

# MAXX TURING

COO • Operations Lead • Chief of Staff • Founder Associate

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Award-winning entrepreneur and operational leader with over a decade of experience building and professionalising early-stage ventures. A hands-on operator who thrives in fast-paced, high-growth environments. Known for bridging strategic vision with efficient execution; comfortable owning finance, people, and delivery from the ground up. Passionate about operational efficiency, automation, and applying emerging technologies like AI to scale impact sustainably. Educated with a science degree from Oxford and a graduate of the innovative Quantic MBA programme.

## EXPERIENCE



### Centre for British Progress

*A pro-growth think tank shaping an era of British progress*

#### Founding COO

Feb 2025 - **present**

London, UK

- Led launch operations, overseeing the **design and build of a new website** and organising a 200-person event which featured the Secretary of State for Science, Innovation and Technology as the keynote speaker
- Led finance and HR operations, **directing a £1.4M budget** and scaling the organisation through effective onboarding of staff, contractors, and volunteers. Optimised supplier strategy to maximise value for money
- Responsible for compliance and governance including leading on quarterly Board reports and **successfully navigating the registration of the new entity** with the Charity Commission, in liaison with legal advisers



### Startbook

*Services that support and empower entrepreneurial ecosystems*

#### Founder

Jul 2020 - **present**

London, UK

- Secured an **impressive B2B client base** including UCL, Imperial College London, LSE, the University of Manchester, the Centre for Entrepreneurs and the CVC Foundation
- Won a pitch competition and an equity-free **grant of £20,000**
- Bootstrapped the business and grew it to a **6-figure turnover**, doubling revenue from Year 1 to Year 2



### Kantan

*Tech platform for trade professionals to manage and execute work*

#### Founder Associate

Aug 2019 - Oct 2020

London, UK

- Led operational delivery for the business, **enabling thousands of appointments for customers**
- Initiated **customer feedback loops** to enable informed decision making in the product team
- Focused my available resourcing where the business needed it most, taking on a **variety of special projects and roles** including operations, software engineering, quality assurance and business development



### Self-employed

*Startup consultancy providing strategic and operational support*

#### Startup Consultant

Feb 2018 - Jul 2019

Remote

- Acquired multiple clients by **understanding problem areas**, pitching solutions and negotiating contracts
- Continuously worked with 1 client for over a year, helping her launch her **new book, websites and startup**
- Increased Instagram following >1000% by expanding knowledge in **photography and digital marketing**



### The Family

*Pan-European startup network, service provider and shareholder*

#### Head of Events (London)

Nov 2018 - Apr 2019

London, UK

- Worked closely with C-level** entrepreneurs to create educational and entertaining content for 13 events
- Organised a **biotech enterprise innovation conference** featuring **10 senior life sciences speakers**
- Sourced over 1000 emails and managed a **targeted cold email campaign** to advertise the conference



## Invisible Technologies

Worldwide on-demand virtual assistant platform and service

### Director of Operations (Contract)

May 2018 - Aug 2018

Remote

- Successfully managed a **global team of 50 people (5 direct reports)** across numerous time zones by employing strong management skills
- Increased **operational efficiency** by 30% and client billable time to 1400+ hours of direct labour per month by introducing new revenue streams and improving load balancing across teams
- Improved **client experience** as measured by qualitative feedback by supervising quality and providing constructive feedback to operators



## DWYL

Web app development agency and coworking space

### Co-founder & COO

Jan 2017 - Dec 2017

London, UK

- Significantly strengthened brand position with minimal cost (£250) by **enforcing trade mark rights** to acquire highly valuable 4-letter .com and .co.uk domains as well as social media marketing handles
- Improved efficiency of financial administration by 300% by creating and implementing an **automated contractor invoicing system**
- Delighted clients and successfully managed numerous projects by employing strong communication and **project management** skills



## Hack Partners

RailTech innovation accelerator, hackathon and consultancy

### Founding Partner

Jul 2016 - Jan 2017

London, UK

- Promoted to partner status after 3 months due to competence, diligence, zealotness and **significant contributions to the business**
- Contributed to pivoting the business model in a new direction by **evaluating customer feedback** and working closely with the founders
- Bolstered the closure of several major partnership deals collectively worth over £100,000 by communicating and working with **senior stakeholders across the industry**

### Head of Operations

Apr 2016 - Jan 2017

London, UK

- Managed accelerator programme featuring 11 tech startups, **organised a 300-person conference and 120-person hackathon** featuring senior stakeholders from across industry by employing strong project management skills
- Successfully acquired Tier 2 licence and joined Tier 5 intern scheme allowing the sponsorship of two international candidates **without seeking costly legal advice** by thoroughly researching guidance and executing the process with detail
- Managed **creation of a legal procurement framework** for startup-TOC software and hardware trials by assessing the contract landscape and working closely with a law firm



## Entrepreneur First

Deep tech company builder and venture capital fund

### Operations Manager

Sep 2015 - Mar 2016

London, UK

- Diligently managed **investment operations for 33 startups** on the programme by using strong organisational skills
- Successfully managed **over 30 visa applications** including Tier 1 Entrepreneur and Tier 1 Exceptional Talent by utilising strong project management skills and detail-oriented nature
- Organised and ran several high-profile events including a **300-person Demo Day** attended by top investors by using strong organisation and event management skills

## EDUCATION



### Centre for Entrepreneurs

Foundation supporting entrepreneurial talent (1% acc. rate)

#### NEF Fast Track 2020 Fellow

Sep 2019 - Aug 2020

London, UK

Highly-selective learning programme that supports participants in launching a startup by providing a startup work placement, support network, executive coach and business mentor



### Quantic

Elite online remote MBA programme (6% acc. rate)

#### MBA (Hons)

Feb 2018 - Nov 2018

Remote

2 projects and 8 concentrations:

- Accounting project
- Marketing project

- Accounting
- Markets & Economies
- Data & Decisions
- Leading Organisations

- Marketing & Pricing
- Finance
- Supply Chain & Operations
- Strategy & Innovation



### Udacity Google Scholarship

Mobile Web Specialist Nanodegree Challenge (5% acc. rate)

#### Mobile Web Specialist Scholar

Oct 2017 - Feb 2018

Remote

Offline First • Service Workers • Caching • ES2015 • Destructuring • Promises • Proxies



### Founders and Coders

Highly-selective 8-week web development course

#### Full Stack JavaScript Web Dev

Jan 2015 - Mar 2015

London, UK

HTML • CSS • JavaScript • Git • GitHub • Jekyll • Markdown • APIs • Node • Hapi • D3



### University of Oxford St Edmund Hall

Ranked #1 academic institution for biomedical sciences in 2011

#### MA (Hons)

Oct 2011 - Jun 2015

Oxford, UK

#### Cell and Systems Biology

**Major:** Cardiovascular, Renal and Respiratory Biology

**Minor:** Cellular Physiology and Pharmacology

**Project:** Varying enzymatic digestion to improve pancreatic islet isolation yield and clinical outcomes for type-1 diabetes



### Oxford University Student Union

Student representation for communication with the university

#### MedSci Division Representative

Oct 2013 – Jun 2014

Oxford, UK



### Oxford University Sport

University sports society and dodgeball club (OUDbC)

#### Founder & President (OUDbC)

Mar 2013 - May 2014

Oxford, UK

#### Finance Executive

Mar 2013 - Mar 2014

Oxford, UK



### Oxford Entrepreneurs

Events and programmes supporting entrepreneurship in Oxford

#### Executive Committee

Oct 2013 - Mar 2014

Oxford, UK



### OUSBMS

Learned community of Oxford biomedical scientists

#### Founder & President

Jan 2013 - Mar 2014

Oxford, UK

#### Various Startup Programmes

Sep 2012 - Feb 2014

Oxford, UK