

PAUL K. SUGRUE

(O) 305-284-2426/ (H) 305-667-4671
409 Kosar/Epstein Building

4614 University Drive
Coral Gables, FL 33146

HIGHER EDUCATION

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| 1977 <i>Ph.D.</i> | Business Administration, University of Massachusetts
Major area: Operations Research
Minor area: Mathematical Statistics |
| 1973 <i>M.B.A.</i> | Management Science, University of Rhode Island |
| 1967 <i>B.S.</i> | Engineering, United States Naval Academy |

EXPERIENCE

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| 1992 - 2007 | Dean, School of Business Administration, University of Miami |
| 1988 – 1992 | Senior Vice Provost, University of Miami |
| 1991 - 1992 | Dean, Graduate School, University of Miami |
| 1984 - 1988 | Associate Dean, School of Business Administration, University of Miami |
| 1988 - Present | Professor, School of Business Administration, University of Miami, Department of Management Science |
| 1983 - 1988 | Associate Professor, School of Business Administration, University of Miami, Department of Management Science |
| 1977 – 1983 | Assistant Professor, School of Business Administration, University of Miami, Department of Management Science |
| 1967 - 1971 | United States Naval Officer |

PUBLICATIONS

Books and Monographs Published:

Grauer, Robert and Paul Sugrue, **Microcomputer Applications in Business** (Four Editions), McGraw-Hill Publishing Company, October 1986 - 1995.

Juried Journal Articles:

Sugrue, P., **“A model for predicting enrolment yields,”** *The International Journal of Operational Research*, Vol. 19, No. 1, 2014.

Sugrue, P., **“An Optimization Model for the Allocation of University Based Merit Aid,”** *The Journal of Student Financial Aid*, Vol. 40, No. 2 2010, pp. 21-30.

P. Sugrue and A. Mehrotra, **“An optimization model to determine batting order in baseball”** *International Journal of Operational Research*, (Vol. 2, No. 1 2007, pp. 39-46).

P. Sugrue, A. Mehrotra, and P. Orehovec, **“Financial Aid Planning: An Optimization Approach,”** *International Journal of Operational Research* (Vol. 1, No.3, 2006, pp. 267-282).

Bradford, John and Paul Sugrue, **“Estimating the Demand Patterns for C Category Items,”** *Journal of the Operational Research Society* (Vol. 48, 1997, pp. 530-532).

Bradford, John and Paul Sugrue, **“Inventory Rotation Policies for Slow Moving Items Having Uncertain Heterogeneous Sales Patterns,”** *Naval Research Logistics*, (Vol. 38, No.1, 1991, pp. 1-19).

Bradford, J. and Sugrue, P., **“A Bayesian Approach to the Two-period Style Goods Inventory Problem with Single Replenishment and Heterogeneous Poisson Demands,”** *Journal of the Operational Research Society*, (Vol. 41, No. 3, 1990, pp. 211-218).

Sugrue, P. and Hertz, D., **“American Management Reinvigorated by OR/MS Information-Based Modeling,”** *OMEGA*, May 1988.

Sugrue, Paul and Ledford, M., **“The Use of EDP in the Planning and Control Process,”** *Transport Policy and Decision Making*, Spring, 1985.

Sugrue, Paul and Baker, E., **“Experience with Microcomputer Models Developed for a Caribbean Tanker Company,”** *Logistics and Transportation Review*, December 1984.

Ledford, M., and Sugrue, P., **“Ratio Analysis: Application to U.S. Motor Common Carriers,”** *Business Economics*, (Vol. 18, No. 4, September 1983, pp. 46-54).

Neider, L. and Sugrue, P., **“Addressing Procedures as a Mail Survey Response Inducement Technique,”** *Journal of the Academy of Marketing Science*, (Vol. 11, No. 4, Fall 1983, pp. 455-460).

Sugrue, P., **“An Optimum Bid Approximation Model: Closure,”** *Journal of the Construction Division of the American Society of Civil Engineers* (Rejoinder to comments on prior paper, Sugrue 12/80) (Vol. 108, No. C04, December 1982, pp. 654-655).

Sugrue, P., Ledford, M., and Glaskowsky, N., **“Operating Economies of Scale in the U.S. Long Haul Common Carrier Motor Freight Industry,”** *Transportation Journal* (Vol. 22, No. 1, Fall 1982, pp. 27-41).

Sugrue, P., **“Optimum Bid Estimation on Fixed Cost Contracts,”** *The Journal of the Operational Research Society* (Vol. 33, No. 10, October 1982).

Sugrue, P., Ledford M., and Glaskowsky, N., **“Computer Applications in the U.S. Trucking Industry,”** *The Logistics and Transportation Review* (Vol. 18, No. 2, June 1982, pp. 169-187).

Sugrue, P., **“An Optimum Bid Approximation Model,”** *Journal of the Construction Division of the American Society of Civil Engineers* (Vol. 106, No. C04, December 1980, pp. 499-505).

Works Submitted for Publication:

Sugrue, P., **“A Comprehensive Merit Aid Allocation Model”**, submitted to the *International Journal of Operational Research* June 2016.

TEACHING

Teaching Awards Received:

Outstanding Teacher Award, Academic Year 1980-1981, University of Miami School of Business Administration.

Award for Excellence in Teaching, Executive MBA Program, 1982.

Outstanding Teacher Award, Academic Year 1984-1985, University of Miami School of Business Administration.

SERVICE

- Two AACSB accreditation committees (Washington University , Northeastern)
- Board of Investments Advisors for MBF Healthcare Partners
- Board of Directors for Informed Families
- Chaired United Way campaign for the University of Miami (1991)
- Miami Herald Selection Committee for Top Business
- Board of Directors – Applica Incorporated (serve on the Audit Committee) 2000-2006.