

# Story Title: Create KPIs related to sales to monitor performance:

## User Story 1.1

As a Superstore Manager

I want to view "Total Sales", "Total Profit" and "Total Units Sold" of the latest year and trend till current year

So that I can monitor KPIs of ABC Company

#### **Additional Information**

Use separate line charts for each KPI to display trends over the years. Below the chart display total slaes of current year

# Other Relevant Details

Priority 1

Estimates 20 minutes

#### **Acceptance Criteria**

**Positive Case** 

Given Values of the fields Sales, Profit and Quantity are populated, correct sum of respective values should be displayed in the KPIs

**Negative Case** 

If the values of any of the fields Sales, Profit or quantity are not populated, replace the empty values by zero to show correct results

#### **Related Documents**

Sample Display.png

Data Set

Sample - EU Superstore.xlsx

-----End of User Story 1.1-----

# **Story Title: Create Trends of Orders and Return Orders**

# User Story 1.2

As a Superstore Manager

I want to view trends of "Orders and Returns" over

So that I can understand pattern of return orders

#### **Additional Information**

Use a single line graph visualization two y axis to display trends. The line graph should contain values for one year

#### **Other Relevant Details**

Priority 4

Estimates 20 minutes

## **Acceptance Criteria**

**Positive Case** 

Given values of the fields Orders and Return Orders are populated, correct trends of respective values should be displayed as the KPIs

## **Negative Case**

If the values of any of the fields Orders and Return Orders are not populated, replace the empty values by zero to show correct results

## **Related Documents**

Sample Display.png

Data Set

Sample - EU Superstore.xlsx

-----End of User Story 1.2-----

# Story Title: Prepare Pie chart for Segments and Ship Mode

# **User Story 1.3**

As a Superstore Manager

I want to view share of Total profit across Segments,

Ship Mode

So that I can analyse profitability

#### **Additional Information**

Use a separate pie chart visualization for each metric

- "Profit by Segments", "Profit by Ship Mode"

#### **Other Relevant Details**

Priority 3

Estimates 20 minutes

## **Acceptance Criteria**

**Positive Case** 

Given values of the fields Segments, Ship Mode and Profit are populated, correct trends of respective values should be displayed as the KPIs

## **Negative Case**

If the values of any of the fields Segments, Ship Mode and Profit are not populated, replace the empty values by zero to show correct results

# **Related Documents**

Sample Display.png

Data Set

Sample - EU Superstore.xlsx

-----End of User Story 1.3 -----

# **Story Title: Create a Tree Map for Sub Category of Products**

# **User Story 1.4**

As a Superstore Manager

I want to view all sub categories of the products depicting their respective Total Sales So that I can understand products with highest to lowest Sales

#### **Additional Information**

Draw Tree Map for "Sales by Sub Categories" with values of Sum(sales). The sum should be grouped by their respective subcategories for the Tree map.

#### **Other Relevant Details**

Priority 2

Estimates 20 minutes

# **Acceptance Criteria**

**Positive Case** 

Given values of the fields Sales and Sub categories are populated, correct Tree Map of respective values should be displayed as the KPIs

## **Negative Case**

If the values of any of the fields Sales or Sub categories are not populated, replace the empty values by zero to show correct results

## **Related Documents**

Sample Display.png
Data Set

Sample - EU Superstore.xlsx

-----End of User Story 1.4-----

# Story Title: Apply filter on entire Dashboard

## **User Story 1.5**

As a Superstore Manager

I want to filter all the metrics on the dashboard So that I can get the results for selected region or country

#### **Additional Information**

In the left pane of the dashboard add selection criteria for Region and Country

Default values for filter - None

#### **Other Relevant Details**

Priority 2

Estimates 20 minutes

## **Acceptance Criteria**

**Positive Case** 

- When dashboard gets loaded first time, filters should not be applied.
- After successful loading of the dashboard, if user applies filter, appropriate results for the selected filter should be applied

#### **Negative Case**

If the values of any of the fields - region or Country are not populated, replace the empty values by "Unknown" to show the filters and results

#### **Related Documents**

Sample Display.png
Data Set

Sample - EU Superstore.xlsx

#### Note

- 1. Add the Copyright statement at the bottom of the dashboard. Refer Sample Display.PNG
- 2. Insert date in the top left corner. Date format is DD-MMM-YYYY. Refer Sample Display.PNG

-----End of User Story 1.5-----

# TABLEAU DASHBOARD

