

Michael Barachkov

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Objective	<p>I have excelled in the customer service and sales industry for over 14 years. I enjoy working with people and I understand the art of delivering exceptional customer service through hard work. I like to stay busy and my high energy and enthusiasm contribute to a positive and team-oriented work environment.</p> <p>I am very interested in the opportunity to work in an environment where I can learn and grow.</p>
Skills & Abilities	<ul style="list-style-type: none">-Exceptional customer service skills-Strong organizational and time management skills-Excellent interpersonal and employee training skills-Extensive sales strategies experience-Strong drive to learn new things-Ability to excel while working in a team environment or individually-Strong knowledge in the Adobe Design Suite-Mechanically inclined
Experience	<p>2014 – Present Deckhand, Alicia Sportfishing/Aries Sportfishing</p> <ul style="list-style-type: none">▪ I am currently employed as a deckhand aboard the Alicia sport fishing vessel. My responsibilities include building and maintaining relationships with customers, training customers on safety and methods of fishing, maintenance of the boat (mechanical and appearance), and ensuring our customers have the best experience on any trip they charter to help grow the business through repeat customers. <p>2014 – 2016 Co-Owner/Operator, Rare Form Screen Printing</p> <ul style="list-style-type: none">▪ This is a business that I and a partner created and he is still operating. Responsibilities included ordering print supplies needed for normal day-to-day print jobs, created good customer relationships, processing orders and shipping, as well as graphic art needed for designs that were custom ordered. We are strictly a manual printing operation. <p>2006 – 2014 Sales/Supervisor, Best Buy</p> <ul style="list-style-type: none">▪ Throughout my career at best buy I have worked in multiple positions and departments including Geek Squad (computer repair as well as the car audio installation bay), camera sales, computer sales, home theater sales and

	<p>supervising 2 sales departments. I built my departments to be top 50 in the company for multiple months out of over 2000 stores, exceeding all target metrics and many personal goals as well. As a sales associate I excelled to achieve top 10 in sales and customer service scores in the company. This was all achieved through my dedication to learning and eagerness to progress. I also took part in many proactive events in the community as an ambassador of best buy.</p>
Education	<p>Mira Costa College – Oceanside 2005-2007 I attended 2 years at Mira Costa College majoring in Computer Information Systems with an emphasis on Computer Graphics.</p>
Communication	<p>I thrive in a team working environment, consistently reaching goals on time through strong communication skills and a hard work ethic.</p>
References	<p>Michael Rybicki PhD Owner, Ventures Unlimited LLC 760.213.2218</p> <p>Leo Duarte Owner/Operator, Aries Sportfishing 760.207.3911</p> <p>Jay Pipho Manager, Reviewbuzz 760.415.6727</p>