graduate at the time she chooses her occupation.

## 3.2 Adding wage information

Given a specific occupation choice  $o_i^*$ , and skill-set  $s_i$ , we can calculate the size of  $\nu_i$ :

$$\nu_i = w_i^{obs} - \left[ \eta_{o^*} + \sum_{k=1}^K \lambda_{o^*k} s_{ik} \right] \quad (14)$$

Thinking in terms of the estimation strategy,  $\nu_i$  provides a measure, of how far the wage implied by the model parameters, is from a workers actual observed wage. Jumping ahead a little, we should expect the *true* model to minimize this distance.

As  $\nu_i$  is normally distributed, we have a closed form expression for the conditional probability of observing the observed wage, conditional on a certain skill set  $s_i$  and occupation choice  $o_i^*$ :

$$\Pr(w_i^{obs} | s_i, o_i^*) = \frac{e^{(-\frac{\nu_i^2}{2\phi^2})}}{\sqrt{2\pi\phi^2}} \quad (15)$$

Ultimately, I am interested in finding the set of parameters, that maximizes, the unconditional joint probability that a worker chooses the occupation that she is observed choosing and that she earns the wage that she is observed earning:  $\Pr(o_i^*, w_i^{obs})$ .

To find the correct expression, we first rewrite  $\Pr(o_i^*, w_i^{obs})$  as

$$\Pr(o_i^*, w_i^{obs}) = \int \Pr(o_i^*, w_i^{obs} | s_i) f(s) d(s) \quad (16)$$

using the law of conditional probabilities to rewrite:

$$\frac{\Pr(o_i^*, w_i^{obs} | s_i)}{\Pr(o_i^* | s_i)} = \Pr(w_i^{obs} | s_i, o_i^*) \quad (17)$$

$$\Pr(o_i^*, w_i^{obs} | s_i) = \Pr(o_i^* | s_i) * \Pr(w_i^{obs} | s_i, o_i^*) \quad (18)$$

Plugging the expression back in gives us:

$$\Pr(o_i^*, w_i^{obs}) = \int \Pr(o_i^* | s_i) \Pr(w_i^{obs} | s_i, o_i^*) f(s) d(s). \quad (19)$$

From (9) we know that:

$$\Pr(o_i^* | s_i) = \frac{e^{\eta_{o^*} + \sum_{k=1}^K \lambda_{o^*k} s_{ik}}}{\sum_{o=1}^O e^{\eta_o + \sum_{k=1}^K \lambda_{ok} s_{ik}}} \quad (20)$$

and hence we can combine to write:

$$\Pr(o_i^*, w_i^{obs} | s_i) = \left( \frac{e^{\eta_{o^*} + \sum_{k=1}^K \lambda_{o^*k} s_{ik}}}{\sum_{o=1}^O e^{\eta_o + \sum_{k=1}^K \lambda_{ok} s_{ik}}} \right) \left( \frac{e^{(-\frac{\nu_i^2}{2\phi^2})}}{\sqrt{2\pi\phi^2}} \right) \quad (21)$$

finally, integrating over the distribution of  $s$  leads to the unconditional joint probability:

$$\Pr(o_i^*, w_i^{obs}) = \int \left\{ \left( \frac{e^{\eta_o + \sum_{k=1}^K \lambda_{ok} s_{ik}}}{\sum_{o=1}^O e^{\eta_o + \sum_{k=1}^K \lambda_{ok} s_{ik}}} \right) \left( \frac{e^{(-\frac{\nu_i^2}{2\phi^2})}}{\sqrt{2\pi\phi^2}} \right) \right\} f(s) d(s) \quad (22)$$

In the appendix I describe a complete algorithm that can be used to estimate the parameters of interest from this model, using the likelihood function implied by (22).

### 3.3 Model extensions

#### 3.3.1 Other demographic characteristics

For an empirical application, it is necessary to control for a number of observable characteristics, as well as circumstantial factors. However, it is trivial to extend the model to include factors other than the skills considered above. To show this, I extend the log wage equation below:<sup>12</sup>

$$w_{io} = \eta_o + \sum_K \lambda_{ok} s_{ik} + \beta x_i \quad (23)$$

where  $x_i$  is a vector of observable characteristics (gender, labour market experience, etc.),  $\beta$  is a vector of coefficients. Clearly this equation can be inserted into the likelihood function (22), and  $\beta$  can be estimated as part of an extended parameter vector  $\theta$ . Further, as long as neither  $x_i$ , nor  $\beta$ , vary across occupations (i.e. the model does not include for example either occupation specific experience (occupational tenure) among the observables, nor occupation specific coefficients in  $\beta$ ), the additional terms do not have any impact on the occupational choice probabilities, and can therefore be ignored in the first part of the likelihood calculation.

#### 3.3.2 Systematic occupation preferences

In order to make the model more realistic, I also include systematic non-pecuniary aspects of occupations that might affect the graduate's choice. Specifically, I augment the graduates expected payoff from choosing occupation  $o$  by a non-random occupation preference term  $\omega_o$ , which is constant for all graduates and represents the (dis-) utility of working in a specific occupation. The augmented occupational valuation equation thus reads as follows:

$$V_{io} = w_{io} + \omega_o + \varepsilon_{io} \quad (24)$$

Like  $\beta$ ,  $\omega$  can be estimated as part of the extended parameter vector  $\theta$ . Since  $\omega$  does only affect the occupational choice probabilities, it can be ignored in the wage equation part of the likelihood function.

<sup>12</sup>Naturally, this can be understood as an extension of the human capital equation specified above.

## 4 Data

### 4.1 Graduates

The main data source used in this paper is the Quarterly Labour Force Survey (QLFS) over the period 1994-2019, which I split into three periods: 1994-2002, 2003-2011 and 2012-2019. Since 1994 the QLFS has included reasonably fine grained information on the subject of an individual's first university degree (see Lindley & MacIntosh (2015) for more details).<sup>13</sup> Furthermore, the QLFS also contains information on an individual's current occupation, usual hourly pay and some other demographic covariates.

I restrict the sample to full time working graduates between the ages of 21 and 27, who have not graduated more than 2 years before I observe them in the sample.<sup>14</sup> This age restriction is put in place to make sure that we capture those graduates who are "fresh" out of university, so that their skill-set most accurately reflects their post-university endowment. A small age bracket also reduces contamination by other factors such as age and experience effects as well as on the job skill accumulation.

For each graduate in my sample I collect wages measured as usual gross hourly pay, deflated by the CPI;<sup>15</sup> their current occupation as classified by the 1-Digit SOC Occupational classification schedule; Gender; Subject of first degree; and years since graduation, which I use as a proxy for labour market experience.

I split the sample into 5 groups according to broadly defined subject degree categories: 1. Medical and Life Sciences (including Biology & Agriculture); 2. Science, Engineering, Technology & Mathematics; 3. Business Management and Economics; 4 Arts & Humanities; 5. Other Degrees. In order to avoid complications I drop all those who hold any advanced degrees beyond the undergraduate level.<sup>16</sup> A table summarizing the resulting sample can be found in Appendix A.

The total sample includes 10,669 graduates, with around 3,500 individuals in each time period. Over the 25 year period the most significant change is shown by the composition of subjects represented amongst graduates. STEM, Business & Economics and Arts & Humanities loose a proportion of their graduates, while Medical & Life Sciences and the category of other degrees gain in relative popularity. The differential growth of different degree subjects might also be reasonably linked to broader demographic factors, such as for example increasing participation of women in higher education as well as in the labour market. Although the share of women increased by around 4 percentage points, the relative share of women among the different subjects has remained relatively stable.

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<sup>13</sup>I ignore those who have more than one degree, or any further or higher degrees. Postgraduate qualifications take on a more significant role over time, as a higher percentage of graduates pursue these degrees. However, a large fraction of graduates pursues a postgraduate qualification in a subject different from their first degree, making it difficult to assign the skills they exhibit to their first or later degree. I decided to exclude postgraduates in order to keep the relationship between degree subject and skills as clean as possible. However, including higher degree holders without any further changes to the model does not change the quantitative predictions of the model with regards to skill supply or inequality (see Appendix).

<sup>14</sup>Typically in the UK students finish highschool at 18 and enter 3 year University Courses.

<sup>15</sup>I also trim the top and bottom 1% of wage values to remove nonsensical values.

<sup>16</sup>Results are robust to including postgraduates. See Appendix for details.

	Mean hourly wage			Gini hourly wage			HHI index of occupation concentration			Share of nontypical occupations		
	1994 - 2002	2003 - 2011	2012 - 2019	1994 - 2002	2003 - 2011	2012 - 2019	1994 - 2002	2003 - 2011	2012 - 2019	1994 - 2002	2003 - 2011	2012 - 2019
Medical and Life Sciences	10.61	11.54	10.45	0.17	0.17	0.16	0.29	0.25	0.25	12.15	18.93	20.43
STEM	10.81	11.6	11.4	0.18	0.17	0.16	0.25	0.26	0.26	12.72	16.45	15.52
Business & Economics	10.18	10.87	10.41	0.18	0.17	0.17	0.22	0.22	0.21	4.22	7.44	7.38
Arts & Humanities	9.2	9.66	9.3	0.19	0.17	0.16	0.19	0.19	0.19	10.4	14.36	16.38
Other Degrees	10.28	10.86	9.86	0.18	0.18	0.18	0.25	0.25	0.17	9.38	11.48	20.79
All	10.24	10.9	10.32	0.18	0.18	0.17	0.21	0.2	0.2	8.42	10.93	13.78

Note: Wages are CPI deflated (2014 = 100).

Table 1: Summary statistics of QLFS sample - Labour Market Outcomes

Women are most underrepresented among STEM subjects - making up around a quarter to a third of all graduates, while they make up around 70% of Medical and Life Sciences.

The labour market outcomes of these recent graduates are summarised in Table 1. The average hourly real wage in the sample is relatively stable at just over £10/hour, even though it comes close to £11/hour during 2003-2011. Across subjects STEM graduates consistently earn the highest average wage, closely followed by Medical & Life Sciences and Business & Economics graduates. Arts & Humanities graduates tend to have the lowest average wages. Apart from these between subject differences, there is large variation of within subject wage inequality with within subject gini coefficients of around 18 gini points which is comparable to the overall gini coefficient. Across time there appears to be a slight decline in wage inequality: between the period 1994-2002 and 2012-2019, the overall gini coefficient of the hourly wage declines somewhat from 18 to 17 gini points.

To measure occupational outcomes, I also report the Herfindahl-Hirschman Index of occupational concentration as well as my own measure of the "share of non-typical occupations", which I define as the share of graduates that work in an occupation that used to have a share of <5% of graduates in the first period. Occupational concentration appears to somewhat decrease in Life Sciences and Other graduates, while it increases amongst STEM graduates. Overall the effect is a small reduction in occupational concentration. However, simply looking at the HHI disguises an important trend that becomes evident when we look at the share of graduates entering occupations that they would not have traditionally entered.<sup>17</sup> Here the share grows by approximately 60% overall, although there is some variation across different subjects. This broad trend might provide some evidence as to the theory of increasing underemployment of university graduates.

## 4.2 Occupations & Tasks

The one digit SOC 2000 schedule provides me with 9 occupation groups. For the task dimension I choose two broad groupings: 1. Mathematical/Technical Tasks; 2. Verbal/Organisational Tasks. I choose these groups since I believe that these kind of tasks are of particular relevance to university graduates.<sup>18</sup>

To obtain an estimate of the occupation task requirements, I use four waves of the UK Skills and Employment Survey (SES). The years of these surveys, 1997 & 2001, 2006 & 2012 and 2017 map neatly into our sample periods. Since the beginning of the task literature there have been many different approaches that try to approximate the task requirement vector  $\lambda$  using survey data (c.f. Autor (2013), Autor et al. (2003), Autor & Handel (2013), Rohrbach-Schmidt & Tieman (2013)). Here I follow the approach of Bisello

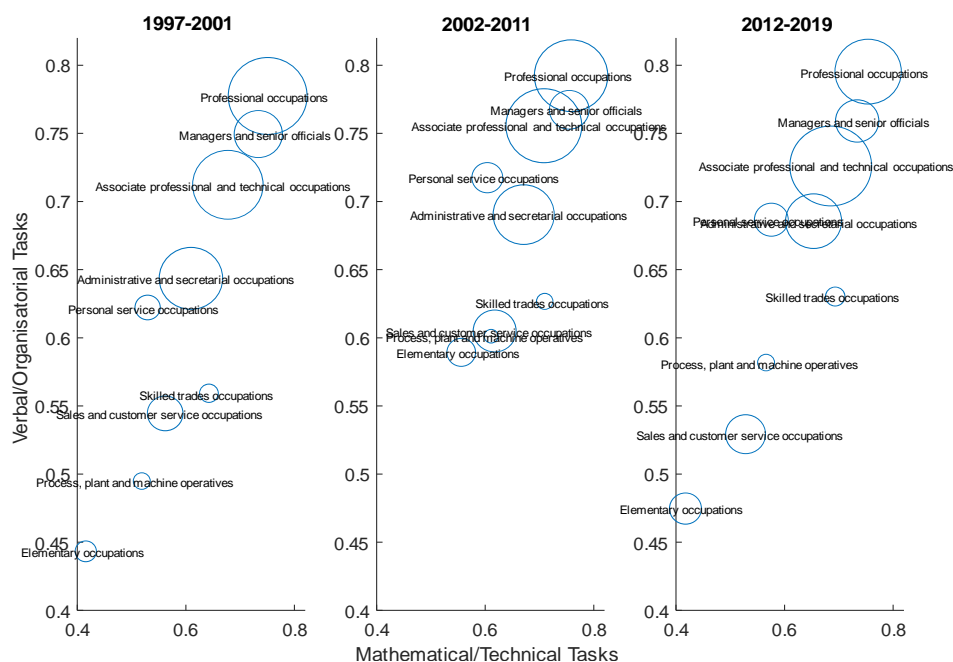
<sup>17</sup>These occupations typically include Skilled Trades, Service and Sales or Elementary Occupations.

<sup>18</sup>For example I do not include manual or routine tasks, as I do not believe that these are particularly interesting in the context of higher education.

(2013) who also works with the SES. In this survey, respondents answer questions related to their job and score the importance of performing certain tasks on a Likert scale. I group some of these questions into the three task dimensions and perform a dimensionality reduction using principal component analysis. I then scale the obtained values between 0 and 1 and average across occupations. The resulting task vectors summarized in Figure 2.<sup>19</sup>

Without going into too much detail, I would like to highlight the changes to task requirements over the time period. These have been almost exclusively positive across the two tasks between the first and the second period with a slight reversal between periods two and three. Such changes would be very much in line with any explanation emphasizing the increasing role of Cognitive and Non-Cognitive skills as a result of increased Information and Communications Technology (ICT) usage (c.f. Acemoglu & Autor (2011)). For our purposes it appears important to account for the changing task requirements over time, as they generate important variation that is useful to identify the changing parameters of the skill distributions.

Figure 2: Task Weights by 1-Digit SOC 2000 Occupation



Note: Circle size proportional to employment share in QLFS sample.

## 5 Estimation

Let's recall that we are interested in estimating the parameters of the subject-specific graduate skill distribution, which had been specified as:  $\log(s_i) \sim MVN(\mu_t, \Sigma_t)$ .

I want to recover changes of the skill distribution over time, so both  $\mu_t$  and  $\Sigma_t$  are specified as time varying. I have specified two task dimensions and correspondingly the skill distribution also has two dimensions  $k = \{1, 2\}$ . Furthermore, there are 5 degree

<sup>19</sup>More details are provided in the Appendix.

subjects,  $m = \{1, \dots, 5\}$  and three time periods  $t = \{1, 2, 3\}$ , leading to  $m * t = 15$ , subject-period specific multivariate skill distributions. For the covariance structure, I assume that skills are uncorrelated within each subject-period distribution:

$$\Sigma_{mt} = \begin{bmatrix} \sigma_{1,mt}^2 & 0 \\ 0 & \sigma_{2,mt}^2 \end{bmatrix} \quad (25)$$

Note that this doesn't imply that skills are uncorrelated at the population level. If a certain subject-period combination generates high values of two different skills, it will indeed look like there exists a positive correlation between these two skills. It is only assumed that there is no correlation within each subject.

Occupation fixed effects ( $\eta_{ot}$ ) are also allowed to vary between the two periods, in order to capture structural changes in the demand for their output. Across the three periods, the sample spans 26 years, and I allow for year specific aggregate conditions in the labour market, by including year fixed effects. I also include a linear term for experience and gender, both of which are allowed to vary across periods.

To summarize, we have to estimate 60 parameters ( $\mu_{kmt}$  &  $\sigma_{kmt}^2$ ) for the 30 different lognormal distributions, 24 for the occupation fixed effects  $\eta_{ot}$ , 24 for the occupation specific preference terms  $\omega_{ot}$ , 23 year fixed effects and 3 each for gender and experience controls - a total of 137 parameters.

Setting  $\phi^2$ , i.e. the variance of the measurement error, is a difficult task in this model, that requires some additional steps. The error term  $v_i$  does not only capture traditional measurement error, but also any other productivity differentials that materialize over the course of the graduate's early career, such as health episodes or promotions. The standard approach to setting  $\phi^2$  would be to run a regression of wages on a number of observables and use the variance of the residuals as an estimate. For this model, this requires controls for mathematical, verbal abilities. Luckily, I can resort to an auxiliary data set (Understanding Society, Wave 3), providing me with an estimate for  $\phi = 0.17$ .<sup>20</sup> The details of the estimation algorithm are provided in the Appendix.

## 6 Results

This section presents the results of the estimated model. I first present an evaluation of the model's fit to the data. Then I discuss the changes in the underlying unobserved skill distributions and their implications for the observed wage dynamics. Finally, I present the results of some counterfactual experiments in the next section.

### 6.1 Model Fit & Validation

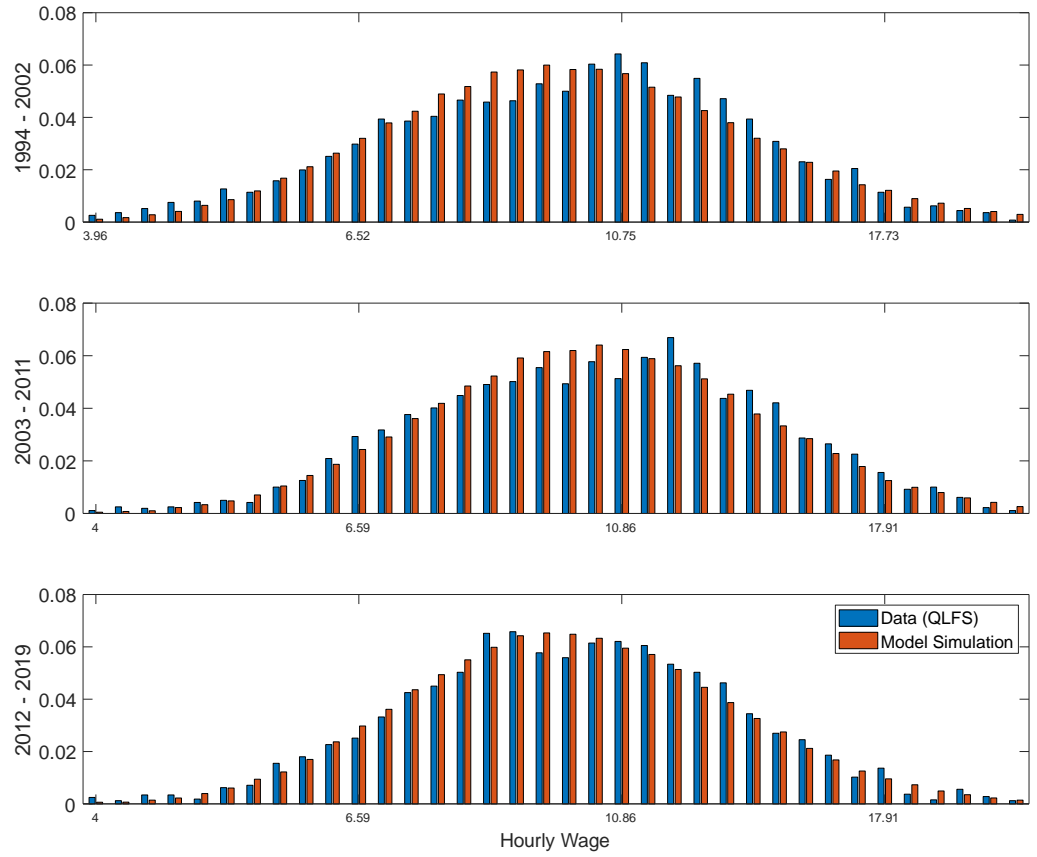
I evaluate the ability of the model to capture both the occupation choices of graduates as well as their wage outcomes. For this purpose I simulate a random, representative sample of 100,000 graduates in each time period. Figure 3 below show the histogram of the hourly wage across all time periods, while Figure 4 highlights the model fit with respect to the occupation choices of graduates in each time period. Across both dimensions the

<sup>20</sup>For more details, see Appendix. Results are robust to increasing or decreasing  $\phi$  by 10%.

### 6.1 Model Fit & Validation

model tracks the data very well, capturing both the shape of the wage and occupation distributions and tracking their changes across time.

Figure 3: Histogram of Hourly Wages.

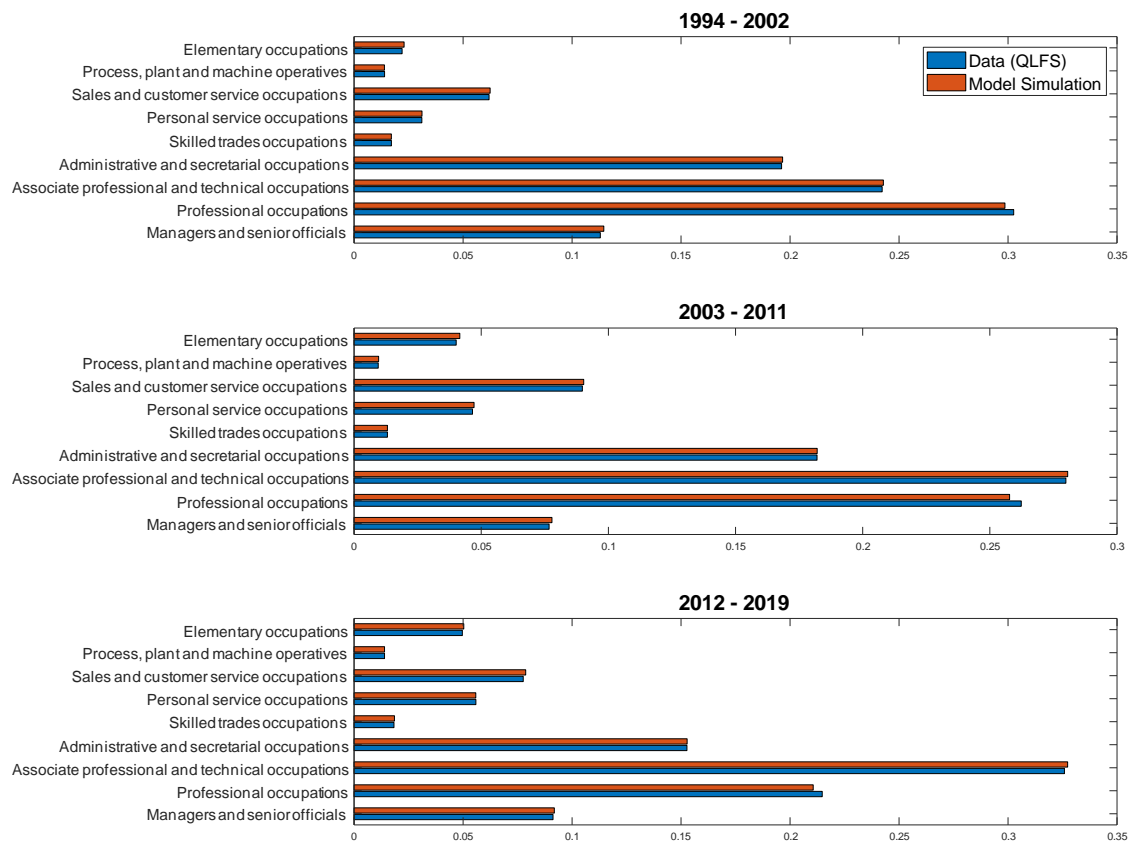


Notes: Histogram of hourly wages. QLFS Data and Simulation. Wages in the data are deflated by the 2014 CPI Index.



## 6.1 Model Fit &amp; Validation

Figure 4: Occupation Distribution - QLFS Data and Model Simulation.



Notes: 1-Digit SOC 2000.

To complement the visual with some statistical evidence the table below compares the model and the data with respect to the mean wage, the Gini coefficient of the hourly wage and the occupation concentration index, as well as the share of non-typical occupations. The model fit is quite good, with the overall model predictions matching their empirical counterparts closely (usually to within 1% margin of error).

At the subject level, the predictions perform slightly worse with the wage indicators (mean and gini). The subject specific means are actually captured quite well to within a maximum deviation of around 5%. Within subject gini coefficients are generally slightly overpredicted to a maximum of around 8% above the values observed in the data. Overall, these deviations are not too concerning and I argue that the model still does a good job of capturing between and within subject differences in wages. In terms of subject specific occupational outcomes the model has slightly more difficulty matching the data indicators for both the HHI occupational concentration index, and the share of non-typical occupations. This is likely due to the fact that the model differentiates occupations only by the task weights and does not include any subject-occupation specific skills or human

## 6.2 Skill results

capital.<sup>21</sup>

Mean Wage									
1994 - 2002			2003 - 2011			2012 - 2019			
	Data	Model	Difference (%)	Data	Model	Difference (%)	Data	Model	Difference (%)
Medical and Life Sciences	10.61	10.20	-3.82	11.54	11.14	-3.48	10.45	10.26	-1.87
STEM	10.81	10.51	-2.76	11.60	11.09	-4.42	11.40	10.76	-5.59
Business & Economics	10.18	10.64	4.55	10.87	11.26	3.55	10.41	10.60	1.89
Arts & Humanities	9.20	9.62	4.62	9.66	10.19	5.52	9.30	9.60	3.24
Other Degrees	10.28	10.15	-1.30	10.86	10.49	-3.41	9.86	10.09	2.34
All Degrees	10.24	10.25	0.09	10.90	10.84	-0.52	10.32	10.27	-0.45

Gini Wage									
1994 - 2002			2003 - 2011			2012 - 2019			
	Data	Model	Difference (%)	Data	Model	Difference (%)	Data	Model	Difference (%)
Medical and Life Sciences	0.171	0.185	8.328	0.171	0.177	3.351	0.160	0.161	0.452
STEM	0.180	0.190	6.032	0.169	0.177	4.991	0.155	0.167	7.704
Business & Economics	0.183	0.192	5.136	0.169	0.178	5.053	0.170	0.177	4.328
Arts & Humanities	0.188	0.190	1.144	0.167	0.172	2.844	0.157	0.168	6.759
Other Degrees	0.179	0.182	1.300	0.177	0.175	-0.958	0.176	0.178	1.490
All Degrees	0.184	0.189	3.137	0.176	0.177	0.879	0.169	0.171	1.476

HHI of Occupation Concentration									
1994 - 2002			2003 - 2011			2012 - 2019			
	Data	Model	Difference (%)	Data	Model	Difference (%)	Data	Model	Difference (%)
Medical and Life Sciences	0.29	0.21	-29.36	0.25	0.20	-21.26	0.25	0.19	-23.60
STEM	0.25	0.21	-18.88	0.26	0.19	-24.80	0.26	0.20	-25.55
Business & Economics	0.22	0.21	-6.99	0.22	0.20	-11.32	0.21	0.20	-6.68
Arts & Humanities	0.19	0.20	8.84	0.19	0.20	5.59	0.19	0.20	0.27
Other Degrees	0.25	0.20	-18.51	0.25	0.20	-20.35	0.17	0.20	15.11
All Degrees	0.21	0.21	-0.71	0.20	0.20	-0.77	0.20	0.20	-0.22

Share of nontypical Occupations									
1994 - 2002			2003 - 2011			2012 - 2019			
	Data	Model	Difference (%)	Data	Model	Difference (%)	Data	Model	Difference (%)
Medical and Life Sciences	12.15	14.45	18.87	18.93	20.16	6.49	20.43	21.93	7.34
STEM	12.72	14.72	15.66	16.45	20.18	22.71	15.52	21.60	39.18
Business & Economics	4.22	8.61	104.01	7.44	10.69	43.70	7.38	12.98	75.77
Arts & Humanities	10.40	8.92	-14.19	14.36	11.50	-19.91	16.38	13.83	-15.56
Other Degrees	9.38	11.41	21.71	11.48	15.18	32.17	20.79	16.51	-20.58
All Degrees	8.42	8.51	1.03	10.93	11.15	2.02	13.78	13.87	0.61

Note: Wages are CPI deflated (2014 = 100).

Table 2: Model Fit

## 6.2 Skill results

Unfortunately, the shape parameters of a log normal distribution are not particularly intuitive, and so I have presented the effective median and mean skill levels and changes in the next table. Since the lognormal is not symmetric there is a difference between the median and the mean outcome. Overall the trends and results are very similar if we take

<sup>21</sup>For example, if the occupations of medical doctor and engineer have similar task weight vectors, then the model would predict that a graduate should be approximately indifferent in choosing either occupation, notwithstanding that in reality there are obvious additional factors that determine whether one chooses to become one rather than the other.

## 6.2 Skill results

the mean instead (reported in the same table). For this part I will focus the discussion on the median, as it provides the convenient interpretation of the skills of a "typical" graduate.

Looking at these we can first confirm some of our initial expectations, for example STEM subjects seem to endow their students with more mathematical skills, whilst somewhat lacking in the verbal department. Further observations of this sort should convince us that the estimation is actually picking up some *real* differences between subjects.

Looking at the average *effective* skill levels, we see different trends across both dimensions: Mathematical skills increased by around 120% between 1994-2002 and 2003-2011 and by just over 140% between 1994-2002 and 2012-2019. The increase appears to be - at least in part - driven by increases in the level of technical skills of graduates from subjects that had very low levels of mathematical/technical skills at the beginning of the sample period. Particularly notable is the large increase of the median level of these skills by Business & Economics graduates, but Arts & Humanities and Other Degree graduates also show increasing levels of these skills over the time period. The only exception to this pattern are Medical & Life Science graduates where technical skills become less prevalent. It is tempting to suggest that increased demand for technical skills in the labour market has provided the incentives for these observed patterns.

The increase in mathematical/technical skills is counteracted by a large decrease in verbal/organisational skills, which fall by roughly 33% between period one and two. This decrease remains roughly constant between the second and third period. This trend is reflected fairly uniformly across subject areas with the exception of Medical & Life Science which experiences the opposite trajectory. These results suggesting a changing skill composition amongst graduates, with a rising emphasis on hard cognitive skills that took hold particularly around the turn of the millennium. The observed increase in technical skills, together with the fall in organisational skills, suggests a change in the skill composition of graduates, not necessarily an overall fall in skill levels. To assess the net effect, I sum over both skills, to get an estimate of the overall skill level of graduates. The results suggest a modest increase in median skill levels of around 6% across the sample period. Overall, I believe the lesson to be learned here is that graduate quality has not deteriorated in the wake of the higher education expansion. This finding is consistent with Blundell et al. (2016) who suggest that a significant decline in unobserved ability of graduates was inconsistent with observed wage and employment movements.

	Mathematical/Technical Skill			Verbal/Organisational Skill			All Skills		
Median Skills	1994 - 2002	2003 - 2011	2012 - 2019	1994 - 2002	2003 - 2011	2012 - 2019	1994 - 2002	2003 - 2011	2012 - 2019
Medical and Life Sciences	1.44	0.00	0.31	1.43	2.93	2.66	2.88	2.93	2.98
STEM	2.03	3.01	3.15	0.87	0.02	0.00	2.92	3.04	3.15
Business & Economics	0.60	1.59	3.13	2.28	1.40	0.00	2.89	2.99	3.14
Arts & Humanities	0.00	1.55	1.05	2.71	1.31	1.84	2.71	2.87	2.90
Other Degrees	0.00	0.39	1.65	2.82	2.46	1.34	2.82	2.86	2.99
All Degrees	0.66	1.46	1.58	2.14	1.42	1.40	2.85	2.94	3.03

	Mathematical/Technical Skill			Verbal/Organisational Skill			All Skills		
Mean Skills	1994 - 2002	2003 - 2011	2012 - 2019	1994 - 2002	2003 - 2011	2012 - 2019	1994 - 2002	2003 - 2011	2012 - 2019
Medical and Life Sciences	1.46	0.00	0.32	1.44	2.94	2.67	2.90	2.94	2.98
STEM	2.05	3.02	3.16	0.89	0.03	0.00	2.94	3.05	3.16
Business & Economics	0.61	1.62	3.15	2.30	1.40	0.00	2.91	3.01	3.15
Arts & Humanities	0.00	1.56	1.07	2.73	1.32	1.85	2.73	2.89	2.92
Other Degrees	0.00	0.40	1.66	2.84	2.47	1.35	2.84	2.88	3.01
All Degrees	0.91	1.37	1.73	1.96	1.59	1.31	2.87	2.96	3.04

Note: Based on a sample of 100,000 simulated observations.

Table 3: Median and Mean Skill Levels

I now turn to a more detailed analysis of skill inequality, looking at the dispersion of

## 6.2 Skill results

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skills around subject specific means or medians. Summary statistics of skill inequality are presented in Table 4. Focussing on the Gini, we can see that mathematical skills tended to be more unequally distributed than verbal skills in the mid 1990's to early 2000's, but this trend has seen a reversal over the time period under consideration. Mathematical skill inequality fell from 53 gini points to 45 and then dropped further to 38, by the end of the sampled period. Conversely, verbal skill inequality, which starts off at a comparatively low level comparable to mathematical skill rises from 24 to 37 and later to 46 gini points, suggesting a large increase of skill inequality across this dimension.

The general trend over the time period seems to go in the direction of greater equality, with overall skill inequality falling from 6 gini points to 5 gini points by the mid 2010's. This result suggests that increases in verbal skill inequality have been more than compensated for by a more equitable distribution of mathematical skills.

These findings are echoed when we look at the square of the coefficient of variation, but we can glean additional insights using the well know decomposition approach. Decomposing the coefficient of variation into between and within subject components, I find - unsurprisingly - that the majority of the variation of both skills comes from differences between subjects. Interestingly, however, while the split between the within and between components remains roughly constant over time for mathematical skills, the within share of verbal skills is falling from around 11% to just under 2%, with a corresponding increase in the share of between subject variation.

The third part of Table 4 summarizes the correlation coefficients for technical skills with organisational skills and of both types of skills with overall skills. As per construction within subjects both skills are uncorrelated. At the overall level, however there is a large negative correlation between both skill types. The overall correlation starts at around -0.93 in the first time period and then becomes gradually more negative, reaching -0.97 in the final period. Together with the decomposition results, the picture that emerges is one of increasing specialisation: Both STEM, and Business & Economics have become almost exclusively focussed on mathematical/technical skills, while Medical and Life Sciences have gone the other way. At the same time, Arts & Humanities and Other Degrees have taken on a more "generalist" position with increasing levels of mathematical/technical skills, this was not enough to offset the overall trend.

## 6.3 Wage Decomposition

	Mathematical/Technical Skill			Verbal/Organisational Skill			All Skills		
Gini coefficient	1994 - 2002	2003 - 2011	2012 - 2019	1994 - 2002	2003 - 2011	2012 - 2019	1994 - 2002	2003 - 2011	2012 - 2019
Medical and Life Sciences	0.098	1.000	0.134	0.072	0.050	0.048	0.061	0.050	0.045
STEM	0.075	0.054	0.046	0.111	0.402	0.001	0.063	0.054	0.046
Business & Economics	0.126	0.096	0.055	0.073	0.021	0.001	0.064	0.053	0.055
Arts & Humanities	0.027	0.070	0.127	0.068	0.079	0.043	0.068	0.052	0.054
Other Degrees	0.003	0.128	0.085	0.059	0.057	0.075	0.059	0.053	0.058
All Degrees	0.531	0.451	0.379	0.243	0.370	0.456	0.065	0.054	0.054

	Mathematical/Technical Skill			Verbal/Organisational Skill			All Skills		
Squared coefficient of variation	1994 - 2002	2003 - 2011	2012 - 2019	1994 - 2002	2003 - 2011	2012 - 2019	1994 - 2002	2003 - 2011	2012 - 2019
Medical and Life Sciences	0.031	10514.468	0.059	0.017	0.008	0.007	0.012	0.008	0.006
STEM	0.018	0.009	0.007	0.040	0.750	0.000	0.013	0.009	0.007
Business & Economics	0.051	0.030	0.009	0.017	0.001	0.000	0.013	0.009	0.009
Arts & Humanities	0.002	0.015	0.052	0.015	0.020	0.006	0.015	0.009	0.009
Other Degrees	0.000	0.053	0.023	0.011	0.010	0.018	0.011	0.009	0.011
All Degrees	0.906	0.639	0.443	0.180	0.432	0.658	0.013	0.009	0.009
Between	95.42%	96.44%	95.71%	89.22%	96.82%	98.17%	4.97%	6.08%	10.32%
Within	4.58%	3.56%	4.29%	10.78%	3.18%	1.83%	95.03%	93.92%	89.68%

	Corr(Math, Verbal)			Corr(Math, All)			Corr(Verbal, All)		
Correlation coefficient	1994 - 2002	2003 - 2011	2012 - 2019	1994 - 2002	2003 - 2011	2012 - 2019	1994 - 2002	2003 - 2011	2012 - 2019
Medical and Life Sciences	-0.006	-0.006	0.005	0.808	-0.006	0.325	0.585	1	0.947
STEM	0.012	-0.01	0.001	0.844	0.997	1	0.546	0.071	0.001
Business & Economics	0.001	-0.005	0.002	0.422	0.984	1	0.907	0.176	0.002
Arts & Humanities	-0.008	0.003	-0.006	-0.008	0.722	0.866	1	0.694	0.495
Other Degrees	0	0.016	0	0	0.361	0.813	1	0.938	0.582
All Degrees	-0.925	-0.966	-0.968	0.297	0.304	0.423	0.087	-0.047	-0.184

Note: Based on a sample of 100,000 simulated observations. Between and within variance decomposition based on the square of the coefficient of variation.

Table 4: Skill Inequality

## 6.3 Wage Decomposition

Changes in the distribution of skills and the wider structure of the economy necessarily lead to changes in how productivity accrues to different parts of a worker's human capital. To assess changes over time, I decompose graduate's wages into their constituent parts, using the log wage equation (5).

Table 5 presents the share of a workers log wage that is on average due to technical skills, organisational skills and any residual factors, such as their chosen occupation or work experience. Changes are noticeable with respect to the share due to the different types of skills: There is an evident trend with technical skills gaining at the expense of organisational skills reflecting the changes in the underlying skill endowments as well as changing skill prices. These effects are sizeable on aggregate, with organisational skills accounting for around half of a graduate's wage in the first time period falling to around a third by the mid 2010's. Conversely technical skills gained in importance, increasing their share from around a quarter to 50%.

I further decompose the variance of the log wage, where a similar trend emerges: across most subjects, with the exception of Medical and Life Sciences, the contribution of technical skills to the variance of log wages has been increasing over time, becoming the dominant factor driving wage dispersion at the subject level. Since, as we saw in the preceding subsection, technical skill inequality has been decreasing, this suggests itself as a driver of the decreasing wage inequality among our sample that we encountered in Figure 1.

	Mathematical/Technical Skill			Verbal/Organisational Skill			Residual		
Mean decomposition	1994 - 2002	2003 - 2011	2012 - 2019	1994 - 2002	2003 - 2011	2012 - 2019	1994 - 2002	2003 - 2011	2012 - 2019
Medical and Life Sciences	43%	0%	9%	45%	91%	82%	12%	9%	9%
STEM	60%	90%	91%	27%	1%	0%	13%	9%	9%
Business & Economics	18%	48%	91%	70%	43%	0%	12%	9%	9%
Arts & Humanities	0%	48%	32%	87%	43%	59%	13%	9%	9%
Other Degrees	0%	12%	49%	88%	79%	42%	12%	9%	9%
All Degrees	27%	41%	50%	61%	50%	41%	13%	9%	9%

	Mathematical/Technical Skill			Verbal/Organisational Skill			Residual		
Variance decomposition	1994 - 2002	2003 - 2011	2012 - 2019	1994 - 2002	2003 - 2011	2012 - 2019	1994 - 2002	2003 - 2011	2012 - 2019
Medical and Life Sciences	40%	0%	4%	29%	65%	89%	32%	35%	7%
STEM	52%	74%	117%	18%	0%	0%	30%	26%	-17%
Business & Economics	10%	47%	124%	73%	9%	0%	17%	44%	-24%
Arts & Humanities	0%	28%	38%	94%	28%	39%	6%	44%	23%
Other Degrees	0%	4%	52%	87%	54%	32%	13%	41%	16%
All Degrees	314%	602%	683%	330%	603%	635%	-544%	-1105%	-1219%

	Corr(Maths, Wage)			Corr(Verbal, Wage)			Corr(All, Wage)		
Correlation coefficient	1994 - 2002	2003 - 2011	2012 - 2019	1994 - 2002	2003 - 2011	2012 - 2019	1994 - 2002	2003 - 2011	2012 - 2019
Medical and Life Sciences	0.541	-0.006	0.184	0.391	0.626	0.571	0.669	0.626	0.599
STEM	0.564	0.659	0.614	0.381	0.037	0.004	0.677	0.661	0.614
Business & Economics	0.279	0.641	0.669	0.625	0.121	-0.005	0.684	0.653	0.669
Arts & Humanities	-0.001	0.446	0.572	0.701	0.455	0.322	0.701	0.636	0.658
Other Degrees	-0.002	0.214	0.547	0.66	0.596	0.413	0.66	0.63	0.685
All Degrees	0.141	0.101	0.178	0.122	0.068	-0.017	0.679	0.64	0.643

Note: Based on a sample of 100,000 simulated observations. Mean and variance decompositions are based on the logarithm of wages.

Table 5: Wage Decomposition

## 7 Counterfactuals

In this section I consider four counterfactual experiments, in order to assess the importance of different parts of the model for the changing labour market outcomes of graduates. First, I consider the role of within subject skill inequality. Secondly, I consider a counterfactual world, in which the subject specific skill distributions do not change across time. Thirdly, I turn the second counterfactual on its head by only allowing the skill distributions to vary while keeping the rest of the economic structure fixed. And finally, I assess the role that changing demographic composition of graduates has played in affecting labour market outcomes. The results from these counterfactuals are summarized in Table 6.

### 7.1 The role of within subject skill inequality

This model has been built to incorporate skill differences conditional on degree subject in order to better capture the considerable degree of within subject heterogeneity presented at the beginning of this paper. In this subsection I consider how large a role is played by allowing for heterogeneous skills within subject categories. Ex ante, one might expect two effects: additional skill heterogeneity will **i)** increase inequality of wage outcomes, and (perhaps less obviously) **ii)** increase mean wages in an environment where skills are multidimensional and graduates are able to choose their utility maximizing occupation.

To assess the role of within subject skill inequality, I set  $\sigma_{kmt}^2 = 0, \forall k, m, t$  and then resimulate the model. This is equivalent to assuming that each graduate has the median amount of each skill within his degree subject cohort. Table 6 summarizes the impact of this adjustment on mean hourly wages and wage inequality.<sup>22</sup>

<sup>22</sup>Occupational outcomes are barely affected by the removal of within subject heterogeneity, which

Counterfactual I - No within degree skill heterogeneity												
Subject	Mean Wage ( $\Delta$ %)			Gini Wage ( $\Delta$ %)			HHI ( $\Delta$ %)			Nontypical Share ( $\Delta$ %)		
	1994 - 2001	2002 - 2011	2012 - 2019	1994 - 2001	2002 - 2011	2012 - 2019	1994 - 2001	2002 - 2011	2012 - 2019	1994 - 2001	2002 - 2011	2012 - 2019
Medical and Life Sciences	-4.69	-2.66	-2.95	-27.71	-22.95	-21.54	-0.15	0.04	-0.17	0.29	-0.29	0.33
STEM	-5.29	-3.83	-2.56	-28.72	-26.44	-22.25	-0.41	-0.22	-0.06	1.03	0.44	0.12
Business & Economics	-4.97	-3.71	-3.26	-29.40	-25.05	-27.63	-0.15	-0.19	-0.33	0.40	0.52	0.66
Arts & Humanities	-4.64	-3.88	-3.88	-31.04	-24.30	-26.20	-0.29	0.00	-0.13	0.81	-0.23	0.52
Other Degrees	-3.50	-3.71	-4.57	-26.34	-23.48	-29.55	-0.05	-0.22	-0.21	0.25	0.66	0.28
All Degrees	-4.70	-3.53	-3.45	-28.44	-23.89	-24.64	-0.23	-0.11	-0.17	0.61	0.24	0.33

Counterfactual II - Skill distribution parameters fixed												
Subject	Mean Wage ( $\Delta$ %)			Gini Wage ( $\Delta$ %)			HHI ( $\Delta$ %)			Nontypical Share ( $\Delta$ %)		
	1994 - 2001	2002 - 2011	2012 - 2019	1994 - 2001	2002 - 2011	2012 - 2019	1994 - 2001	2002 - 2011	2012 - 2019	1994 - 2001	2002 - 2011	2012 - 2019
Medical and Life Sciences	0.00	-6.57	-8.64	0.00	5.41	10.62	0.00	-1.38	-0.66	0.00	1.45	0.59
STEM	0.00	-4.52	-10.39	0.00	5.48	8.56	0.00	0.44	-0.44	0.00	-0.19	2.48
Business & Economics	0.00	-3.12	-7.06	0.00	10.41	2.74	0.00	0.20	-0.48	0.00	3.53	8.86
Arts & Humanities	0.00	-4.38	-8.76	0.00	13.10	7.71	0.00	0.59	-0.50	0.00	3.71	4.74
Other Degrees	0.00	-0.74	-5.98	0.00	4.24	-2.66	0.00	0.20	-0.29	0.00	-0.80	-0.96
All Degrees	0.00	-4.12	-8.11	0.00	7.75	4.80	0.00	0.00	-0.47	0.00	1.44	3.51

Counterfactual III - Other labour market factors fixed												
Subject	Mean Wage ( $\Delta$ %)			Gini Wage ( $\Delta$ %)			HHI ( $\Delta$ %)			Nontypical Share ( $\Delta$ %)		
	1994 - 2001	2002 - 2011	2012 - 2019	1994 - 2001	2002 - 2011	2012 - 2019	1994 - 2001	2002 - 2011	2012 - 2019	1994 - 2001	2002 - 2011	2012 - 2019
Medical and Life Sciences	0.00	-9.61	-5.33	0.00	9.36	3.05	0.00	4.45	2.30	0.00	-11.87	-2.12
STEM	0.00	-8.33	-2.59	0.00	11.29	3.23	0.00	5.41	1.51	0.00	-10.55	1.12
Business & Economics	0.00	-8.78	-2.50	0.00	10.67	2.71	0.00	5.14	1.09	0.00	-17.69	-6.93
Arts & Humanities	0.00	-8.66	-4.44	0.00	11.05	2.87	0.00	4.86	1.75	0.00	-16.69	-7.17
Other Degrees	0.00	-9.15	-3.97	0.00	9.75	2.20	0.00	4.86	1.51	0.00	-11.09	3.81
All Degrees	0.00	-8.90	-3.89	0.00	10.29	3.09	0.00	4.96	1.69	0.00	-16.98	-7.37

Counterfactual IV - Demographic composition fixed												
Subject	Mean Wage ( $\Delta$ %)			Gini Wage ( $\Delta$ %)			HHI ( $\Delta$ %)			Nontypical Share ( $\Delta$ %)		
	1994 - 2001	2002 - 2011	2012 - 2019	1994 - 2001	2002 - 2011	2012 - 2019	1994 - 2001	2002 - 2011	2012 - 2019	1994 - 2001	2002 - 2011	2012 - 2019
Medical and Life Sciences	0.00	0.36	0.72	0.00	-0.73	-1.21	0.00	0.63	2.06	0.00	-3.64	-3.45
STEM	0.00	0.12	0.84	0.00	0.08	-0.29	0.00	0.40	0.13	0.00	-0.35	-1.33
Business & Economics	0.00	-0.17	0.88	0.00	0.41	1.08	0.00	-1.01	-2.35	0.00	4.74	4.72
Arts & Humanities	0.00	1.38	2.52	0.00	0.08	0.02	0.00	0.23	-0.13	0.00	-1.07	5.86
Other Degrees	0.00	0.36	0.48	0.00	0.91	-1.11	0.00	0.03	-0.64	0.00	0.28	-2.15
All Degrees	0.00	0.47	1.45	0.00	0.01	-0.03	0.00	-0.07	-0.04	0.00	-0.72	-1.09

Note: Percentage deviations are calculated relative to baseline estimates.

Table 6: Model Counterfactuals

The results suggest that within subject skill inequality plays a large role in explaining graduate wage inequality within subject and overall. The gini coefficient for hourly wages across 1994 to 2002 is around 28% lower compared to the data. In the period 2003 to 2019 this drops to around 24% which is lower but still constitutes a sizeable effect. For mean wages the effects are less pronounced as expected, but still imply a reduction of 4.7% in mean hourly wages in the first period. Later on this impact drops to around 3.5% which is still sizeable. As we saw in the preceding section, overall skill inequality has fallen across these time periods thereby reducing the impact of within subject skill heterogeneity on labour market outcomes. However, within subject skill heterogeneity does still play a sizeable role for wage dynamics even in the most recent sample.

## 7.2 The role of a changing skill distribution

In this next counterfactual I assess the impact of the changing skill distribution on the outcomes of graduates. For this purpose I fix both  $\mu_{kmt}$  and  $\sigma_{kmt}^2$  at their period 1 values while allowing all other parameters to change across periods. Table 6 summarizes the effect of this adjustment on the labour market outcomes of graduates:

Fixing the subject specific skill distributions implies that overall changes in the labour market outcomes of graduates are due to i) changes in the composition of graduates, and is likely due to the specific model setup. Results are presented nonetheless for completeness.

ii) changes in the other structural parts of the labour market. Considering periods 2003 - 2011 and 2012 - 2019, the counterfactual analysis suggests that mean wages would have fallen considerably across all subjects, with an average decrease of 4.12% in the second period and an drop of 8.11% in the third.

The effect is of similar size when considering wage inequality. Here the counterfactual predicts a gini coefficient that is about 7.75% higher than that observed in the data in 2003 - 2011 and 4.8% higher in 2012 -2019, suggesting that the overall decline in skill inequality that I discussed in the pervious section had a considerable impact in reducing graduate level wage inequality.

The impact of the changing skill distribution does not seem to have a large effect on occupation choices. The HH index of occupational concentration is almost unaffected compared to the baseline model.<sup>23</sup> Although the share of non-typical occupations is increased by 1.44% in 2003 - 2011 and 3.51% in 2012 - 2019 than predicted by the baseline model, suggesting that this mechanism has a role to play here also.

### 7.3 The role of changing task weights

Complementing the preceding analysis I perform another counterfactual simulation, this time fixing the occupation specific skill weights  $\lambda_o$  at their  $t = 1$  values while letting all other parameters change across periods. This provides an assessment of the importance of changes in the evolving skill requirements of firms. The results are again presented in Table 6.

The results suggest that had firms continued to operate with their initial technologies, average wages would be around 8.9% lower in 2003 - 2011 and 3.89% lower in 2012 - 2019. When graduate's skills are not well matched to the demands of employers wages decline, supporting the hypothesis that part of the increase in mathematical skills that I observe was driven in response to changing demands of firms.<sup>24</sup> Wage inequality would also have been larger in the absence of changes to the occupation task weights, with the wage gini being increased by up to 10% relative to the baseline model.

Interestingly, the changing skill demands appear to have played a larger role for occupational choices than the changing skill distributions I considered before. Particularly the share of graduates entering non-typical occupations decreases by 16.98% in 2003 - 2011 and by 7.37% in 2012 - 2019, suggesting that this channel is important for explaining this particular trend.

### 7.4 The role of changing demographics

Finally, I assess the role that changing demographics played for graduates' labour market outcomes. For this purpose I fix the distribution of demographic characteristics (experience, sex, subject choice) to 1994-2002, while allowing all parameters to vary over time. The results of this counterfactual analysis are presented in the last section of Table 6. In line with the observation, that demographic characteristics did not change significantly

<sup>23</sup>I suggest that this is because the changes in the within subject skill distributions are not large enough to effect much of a change in prefered occupations. Instead the occupation distribution appears to be driven by chanages in the composition of graduates and other external factors.

<sup>24</sup>The alternative hypothesis that employers changed their production technology in response to changing skill supplies, cannot be ruled out but appears to be less plausible.



over the period<sup>25</sup>, there are only minor changes to the graduates' outcomes. The one notable finding is that mean wages would be around 0.5% higher in 2003-2011 and almost 1.5% higher in 2012-2019. This is probably reflective of a higher share of high paid STEM and Business & Economics graduates in the initial period.

## 8 Conclusion

The formation of human capital and the acquisition of specific skills lies at the heart of a university education. Despite their centrality to both the academic and public discourse about tertiary education, there are few quantitative studies that actually investigate what skills graduates possess at the end of their university courses. This paper has been an attempt at estimating the UK's graduate skill distribution and changes to it over the last 3 decades.

My findings suggest, that while there has been a considerable change in the composition of skills that university graduates possess, this has not resulted in a large decline of the overall skill level of a typical graduate. While verbal/organisational skills have decreased, the typical graduate in the most recent time period has a lot more technical skills than previous cohorts. The observed changes are due to both changes in the composition of graduates and changes of the skill distribution at the subject level. Overall skill inequality has declined in the wake of the expansion of higher education, making graduates more homogenous in terms of skillsets over time. I speculate that this pattern is a result of the increase in the demand for mathematical skills in the wake of increasing use of ICT in recent decades, as well as the UK governments efforts to encourage technical skills formation throughout the early 2000's.

Taking together, mathematical skills now contribute around 50% to the overall monetary compensation of the average graduate. The combination of increasing importance of mathematical/technical skills and their more equal distribution has led to a fall in residual wage inequality amongst recent cohorts of graduates in their early career.

Using counterfactual simulations, I find that in the absence of changes in the subject specific skill distributions, real hourly wages would be up to 8% lower in 2012 - 2019. Additionally, wage inequality would also be larger by around 5%, compared to what is observed in the data. Further analysis suggests, that the changing demographic composition of graduates has played only a minor when it comes to changing labour market outcomes.

Overall the results of the paper suggest that university graduates enter the labour market with more technical and mathematical abilities, which helps them perform in an economy that is increasingly relying on these skills. On one level this speaks to the success of the UK's education sector in producing graduates with highly relevant skills and abilities, despite the large and ongoing challenges of the last decades. On a more cautionary point, increasing specialisation and reliance on technical skills at the expense of "softer skills", might spell issues for recent cohorts of graduates as they progress in their careers. I leave this and other questions for future research.

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<sup>25</sup>See Table A3 for details.

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## A Additional Tables & Results

### A.1 Model Estimates

The following tables presents the SMLE results.

	Medical & Life Sciences	STEM	Business & Economics	Arts & Humanities	Other Degrees
1994 - 2002					
$\mu_{Math}$	0.363 (1.434)	0.711 (1.365)	-0.51 (3.325)	-11.409 (480.107)	-11.433 (745.178)
$\mu_{Verbal}$	0.359 (1.422)	-0.14 (2.067)	0.825 (1.683)	0.998 (0.953)	1.038 (1.441)
$\sigma_{Math}$	0.172 (0.47)	0.133 (0.348)	0.223 (1.159)	0.048 (191.509)	0.005 (148.002)
$\sigma_{Verbal}$	0.128 (0.312)	0.197 (0.639)	0.131 (0.493)	0.12 (0.325)	0.103 (0.457)
2003 - 2011					
$\mu_{Math}$	-85.494 (0)	1.102 (1.426)	0.468 (1.013)	0.439 (1.116)	-0.934 (2.22)
$\mu_{Verbal}$	1.074 (0.191)	-3.877 (16.006)	0.334 (1.078)	0.269 (1.214)	0.9 (0.888)
$\sigma_{Math}$	8.277 (0)	0.095 (0.314)	0.17 (0.374)	0.123 (0.296)	0.226 (0.72)
$\sigma_{Verbal}$	0.089 (0.071)	0.746 (7.171)	0.036 (0.365)	0.139 (0.357)	0.102 (0.22)
2012 - 2019					
$\mu_{Math}$	-1.181 (1.751)	1.148 (0.472)	1.144 (0.616)	0.047 (0.757)	0.498 (0.525)
$\mu_{Verbal}$	0.977 (0.581)	-11.606 (271.308)	-8.449 (72.858)	0.613 (0.553)	0.29 (0.572)
$\sigma_{Math}$	0.238 (0.592)	0.082 (0.133)	0.097 (0.187)	0.224 (0.317)	0.149 (0.155)
$\sigma_{Verbal}$	0.084 (0.123)	0.001 (90.377)	0.001 (97.687)	0.076 (0.075)	0.133 (0.135)

Numerical Standard Errors in Parentheses

Table A1: Simulated Maximum Likelihood Estimates - Skill Distribution Parameters

### A.2 Additional Tables

	1994 - 2002	2003 - 2011	2012 - 2019
$\varepsilon$	0.076 (0.041)	0.057 (0.033)	0.045 (0.028)
$\gamma$	-0.019 (0.045)	0.000 (0.031)	-0.043 (0.028)
$\eta_1$	0.000 -	0.000 -	0.000 -
$\eta_2$	0.045 (0.187)	0.146 (0.264)	0.072 (0.085)
$\eta_3$	0.150 (0.259)	0.154 (0.301)	0.149 (0.094)
$\eta_4$	0.116 (0.277)	0.148 (0.176)	0.137 (0.071)
$\eta_5$	0.307 (0.613)	0.095 (0.626)	0.142 (0.194)
$\eta_6$	0.110 (0.517)	0.055 (0.431)	0.068 (0.238)
$\eta_7$	0.333 (0.332)	0.207 (0.195)	0.439 (0.096)
$\eta_8$	0.445 (0.353)	0.236 (0.218)	0.280 (0.066)
$\eta_9$	0.455 (0.239)	0.217 (0.251)	0.595 (0.149)
$\omega_1$	0.000 -	0.000 -	0.000 -
$\omega_2$	0.869 (0.122)	1.040 (0.149)	0.702 (0.144)
$\omega_3$	0.737 (0.162)	1.223 (0.121)	1.252 (0.137)
$\omega_4$	0.756 (0.104)	0.954 (0.134)	0.614 (0.144)
$\omega_5$	-1.743 (0.287)	-1.583 (0.388)	-1.515 (0.195)
$\omega_6$	-0.968 (0.25)	-0.272 (0.199)	-0.194 (0.137)
$\omega_7$	-0.377 (0.142)	0.395 (0.156)	0.055 (0.161)
$\omega_8$	-1.841 (0.322)	-1.867 (0.192)	-1.634 (0.176)
$\omega_9$	-1.203 (0.292)	-0.310 (0.139)	-0.286 (0.129)
$\tau_1$	0.000 -	0.000 -	0.000 -
$\tau_2$	-0.027 (0.09)	-0.001 (0.136)	-0.021 (0.034)
$\tau_3$	0.003 (0.113)	-0.006 (0.101)	-0.027 (0.033)
$\tau_4$	-0.004 (0.112)	0.014 (0.086)	0.025 (0.039)
$\tau_5$	0.068 (0.112)	0.065 (0.05)	0.033 (0.044)
$\tau_6$	0.088 (0.121)	0.032 (0.068)	0.038 (0.044)
$\tau_7$	0.126 (0.125)	0.030 (0.063)	0.040 (0.032)
$\tau_8$	0.159 (0.163)	-0.018 (0.046)	0.052 (0.033)
$\tau_9$	0.169 (0.114)	-0.044 (0.074)	- -

Numerical Standard Errors in Parentheses

Table A2: Simulated Maximum Likelihood Estimates - Other Parameters

	Share of graduates (%)			Share of female of graduates (%)			Average experience		
	1994 - 2002	2003 - 2011	2012 - 2019	1994 - 2002	2003 - 2011	2012 - 2019	1994 - 2002	2003 - 2011	2012 - 2019
Medical and Life Sciences	16.84	21.94	26.29	67.38	71.66	70.72	1.19	1.18	1.23
STEM	26.06	21.19	19.8	27.34	27.76	29.62	1.25	1.21	1.28
Business & Economics	20.26	19.49	13.87	50.38	56.22	55.26	1.25	1.28	1.2
Arts & Humanities	19.43	22.33	14.21	61.33	64.17	57.42	1.33	1.21	1.19
Other Degrees	17.41	15.05	25.82	67.71	66.85	62.62	1.25	1.22	1.28
All Degrees	3860	3587	3222	52.38	56.96	56.46	1.25	1.22	1.24

Table A3: Summary statistics of QLFS sample - Demographics

	Mean hourly wage			Gini hourly wage			HHI index of occupation concentration			Share of nontypical occupations		
	1994 - 2002	2003 - 2011	2012 - 2019	1994 - 2002	2003 - 2011	2012 - 2019	1994 - 2002	2003 - 2011	2012 - 2019	1994 - 2002	2003 - 2011	2012 - 2019
Medical and Life Sciences	10.61	11.54	10.45	0.17	0.17	0.16	0.29	0.25	0.25	12.15	18.93	20.43
STEM	10.81	11.6	11.4	0.18	0.17	0.16	0.25	0.26	0.26	12.72	16.45	15.52
Business & Economics	10.18	10.87	10.41	0.18	0.17	0.17	0.22	0.22	0.21	4.22	7.44	7.38
Arts & Humanities	9.2	9.66	9.3	0.19	0.17	0.16	0.19	0.19	0.19	10.4	14.36	16.38
Other Degrees	10.28	10.86	9.86	0.18	0.18	0.18	0.25	0.25	0.17	9.38	11.48	20.79
All Degrees	10.24	10.9	10.32	0.18	0.18	0.17	0.21	0.2	0.2	8.42	10.93	13.78

Note: Wages are CPI deflated (2014 = 100).

Table A4: Summary statistics of QLFS sample - Labour Market Outcomes

## Mathematical/Technical Tasks

Variable name	Description
cspecial	importance of: specialist knowledge or understanding
cfaults	importance of: spotting problems or faults
csolutn	importance of: thinking of solutions to problems
canalyse	importance of: analysing complex problems in depth
ccalca	importance of: arithmetic (adding, subtracting, multiplying, dividing)
cstats	importance of: advanced mathematics/ statistics
cpercent	importance of: arithmetic involving fractions (decimals, percentages, fractions)

## Verbal/Organisational Tasks

Variable name	Description
cteach	importance of: teaching people (individuals or groups)
cspeech	importance of: making speeches/ presentations
cteamwk	importance of: working with a team
corgwork	importance of: knowledge of how organisation works
cplanme	importance of: planning own activities
cplanoth	importance of: planning the activities of others
cmytime	importance of: organising own time
cahead	importance of: thinking ahead
cread	importance of: reading written information (eg. forms, notices, signs)
cshort	importance of: reading short documents
clong	importance of: reading long documents
cwrite	importance of: writing materials such as forms, notices or signs
cwritesh	importance of: writing short documents
cwritelg	importance of: writing long documents

Table A5: Variables used in the construction of task intensity measures

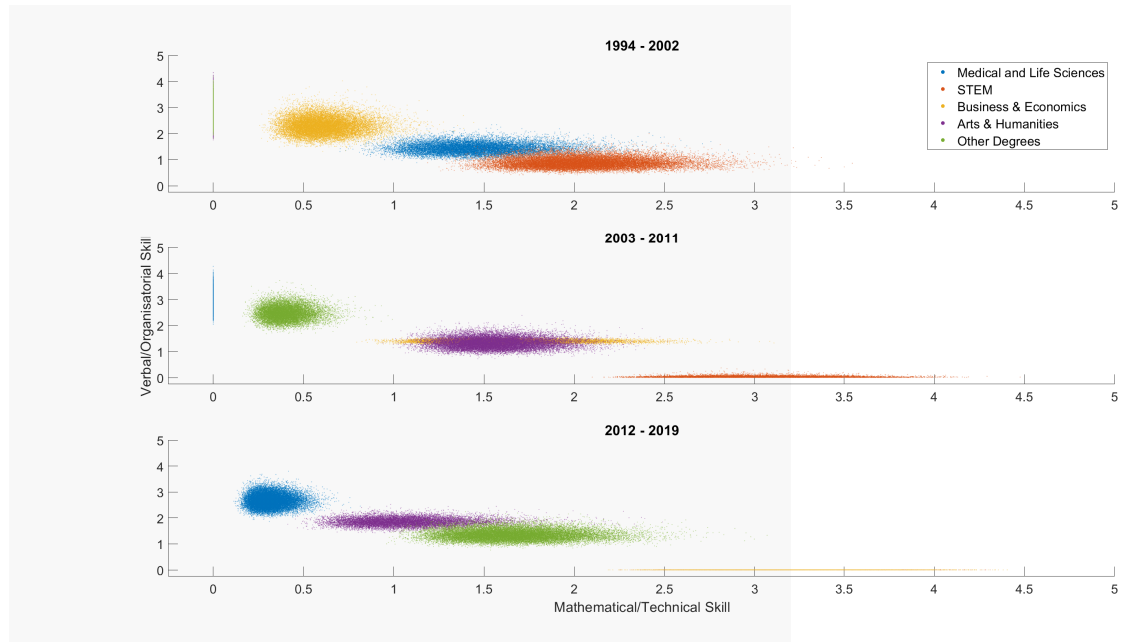
	Mathematical-Technical Tasks			Verbal-Organisational Tasks		
	1994 - 2002	2003 - 2011	2012 - 2019	1994 - 2002	2003 - 2011	2012 - 2019
Managers and senior officials	0.73	0.75	0.73	0.75	0.77	0.76
Professional occupations	0.75	0.76	0.75	0.78	0.79	0.80
Associate professional and technical occupations	0.68	0.71	0.68	0.71	0.76	0.73
Administrative and secretarial occupations	0.61	0.67	0.65	0.64	0.69	0.69
Skilled trades occupations	0.64	0.71	0.69	0.56	0.63	0.63
Personal service occupations	0.53	0.60	0.58	0.62	0.72	0.69
Sales and customer service occupations	0.56	0.62	0.53	0.54	0.60	0.53
Process, plant and machine operatives	0.52	0.61	0.57	0.49	0.60	0.58
Elementary occupations	0.42	0.56	0.42	0.44	0.59	0.47
Mean	0.67	0.70	0.67	0.70	0.73	0.70
Standard Deviation	0.08	0.06	0.09	0.08	0.06	0.09

Table A6: Task Intensities



## A.3 Additional Figures

Figure A1: Visualization of the graduate skill distribution



Note: Based on a simulated sample of 100,000 observations.

## B Robustness checks

### B.1 Postgraduate qualifications

This subsection summarizes the key outcomes for the model, when postgraduate qualifications are included in the sample.

	Mathematical/Technical Skill			Verbal/Organisational Skill			All Skills		
Median Skills	1994 - 2002	2003 - 2011	2012 - 2019	1994 - 2002	2003 - 2011	2012 - 2019	1994 - 2002	2003 - 2011	2012 - 2019
Medical and Life Sciences	1.391	0.004	0.697	1.479	2.963	2.315	2.886	2.967	3.022
STEM	1.880	2.627	3.197	1.041	0.428	0.000	2.938	3.066	3.197
Business & Economics	0.003	1.792	3.149	2.876	1.232	0.000	2.879	3.037	3.149
Arts & Humanities	0.003	1.397	0.949	2.722	1.481	1.955	2.725	2.891	2.915
Other Degrees	0.007	0.002	1.497	2.834	2.883	1.505	2.841	2.885	3.018
All Degrees	0.007	1.407	1.474	2.433	1.468	1.536	2.861	2.971	3.068

	Mathematical/Technical Skill			Verbal/Organisational Skill			All Skills		
Mean Skills	1994 - 2002	2003 - 2011	2012 - 2019	1994 - 2002	2003 - 2011	2012 - 2019	1994 - 2002	2003 - 2011	2012 - 2019
Medical and Life Sciences	1.412	0.004	0.708	1.492	2.975	2.324	2.904	2.978	3.032
STEM	1.898	2.641	3.209	1.058	0.438	0.000	2.956	3.079	3.209
Business & Economics	0.003	1.813	3.166	2.896	1.239	0.000	2.898	3.052	3.166
Arts & Humanities	0.003	1.409	0.976	2.741	1.493	1.961	2.744	2.902	2.937
Other Degrees	0.007	0.002	1.518	2.850	2.896	1.520	2.857	2.898	3.038
All Degrees	0.757	1.222	1.843	2.121	1.763	1.236	2.878	2.985	3.079

Note: Based on a sample of 100,000 simulated observations.

Table A7: Median and Mean Skill Levels - Estimation including Postgraduate Qualifications

	Mathematical/Technical Skill			Verbal/Organisatorial Skill			All Skills		
Gini coefficient	1994 - 2002	2003 - 2011	2012 - 2019	1994 - 2002	2003 - 2011	2012 - 2019	1994 - 2002	2003 - 2011	2012 - 2019
Medical and Life Sciences	0.097	0.000	0.092	0.074	0.050	0.052	0.061	0.050	0.046
STEM	0.077	0.056	0.045	0.100	0.124	0.001	0.062	0.052	0.045
Business & Economics	0.001	0.080	0.057	0.066	0.055	0.001	0.066	0.053	0.057
Arts & Humanities	0.001	0.074	0.137	0.065	0.073	0.045	0.065	0.052	0.055
Other Degrees	0.000	0.000	0.093	0.059	0.051	0.080	0.059	0.051	0.061
All Degrees	0.607	0.489	0.328	0.228	0.329	0.440	0.064	0.053	0.055

	Mathematical/Technical Skill			Verbal/Organisatorial Skill			All Skills		
Squared CV	1994 - 2002	2003 - 2011	2012 - 2019	1994 - 2002	2003 - 2011	2012 - 2019	1994 - 2002	2003 - 2011	2012 - 2019
Medical and Life Sciences	0.030	0.000	0.027	0.017	0.008	0.009	0.012	0.008	0.007
STEM	0.019	0.010	0.006	0.032	0.049	0.000	0.012	0.008	0.006
Business & Economics	0.000	0.021	0.010	0.014	0.009	0.000	0.014	0.009	0.010
Arts & Humanities	0.000	0.017	0.062	0.014	0.017	0.006	0.014	0.009	0.010
Other Degrees	0.000	0.000	0.027	0.011	0.008	0.020	0.011	0.008	0.012
All Degrees	1.346	0.768	0.346	0.162	0.337	0.639	0.013	0.009	0.010
Between	96.38%	96.89%	94.95%	88.86%	96.07%	97.62%	4.78%	6.99%	10.20%
Within	3.62%	3.11%	5.05%	11.14%	3.93%	2.38%	95.22%	93.01%	89.80%

Note: Based on a sample of 100,000 simulated observations. Between and within variance decomposition based on the square of the coefficient of variation.

Table A8: Skill Inequality - Estimation including Postgraduate Qualifications

## B.2 Changing $\phi$

This subsection summarizes the key outcomes for the model, when  $\phi$  is increased or decreased by 10%.

	Mathematical/Technical Skill			Verbal/Organisatorial Skill			All Skills		
Median Skills	1994 - 2002	2003 - 2011	2012 - 2019	1994 - 2002	2003 - 2011	2012 - 2019	1994 - 2002	2003 - 2011	2012 - 2019
Medical and Life Sciences	1.383	0.000	0.254	1.485	2.926	2.716	2.883	2.926	2.979
STEM	1.966	3.037	3.155	0.938	0.000	0.000	2.922	3.037	3.155
Business & Economics	0.402	1.772	3.140	2.453	1.222	0.000	2.880	3.002	3.140
Arts & Humanities	0.000	1.602	0.984	2.714	1.262	1.908	2.714	2.875	2.899
Other Degrees	0.000	0.416	1.605	2.825	2.440	1.382	2.825	2.864	2.997
All Degrees	0.478	1.618	1.538	2.299	1.350	1.434	2.851	2.943	3.030

	Mathematical/Technical Skill			Verbal/Organisatorial Skill			All Skills		
Mean Skills	1994 - 2002	2003 - 2011	2012 - 2019	1994 - 2002	2003 - 2011	2012 - 2019	1994 - 2002	2003 - 2011	2012 - 2019
Medical and Life Sciences	1.402	0.000	0.262	1.494	2.935	2.722	2.896	2.935	2.984
STEM	1.984	3.052	3.164	0.953	0.000	0.000	2.937	3.052	3.164
Business & Economics	0.437	1.775	3.155	2.466	1.245	0.000	2.903	3.019	3.155
Arts & Humanities	0.000	1.610	1.010	2.733	1.277	1.911	2.733	2.887	2.921
Other Degrees	0.000	0.425	1.621	2.839	2.450	1.392	2.839	2.875	3.013
All Degrees	0.848	1.419	1.698	2.019	1.538	1.344	2.867	2.957	3.042

Note: Based on a sample of 100,000 simulated observations.

Table A9: Median and Mean Skill Levels - Higher  $\phi$  value

	Mathematical/Technical Skill			Verbal/Organisational Skill			All Skills		
	1994 - 2002	2003 - 2011	2012 - 2019	1994 - 2002	2003 - 2011	2012 - 2019	1994 - 2002	2003 - 2011	2012 - 2019
Gini coefficient									
Medical and Life Sciences	0.095	0.831	0.130	0.064	0.045	0.042	0.056	0.045	0.040
STEM	0.071	0.049	0.042	0.099	1.000	0.001	0.058	0.049	0.042
Business & Economics	0.227	0.032	0.050	0.057	0.104	0.001	0.060	0.047	0.050
Arts & Humanities	0.090	0.054	0.129	0.063	0.082	0.031	0.063	0.048	0.049
Other Degrees	0.080	0.111	0.083	0.054	0.053	0.064	0.054	0.048	0.054
All Degrees	0.554	0.436	0.393	0.228	0.391	0.453	0.060	0.049	0.050
	Mathematical/Technical Skill			Verbal/Organisational Skill			All Skills		
	1994 - 2002	2003 - 2011	2012 - 2019	1994 - 2002	2003 - 2011	2012 - 2019	1994 - 2002	2003 - 2011	2012 - 2019
Squared coefficient of variation									
Medical and Life Sciences	0.029	31.695	0.055	0.013	0.007	0.005	0.010	0.007	0.005
STEM	0.016	0.008	0.005	0.032	-	0.000	0.011	0.008	0.005
Business & Economics	0.180	0.003	0.008	0.010	0.035	0.000	0.012	0.007	0.008
Arts & Humanities	0.026	0.009	0.054	0.013	0.022	0.003	0.013	0.007	0.008
Other Degrees	0.020	0.040	0.022	0.009	0.009	0.013	0.009	0.007	0.009
All Degrees	1.005	0.603	0.478	0.161	0.476	0.650	0.012	0.008	0.008
Between	95.42%	96.44%	95.71%	89.22%	96.82%	98.17%	4.97%	6.08%	10.32%
Within	4.58%	3.56%	4.29%	10.78%	3.18%	1.83%	95.03%	93.92%	89.68%

Note: Based on a sample of 100,000 simulated observations. Between and within variance decomposition based on the square of the coefficient of variation.

Table A10: Skill Inequality - Higher  $\phi$  values

	Mathematical/Technical Skill			Verbal/Organisational Skill			All Skills		
	1994 - 2002	2003 - 2011	2012 - 2019	1994 - 2002	2003 - 2011	2012 - 2019	1994 - 2002	2003 - 2011	2012 - 2019
Median Skills									
Medical and Life Sciences	1.308	0.000	0.341	1.557	2.924	2.621	2.885	2.924	2.975
STEM	1.884	3.036	3.143	1.016	0.000	0.005	2.923	3.036	3.148
Business & Economics	0.003	1.627	3.131	2.876	1.361	0.000	2.878	2.996	3.131
Arts & Humanities	0.003	1.568	1.090	2.717	1.290	1.797	2.720	2.873	2.902
Other Degrees	0.005	0.417	1.671	2.824	2.433	1.306	2.829	2.862	2.992
All Degrees	0.005	1.480	1.603	2.433	1.403	1.370	2.852	2.940	3.025
	Mathematical/Technical Skill			Verbal/Organisational Skill			All Skills		
	1994 - 2002	2003 - 2011	2012 - 2019	1994 - 2002	2003 - 2011	2012 - 2019	1994 - 2002	2003 - 2011	2012 - 2019
Mean Skills									
Medical and Life Sciences	1.332	0.000	0.352	1.571	2.937	2.630	2.902	2.937	2.983
STEM	1.907	3.054	3.157	1.036	0.000	0.005	2.942	3.054	3.162
Business & Economics	0.003	1.651	3.150	2.896	1.365	0.000	2.898	3.016	3.150
Arts & Humanities	0.003	1.583	1.117	2.740	1.305	1.806	2.743	2.888	2.923
Other Degrees	0.005	0.430	1.690	2.844	2.447	1.322	2.848	2.877	3.012
All Degrees	0.729	1.390	1.753	2.143	1.568	1.288	2.872	2.958	3.041

Note: Based on a sample of 100,000 simulated observations.

Table A11: Median and Mean Skill Levels - Lower  $\phi$  value

	Mathematical/Technical Skill			Verbal/Organisational Skill			All Skills		
	1994 - 2002	2003 - 2011	2012 - 2019	1994 - 2002	2003 - 2011	2012 - 2019	1994 - 2002	2003 - 2011	2012 - 2019
Gini coefficient									
Medical and Life Sciences	0.108	0.998	0.140	0.076	0.054	0.053	0.065	0.054	0.050
STEM	0.083	0.057	0.051	0.109	-	0.000	0.067	0.057	0.051
Business & Economics	0.001	0.097	0.058	0.067	0.042	0.001	0.067	0.056	0.058
Arts & Humanities	0.001	0.076	0.125	0.071	0.083	0.053	0.071	0.056	0.058
Other Degrees	0.001	0.135	0.087	0.063	0.061	0.084	0.063	0.056	0.062
All Degrees	0.623	0.449	0.371	0.227	0.379	0.459	0.068	0.058	0.058
	Mathematical/Technical Skill			Verbal/Organisational Skill			All Skills		
	1994 - 2002	2003 - 2011	2012 - 2019	1994 - 2002	2003 - 2011	2012 - 2019	1994 - 2002	2003 - 2011	2012 - 2019
Squared coefficient of variation									
Medical and Life Sciences	0.038	2969.574	0.064	0.019	0.009	0.009	0.013	0.009	0.008
STEM	0.022	0.010	0.008	0.038	-	0.000	0.014	0.010	0.008
Business & Economics	0.000	0.030	0.011	0.014	0.006	0.000	0.014	0.010	0.011
Arts & Humanities	0.000	0.018	0.051	0.016	0.022	0.009	0.016	0.010	0.011
Other Degrees	0.000	0.060	0.024	0.012	0.012	0.023	0.012	0.010	0.012
All Degrees	1.427	0.632	0.422	0.159	0.452	0.663	0.015	0.011	0.011
Between	95.77%	96.05%	95.04%	87.37%	96.33%	97.65%	3.96%	5.34%	8.91%
Within	4.23%	3.95%	4.96%	12.63%	3.67%	2.35%	96.04%	94.66%	91.09%

Note: Based on a sample of 100,000 simulated observations. Between and within variance decomposition based on the square of the coefficient of variation.

Table A12: Skill Inequality - Lower  $\phi$  values

## C Technical Details

### C.1 Calibration of $\phi^2$

Wave 3 of the Understanding Society Survey contains a module assessing the cognitive and psychological traits of adult (16+) respondents. Questionnaire items include test measuring 1. Numeric Ability, 2. A Subtraction Exercise, 3. Completion of a Number Sequence, 4. A word recall exercise & 5. Verbal Fluency. I use these items to generate 2 measures of skill, mapping into the dimensions of mathematical and verbal skill used in the model, using principal component analysis on the standardized survey responses. Then I use these measures to run a cross sectional (log) wage regression, controlling for 1 Digit SOC (2000) occupation as well as the full set of interactions with the two skill measures. The resulting regression equation is exactly the proxy analogue to the log wage equation:

$$w_i = \sum_o \mathbf{1}_{(o_i^*=o)} \tilde{\eta}_o + \sum_o \mathbf{1}_{(o_i^*=o)} \tilde{\eta}_o \tilde{s}_{i,math} + \sum_o \mathbf{1}_{(o_i^*=o)} \tilde{\eta}_o \tilde{s}_{i,verbal} + \tilde{\nu}_i$$

The residual variance of  $\tilde{\nu}_i$  provides an estimate for  $\phi^2$ .

I estimate the auxiliary model on a sample of full time working individuals aged 21-27, adding additional controls for sex and age as a proxy of labour market experience. The estimates are presented in the next table:

	(1)
	log hourly earnings
1-Digit SOC 2000=1	0 (.)
1-Digit SOC 2000=2	-1.787** (0.667)
1-Digit SOC 2000=3	-0.238 (0.488)
1-Digit SOC 2000=4	-1.928 (0.985)
1-Digit SOC 2000=5	-0.274 (0.996)
1-Digit SOC 2000=6	-0.980* (0.468)
1-Digit SOC 2000=7	-1.191** (0.435)
1-Digit SOC 2000=8	-1.589*** (0.456)
1-Digit SOC 2000=9	-1.328** (0.436)
1-Digit SOC 2000=1XMathematical Skill	-1.113* (0.543)
1-Digit SOC 2000=2XMathematical Skill	0.801 (0.653)
1-Digit SOC 2000=3XMathematical Skill	-0.716 (0.369)
1-Digit SOC 2000=4XMathematical Skill	-0.138 (0.342)
1-Digit SOC 2000=5XMathematical Skill	0.127 (0.274)
1-Digit SOC 2000=6XMathematical Skill	-0.219 (0.208)
1-Digit SOC 2000=7XMathematical Skill	-0.117 (0.222)
1-Digit SOC 2000=8XMathematical Skill	0.546 (0.278)
1-Digit SOC 2000=9XMathematical Skill	0.0841 (0.206)
1-Digit SOC 2000=1XVerbal Skill	-0.218 (0.267)
1-Digit SOC 2000=2XVerbal Skill	0.464** (0.165)
1-Digit SOC 2000=3XVerbal Skill	-0.158 (0.198)
1-Digit SOC 2000=4XVerbal Skill	1.059 (0.999)
1-Digit SOC 2000=5XVerbal Skill	-1.122 (1.083)
1-Digit SOC 2000=6XVerbal Skill	-0.0785 (0.246)
1-Digit SOC 2000=7XVerbal Skill	0.0634 (0.249)
1-Digit SOC 2000=8XVerbal Skill	0.0653 (0.172)
1-Digit SOC 2000=9XVerbal Skill	-0.0145 (0.138)
male	0 (.)
female	-0.0116 (0.0273)
Age	0.0162* (0.00631)
Constant	2.739*** (0.433)
Year Fixed Effects	Yes
Observations	265

Standard errors in parentheses

\*  $p < 0.05$ , \*\*  $p < 0.01$ , \*\*\*  $p < 0.001$

Parameter	Description	Number of Parameters	Type
$\mu_{kmt}$	Location parameter of the subject-period-specific skill distribution.	30	Estimated
$\sigma_{kmt}$	Scale parameter of the subject-period-specific skill distribution.	30	Estimated
$\eta_{ot}$	Occupation-period specific fixed effect.	24	Estimated
$\omega_{ot}$	Occupation-period specific occupation preferences	24	Estimated
$\tau$	Year fixed effects	23	Estimated
$\gamma_t$	Period-specific gender coefficient	3	Estimated
$\varepsilon_t$	Period-specific linear experience coefficient	3	Estimated
$\phi$	Standard deviation of log wage measurement errors	1	Calibrated

Table A13: Summary of Model Parameters

## C.2 Estimation algorithm

The estimation procedure is a simple application of simulated maximum likelihood. In maximum likelihood we find a vector of parameters so that the model maximizes the probability of observing the actual outcome.

The only complication, that arises here comes from the fact, that we do not have a closed form solution for the joint probability (22) and thus have to evaluate the integral via simulation. This can be done by taking draws from the distribution of  $s$ , evaluating  $\Pr(o_i^*, w_i^{obs} | s_i)$  at each of these draws and then averaging over the results. Standard results suggest, that as long as one uses a large enough number of draws to approximate the integral, the Maximum Simulated Likelihood Estimation (MSLE) is asymptotically equivalent to classical Maximum Likelihood Estimation (MLE) (c.f. McFadden & Train (2000)). For a proof that the MSL estimator is unbiased and efficient see the appendix.

Denote the simulated counterpart of (22) by  $\Pr^{sim}(o_i^*, w_i^{obs})$  for simplicity, and let  $\theta = (\eta, \mu, \Sigma)$  be the set of our parameters, we can write down the simulated log likelihood function of the as:

$$l^{sim}(\theta; \phi^2) = \frac{1}{N} \sum_i \sum_{o=1}^O \mathbf{1}_{(o=o^*)} \ln \Pr^{sim}(o_i^*, w_i^{obs}) \quad (26)$$

and we can estimate  $\theta$  as:

$$\hat{\theta} = \arg \max_{\theta} l^{sim}(\theta; \phi^2) \quad (27)$$

So to specify the complete algorithm:

1. Set  $q = 1$  and make a guess for  $\hat{\theta}_1$ . Specify a tolerance criterion  $\epsilon$ . Set  $R$ , the number of draws used to approximate the integral to a reasonably high number.
2. For each individual  $i$ , given  $\hat{\theta}_q$  draw a vector of  $s_i$ ,  $R$  times, denoting each as  $s_i^r$ .
3. For  $r = 1$  to  $R$  :

(a) Calculate  $\nu_i^r = w_i^{obs} - [\eta_{o^*} + \sum_K \lambda_{o^*k} s_{ik}^r]$ .

(b) For a given pair  $s_i^r, \nu_i^r$  calculate  $\Pr^r(o_i^*, w_i^{obs})$ .

4. Average over all  $R$  values of  $\Pr^r(o_i^*, w_i^{obs})$  to obtain:

$$\Pr^{sim}(o_i^*, w_i^{obs}) = \frac{1}{R} \sum_{r=1}^R \Pr^r(o_i^*, w_i^{obs}) .$$

5. Repeat steps 2 – 4 for all  $N$  individuals. Calculate the log likelihood via (26) denoting it as  $ll_q^{sim}$ .
6. If  $|ll_q^{sim} - ll_{q-1}^{sim}| < \epsilon$ , terminate here. Otherwise increment  $q$  and find a new value  $\hat{\theta}_q$  and repeat from step 2.

Finally, for the numerical evaluation of the integral I use a grid of 10,000 quasi random Halton draws, which have been shown to provide about an order of magnitude more accuracy than simple random draws (Train (2009)). To ensure stochastic equicontinuity I use the same set of points for each agent at each iteration. The likelihood function generated by this problem is smooth, but not globally concave which makes it difficult for gradient based optimization routines that are prone to converge to local minima. This is a general problem for the class of discrete choice models, but especially here given the high dimensionality of the parameter space. To maximize the log likelihood function, I therefore use a two step procedure: 1. I estimate the model under the assumption of no skill heterogeneity within each subject ( $\sigma_{kmt}^2 = 0, \forall k, m, t$ ). This avoids the evaluation of the integral saving considerable computational time. Taking advantage of this speed gain, I start the optimization using 1,000,000 random starting values. 2. I take the best of these runs as a starting value to fit the full model. Optimization is performed using Matlabs `fminunc` routine. All critical values for convergence are set to  $1e - 6$ .

### C.3 Standard errors

I calculate numerical standard errors following the well known (c.f. Train (2009)) relationship between the hessian of the likelihood function and the information identity: For the correctly specified model, the error of the MLE estimate  $\hat{\theta}$  is distributed according to:

$$\sqrt{N}(\hat{\theta} - \theta^*) \rightarrow N(0, -\mathbf{H}^{-1})$$

where  $\theta^*$  is the true parameter vector, and  $-\mathbf{H}$  is the information matrix. To avoid complications due to the numerical procedure and the high dimensionality of the problem, I calculate a numerical hessian of the likelihood function at the SMLE estimate, and then use a pseudo inverse (c.f. Gill & King (2004)) to obtain the standard errors for the estimated parameters.

### C.4 Asymptotic Equivalence of SML and ML

The asymptotic properties of the simulated maximum likelihood estimator have been well understood (c.f. Gourieroux and Monfort (1993), Lee (1995), and Hajivassiliou & Ruud (1994)). This short exposition here is based on the discussion in Train (2009, Chapter 10) for simplicity. Generally maximum likelihood estimation proceeds by maximizing the log likelihood function:

$$ll(\theta) = \sum_n \ln \Pr_n(\theta) \quad (28)$$

where  $\theta$  is a vector of parameters and  $\Pr_n(\theta)$  is the exact probability of the observed choice of observation  $n$  given  $\theta$ .

Similarly, simulated maximum likelihood maximizes the simulated maximum likelihood function:

$$sll(\theta) = \sum_n \ln \Pr_n^{sim}(\theta) \quad (29)$$

where  $\Pr_n^{sim}(\theta)$  is the simulated probability of the observed choice of observation  $n$ . It is known, that if  $\Pr_n^{sim}(\theta)$  is an unbiased simulator for the exact probability - i.e.  $E_r(\Pr_n^{sim}(\theta)) = \Pr_n(\theta)$ , where the expectation is taken over  $r$  simulation draws, then there are three sources of bias in the SML estimator:

1. Sampling bias, which is the same as in the ML estimator and which goes to 0 as  $N \rightarrow \infty$ .
2. Simulation noise, which goes to 0 as the number of simulation draws  $R \rightarrow \infty$ .
3. Bias due to the fact, that  $\ln \Pr_n^{sim}(\theta)$  is not an unbiased estimator of  $\ln \Pr_n(\theta)$ . This bias disappears if  $R$  grows faster than  $\sqrt{N}$ .

Hence the results, which are derived under fairly general conditions, indicate, that if  $\Pr_n^{sim}(\theta)$  is an unbiased simulator, and the number of simulation draws is sufficiently larger than  $\sqrt{N}$ , then the MSL estimator is consistent, asymptotically normal, efficient and equivalent to traditional ML.

Therefore, the only thing that we have to show, is that our simulated joint probability  $\Pr^{sim}(o_i^*, w_i^{obs}|\theta)$  is an unbiased estimator of the exact probability  $\Pr(o_i^*, w_i^{obs}|\theta)$ . To show this, let's remind ourselves, of how the simulated probability is obtained:

$$\Pr^{sim}(o_i^*, w_i^{obs}|\theta) = \frac{1}{R} \sum_{r=1}^R \left\{ \left( \frac{e^{\eta_{o^*} + \sum_K \lambda_{o^*k} s_{ik}^r}}{\sum_{o=1}^O e^{\eta_o + \sum_K \lambda_{ok} s_{ik}^r}} \right) \left( \frac{e^{\left( \frac{w_i^{obs} - [\eta_{o^*} + \sum_K \lambda_{o^*k} s_{ik}^r]}{2\phi^2} \right)^2}}{\sqrt{2\pi\phi^2}} \right) \right\} \quad (30)$$

where  $s_i^r$  is the  $r$ th simulation draw of  $s_i$ . Compare this to the exact probability:

$$\Pr(o_i^*, w_i^{obs}|\theta) = \int \left\{ \left( \frac{e^{\eta_{o^*} + \sum_K \lambda_{o^*k} s_{ik}}}{\sum_{o=1}^O e^{\eta_o + \sum_K \lambda_{ok} s_{ik}}} \right) \left( \frac{e^{\left( \frac{w_i^{obs} - [\eta_{o^*} + \sum_K \lambda_{o^*k} s_{ik}]}{2\phi^2} \right)^2}}{\sqrt{2\pi\phi^2}} \right) \right\} f(s) d(s) \quad (31)$$



Now

$$\begin{aligned}
E \left( \Pr^{sim}(o_i^*, w_i^{obs} | \theta) \right) &= \\
&E \left[ \frac{1}{R} \sum_{r=1}^R \left\{ \left( \frac{e^{\eta_{o^*} + \sum_K \lambda_{o^*k} s_{ik}^r}}{\sum_{o=1}^O e^{\eta_o + \sum_K \lambda_{ok} s_{ik}^r}} \right) \left( \frac{e^{-\left( \frac{w_i^{obs} - [\eta_{o^*} + \sum_K \lambda_{o^*k} s_{ik}^r]}{2\phi^2} \right)^2}}{\sqrt{2\pi\phi^2}} \right) \right\} \right] \\
&= \frac{1}{R} \sum_{r=1}^R E \left\{ \left( \frac{e^{\eta_{o^*} + \sum_K \lambda_{o^*k} s_{ik}^r}}{\sum_{o=1}^O e^{\eta_o + \sum_K \lambda_{ok} s_{ik}^r}} \right) \left( \frac{e^{-\left( \frac{w_i^{obs} - [\eta_{o^*} + \sum_K \lambda_{o^*k} s_{ik}^r]}{2\phi^2} \right)^2}}{\sqrt{2\pi\phi^2}} \right) \right\} \\
&= \frac{1}{R} \sum_{r=1}^R \int \left\{ \left( \frac{e^{\eta_{o^*} + \sum_K \lambda_{o^*k} s_{ik}}}{\sum_{o=1}^O e^{\eta_o + \sum_K \lambda_{ok} s_{ik}}} \right) \left( \frac{e^{-\left( \frac{w_i^{obs} - [\eta_{o^*} + \sum_K \lambda_{o^*k} s_{ik}]}{2\phi^2} \right)^2}}{\sqrt{2\pi\phi^2}} \right) \right\} f(s) d(s) \\
&= \int \left\{ \left( \frac{e^{\eta_{o^*} + \sum_K \lambda_{o^*k} s_{ik}}}{\sum_{o=1}^O e^{\eta_o + \sum_K \lambda_{ok} s_{ik}}} \right) \left( \frac{e^{-\left( \frac{w_i^{obs} - [\eta_{o^*} + \sum_K \lambda_{o^*k} s_{ik}]}{2\phi^2} \right)^2}}{\sqrt{2\pi\phi^2}} \right) \right\} f(s) d(s) \\
&= \Pr(o_i^*, w_i^{obs} | \theta) \quad (32)
\end{aligned}$$

the third line follows from the definition of the expected value operator and the fact that all  $s_{ik}^r$  are i.i.d.

Hence, we have shown, that  $\Pr^{sim}(o_i^*, w_i^{obs} | \theta)$  is an unbiased estimator for  $\Pr(o_i^*, w_i^{obs} | \theta)$ . Furthermore,  $\Pr^{sim}(o_i^*, w_i^{obs} | \theta)$  is a continuous and twice differentiable function.

## C.5 Sidenote on "effective skills"

I wanted to highlight some potential limitations of the approach taken in this paper. Namely, my estimation is only ever going to recover *effective* skills. To explain what this means for our estimation strategy, consider the following simple one dimensional example:

So far we have assumed that output was produced by the combination of worker's skills and the occupation's task requirements:

$$\ln(Y) = \lambda_o s_i \quad (33)$$

Now this expression is observationally equivalent to another expression:

$$\ln(Y) = \chi \lambda_o s_i^* \quad (34)$$

$$s_i^* = \frac{s_i}{\chi} \quad (35)$$

where  $\chi$  is a general productivity parameter that is common to all occupations. In a one period case this is not particularly troublesome, but in a multi period setting one might want to take the possibility of the general productivity of a certain skill changing seriously. Unfortunately it is not possible here to address this issue and disentangle the two, which would require some information on the evolution of  $\chi$ . Therefore, I just wanted to clarify that what the estimation procedure recovers is  $s_i = s_i^* \chi$  which I dub *effective* skills.

Despite this caveat, I believe that there is not too much to be concerned about here - i.e. I think that I can justify that  $\chi_{kt} \approx 1 \forall k, t$  for the following reasons: i) We have observed that task requirements have changed over the period, which means that at least part of  $\chi$  is actually observed and thus controlled for. ii) The inclusion of occupation-time specific fixed effects will soak up some of this aggregate change.