MEHMET BATUHAN YILMAZ

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ABOUT

I am good at both written and verbal communication. Since I am open-minded and able to learn fast, I adapt quickly to new working environments. I want to chart a career path in softwar development and data analysis. Additionally, Far East cuisine and Ice skating are pleasures of mine.

EDUCATION

Boğaziçi University | Bachelor of Mathematics   2020 - 2025
- 3th year, GPA: 2.5/4.0
- Courses: Computing with Python , Data analysis, Micro & Macroeconomic Theory

Pertevniyal Lisesi | High School   2016 - 2020
- Overall Grade: 95/100
- 8433rd in university entry exam among above 2 million people

WORK EXPERIENCE

B2B SaaS Sales Associate | Zomato   June 2020 - Oct 2020
- Generated 25-30 new restaurant sales every 30 days.
- Finding potential restaurants, making offers and sales, and then integrating the software into the business
- Resolved client issues promptly with effective solutions.
- Managing all customer relationships, including contracting, invoicing, payment collection, and follow-up results

Data Analyst | Gastromind   May 2023 - Sept 2023
- Collecting, analyzing, and categorizing relevant video data in a way that artificial intelligence can understand
- Make Recommendations for Improvement based on my analysis

LEADERSHIP EXPERIENCE

Board Member (Financial Chair) | University Photography Club   June 2022 - June 2024
- Preparing organizations, tutorials, workshops, and photographer interviews on analog and digital photography for more than 700 club members with a board of directors of 15 people.
- Increased the number of members by 40% compared to the previous year.

SKILLS

Languages
- English (Upper Intermediate)
- Turkish (Native)

Programming
- Python (Beginner)
- SQL (Beginner)
- HTML & CSS (Beginner)
- Excel

Personal
- Team Player
- Disciplined
- Fast Learner
- Problem Solver