

#### **Business Case**

Popular book reviews are engaging

goodreads



#### **Business Case**

 Engagement on Goodreads.com impacts book sales on Amazon





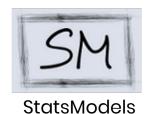
#### **Tools**

Scraping

Modelling

Visualizing







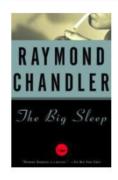






#### **Data Source**

#### Michael Burnam-Fink's Reviews > The Big Sleep



The Big Sleep (Philip Marlowe, #1)

by Raymond Chandler



May 05, 2012 · edit

2 highlights (Private)

What can you say about "The Big Sleep" that hasn't already been said? This is a classic of hard boiled noir. The language is as glamorous as the dames, as punchy as private-eye Marlowe, and as dark as the souls of the criminals, dissolute rich, and corrupt cops who inhabit the world. If you haven't read it, you're missing out.

1 like

#### **READING PROGRESS**

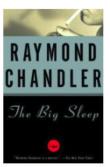
- Started Reading Add a date
- May 5, 2012 Shelved
- May 5, 2012 Shelved as: mystery
- May 5, 2012 Shelved as: fiction
- May 5, 2012 Shelved as: 2012
- May 5, 2012 Finished Reading



#### **Data Source**

#### Michael Burnam-Fink's Reviews > The Big Sleep

- Word Count
- Image Count
- Book info
- Rating
- **User Friends**
- Average Rating
- Total Times Reviewed



The Big Sleep (Philip Marlowe, #1) by Raymond Chandler



Michael Burnam-Fink's review

bookshelves: mystery, fiction, 2012

7 highlights (Private)

What can you say about "The Big Sleep" that hasn't already been said? This is a classic of hard boiled noir. The language is as glamorous as the dames, as punchy as private-eye Marlowe, and as dark as the souls of the criminals, dissolute rich, and corrupt cops who inhabit the world. If you haven't read it, you're missing out.

Target

1 like

May 05, 2012 + edit

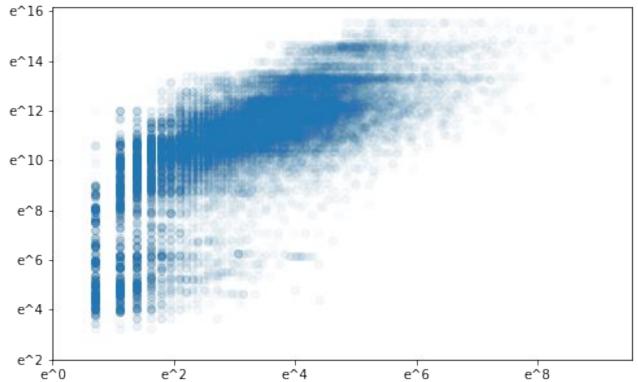
#### **READING PROGRESS**

- Started Reading Add a date
- May 5, 2012 Shelved
- May 5, 2012 Shelved as: mystery
- May 5, 2012 Shelved as: fiction
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## Relationship between 'Review Likes' and 'Times Book Rated'

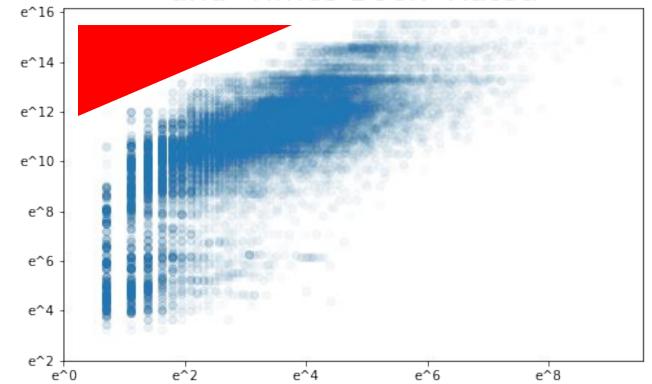




#### **EDA**

# THERE SHOULD BE DATA HERE

## Relationship between 'Review Likes' and 'Times Book Rated'



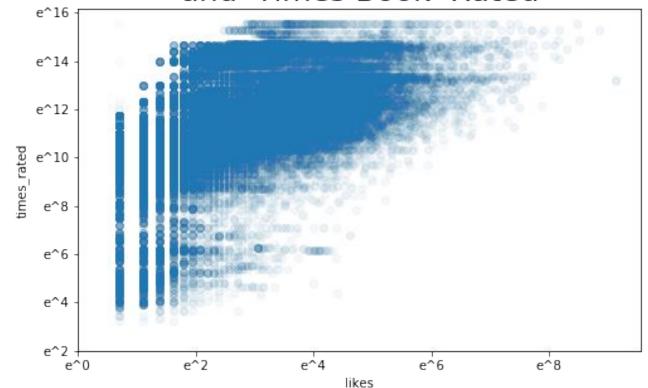






## EDA

75,000 records 200 MB of data Relationship between 'Review Likes' and 'Times Book Rated'

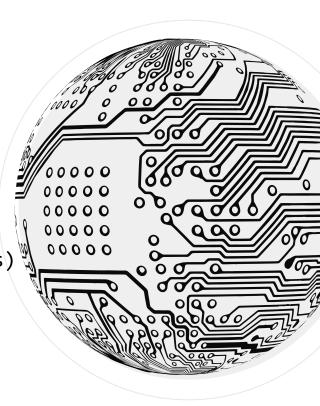




METIS

## Code: Multiprocessing

```
import multiprocessing
def reviewscraper(url)
review urls = [url 1, url 2... url 300]
pool = multiprocessing.Pool()
reviews = pool.map(review_scraper, review_urls)
df = pd.DataFrame.from records(reviews)
outfile = open('title book.pkl','wb')
pickle.dump(df,outfile)
```





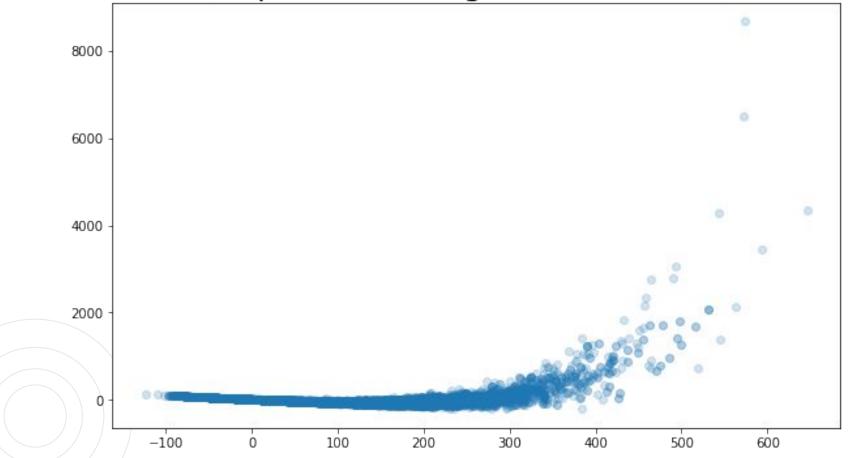
## First Linear Regression

Dep. Variable:	у	R-squared:	0.256
Model:	OLS	Adj. R-squared:	0.255
Method:	Least Squares	F-statistic:	1226.
Date:	Thu, 11 Oct 2018	Prob (F-statistic):	0.00
Time:	14:28:31	Log-Likelihood:	-3.1845e+05
No. Observations:	53576	AIC:	6.369e+05
Df Residuals:	53560	BIC:	6.371e+05
Df Model:	15		
Covariance Type:	nonrobust		

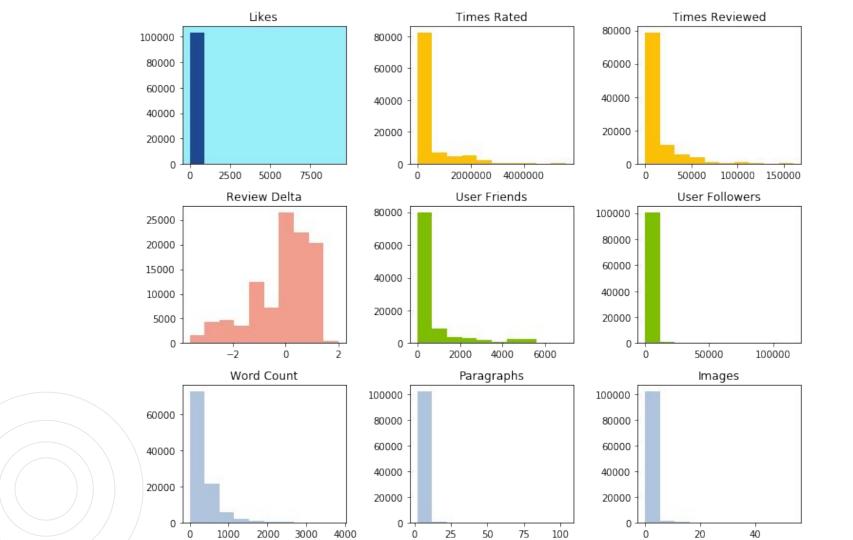
R<sup>2</sup>: 0.256 MSE: 5,883



#### Simple Linear Regression Residuals

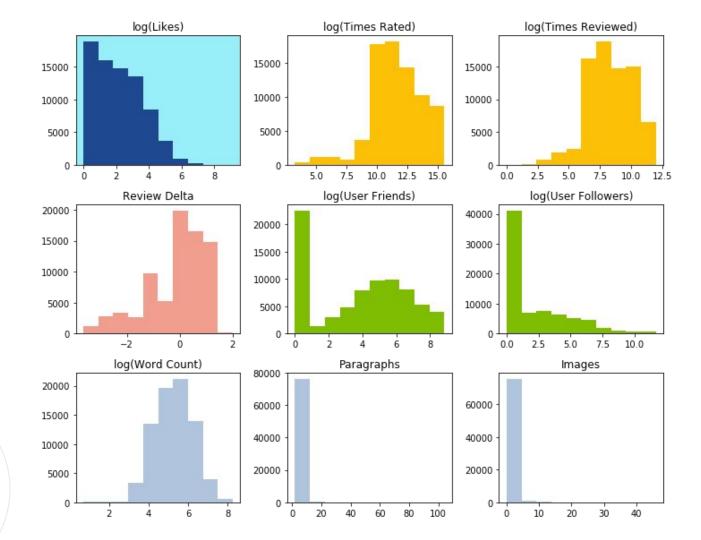




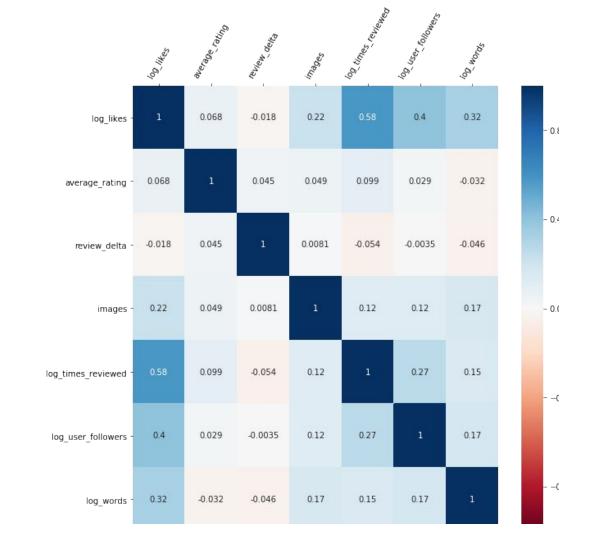




Social networks grow by preferential attachment and demonstrate exponential distributions











Dep. Variable:	log_likes		R-squared:		0.	461	
Model:	OLS		Adj. R-squared:		0.	0.461	
Method:	Least Squares		F-statistic:		7	7642.	
Date:	Thu, 11 Oct 2018		Prob (F-statistic):			0.00	
Time:	14:29:55		Log-Likelihood:		-80	-80973.	
No. Observations:	53576		AIC:		1.620e	1.620e+05	
Df Residuals:	53569		BIC:		1.620e	1.620e+05	
Df Model:		6					
Covariance Type:	nor	robust					
	coef	std err	t	P> t	[0.025	0.975	
const	-3.6139	0.094	-38.551	0.000	-3.798	-3.43	
average_rating	0.1185	0.022	5.427	0.000	0.076	0.16	
review_delta	0.0416	0.004	9.747	0.000	0.033	0.05	
images	0.1254	0.004	29.784	0.000	0.117	0.13	
log_words	0.3031	0.005	59.478	0.000	0.293	0.31	
log_times_reviewed	0.4092	0.003	145.136	0.000	0.404	0.41	
log_user_followers	0.1319	0.002	70.752	0.000	0.128	0.13	
Omnibus: 33	352.761	.761 Durbin-Watson		2.00	5		
Prob(Omnibus):	0.000	Jarque-Bera (JB):		4020.05	0		
Skew:	0.649	Prob(JB):		0.0	0		
Kurtosis:	3.340	Cond. No.		224	4.		





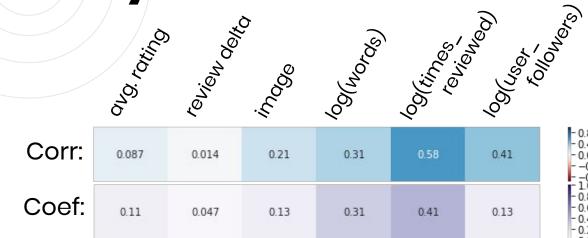


#### **Model Improvement**

- KFolds
  - Robust across test/train splits
- Lasso & Ridge
  - Decrease in performance
- Polynomial Features
  - Unstable improvements
- Polynomial + ElasticNetCV
  - Instability + Worse Performance



**Analysis: What Increase Likes?** 



- Read popular books
- Write longer reviews
- Use more images
- Get more friends



- 0.8 - 0.4 - 0.0 - -0.4 - 1.0 - 0.8 - 0.6 - 0.4 - 0.2 - 0.0



#### **Next Steps**

Natural language processing



