

MARTIN JAVIER BEDINO

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• Melbourne, FL

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◆ Experience

Master Club Fitter/ Sales Associate, Moon Golf, Melbourne, FL

2022-Present

- Perform swing analysis and club fitting using Trackman launch monitors, analyzed data, and presented results to customers to visualize and explain decisions made in the club fitting process.
- Performed daily duties under little supervision from superiors, managed relationships with customers and developed strong intrapersonal skills, ease of communication, and sales techniques. Managed relationships with brand reps, ordering and stocking of clubs, balls, and accessories.
- Certified fitting specialist by Callaway, TaylorMade, Ping, Titleist, Mizuno, Srixon, and Trackman.

Assistant Coach, Men's and Women's golf team, Whittier College, Whittier, CA

2021-2022

- Carried out coaching duties following instructions from the team's head coach, built relationships with players, performed various scheduling and team management duties, created positive working relationships with other coworkers as well as players.

Research Assistant, Whittier College, Whittier, CA

Spring 2021

- Performed data collection, entry and manipulation. Developed strong communication skills. Worked efficiently and maintained productivity under strict deadlines & under very little observation from superiors.

◆ Strengths, Skills, and Qualifications

- Self-motivation, high energy levels, initiative, and easily forges relationships
- Strong quantitative skills, passion for statistics and mathematics
- Python, Pandas, SQL, SQLite, Tableau, VBA, Full Microsoft Office Suite.
- Accustomed to both team-oriented and independent working conditions.
- Developed strong communication skills through spending hours on sales floor talking to customers and attending to their needs, questions and creating a positive experience for shoppers.
- Able to tend to foreign customers thanks to fluency (Spanish & English) and competency (French & Portuguese) in various languages.

◆ Education

University of Central Florida

Orlando FL, USA

06/23 – 11/23

- Data Visualization and Analytics certificate: 24-week intensive program focusing on practical industry skills in Python, SQL, JavaScript, Excel, Tableau, Machine Learning and Big Data.

Whittier College

Whittier CA, USA

Class of 2021

- Bachelor's Degree of Economics: Concentration in international economics and mathematics

◆ Activities and Interests

- Competitive Golf
 - Competed at every level, from high school to college and onto international amateur competitions and mini tour professional competitions. Through this experience I've learned to manage my time on a very restricted schedule, planning trips as well as carving out time for activities and needing to get things done in short periods of time. Playing golf competitively at a high level has also taught me how to manage stressful situations, high pressure scenarios, and strong adversity.