

Matthew B. Bowler

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SUMMARY

I am an organized and dedicated finance and sales professional with a successful track record of implementing and completing projects. Currently, I am in the process of becoming a “full stack developer” in order to merge my current finance skills and experience with new and emerging technologies.

PROFESSIONAL EXPERIENCE

Owner, North Florida Healthy Vending

2018 to Present

- Owner of several healthy vending machines located in various private and charter schools in Jacksonville, Florida..

Loan Officer, BBVA Compass Bank

2018 to 2019

- Loan Officer to four BBVA locations in Jacksonville, Florida

Senior Loan Officer, Carrington Mortgage Jacksonville, Florida

2015 to 2018

- Closed over 23 million in FHA and VA mortgages in 2016 becoming one of the companies leading producers
- Obtained the promotion of “Senior Loan Officer” during the first month of eligibility by closing an average of over 14 loans per month since date of hire
- Obtained and currently hold thirty-two originators licenses

Account Manager, XPO Logistics Jacksonville, Florida

2013 to 2015

- Specialized in the management of the transportation needs of large retail clients
- Solicited new business obtained from paid sales leads, research, social media, and referrals

Loan Originator, PHH Mortgage Jacksonville, FL

2011 to 2013

- Originated Mortgage Loans under Private Label Solutions for a variety of companies including: Charles Schwab, Merrill Lynch, E*Trade, TIAA-Cref, Ameriprise, and Keybank
- Participated in federal refinance program called HARP which includes but is not limited to effectively matching a variety of clients needs to the most beneficial product while adhering to continually changing regulations
- Obtained and held twenty-two originators licenses

Executive Director, Riverside Avondale Development Organization
2006 to 2011
Jacksonville, FL

- Supervised all business activities, including staff, finances, production, marketing and sales
- Provided oversight of internal and external audits and applicable governmental filings
- Secured a minimum of \$125,000 per year in grants and donations annually
- Increased housing production by 300%, expanded service boundaries, and conducted all predevelopment activities for two future signature projects
- Served as a leader in the implementation of processes under the federal Neighborhood Stabilization Program
- Initiated a new internal marketing strategy to include a comprehensive website, annual fundraiser, electronic and direct mail newsletter, an annual report, and an upgrade of all existing marketing materials
- Implemented a green initiative for all new projects in order to adhere to Florida Green Building Standards
- Strengthened a volunteer board of directors by recruiting and training new leaders from the local community

Vice President, Operation New Hope
Jacksonville, FL

2000-2006

- Conducted research and repair of property titles including removal and payment of liens and assessed taxes
- Purchased more than sixty properties in the downtown Jacksonville area through grants and lines of credit
- Determined project feasibility by input and analysis of budgets, subcontractor bids, and subsidy availability
- Analyzed budgets to determine accurate revenue and expenditures and projected cash flow
- Assisted in raising funds for the organization through grant writing and tax credit submissions
- Sold and marketed all existing housing inventory
- Collaborated with a board of directors on a continual basis

EDUCATION

University of Central Florida
(Online)

- 24 Week Coding BootCamp- Currently enrolled

University of North Florida
Jacksonville, FL

- Bachelor's Degree of Business Administration- Business Management