

Allen & Gledhill

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OUR REF : VLEOW/1016003063
YOUR REF : EUQ/ABC/2160005067

16 December 2016

WITHOUT PREJUDICE

RHTLaw Taylor Wessing LLP
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BY EMAIL ONLY
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Attn: Mr Eugene Quah / Ms Abigail Cheng

Dear Sirs

SIAC ARBITRATION NO. 83 OF 2016

1. We refer to your without prejudice letter dated 17 October 2016.
2. With respect to paragraph 2 and 3 of your letter, our client does not agree to the same. Our client was prepared to work with your client on the ERP2 Project. However, the basis of any such involvement would necessarily be outside the scope of the Teaming Agreement dated 5 February 2015 as that agreement was predicated on the licensing of your client's road network dataset and LTA has since made it clear that they did not want to utilise your client's road network dataset for the ERP2 Project.
3. Your client was aware that the Teaming Agreement did not meet LTA's requirements and that it was no longer applicable. After all, your client had proposed in end 2015 that the costs of their involvement in the ERP2 Project as being S\$9 million for the initial 8 year term and an additional S\$4million for the subsequent 5 year term.
4. That being the case, our client sees no basis for your client's claim for S\$9.98million, or your client's proposal of S\$3.2million. Hence, it would assist our client greatly if your client can explain the basis on which your client derived its proposal for \$3.2million.

Yours faithfully



Allen & Gledhill LLP

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