

## PRODUCT OBSOLESCENCE NOTIFICATION

Walk-behind Floor Cleaners

Issue Date: July 11, 2014

The purpose of this notification is to announce the obsolescence of the following products:

Part ID	Description
FCSG-MP12	Floor Cleaner Assembly
FCSG-P12	Floor Cleaner Assembly
FCSV-MP12	Floor Cleaner Assembly, Vacuum
FCSV-P12	Floor Cleaner Assembly, Vacuum
DB-UH	Deck Blaster, 40Kpsi
FCT-JS	Tri-Wheel Paint Grate Cleaner, 40Kpsi
FC-TRI-MP9	Tri-Wheel Floor Cleaner, 27in 22k psi
FC-TRI-P12	Tri-Wheel Floor Cleaner, 27in - 15k psi
PGC-100	Paint Grate Cleaner Assembly



The key milestones in this obsolescence process are:

- 1. Formal Customer Notification of Obsolescence on July 11th, 2014.
- 2. Orders for these products will be accepted through November 30th, 2014, with the exception of the PGC-100 and FC-TRI which are discontinued immediately.
- 3. All orders will be shipped no later than December 31st, 2014 unless negotiated otherwise.

## Reason for obsolescence

Due to low sales volumes and no plans for product updates, StoneAge has determined that floor cleaners and paint grate cleaners are not a fit within our innovative product strategy..

## Replacement part options

StoneAge will support wear items for the above assemblies for approximately two years, with the exception of the PGC-100 and FC-TRI which are discontinued immediately. Support parts may have a significant lead time and are subject to price change; please call for a quote to ensure proper pricing and to obtain lead time estimations.