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EDUCATION

SPECIALIZATION: MBA (Finance)

Pune University (SPPU), Indira School of Business Studies, India, MBA in Finance	Percentage: 53.08%	2017-19
Pune University (SPPU), Ness Wadia Commerce College, India, Bachelor of Commerce	Percentage: 53.08%	2011-14
Maharashtra Board, India, High School Certificate , Nowrosjee Wadia College, Pune	Percentage: 54.50%	2009-10
Maharashtra Board, India, Secondary School Certificate , Sardar Dastur H. High School, Pune	Percentage: 77.69%	2008

WORK EXPERIENCE AND PROJECTS

Company: Investosure, Pune.

May 2018 – July 2018

Project Title: Portfolio Management and Investment Decisions.

- Job entailed working under the Associate consultant in league with the sales executives, this involved bringing in business.
- Selling financial products like life insurance, mutual funds and hedge funds and communicating returns and benefits to the clients. The program was aimed at planning the finances of clients to help the clients meet their financial goals.
- Project involved understanding the overall financial markets in India and how to add value to the client by advising them the correct financial products that best meets their risk appetite and future goals.

Project Achievements

- Procured 5 valuable clients for Investosure who invested Rs.1 lakhs each in the company's privately managed hedge fund.
- Completed NISM certification on mutual fund distribution and scored 68 out of 100.
- Completed NISM certification on research analyst and scored 71 out of 100.

Company: Investosure, Pune.

2018

Project Title: Portfolio Management and Investment Decisions.

- Fundamental analysis of six stocks namely; Asian paints, Infosys, HUL, ONGC, TCS & RIL Infra.
- Calculated the expected return, variance, standard deviation and beta for the stock.
- Analysis of the financial ratios such as gross margin, operating margin, return on assets, return on equity, return on investment, price to book, P/E, current ratio, inventory turnover ratio and asset turnover ratio.

Final Year Project: A study on investment options & investors attitude towards investment in private insurance companies. 2019

- Gathered primary data through questionnaire and secondary data through research papers about various investment options such as Life insurance, fixed deposit, mutual funds, shares, bonds/debentures, national savings certificate and post office savings account with the intention to find out the preferences of investors investing in private life insurance companies with regards to other financial objectives in addition to protection.
- The tools used for analysis were Chi-square test, weighted average method and simple percentage analysis.

SOFTWARE TOOLS EXPOSURE

Microsoft Word and Microsoft PowerPoint: Info graphics, themes and table and Media. **Microsoft Excel:** Data Analysis and usage of Functions like PV, FV, PMT, N Per, IRR and XIRR STDV, VAR. Pivot Chart, Pivot Table.

RELATED COURSES

Finance Courses: Direct and Indirect Taxation, International Finance, Business Research Methodology, Financial Modelling, Financial system of India (Markets and Services), Banking Operations.

Statistics Courses: Business Statistics and Management Accounting.

Certification Workshop on 'Digital Marketing' by Abhimanyu Talwalkar:

- Learned about different ads that generate revenue for DOT.COM companies and how to create ads on Facebook.

Performance-based Leadership Development Programme: A 250-hour comprehensive by Stratecent Consulting.

- **Skills Achieved:** Negotiation Skills, Problem Solving Skills, Systems Thinking, SPIN Selling and Strategy.

Financial Modeling Session by Fintree founder Mr. Utkarsh Jain.

EXTRA CURRICULAR ACTIVITIES

- Participated in Business Bazigar competition, Debate and Extempore competition held at Indira School of Business Studies.
- Attended Guest session on 'Masterclasses for first time manager' by Ms. Poonam Kaul.
- Attended the workshops on Life Skills by General A. K. Singh, Communication Development by Professor Poonam Aswani, Motivation 'Ordinary to Extraordinary' by Minocher Patel and GST by C.A. Rishabh Parekh.
- Attended events held by my college like Indira Brand Slam and National Conference on Digitization and Innovation.