

Ming Yan

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EDUCATION

Bachelor of Arts in Economics

Marquette University 2024

Master of Sciences in Econometrics and Quantitative Economics

Arizona State University 2026

Relevant Coursework: Microeconomics/Macroeconomics, Econometrics, Data Analytics, International Trade, International Economic Issues, Economics of Labor Markets

PROFESSIONAL EXPERIENCE

- **Xingyun Group (Parent Company of Polibeli, U.S.-Listed)** Shenzhen, China
DEC.2025 - Present
 - **Investment Analyst Intern, Corporate Development / M&A**
 - Conducted industry and company-level due diligence on cross-border e-commerce, consumer goods, and digital supply chain targets, supporting the Group's strategic M&A and minority investment initiatives
 - Built financial models (3-statement, valuation, and scenario analysis) to evaluate acquisition feasibility, synergies, and post-merger value creation
 - Performed market sizing and competitive landscape analysis across Southeast Asia, Europe, and China to assess consolidation and international expansion opportunities
 - Assisted in deal execution processes, including investment memos, IC materials, data room organization, and coordination with legal, finance, and external advisors
 - Analyzed historical transactions and public comparables, including U.S.-listed peer benchmarks, to support pricing, negotiation strategy, and investment committee decisions
- **Guangda Securities Co., Ltd.** Shenzhen, China
JUN.2024 – Aug.2025
 - **Data Analyst Intern**
 - Conducted advanced data analysis on stock market trends and client portfolios, providing actionable insights to support investment decision-making processes
 - Developed predictive models using Python and SQL to forecast stock performance, improving portfolio risk management and optimizing trading strategies
 - Automated data processing workflows, reducing analysis time by 28% and increasing reporting accuracy for financial advisory teams
 - Monitored real-time market data to generate reports on sector performance, aiding in the development of data-driven investment strategies
 - Conducted deep-dive analysis of client trading behavior, identifying patterns to recommend personalized financial solutions, resulting in a 13% increase in client retention

- **Thousand Cities Strategic Algorithms Cloud Technology Co., Ltd.** Shenzhen, China
- **Business Data Analyst Intern** May 2020 – Aug. 2021
 - Analyzed data from central banks in Yemen, Jordan, Saudi Arabia, and other Middle Eastern countries to identify key trends and optimize the implementation of algorithmic financial tools and cloud-based systems, improving operational efficiency
 - Conducted in-depth market analysis to assess opportunities in financial technology, providing actionable insights to tailor solutions aligned with regional needs and regulatory requirements
 - Leveraged data visualization techniques to present findings and strategic recommendations, facilitating enhanced decision-making for banking institutions
- **Project Assistant**
 - Facilitated cooperation between local governments in China and financial institutions, delivering customized financial technology services to optimize public fund management
 - Organized inter-departmental workshops, streamlining communication between banks and government bodies to ensure the successful deployment of financial solutions
 - Assisted in the creation of data-driven reports and policy recommendations for local governments, improving financial strategies using advanced analytics

SKILLS and INTERESTS

- M&A Due Diligence, Valuation & Financial Modeling
- Comparable Companies & Precedent Transactions Analysis
- Investment Memo Preparation, IC Support
- Market & Industry Research (Cross-border E-commerce, Consumer, Supply Chain)
- Econometrics & Quantitative Analysis (Regression, Time Series)
- Python, R, SQL, Excel, PowerPoint, Tableau
- English (Fluent), Mandarin (Native)