



PERSONAL INFORMATION

Name	Sohibul Fadillah Bin Abdullah
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Nationality	Malaysian
Gender	Male



OBJECTIVES

An administrative position requiring strong organization and planning skills then to have an experience and knowledge about sales and carline for Industry and have been described highly as a motivated person and opportunity to employ practical skill to play a key role in planning and executing innovative sales strategies, in order to increase sales performance and profitability of firm.



EDUCATION

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- **Universiti Teknologi Mara (UiTM)**
2011-2014: Diploma of management in Hotel Management.
 - **Universiti Teknologi Mara (UiTM)**
2010-2011: Pre Diploma Commerce
 - **Sekolah Menengah Kebangsaan Alma**
2005-2009: Sijil Pelajaran Malaysia (SPM).



WORKING EXPERIENCE

Sales Consultant at Motor image Malaysia SDN BHD.

- Efficient and ability to build a rapport with a wide range of people.
- Monitored customer satisfaction, addressed and provided solution.
- Sales Consultant responsible for product promotion and sales effectiveness.
- Demonstrated all vehicle features to customer and qualified sales prospects to closing sales.

Assistants Manager and Chef at Restaurant Steamboat and Grill station

- Monitored and evaluated employee work performance and followed on area needing improvement.
- Ensure food safety and quality of food as well as customer satisfaction.

Assistant customer service at Sunway Hotel Seberang Jaya

- To provide and manage services at Hotel as assistants customer service doing simple research on customer service
- To ability to perform all tasks in the services provide and to establish follow up on service procedures.

Internship student at Sunway Hotel Seberang Jaya

- Learned how to manage a four- star hotel and manage the event.



LANGUAGE SPOKEN AND WRITTEN SKILLS

- Malay and excellent in written
- English and good in written



PERSONAL SKILL

- Innovative, persuasive, energetic, confident and outgoing
- Thorough knowledge of consultative sales and value-based selling.
- Highly organized and efficient
- Ability to work independently or as part of a team
- Proven leadership skills and ability to motivate



TECHNICAL SKILL

- Microsoft Office (MS Word, Excel, PowerPoint, Internet, etc)
- Adobe Photoshop Elements



REFERENCES

- MR Suffian Phoong as Director of Food & Beverage at sunway hotel seberang jaya.
- MR Nazim as a Branch Manager at Motor Image SDN BHD (0167176786)
- MR Syuhaidy MD Noor as Lecturer at Universiti Teknologi Mara (UiTM) (012-2181478)