

ESCP Business School - Turin campus

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## Academic

Positions Sept.2023-

**ESCP Business School**

Assistant Professor of Finance

## Education

2018-2023

**Erasmus University Rotterdam**

PhD in Finance

*Supervisory Team:* Dion Bongaerts and Wolf Wagner;*Doctoral committee:* Fabio Castiglionesi, Anjana Rajamani, Peter Roosenboom;**Boston College**

Fall 2022

PhD Research Visit - Faculty Sponsor: Fabio Schiantarelli;

**Bocconi University**

Spring 2022

PhD Research Visit - Faculty Sponsor: Elena Carletti;

**Nova School of Business and Economics - LUISS**

2015-2017

M.Sc., Finance, Double Degree, cum laude

**LUISS Guido Carli University**

2012-2015

B.Sc., Economics, incl. 1-year visiting Utrecht School of Economics

## Research fields

Financial Intermediation, Real Estate, Corporate Finance.

## Publications

**Customer Data Access and Fintech Entry: Early Evidence from Open Banking**, with T. Babina, S. Bahaj, G. Buchak, F. De Marco, A. Foulis, W. Gornall, T. Yu. *Journal of Financial Economics* (forthcoming).

[NBER working paper 32089](#), [Bank of England Staff Working Paper No. 1,059](#)

*Short Abstract:* We assemble the first comprehensive, standardized dataset of government-led Open Banking policies. Using UK microdata, we show that OB enables SMEs to establish new fintech lending relationships.

**Non-standard Errors**, Menkveld, A., Dreber, A., Holzmeister, F., Huber, J., Johannesson, M., Kirchler, M., Neususs, S., Razen, M., Weitzel, U., Mazzola, F., et al. (2024), *Journal of Finance*.

*Short Abstract:* In science, any evidence-generating process (EGP) adds uncertainty: non-Standard Errors (NSEs). NSEs turn out to be sizeable, on par with SEs. Adding peer-review stages reduces NSEs. We further find that this type of uncertainty is underestimated by participants.

**Closed for Business**, Bongaerts, Mazzola, Wagner (2021), *PLOS One*, 16(5), e0251373.

*Short Abstract:* Using a DiD design across Italian municipalities, we find that mandated business closures reduce Covid-19 deaths, exhibit rapidly diminishing returns, differ across sectors, and create positive geographical spillovers.

*Coverage:* [BlueSky](#), [BizEd AACSB International](#), [Growth Hub](#), [Lavoce.info](#).

## Working Papers

**FinTech in the Courtroom: Evidence from Electronic Foreclosures**, Reject&Resubmit at *Journal of Financial Economics*.

[ECON JM Best Paper Runner-Up Award by UniCredit Foundation and EEA; 10th SUERF/UniCredit Foundation Prize;](#)

*Short Abstract:* Exploiting the staggered introduction of electronic auction bidding by courts in Florida, I show that mortgage foreclosure sale success increases, and price discounts shrink.

*Selected conferences:* Erasmus University Rotterdam\*, EFA 2022, EEA 2022, HEC Workshop, ERES\*\*.

\*Best Paper Award of the 2021-2022 PhD Seminars; \*\*Best Paper Award for the Refereed Session;

**Picking Up the PACE: Loans for Residential Climate-Proofing**, with A. Bellon, C. LaPoint, G. Xu; 2024, Invited for dual submit review at *Journal of Financial Economics*.

*Short Abstract:* Using loan-level data from FL, we find households are more likely to use Residential Property Assessed Clean Energy (PACE) loans following major natural disasters. PACE investments boost home values and non-PACE mortgage lending, but also tax delinquency rates.

*Selected conferences:* Federal Reserve Bank of Philadelphia, ESCP, AREUEA National Conference, Utah Public Finance (UPFIN), Urban Economics Association (UEA) 2024.

**Fire Sale Risk and Credit**, with D. Bongaerts, and W. Wagner, 2020.

[CEPR Discussion Paper No. DP15798](#)

*Short Abstract:* Using mortgage application data, we find lenders anticipating the future risk of a disorderly liquidation in their ex-ante credit supply decisions. These incentives make markets less exposed to fire sales going forward.

*Selected Conferences:* 2020 EEA, 3rd QMUL Econ-Finance Workshop, DNB, 2021 RiskLab/BoF/ESRB, Norges Bank-CEPR 2021, FIRS 2022, EFA 2022.

*Coverage:* [World Bank - All About Finance Blog](#).

## Work in Progress

**Sharing SME Cash-Flows Data**, with S. Bahaj, F. De Marco, A. Foulis, 2024.

*Selected conferences:* Erasmus University Rotterdam, Edinburgh Corporate Finance Conference, FINEST Spring 2023\*, Bank of Italy.

\*Best Paper Award in Memory of Radha Gopalan;

Conference Presentations (incl. upcoming) (* = by co-author)	2024	Federal Reserve Bank of Philadelphia*, ESCP, AREUEA National Conference*, The Mortgage Market Research Conference*, Utah Public Finance (UPFIN)*, Urban Economics Association (UEA) Europe, Finest Spring 2024*, Peking University*, pre-WFA Real Estate Symposium*, CEPR-ESSEC - Luxembourg Conference on Sustainable Financial Intermediation, 21st Benelux CF Days, 4th Finance and Productivity (FINPRO), ReCapNet KTH Stockholm*.
	2023	Bank of Italy, Edinburgh Corporate Finance Conference, Finest 2023 Spring Workshop, EFiC, UPF, Manchester Business School, ESCP, Nova SBE, Utrecht University, University of Naples Federico II, Catolica University Lisbon, Ca' Foscari University Venice, LUISS University, ESSEC Business School, UC3 Madrid.
	2022	Financial Intermediation Research Society (FIRS), European Financial Association (EFA) x2, EEA, Erasmus Research Institute of Management, 5th Benelux Banking Research Day, Financial Engineering and Business Society, Financial Markets and Corporate Governance PhD Symposium, European Real Estate Society, Center for European Studies (CefES), Tri-City Day-Ahead Workshop on Financial Regulation, Nova Finance PhD workshop, HEC Paris PhD workshop, Boston College, IBEFA's YESS.
	2021	3rd QMUL Economics-Finance Workshop, Essex Finance Centre (EFiC), Norges Bank-CEPR.
	2020	Erasmus University Rotterdam, AEFIN - PhD Finance forum, European Economic Association (EEA), 7th Emerging Scholars in Banking and Finance conference, Dutch Central Bank*, RiskLab/Bank of Finland/ESRB.
Discussions	2024	<i>Climate change, catastrophes, uninsurability &amp; macroeconomy</i> - at FINPRO4 <i>Banks' Foreign Homes</i> - at 21st Corporate Finance Days. <i>Exploring Climate Risk, Risk Retention, and CMBS: Understanding their Interplay</i> - at UEA Europe.
	2023	<i>Persistent Equity Lenders and Limits to Arbitrage: Position-level Evidence from Mutual Funds</i> - at 15th Annual Hedge Fund Research Conference. <i>Spillovers of LSAPs through Treasuries on foreign balance sheets</i> - at 16th UniTo-CCA PhD Workshop. <i>Blinded by Familiarity? Institutional Investors under Adverse Performance Shocks</i> - at ERES. <i>Out of sight, out of mind? Global chains, export, and credit allocation, in bad times</i> - at EFiC Conference in Banking and Corporate Finance
	2022	<i>Preventing a financial crisis: fiscal support and loan loss provisions during the COVID-19 pandemic</i> - at Banking Research Day KU Leuven.
	2021	<i>Free Credit Reports &amp; Retail Mortgage Market</i> - at QMUL PhD Workshop. <i>Merger-driven listing dynamics</i> - at The Finance Symposium.

## Professional

**Service**      2023-2025      **Faculty Service:** Member of the Job Market committee.  
**Journal refereeing:** Finance Research Letters, Journal of Policy Analysis and Management, Food Policy, PLOS ONE.  
**Conference session chair:** FMA Europe 2024

## Other Positions

Summer 2023      **Bank of England** - Centre for Central Banking Studies Division, PhD intern.  
2021      **Tortuga** - Contributor

2017-2018      **European Central Bank**  
DG Macprudential Policies and Financial Stability, Traineeship

Summer 2016      **UniCredit Group**  
Risk Management, Internship, Milan

## Teaching

**ESCP Business School** - Professor

2023-2024      Finance I (BSc)  
2023-2024      Investment Banking Analysis (MSc)  
2023-2024      Behavioral Finance and Investor Psychology (EMBA)  
2023-2024      FinTech: Theory and Practice (MBA)

**Rotterdam School of Management** - Teaching Assistant

2019-2023      Microeconomics (BSc)  
2019-2021      Corporate Finance (MSc)  
2019      Corporate Finance (BSc)  
2018-2023      *Thesis Supervision:* Corporate Finance, FinTech Lending, Banking

## Awards

2024      ESCP Research Funding (ERF) Funding No.2024-96;  
2023      10th SUERF/UniCredit Foundation Prize;  
2022      ECON JM Best Paper Runner-Up Award, EEA/UniCredit Foundation;  
2022      EFA Travel Grant - 49th EFA Annual Meeting  
2022      European Real Estate Society (ERES) PhD Student Scholarship  
2021      Dutch Research Council (NWO) - SURF Cooperative grant EINF-2355  
2021      ERIM Talent Placement Program  
2018      ANP Lazio - "Note di merito"  
2018      Capital 4.0 - Feb/Mar 2018, n. 451-452, "Top 30 Italians under 30"  
2017      Bank of Italy, Stringher Fellowship: "Particolarmente Meritevole"  
2016      UniCredit&Universities, International Internship program Scholarship

## Languages and Softwares

Italian (Native); English (Fluent); French (Basic), Portuguese (Basic).  
STATA, R,  $\LaTeX$ , Matlab, Tableau, SQL.

## Personal

Born in Rome (Italy) on March 4th, 1993.  
Married.