$mbruner3_2$

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Libraries needed for this assignment.

```
library(ggplot2)
library(caret)

## Loading required package: lattice

library(ISLR)
library(readr)
```

Imported dataset.

```
unibank.df <- read_csv("UniversalBank.csv")
```

```
## Parsed with column specification:
## cols(
    ID = col_double(),
##
## Age = col_double(),
##
    Experience = col_double(),
     Income = col_double(),
     'ZIP Code' = col_double(),
##
    Family = col_double(),
##
##
    CCAvg = col_double(),
    Education = col_double(),
##
##
     Mortgage = col_double(),
     'Personal Loan' = col_double(),
##
     'Securities Account' = col_double(),
##
##
     'CD Account' = col_double(),
##
     Online = col_double(),
     CreditCard = col_double()
##
## )
```

Cleaning dataset.

Removed Zip Code and ID columns. Also, made dummy categories for Education and removed the Education column. Lastly, converted dataset into a data frame.

```
unibank.df <- unibank.df[, -1]
unibank.df <- unibank.df[, -4]
unibank.df$Education_1 <- ifelse(unibank.df$Education == '1', 1, 0)
unibank.df$Education_2 <- ifelse(unibank.df$Education == '2', 1, 0)
unibank.df$Education_3 <- ifelse(unibank.df$Education == '3', 1, 0)
unibank.df <- unibank.df[, -6]
unibank.df <- data.frame(unibank.df)
head(unibank.df)</pre>
```

```
Age Experience Income Family CCAvg Mortgage Personal.Loan Securities.Account
## 1 25
                  1
                        49
                                4
                                     1.6
## 2 45
                                     1.5
                                                              0
                 19
                        34
                                 3
                                                                                  1
## 3 39
                 15
                                     1.0
                                                0
                                                              0
                                                                                  0
                        11
                                1
                                     2.7
                                                0
                                                              0
## 4
     35
                  9
                       100
                                1
                                                                                  0
## 5
     35
                  8
                        45
                                     1.0
                                                0
                                                              0
                                                                                  0
## 6 37
                 13
                        29
                                4
                                     0.4
                                              155
                                                                                  0
     CD.Account Online CreditCard Education_1 Education_2 Education_3
## 1
                     0
                                0
                                             1
                     0
                                0
                                                         0
                                                                      0
## 2
              0
                                             1
## 3
                                0
                                             1
                                                                      0
## 4
              0
                     0
                                0
                                             0
                                                         1
                                                                      0
## 5
              0
                                1
## 6
```

Partitions

Created partitions for the dataset into Train & Validation set.

```
set.seed(123)
Train_index <- createDataPartition(unibank.df$Personal.Loan, p = .6, list = FALSE)
Train_data = unibank.df[Train_index, ]
Valid_data = unibank.df[-Train_index, ]</pre>
```

Customer Data Frame.

Created a data frame for the customer.

```
customer.df <- data.frame("Age" = as.integer(40), "Experience" = as.integer(10), Income = as.integer(84
```

Copy original data

```
Train_norm <- Train_data
Valid_norm <- Valid_data
```

Normalization

Used the training data except for the personal loan column to normalize the rest of the train, test, and validation set.

```
normalized_values <- preProcess(Train_data[, -7], method = "center", "scale")
Train_norm[, -7] <- predict(normalized_values, Train_data[, -7])
Valid_norm[, -7] <- predict(normalized_values, Valid_data[, -7])</pre>
```

kNN Modeling

```
library(FNN)
nn <- knn(train = Train_norm[, -7], test = Valid_norm[, -7], cl = Train_norm[, 7], k = 1, prob = TRUE)
valid_levels <- factor(Valid_norm[, 7], levels = c("0", "1"))

#Created Accuracy Data Frame to hold "K" Values.
accuracyTest.df <- data.frame(k = seq(1, 14, 1), accuracy = rep(0, 14))</pre>
```

Hypertuning using Validation

Used an accuracy test for $k\{i\} = 1:14$ and a confusion matrix.

```
## Confusion Matrix and Statistics
##
##
             Reference
                 0
## Prediction
                      1
            0 1774 165
                24
##
            1
                     37
##
##
                  Accuracy: 0.9055
##
                    95% CI: (0.8918, 0.918)
##
       No Information Rate: 0.899
       P-Value [Acc > NIR] : 0.1771
##
```

```
##
##
                     Kappa: 0.246
##
   Mcnemar's Test P-Value : <2e-16
##
##
               Sensitivity: 0.9867
##
##
               Specificity: 0.1832
            Pos Pred Value: 0.9149
##
##
            Neg Pred Value: 0.6066
                Prevalence : 0.8990
##
##
            Detection Rate: 0.8870
##
      Detection Prevalence: 0.9695
##
         Balanced Accuracy: 0.5849
##
##
          'Positive' Class : 0
##
```

accuracyTest.df

```
##
       k accuracy
## 1
       1
           0.9040
## 2
           0.9045
## 3
       3
           0.9035
## 4
       4
           0.9025
## 5
           0.9075
       5
## 6
       6
           0.9015
## 7
       7
           0.9005
## 8
           0.9030
## 9
       9
           0.9020
## 10 10
           0.8990
## 11 11
           0.9020
## 12 12
           0.9040
## 13 13
           0.9030
## 14 14
           0.9055
```

k = 5 is the value that provide the best performance.

Prediction

Normalized all of Universal Bank Dataset.

```
normalized_values <- preProcess(unibank.df[, -7], method = c("center", "scale"))
unibank.df[, -7] <- predict(normalized_values, unibank.df[, -7])

#Prediction of Customer

knn.pred.new <- knn(unibank.df[, -7], customer.df, cl = unibank.df[, 7], k = 5, prob = TRUE)
knn.attr <- attributes(knn.pred.new)
knn.attr[1]</pre>
```

```
## $levels
## [1] "1"
```

knn.attr[3]

\$prob ## [1] 0.8

If I am interpreting these results correctly then I would have to say that the customer would accept the personal loan.