

# Matteo Bianchi

ENGINEER · SPEAKER · CLOUD NATIVE COMMUNITY LEADER

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## Skills

**Cloud** AWS, Azure, GCP, Docker, Kubernetes, Helm, ArgoCD, Grafana, Prometheus, Fluentd, Falco, Kong, Cilium, Istio...  
**DevOps / SRE** Terraform (OpenTofu), Ansible, Puppet, Jenkins, GitHub, GitLab, New Relic, Datadog, Sumo Logic, PagerDuty...  
**Coding** Java (Spring), Python, React (Nextjs), Bash, Go, Nodejs

## Experience

### Developer Relations Engineer | Solution Architect

CA, United States (remote)

Omnistrate (YC W23)

Dec 2023 - now

- Building the DevRel program from ground up, responsible for the overall marketing strategy - close collaboration with Sales and Product;
- Producing blogs, demo videos, how-tos - growing the awareness metrics 10x across different media;
- Contributing to GTM strategy, product growth, and DevEx - drafting and executing strategies reporting directly to the CEO;
- Supporting Omnistrate customers, translating business requirements into robust architectural designs and successful implementations;

### Cloud Native Consultant | Technical Advisor

Europe, EU (remote)

Freelancer - here for details

Jan 2021 - now

- Consulting and advising a range of companies from startups (Pre-seed, seed, Series A) to public companies;
- Cut 30-40% of cloud costs optimizing storage, compute configuration and egress traffic, contextually improved app performance by 15-20%;
- Lowered bugs and incident impact of about 30% via implementation of CI/CD, monitoring, alerting and DAST/SAST techniques;
- Delivered DevOps and Kubernetes courses to more than 100 alumni with a surveyed CSAT of 95%;

### Chief Technology Officer

Netherlands (hybrid)

KubeLab

Oct 2022 - Sep 2023

- Laying down the foundation of the internal Kubernetes Platform, from idea to MVP, driving both tech and business strategy;
- Engineering management of 7 remote engineers, external relations with potential investors and stakeholders, 200k € pre-seed raised;

### Lead DevOps Engineer | Site Reliability Engineer

Italy (hybrid)

InfoCert (Tinexta Group)

Dec 2018 - Lug 2021

- Lead of a 5-people DevOps Engineering team, managing cloud infra for a product with 8+ million daily users in EU, NA and LATAM;
- Saved an estimated of 2M+ € in costs avoiding SLA breaches when operating as SRE;

### Software Engineer

Italy (on site)

Various IT Companies - here for details

May 2015 - Dec 2018

- Worked for a number of IT companies, in different verticals, mostly as fullstack and Linux sysadmin;

## Projects

### Kubernetes Release Team (Shadow)

kubernetes/kubernetes

May 2024 - now

- Comms release shadow for Kubernetes v1.31

### International Speaker - Event Organizer - Lecturer

Community Work and Public Speaking

Jan 2023 - now

- Speaker, program committee and organizer of various events - Guest Lecturer at the University of Turin

### K-Lab - Utility CLI to help you manage k8s clusters in a consistent way

mbianchidev/klab-cli

Oct 2022 - now

- Open-Source code, integrating k8s, public cloud specific APIs and Terraform;

### ChangeGamers - Computational Pathology Research

Nederlandse Kanker Instituut - Antoni van Leeuwenhoek (NKI-AVL)

Apr 2023 - Sep 2023

- Designing and building Azure Cloud Infra for a gamified annotation tool
- Support Computational Pathology and ML/AI Workloads to train an image pattern recognition algorithm on biopsy data

## About me

I am a combat sport amateur, willing to fight to reach my objectives; an eSport enthusiast able to lead my team to victory and equipped with a fast reaction time to any change; a tech blogger with a passion for personal finance able to plan for the long run; a singer, vocal coach and musician, naturally inclined to find creative solutions to complex problems.