

# MAXX TURING

COO • Operations Lead • Chief of Staff • Founder Associate

maxx@maxxturing.com

maxxturing.com • linkedin.com/in/maxxturing

Award-winning entrepreneur and operational leader with over a decade of experience building and professionalising early-stage ventures. A hands-on operator who thrives in fast-paced, high-growth environments. Known for bridging strategic vision with efficient execution; comfortable owning finance, people, and delivery from the ground up. Passionate about operational efficiency, automation, and applying emerging technologies like AI to scale impact sustainably. Educated with a science degree from Oxford and a graduate of the innovative Quantic MBA programme.

## EXPERIENCE



### Centre for British Progress

*A pro-growth think tank shaping an era of British progress*

#### Founding COO

Feb 2025 - **present**

London, UK

- Led launch operations, overseeing the **design and build of a new website** and organising a 200-person event which featured the Secretary of State for Science, Innovation and Technology as the keynote speaker
- Led finance and HR operations, **directing a £1.4M budget** and scaling the organisation through effective onboarding of staff, contractors, and volunteers. Optimised supplier strategy to maximise value for money
- Responsible for compliance and governance including leading on quarterly Board reports and **successfully navigating the registration of the new entity** with the Charity Commission, in liaison with legal advisers



### Startbook

*Services that support and empower entrepreneurial ecosystems*

#### Founder

Jul 2020 - **present**

London, UK

- Secured an **impressive B2B client base** including UCL, Imperial College London, LSE, the University of Manchester, the Centre for Entrepreneurs and the CVC Foundation
- Won a pitch competition and an equity-free **grant of £20,000**
- Bootstrapped the business and grew it to a **6-figure turnover**, doubling revenue from Year 1 to Year 2



### Kantan

*Tech platform for trade professionals to manage and execute work*

#### Founder Associate

Aug 2019 - Oct 2020

London, UK

- Led operational delivery for the business, **enabling thousands of appointments for customers**
- Initiated **customer feedback loops** to enable informed decision making in the product team
- Focused my available resourcing where the business needed it most, taking on a **variety of special projects and roles** including operations, software engineering, quality assurance and business development



### Self-employed

*Startup consultancy providing strategic and operational support*

#### Startup Consultant

Feb 2018 - Jul 2019

Remote

- Acquired multiple clients by **understanding problem areas**, pitching solutions and negotiating contracts
- Continuously worked with 1 client for over a year, helping her launch her **new book, websites and startup**
- Increased Instagram following >1000% by expanding knowledge in **photography and digital marketing**



### The Family

*Pan-European startup network, service provider and shareholder*

#### Head of Events (London)

Nov 2018 - Apr 2019

London, UK

- **Worked closely with C-level** entrepreneurs to create educational and entertaining content for 13 events
- Organised a **biotech enterprise innovation conference** featuring **10 senior life sciences speakers**
- Sourced over 1000 emails and managed a **targeted cold email campaign** to advertise the conference

	<b>Invisible Technologies</b>	<i>Worldwide on-demand virtual assistant platform and service</i>
	<b>Director of Operations (Contract)</b>	<i>May 2018 - Aug 2018</i> <i>Remote</i>
<ul style="list-style-type: none"> <li>Successfully managed a <b>global team of 50 people (5 direct reports)</b> across numerous time zones by employing strong management skills</li> <li>Increased <b>operational efficiency</b> by 30% and client billable time to 1400+ hours of direct labour per month by introducing new revenue streams and improving load balancing across teams</li> <li>Improved <b>client experience</b> as measured by qualitative feedback by supervising quality and providing constructive feedback to operators</li> </ul>		
	<b>DWYL</b>	<i>Web app development agency and coworking space</i>
	<b>Co-founder &amp; COO</b>	<i>Jan 2017 - Dec 2017</i> <i>London, UK</i>
<ul style="list-style-type: none"> <li>Significantly strengthened brand position with minimal cost (£250) by <b>enforcing trade mark rights</b> to acquire highly valuable 4-letter .com and .co.uk domains as well as social media marketing handles</li> <li>Improved efficiency of financial administration by 300% by creating and implementing an <b>automated contractor invoicing system</b></li> <li>Delighted clients and successfully managed numerous projects by employing strong communication and <b>project management</b> skills</li> </ul>		
	<b>Hack Partners</b>	<i>RailTech innovation accelerator, hackathon and consultancy</i>
	<b>Founding Partner</b>	<i>Jul 2016 - Jan 2017</i> <i>London, UK</i>
<ul style="list-style-type: none"> <li>Promoted to partner status after 3 months due to competence, diligence, zealousness and <b>significant contributions to the business</b></li> <li>Contributed to pivoting the business model in a new direction by <b>evaluating customer feedback</b> and working closely with the founders</li> <li>Bolstered the closure of several major partnership deals collectively worth over £100,000 by communicating and working with <b>senior stakeholders across the industry</b></li> </ul>		
	<b>Head of Operations</b>	<i>Apr 2016 - Jan 2017</i> <i>London, UK</i>
<ul style="list-style-type: none"> <li>Managed accelerator programme featuring 11 tech startups, <b>organised a 300-person conference and 120-person hackathon</b> featuring senior stakeholders from across industry by employing strong project management skills</li> <li>Successfully acquired Tier 2 licence and joined Tier 5 intern scheme allowing the sponsorship of two international candidates <b>without seeking costly legal advice</b> by thoroughly researching guidance and executing the process with detail</li> <li>Managed <b>creation of a legal procurement framework</b> for startup-TOC software and hardware trials by assessing the contract landscape and working closely with a law firm</li> </ul>		
	<b>Entrepreneur First</b>	<i>Deep tech company builder and venture capital fund</i>
	<b>Operations Manager</b>	<i>Sep 2015 - Mar 2016</i> <i>London, UK</i>
<ul style="list-style-type: none"> <li>Diligently managed <b>investment operations for 33 startups</b> on the programme by using strong organisational skills</li> <li>Successfully managed <b>over 30 visa applications</b> including Tier 1 Entrepreneur and Tier 1 Exceptional Talent by utilising strong project management skills and detail-oriented nature</li> <li>Organised and ran several high-profile events including a <b>300-person Demo Day</b> attended by top investors by using strong organisation and event management skills</li> </ul>		

## EDUCATION

Centre  
for  
entrepreneurs

**Centre for Entrepreneurs** *Foundation supporting entrepreneurial talent (1% acc. rate)*

**NEF Fast Track 2020 Fellow** *Sep 2019 - Aug 2020* *London, UK*

Highly-selective learning programme that supports participants in launching a startup by providing a startup work placement, support network, executive coach and business mentor



**Quantic** *Elite online remote MBA programme (6% acc. rate)*

**MBA (Hons)** *Feb 2018 - Nov 2018* *Remote*

2 projects and 8 concentrations:

- Accounting project
- Marketing project

- Accounting
- Markets & Economies
- Data & Decisions
- Leading Organisations

- Marketing & Pricing
- Finance
- Supply Chain & Operations
- Strategy & Innovation



**Udacity Google Scholarship** *Mobile Web Specialist Nanodegree Challenge (5% acc. rate)*

**Mobile Web Specialist Scholar** *Oct 2017 - Feb 2018* *Remote*

Offline First • Service Workers • Caching • ES2015 • Destructuring • Promises • Proxies



**Founders and Coders** *Highly-selective 8-week web development course*

**Full Stack JavaScript Web Dev** *Jan 2015 - Mar 2015* *London, UK*

HTML • CSS • JavaScript • Git • GitHub • Jekyll • Markdown • APIs • Node • Hapi • D3



**University of Oxford**  
**St Edmund Hall** *Ranked #1 academic institution for biomedical sciences in 2011*

**MA (Hons)**  
**Cell and Systems Biology** *Oct 2011 - Jun 2015* *Oxford, UK*

**Major:** Cardiovascular, Renal and Respiratory Biology      **Minor:** Cellular Physiology and Pharmacology

**Project:** Varying enzymatic digestion to improve pancreatic islet isolation yield and clinical outcomes for type-1 diabetes



**Oxford University Student Union** *Student representation for communication with the university*

**MedSci Division Representative** *Oct 2013 – Jun 2014* *Oxford, UK*



**Oxford University Sport** *University sports society and dodgeball club (OUDbC)*

**Founder & President (OUDbC)** *Mar 2013 - May 2014* *Oxford, UK*

**Finance Executive** *Mar 2013 - Mar 2014* *Oxford, UK*



**Oxford Entrepreneurs** *Events and programmes supporting entrepreneurship in Oxford*

**Executive Committee** *Oct 2013 - Mar 2014* *Oxford, UK*



**OUSBMS** *Learned community of Oxford biomedical scientists*

**Founder & President** *Jan 2013 - Mar 2014* *Oxford, UK*

**Various Startup Programmes** *Sep 2012 - Feb 2014* *Oxford, UK*