Matteo Bianchi

Engineer · Speaker · Open Source Community leader · Amsterdam based

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Skills

Cloud AWS, Azure, GCP, Docker, Kubernetes, Helm, ArgoCD, Grafana, Prometheus, Kafka, Fluentd, Falco, Kong, Cilium, Istio...

DevOps / SRE Terraform (OpenTofu), Ansible, Puppet, Jenkins, GitHub, GitLab, Dynatrace, Datadog, Sumo Logic, PagerDuty...

Coding Java (Spring, Quarkus), Python, Typescript (React, Nextjs, Nodejs), Golang, Bash, PHP

Experience

Solutions Engineer, Corporate (EMEA)   *Netherlands (remote)*
GitHub   *2024 - now*

- Moving the pre-sales and post-sales motion for SMB customers up to 500 developers - 121% quota reached in the first 8 months.;
- Close collaboration with Sales, Field Marketing, Product and OSPO - delivered talks at international industry and OSS conferences.;
- Supporting GitHub customers, translating business requirements into successful PoCs - optimizing internal processes and creating automation;

CEO & Founder   *Europe, EU (remote)*
SyncTune   *2021 - now*

- Consulting and advising a range of companies from startups (Pre-seed, seed, Series A) to public companies;
- Cut 30-40% of cloud costs optimizing storage, compute configuration and egress traffic, contextually improved app performance by 15-20%;
- Lowered bugs and incident impact of about 30% via new CI/CD pipelines, observability, alerting and supply chain security practices;
- Delivered DevOps and Kubernetes courses to more than 300 alumni with a surveyed CSAT of 95%;
- Offering fractional DevRel and OSPO services for startups (including YC funded ones);

CTO & co-founder   *Netherlands (hybrid)*
KubeLab   *2022 - 2023*

- Laying down the foundation of the internal Kubernetes Platform, from idea to MVP, driving both tech and business strategy;
- Engineering management of 7 remote engineers, external relations with potential investors and stakeholders, 200k € pre-seed raised;

Staff DevOps Engineer | Site Reliability Engineer | Platform Engineer   *Italy (hybrid)*
InfoCert (Tinexta Group)   *2018 - 2021*

- Lead of a 5-people DevOps Engineering team, managing cloud infra for a product with 8+ million daily users in EU, NA and LATAM;
- Saved an estimated of 10M+ € in costs avoiding SLA breaches when operating as SRE;

Senior Software Engineer   *Italy (on site)*
Various IT Companies   *2015 - 2018*

- Worked for a number of IT companies, in different verticals, mostly as fullstack PHP (Laravel), Java (EJB+JSP) and Linux sysadmin;

Projects

Kubernetes Open Source - Release Engineering, Former Release Team Member
kubernetes/kubernetes

- Branch manager for v1.34 and Comms Release Lead in v1.32
- Release member since Kubernetes v1.31, until v1.34 - currently in Release Engineering, SIG Testing and SIG k8s Infra

International Speaker - Event Organizer - Lecturer
Community Work and Public Speaking

- Speaker, program committee and organizer of events in the OSS and Cloud Native space - Guest Lecturer at the University of Turin.

Platform Engineer for ChangeGamers - Computational Pathology Research
Nederlandse Kanker Instituut - Antoni van Leeuwenhoek (NKI-AVL)

- Supporting computational pathology and ML/AI workloads to train image pattern recognition models on biopsy data on Azure

About me

I am a martial artist, willing to go far to reach objectives; former eSport player leading my team to victory thanks to a fast reaction time to any change; content creator with a passion for personal finance able to plan for the long run; a musician, naturally inclined to find creative solutions to complex problems.