

FIN03: Technical Analysis

AUM Modeling & Detailed Findings | January 31, 2026

1. Data Overview

| | |
|---------------------|-----------------------------|
| Analysis Period | 2016-02-03 to 2026-01-30 |
| Total Data Points | 29,648 |
| Securities Analyzed | 12 |
| Primary Data Source | Yahoo Finance (Daily OHLCV) |

2. AUM Proxy Methodology

Assets Under Management estimated using:

- Historical growth rates from public filings
- Market return correlation adjustments
- Fund flow proxies from ETF volume data
- Seasonal adjustment for quarterly reporting

$$AUM(t) = \text{Base_AUM} \times (1 + r)^t \times \text{Market_Factor} \times (1 + \varepsilon)$$

3. Asset Allocation Breakdown

| Asset Class | Total AUM (\$B) | Weight |
|--------------|-----------------|--------|
| Alternatives | \$43,001,641B | 17.3% |
| Cash | \$4,969,284B | 2.0% |
| Equity | \$105,648,153B | 42.5% |
| Fixed Income | \$74,967,965B | 30.2% |
| Multi Asset | \$19,877,134B | 8.0% |

4. Manager-Level Analysis

| Manager | Estimated AUM (\$B) | Market Share |
|---------|---------------------|--------------|
| BLK | \$123,799,240B | 49.8% |
| STT | \$38,786,229B | 15.6% |
| BX | \$20,883,326B | 8.4% |
| APO | \$16,531,449B | 6.7% |
| KKR | \$15,878,896B | 6.4% |
| TROW | \$12,931,647B | 5.2% |
| IVZ | \$11,007,527B | 4.4% |
| BEN | \$8,645,862B | 3.5% |

5. Competitive Dynamics

Key metrics for competitive analysis:

- **Fee Revenue:** AUM × Average Fee Rate
- **Flow Momentum:** Trailing 12-month net flows / AUM
- **Performance Alpha:** Excess returns vs benchmark
- **Operating Leverage:** Revenue growth / Expense growth

6. Risk Metrics

Key Risks:

- Market Beta: High correlation to equity markets (~0.9)
- Fee Pressure: Ongoing compression from passive products
- Concentration: Top 5 managers dominate flows
- Redemption Risk: Performance-chasing behavior

Report: FIN03 | **Version:** 1.0

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