

Comparative Analysis Dashboard

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Year

2014201520162017201820192020

Quarter

Select allQ1Q2Q3Q4

\$488.01M

CY Sales

\$491.06M

Budgeted Sales

\$331.63M

PY Sales

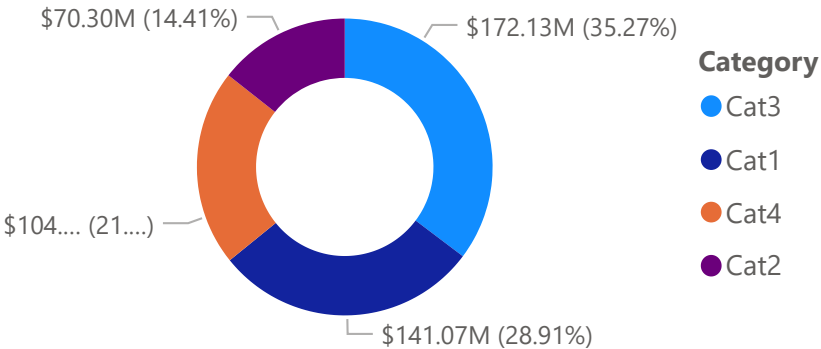
-0.6%

Budgeted Variance

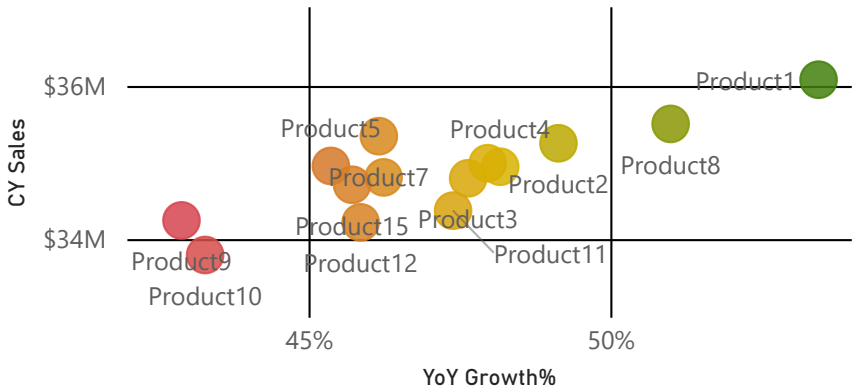
47.2%

YoY Growth%

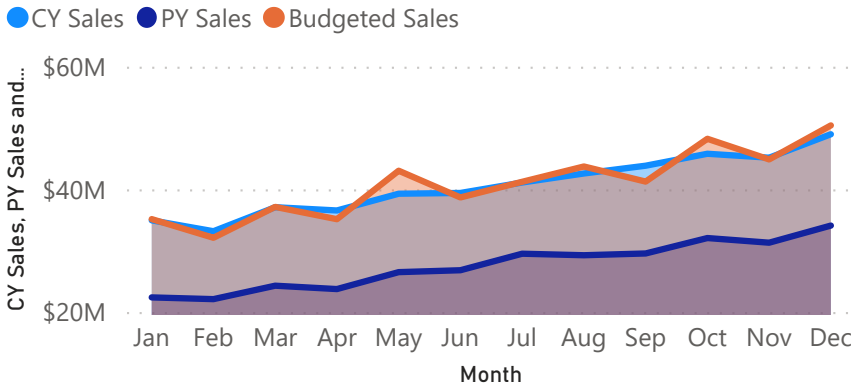
CY Sales by Category



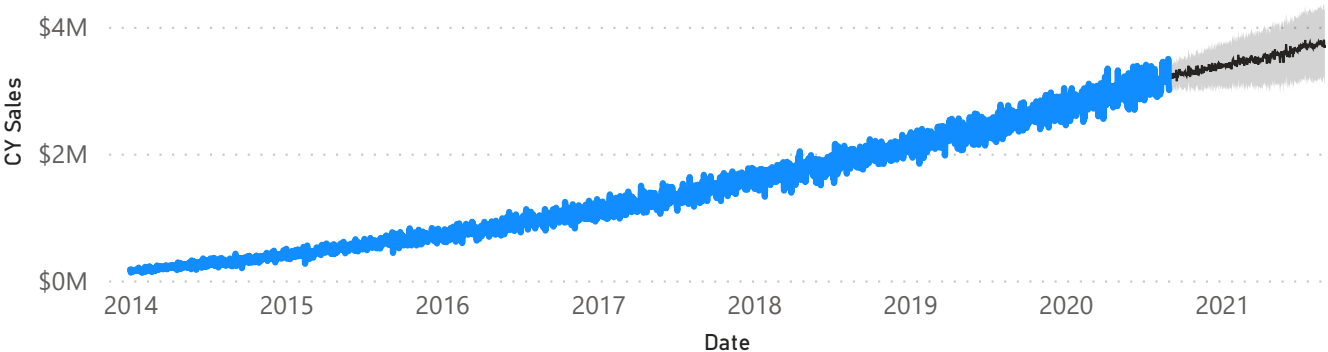
YoY Growth% and CY Sales by Product



CY Sales, PY Sales and Budgeted Sales by Month



CY Sales by Date



Category	CY Sales	PY Sales	YoY Growth%	Budgeted Sales	Budgeted Variance
Cat1	\$141.07M	\$94.30M	↑ 49.6%	\$140.24M	↑ 0.6%
Cat4	\$104.51M	\$71.27M	↑ 46.6%	\$106.16M	↓ -1.6%
Cat3	\$172.13M	\$117.84M	↑ 46.1%	\$174.37M	↓ -1.3%
Cat2	\$70.30M	\$48.23M	↑ 45.8%	\$70.29M	↑ 0.0%
Grand Total	\$488.01M	\$331.63M	47.2%	\$491.06M	-0.6%