Not All Patients
Are Treated
Equally

Customizing Telehealth
Patient Care to Increase
Efficiency and Effectiveness



### A Tale of Three Patients



Sam

- Pre-Assessment:
   Several hidden risk factors not caught on assessment
- Not recommended for therapeutic sessions
- Not pleased with their level of care, Sam found a different provider



Carla

- Pre-Assessment:
   Recently recovered
   from mental health
   struggles
- Scheduled for therapy sessions, but did not engage
- Care network had to adapt to her new level of need



Jose

- Pre-Assessment: Struggling with recent tragedy
- Reported his needs accurately, provided appropriate care
- Reported positive results with our client, his company



Can Modern
Health better
identify patient
needs using
their data?



# When A Patient's Needs Are Misdiagnosed...



### **Appropriate Care**

The patient's care does not match their need



# **Network Efficiency**

The service network must adapt to their actual need



# **Client Expectations**

Customer Success metrics falter as engagement drops





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# **Hypothesis**

We can improve patient care identification using patient demographic and habit data



### Metric

#### **Patient Care Level Change:**

How much a patient's care changes from their initial classification **Success:** Statistically significant reduction in the Patient Care Level Change

# **Current/Potential Challenges**

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#### **Demographics**

Modern Health clients may trend differently than U.S. population

#### Care Providers

Each patient's therapist has a weight in their experience/outcomes

#### **Metrics**

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Unavailable metrics may be much more effective

#### **Evaluation Data**

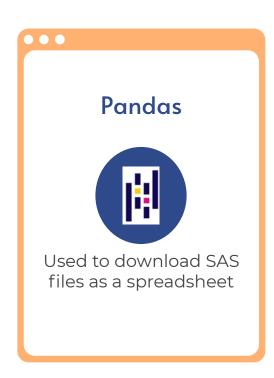
Proprietary Data is needed to accurately train or test a model

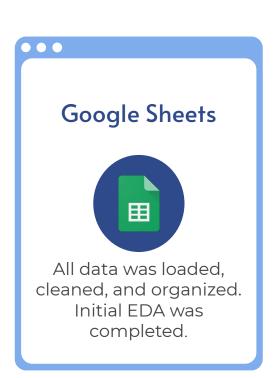


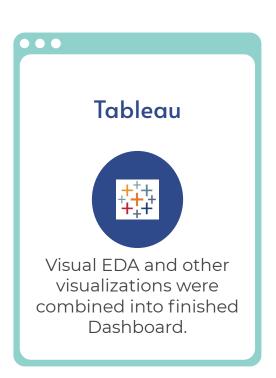
- NHANES
  - Yearly CDC health survey
  - Generally reflective of general US population (5,426 adults)
  - 46 useful metrics
  - Key Metric: Depressive Episodes
- Additionally CDC surveys
  - Access and Use of Telemedicine During COVID-19
  - Telemedicine Use in the Last 4
     Weeks
  - Provided access and usage data



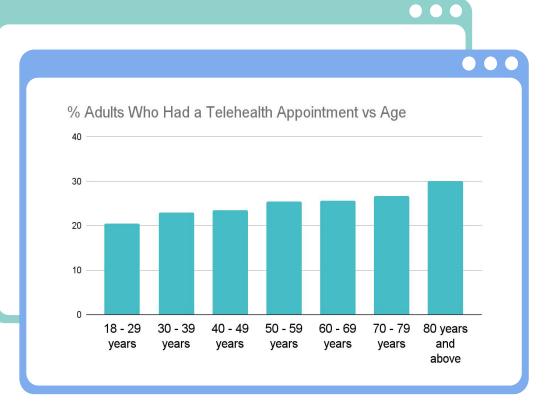
### Tools and Methods







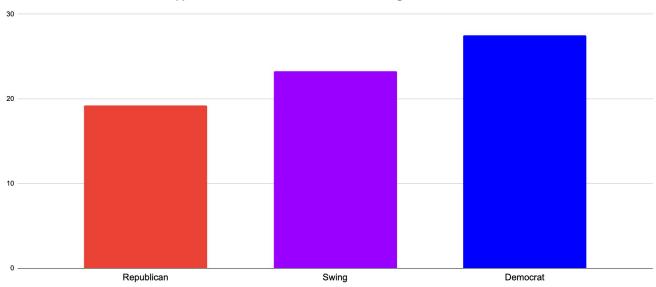




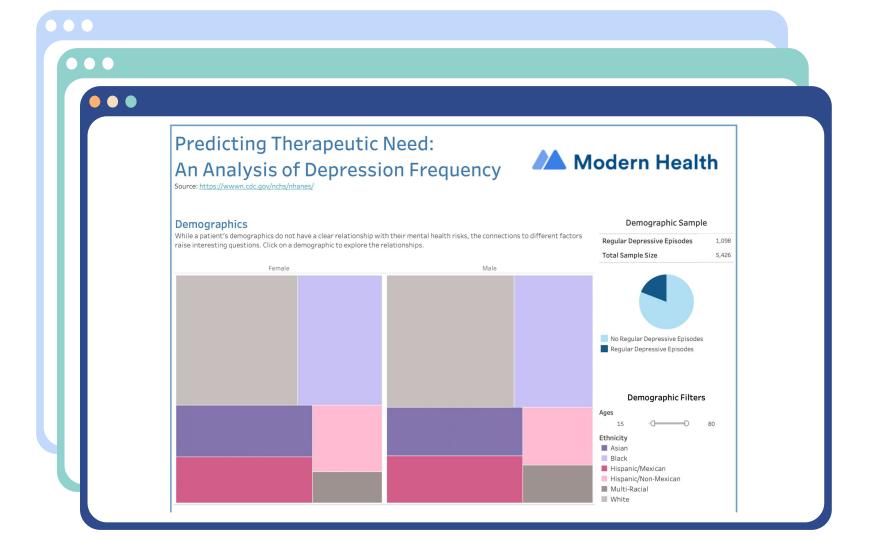
# Usage by Age

# **Usage By Political Leaning**

% Adults Who Had a Telehealth Appointment vs. Their State's Political Leaning









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# RESULTS/ NEXT STEPS

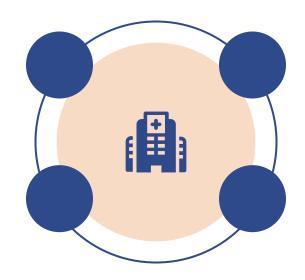
### **Key Takeaways**

### **Demographics**

Inform usage, not therapeutic need

#### **Risk Factors**

Several risk factors are available in our assessment



### **Political Leaning**

May be useful for anticipating use

### Metric Relationships

The most valuable metrics may be their relationships

### **Next Steps**



#### **Data Collection**

Obtain, Clean, and Structure Proprietary Data

#### Model Build

Linear Regression ML model will use historical Modern Health data to identify key factors

#### **Evaluate and Refine**

Historical and current patient data will be used to evaluate model effectiveness and use

