

Matteo Bianchi

ENGINEER · SPEAKER · CLOUD NATIVE COMMUNITY LEADER · PLATFORM ADVOCATE

✉ jobs@mb-consulting.dev | 📧 mbianchidev | 🌐 mbianchidev | 🐦 @mbianchidev | 📺 mbianchidev | 🌐 mb-consulting.dev

Skills

Cloud	AWS, Azure, GCP, Docker, Kubernetes, Helm, ArgoCD, Grafana, Prometheus, Kafka, Fluentd, Falco, Kong, Cilium, Istio...
DevOps / SRE	Terraform (OpenTofu), Ansible, Puppet, Jenkins, GitHub, GitLab, New Relic, Datadog, Sumo Logic, PagerDuty...
Coding	Java (Spring, Quarkus), Python, Typescript (React, Nextjs, Nodejs), Golang, Bash, PHP

Experience

Developer Relations Engineer | Solution Architect

CA, United States (remote)

Omnistrate (YC W23)

2023 - now

- Building the DevRel program from ground up, responsible for the overall marketing strategy - close collaboration with Sales and Product;
- Producing blogs, demo videos, how-tos - growing the awareness metrics 10x across different media;
- Contributing to GTM strategy, product growth, and DevEx - drafting and executing strategies reporting directly to the CEO;
- Supporting Omnistrate customers, translating business requirements into robust architectural designs and successful implementations;

Founder

Europe, EU (remote)

SyncTune (self-employed) - here for details

2021 - now

- Consulting and advising a range of companies from startups (Pre-seed, seed, Series A) to public companies;
- Cut 30-40% of cloud costs optimizing storage, compute configuration and egress traffic, contextually improved app performance by 15-20%;
- Lowered bugs and incident impact of about 30% via implementation of CI/CD, monitoring, alerting and DAST/SAST techniques;
- Delivered DevOps and Kubernetes courses to more than 100 alumni with a surveyed CSAT of 95%;

Chief Technology Officer (co-founder)

Netherlands (hybrid)

KubeLab

2022 - 2023

- Laying down the foundation of the internal Kubernetes Platform, from idea to MVP, driving both tech and business strategy;
- Engineering management of 7 remote engineers, external relations with potential investors and stakeholders, 200k € pre-seed raised;

Staff DevOps Engineer | Site Reliability Engineer

Italy (hybrid)

InfoCert (Tinexta Group)

2018 - 2021

- Lead of a 5-people DevOps Engineering team, managing cloud infra for a product with 8+ million daily users in EU, NA and LATAM;
- Saved an estimated of 10M+ € in costs avoiding SLA breaches when operating as SRE;

Senior Software Engineer

Italy (on site)

Various IT Companies - here for details

2015 - 2018

- Worked for a number of IT companies, in different verticals, mostly as fullstack PHP (Laravel), Java (EJB+JSP) and Linux sysadmin;

Projects

Kubernetes Release Team

kubernetes/kubernetes

- Comms release lead for Kubernetes v1.32 - coordinating both external and internal comms with various stakeholders including media.
- Comms release shadow for Kubernetes v1.31.

International Speaker - Event Organizer - Lecturer

Community Work and Public Speaking

- Speaker, program committee and organizer of numerous events in the Cloud Native space - Guest Lecturer at the University of Turin.

K-Lab - Utility CLI to help you manage k8s clusters in a consistent way

mbianchidev/klab-cli

- Open-Source project, integrating k8s, public cloud specific APIs and Terraform to simplify Kubernetes management across clouds and tenants;

ChangeGamers - Computational Pathology Research

Nederlandse Kanker Instituut - Antoni van Leeuwenhoek (NKI-AVL)

- Supporting computational pathology and ML/AI workloads to train image pattern recognition models on biopsy data on Azure

About me

I am a martial artist, willing to go far to reach my objectives; an eSport enthusiast able to lead my team to victory and equipped with a fast reaction time to any change; a tech blogger with a passion for personal finance able to plan for the long run; a singer, vocal coach and musician, naturally inclined to find creative solutions to complex problems.