

# Mayur Mehta

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## PROFESSIONAL SUMMARY

Project Manager with 6+ years of experience driving enterprise programs and product launches across analytics, ERP, and SaaS. Known for aligning business and technical teams to deliver measurable outcomes—accelerating launches, improving adoption by up to 20%, and automating \$1B+ in global processes. Equally effective leading high-growth startups and scaling cross-functional programs in Fortune 500 environments.

## PROFESSIONAL EXPERIENCE

### Technical Program Manager - Analytics Operations

Dec 2022 - Mar 2025

*Robert Half Inc*

*Remote*

- Directed 40-member cross functional analytics team, delivering data pipelines, attribution models, and executive dashboards that improved visibility and forecasting for over \$20M in marketing spend.
- Established global data governance framework that improved data consistency 30% driving change management across 200 stakeholders enabling accurate attribution of marketing spend.
- Improved GenAI call-intelligence accuracy from 65% to 90%, driving over 1,000 incremental leads annually and lifting marketing ROI through more reliable closed-loop attribution.
- Reduced confusion and streamlined access for 200+ users by consolidating dual Atlassian accounts into Microsoft AD SSO through phased Confluence migration and onboarding.
- Managed automated call-routing system, reducing prompts 90% and improving CX for 600K+ calls annually by integrating Invoca API location logic.
- Drove a 20% uplift in system adoption by using SQL analysis to spotlight underperforming teams, equipping leadership with targeted insights that accelerated change-management success.
- Drove end-to-end intake governance, reducing approval cycles from 2 weeks to 3 days by embedding Agile processes, standardizing documentation, and aligning Product, Business, and Engineering teams.

### Co-founder and Technical Program Manager

Aug 2023 - Jan 2025

*Monospace (LilacMosaic Technologies)*

*Remote*

- Secured investor readiness by converting user insights into 3 validated core personas and JTBD artifacts, aligning product roadmap with fundraising strategy and accelerating launch by 3 months.
- Shaped product-market fit by validating AI design recommendation feature with over 10 beta users, driving adoption insights that influenced 4 core MVP modules and strengthened GTM execution.
- Boosted delivery velocity 30% by embedding structured program management, mentoring over 15 engineers/designers, and unifying stakeholders to accelerate release timelines.

### Technical Project Manager

Jan 2019 - Dec 2022

*Akamai Technologies Inc*

*Cambridge, MA, USA*

- Led global tax automation, saving \$4M and ensuring compliance in over 30 markets by integrating OneSource SaaS with Oracle EBS, reducing audit risk and accelerating international scalability.
- Migrated expense management to SAP Concur, automating 99% of compliance checks and onboarding over 8,000 users, improving expense compliance 20% and strengthened global audit readiness.
- Automated \$1B global payments with 99.99% accuracy by delivering host-to-host XML transmissions with multinational banks, reducing operational risk and ensuring business continuity.
- Reduced P2P inefficiencies 25% by defining KPIs/OKRs that prioritized backlog enhancements, driving down technical debt and enabling faster delivery of high-value business workflows.
- Resolved over 100 bottlenecks annually and ensured 90% on-time delivery by building a centralized Smartsheet portfolio tracker with automated reporting and strategic roadmap visibility.

### Business Systems Analyst Co-Op

Jan 2019 - Jun 2019

*Akamai Technologies Inc*

*Cambridge, MA, USA*

- Improved delivery by 20% through KPI dashboards that guided leadership prioritization and risk visibility.
- Drove Oracle R12 P2P enhancements through requirements gathering, data mapping, and UAT coordination.

## SKILLS AND CERTIFICATIONS

- **Certifications:** CSM, PMP, AWS Cloud Practitioner, Digital Product Management (University of Virginia)
- **Methodologies:** Agile (Scrum/Kanban), Waterfall, Software Development Life Cycle (SDLC)
- **Data Analytics:** Excel, SQL, Domo, Tableau, Cognos, Python, Looker
- **Enterprise Apps:** Oracle EBS R12, SAP Concur, Invoca, Hubspot, Thomson Reuters OneSource, Salesforce
- **Collaboration Tools:** Jira, Smartsheet, Confluence, Notion, Miro, Visio, Lucidchart, MS Project

## EDUCATION

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**Northeastern University, Boston, USA (GPA: 3.9)**

*MS, Engineering Management*

**Sep 2017 - Jul 2019**

**University of Mumbai, Mumbai, India**

*BE, Computer Science*

**Sep 2009 - Jun 2015**