

AKSHAY CHIRMADE

BUSINESS DEVELOPMENT EXECUTIVE

PROFILE

Experienced Business Development Manager with a demonstrated history of working in the marketing and advertising industry. Skilled in Microsoft Excel, Data Analysis, Lookup, Data Mining, and Data Quality. Strong business development professional with a Bachelor of Science

CONTACT

***PHONE:**
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EDUCATION

- State board of secondary , K.NARKHEDE
HIGHSCHOOL ,
Bhusawal | 2008 June - 2012 June
- Higher secondary Education , P.O.NAHATA
COLLAGE ,
Bhusawal | 2012 June - 2014 June
- Diploma in Visual Effects , SPARK ACADEMY COLLAGE
Jalgoan | 2015 July - 2016 September
- Bachelor of Science , RAJKUNWAR COLLAGE ,
Aurangabad | PRESENT 2022
- Completed sales and marketing training from TATA
STRIVE 2019

WORK EXPERIENCE

Business Development Executive , Biostar Lifetech Iip

Pune | 2019 October – 2020 April

- ❖ Account management.
- ❖ Generating new leads.
- ❖ Presentation Skills.
- ❖ Completing weekly Targets.
- ❖ Responsible for creating a network of professional contacts that consistently resulted in solid referrals.
- ❖ Responsible for increasing net profits over the course of 6 months.
- ❖ Negotiations
- ❖ Daily meetings

Business Development Executive, SpeedLabs

Pune | 2020 July - 2021 May


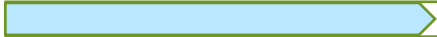

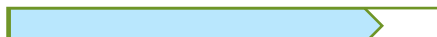
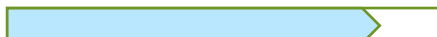



- ❖ Team Handling
- ❖ outbound Calling
- ❖ Account management
- ❖ Generating new leads
- ❖ Presentation
- ❖ Completing weekly Targets of self and Team

FreeLancer, JEEVAANDAN FOUNDATION NGO



Pune | 2021 August - 2021 November

- ❖ Team Handling
- ❖ Account management
- ❖ Generating new leads
- ❖ Presentation
- ❖ Completing weekly Targets of self and Team
- ❖ Convincing people for giving donations

SKILLS

- ❖ Lead Generation 
- ❖ Mobile Applications 
- ❖ Public Speaking 
- ❖ Team Leadership 
- ❖ Interpersonal Skills 
- ❖ Computer Application 
- ❖ Tele Communication 
- ❖ Go to Market Strategy 

LANGUAGE

- ❖ Marathi 
- ❖ Hindi 
- ❖ English 