# **Hotel Booking Demand**

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CS 5525 Data Analytics

Department of Computer Science Virginia Tech United States December 10th, 2022

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#### Abstract

There are three major parts when it comes to traveling. What to do, where to sleep, and what to eat. With the ever-growing demand for travel, booking accommodations is a key part of making travel plans. This paper attempts to answer questions with a data analytical approach to make observations and predictions for how and where potential hotel business owners should focus to prevent cancellations from customers in order to maximize their profits.

## 1 Introduction

### 1.1 Opening

When traveling, there are three essential things one must consider. The three are what they will be doing, what they will be eating, and finally, where they will be staying. This paper will be focusing on the last aspect, where they will be staying. It is also known as choosing one's accommodation. Among the different types of accommodations available to travelers such as hotel, motel, Airbnb, hostels, etc., hotels are still one of the most commonly booked type of accommodation. Through the analysis of this hotel booking demand dataset, we will observe and make predictions through multiple analysis and classifiers to determine the characteristics of hotel guests and provide outcomes on how potential hotel business owners can benefit through this analysis. Here are some of the potential questions we will be answering through this paper:

- What kind of hotel do guests prefer?
- Which month had the most guest arriving?
- When is the optimal time to book rooms?
- Is not providing certain meals a deal breaker for guests?
- Are guests who have made individual bookings more likely to cancel?
- What are the most influential cancellation indicators?

Through the analysis and observation of answering questions as mentioned above, we will ultimately attempt in predicting if a guest will cancel their booking based on their preferences and choices they have made on their booking.

#### 1.2 Video Presentation

A video presentation of the final term project can be found at Hotel Booking Demand Presentation by Minho Cho via YouTube. The results presented in the presentation are subject to change as modifications have been made in the process of writing this report.

#### 1.3 Motivation

Before we get into the analysis of the dataset, I wanted to share my motivation in choosing this topic. Ever since I have graduated high school, I have been a big traveler and I always wondered how the travel industry worked behind the scenes. As mentioned above, I believe there are three things people should consider when planning trips and I put my priority on choosing the right accommodation as my plans revolve around my accommodation. As I've been traveling for a little shy of 10 years, I've noticed the importance of this part in the travel industry, the business part of accommodations, and decided to look into this with the excuse of being it my final term project topic.

So without further ado, let's take a look at the dataset before jumping into data preprocessing.

## 2 Dataset Description

The **Hotel Demand Booking** dataset was obtained from the following website, Hotel Booking Demand Kaggle Page.

The dataset provided on Kaggle was taken from the Hotel Booking Demand Datasets article written by Nuno Antonio, Ana Almeida, and Luis Nunes for Data in Brief, Volume 22, February 2019.

The initial dataset was later cleaned by **Thomas Mock** and **Antoine Bichat** on #tidytuesday in 2020.

Through the extraction and cleanup of the dataset, information regarding personal identification has been removed from the dataset.

In the Hotel Demand Booking dataset, there are a total of **32** columns.

15 of them are categorical features while 17 of them are numerical features.

Data within the dataset consists of hotel booking information for city and resort hotels with various features associated to them.

No information regarding personal traits/biases are included in the dataset.

Below is a table that goes through each column of the dataset along with a brief explanation of what the values in the columns represent.

NI 1	D-t- C-l N	Date Calaman Description
Number	Data Column Name hotel	Data Column Description  Describes if the type of the hotel is either a city hotel or resort hotel
2	hotel is_canceled	
3	lead_time	Describes if the booking was not canceled (0) or canceled (1)  Describes the number of days that have passed between the entering date of the booking into the PMS and the arrival date
4	arrival_date_year	Describes the year of arrival date
5	arrival_date_month	Describes the past to arrival date  Describes the month of arrival date
6	arrival_date_week_number	Describes the week number of year for arrival date
7	arrival_date_day_of_month	Describes the day of arrival date
8	stays_in_weekend_nights	Describes the number of weekend nights (Saturday or Sunday) the guest stayed or booked to stay at the hotel
9	stays_in_week_nights	Describes the number of weeknights (Monday to Friday) the guest stayed or booked to stay at the hotel
10	adults	Describes the number of adults
11	children	Describes the number of children
12	babies	Describes the number of babies
13	meal	Describes the type of meal booked.  Categories are presented in standard hospitality meal packages: Undefined/SC – no meal package; BB - Bed & Breakfast; HB - Half board (breakfast and one other meal – typically dinner); FB - Full board (breakfast, lunch, and dinner)
14	country	Describes the country of origin of the guest  Categories are represented in the ISO 3155-3:2013 format
15	market_segment	Categories are presented as the following: TA - Travel Agents TO - Tour Operators
16	distribution_channel	Describes the booking distribution channel  Categories are presented as the following: TA - Travel Agents TO - Tour Operators
17	is_repeated_guest	Describes the value indicating if the booking name was from a newcomer (0) or repeated guest (1)
18	previous_cancellations	Describes the number of previous bookings that was canceled by the customer prior to the current booking
19	previous_bookings_not_canceled	Describes the number of previous bookings not canceled by the customer prior to the current booking
20	reserved_room_type	Describes the code of room type reserved
21	assigned_room_type	Describes the code for the type of room assigned to the booking  Due to hotel operation reasons or customer requests, the assigned room type may differ from the reserved room type
22	booking_changes	Describes the number of changes/amendments made to the booking between the booking being entered on the PMS and until check-in or cancellation
23	deposit_type	Describes the indication of if the customer made a deposit to guarantee the booking.  Categories are presented as the following:  No Deposit – no deposit was made;  Non Refund – a deposit was made in the value of the total stay cost;  Refundable – a deposit was made with a value under the total cost of stay
24	agent	Describes the ID of the travel agency that made the booking
25	company	Describes the ID of the entity that made/paid the booking
26	days_in_waiting_list	Describes the number of days the booking was on the waiting list before confirmation Describes the type of booking  Categories are presented as the following:
27	customer_type	Contract - when the booking has an allotment or other type of contract associated with it; Group - when the booking is associated with a group; Transient - when the booking is not part of a group or contract and is not associated with another transient booking; Transient-party - when the booking is transient but is associated with at least another transient booking
28	adr	Describes the Average Daily Rate (ADR) as defined by dividing the sum of all lodging transactions by the total number of nights staying
29	required_car_parking_spaces	Describes the number of car parking spaces required by the customer
30	total_of_special_requests	Describes the number of special requests made by the customer  Describes the latest reservation status  Cotogonies are proceeded on the followings
91	reservation_status	Categories are presented as the following: Canceled – booking was canceled by the customer;
31	reservation_status_date	Check-Out – customer has checked in but already departed; No-Show – customer did not check-in and did inform the hotel Describes the date at which the last status was set

 ${\bf Table\ 1:\ Dataset\ Feature\ Explanation\ Table}$ 

As the focus of this paper is to predict if a guest(s) will cancel their booking based on their preferences and selections they have made on their booking, the **dependent variable** was chosen to be the **is\_canceled** feature. The **independent variable(s)** were chosen through the process of exploratory data analysis (EDA) and regression analysis which the next parts of the paper will discuss.

## 3 Phase I, Exploratory Data Analysis

This section presents the exploratory data analysis (EDA) of the dataset. Before we dig into any data preprocessing, we will take a look at the correlation matrix of the initial data.

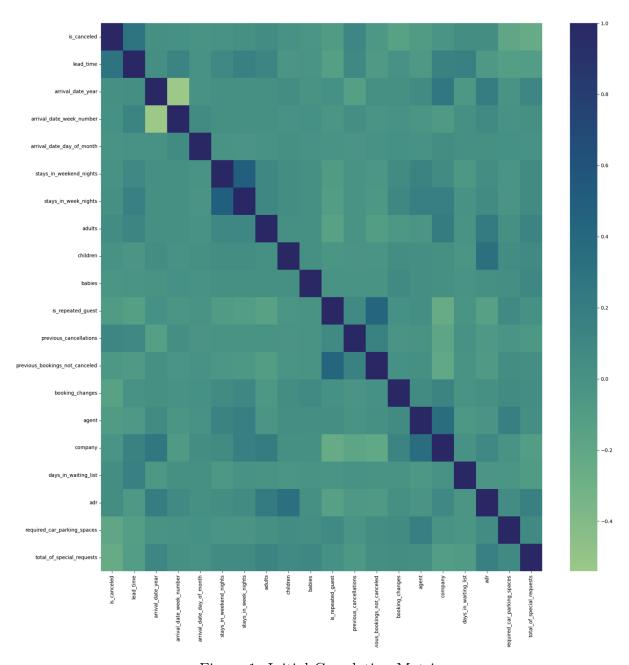


Figure 1: Initial Correlation Matrix

We can observe several things from the heatmap presented above. The number of nights stayed on a weekday and weekend seems to have a high correlation. I assume this correlation is high as when people book hotels, they usually book by the night and do not consider whether it is a weekday or a day on the weekend. There also seems to be a higher correlation between the lead time and cancellation. In addition, there seems to be a high correlation between guests who made repeated bookings and those who have not canceled their previous bookings. This could be interpreted in a way that the guest was satisfied with their previous stay which made the chance of them canceling their booking lower. With this initial observation in mind, we will move on to data preprocessing.

### 3.1 Data Preprocessing

This section presents the data preprocessing steps done to the dataset.

- Data Cleaning
- Data Observations
- Dimensionality Reduction
- Feature Selection
- Variable Transformation

Afterward, the sample covariance matrix and the sample covariance matrix with the preprocessed data were obtained to check whether the preprocessed data is suitable for regression analysis and classification analysis.

#### 3.1.1 Data Cleaning

The first step is to check if there are any missing values in the dataset. By running the appropriate command, we get the following,

```
children 4
country 488
agent 16340
company 112593
```

With this, we will get replace the missing values with appropriate values so that we can fully utilize the dataset. The following was performed to the missing values:

- Missing children values replaced with **0**
- Missing country values replaced with **Unknown**
- Transform agent ids (numerical values) to **agent** (categorical value)

- Replace NaN agent values with **No agent** (categorical value)
- Set company column value to **Corporate** if the values in their market segment and distribution channel column are **Corporate**
- Replace non-null values in company column to Corporate
- Replace remaining and missing values in the company column with Individual

The following were also performed on the dataset:

- Drop duplicate rows
- Correcting the data type of the arrival data year to object
- Binning countries to their respective continents

The reason why binning countries to their respective continents. The data was organizing the country of origin column. As there are a total of 178 different countries. Each country was categorized into one of the following

- Africa
- Asia
- Australia
- Europe
- North America
- South America
- Unknown
- Others

#### 3.1.2 Data Observations

This section makes general observations about the cleaned dataset. It includes graphs of different features in the hotel booking demand dataset versus the cancellation column.



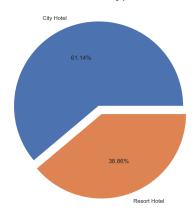




Figure 2: Booking by Hotel Type

We can see that city hotels are booked more than resort hotels. However, the cancellation rate of the city hotels are higher as well. This could lead to multiple interpretations such as the satisfaction rate being higher for resort hotels or the city hotels having features that allow easy cancellation or being offered at cheaper prices so that canceling isn't too much of a deal.

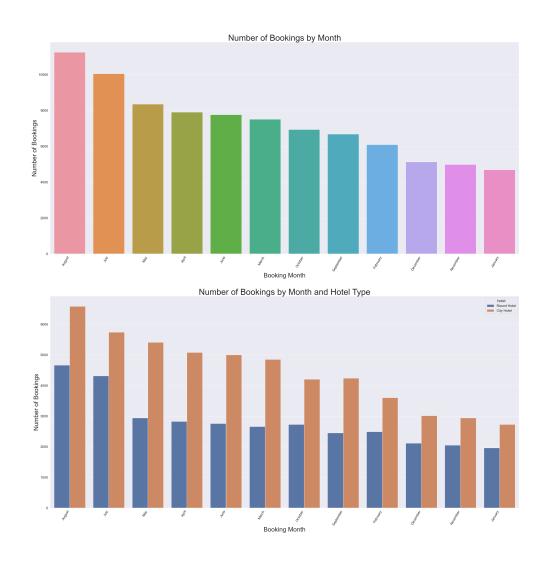


Figure 3: Booking by Month

We can observe that the typical summer months (July, August) along with the later spring months (April, May) tend to have more bookings compared to the other months. For every month, there are more bookings made at city hotels compared to resort hotels.

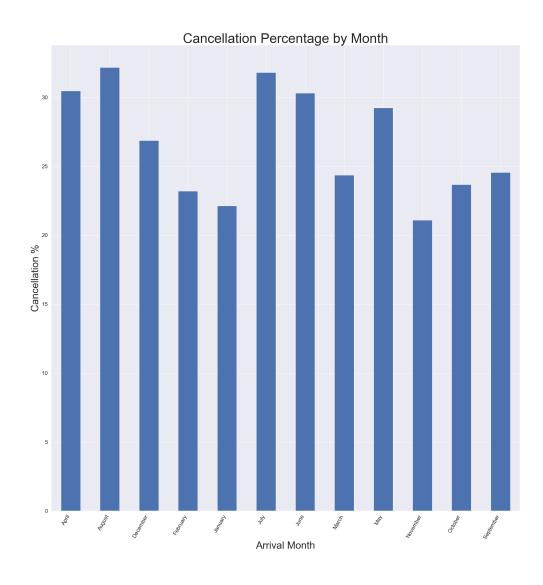


Figure 4: Cancellation by Arrival Month

In correlation with the months that guests booked the most, cancellations during these months were almost the highest. The typical summer months (August, July) and the late spring months (April, and May) show a high cancellation rate of around 30%.

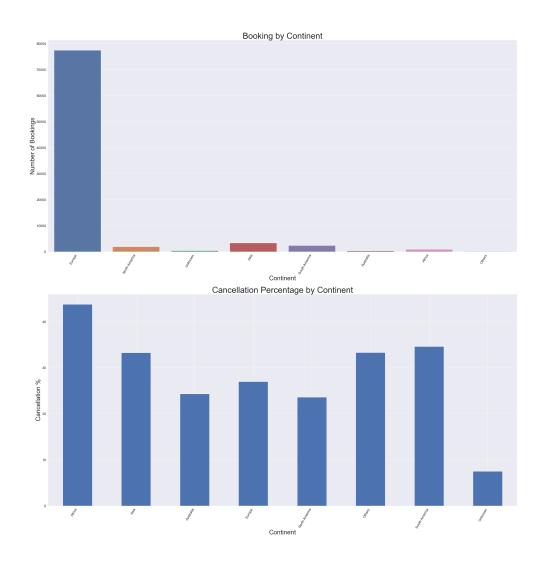


Figure 5: Booking by Continent

Most bookings were made in Europe. However, most cancellations came from Africa. This could be due to a number of reasons. I can think of transportation difficulties or denial of entry to where the hotels are situated which also could relate to the difficulty of obtaining a certain travel permit or visa to where the hotel is located.

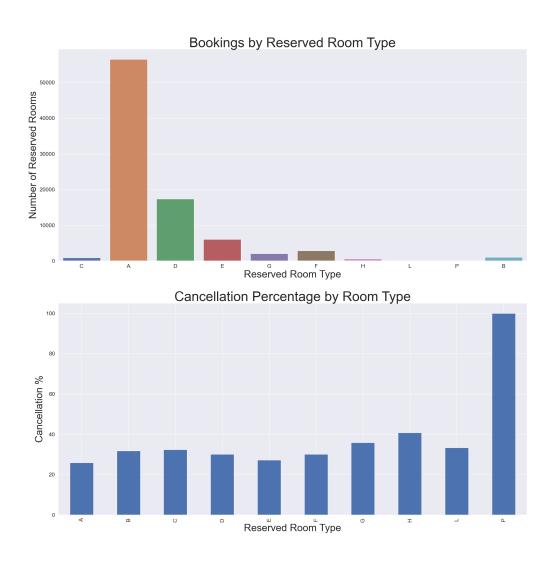


Figure 6: Booking by Room Type

We can observe here that the Room Type A was the most booked. This could be due to numerous reasons. I believe the most acceptable answer would be that Room Type A offered a cost-effective rate that most guests would want. In contrast, Room Type P was the most cancelled at 100%. There probably is some bias or a lack of data that we should consider removing from our dataset to make more accurate predictions.

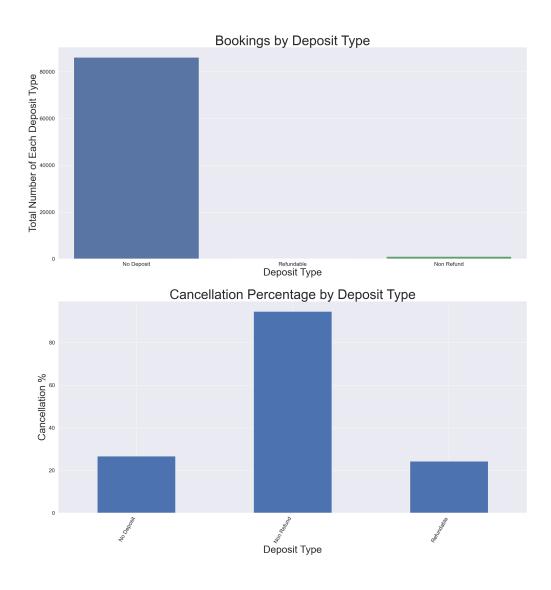


Figure 7: Booking by Deposit Type

Lastly, we can see that most bookings were done with the no deposit option. I think this goes in line with the cost-effective rate as most no deposit bookings are the cheapest. However, the cancellation rate was the highest for rooms that are not refundable which we will look into more detail as this may indicate some kind of unwanted bias in the dataset.

### 3.1.3 Sample Covariance Matrix

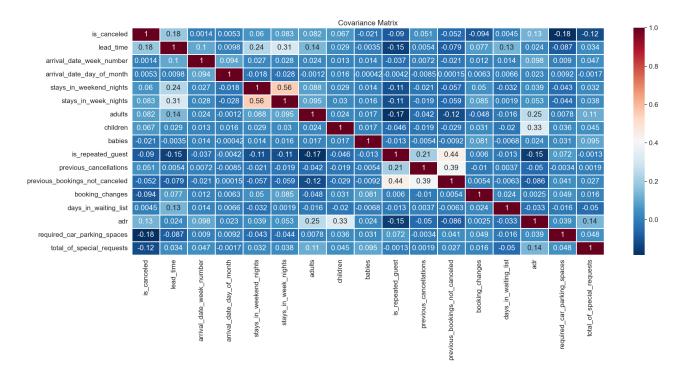


Figure 8: Initial Covariance Matrix

From the covariance matrix, we can see that features such as babies, if a guest is a repeated guest, if the guest did not cancel their previous booking if the guest made any booking changes, and if they required parking space, etc. have little to no covariance to whether or not a guest will cancel their booking.

With the observations made from the plot visualizations and the covariance matrix, we will move on to reducing the number of features to better fit our dataset/model.

#### 3.1.4 Dimensional Reduction

Before I performed dimensionality reduction, I went ahead and printed out the correlation against the is\_canceled column.

arrival_date_week_number	0.001409
days_in_waiting_list	0.004464
arrival_date_day_of_month	0.005301
babies	0.020892
previous_cancellations	0.051471
<pre>previous_bookings_not_canceled</pre>	0.052160
stays_in_weekend_nights	0.060226
children	0.067370
adults	0.081765
stays_in_week_nights	0.082924
is_repeated_guest	0.089655
booking_changes	0.093650
total_of_special_requests	0.120565
adr	0.127970
required_car_parking_spaces	0.184229
lead_time	0.184801
is_canceled	1.000000

The following columns were removed as they were viewed as redundant and had high correlation to each other. They were also seen as irrelevant values individually.

- Children (1)
- Babies (2)
- Adults (3)
- Stays in Week Nights (4)
- Stays in Weekend Nights (5)

Columns (1), (2), and (3) were combined into a new column named **total\_members** Columns (4) and (5), were combined into a new column named **total\_nights** After creating new columns, the following columns were dropped from the dataset:

- Children
- Babies
- Adults
- Stays in Week Nights

- Stays in Weekend Nights
- Days in Waiting List
- Reservation Status
- Reservation Status Date

After dropping these features, we move on to the feature transformation of the now-modified dataset.

#### 3.1.5 Feature Transformation

This section describes which features were transformed to better fit our model. The following features were transformed:

- Hotel
- Meal Type
- Reserved Room Type
- Deposit Type

The hotel feature was transformed to either

- Resort Hotel: 0
- City Hotel: 1

The meal feature was transformed to either

- BB: 0
- FB: 1
- HB: 2
- Undefined: 4

The reserved room type feature was transformed to either

- C: 0
- A: 1
- D: 2
- E: 3

- G: 4
- F: 5
- H: 6
- L: 7
- P: 8
- B: 9

The deposit type feature was transformed to either

- No Deposit: 0
- Refundable: 1
- Non Refund: 2

#### 3.1.6 Feature Selection

As mentioned, this paper focuses on the cancellation of guests based on their preferences and selections they have made on their booking.

Therefore, the **dependent variable** is the is\_cancelled feature while the **independent variable(s)** are the remaining features in the dataset.

## 4 Phase II, Regression Analysis

This section presents the results of running the dataset through different regression analysis. The following analysis was done on the dataset:

• F-Test Analysis

Dep. Variable:

Model:

- Stepwise Regression Analysis
- Collinearity Analysis

## 4.1 OLS Regression Test

Through the OLS Regression Results, the F-Test analysis, stepwise regression analysis, and collinearity analysis was conducted.

Below is the initial OLS Regression Results. We will be performing the analysis mentioned above make our model more fit.

\_\_\_\_\_\_

is\_canceled R-squared (uncentered):

#### OLS Regression Results

OLS Adj. R-squared (uncentered):

0.421

0.420

110401.		020	aj. It bquare	a (amounded)	<b>u</b> ,.	0.120			
Method: Least		Squares F	-statistic:			798.4			
Date: Sun, 11 De		ec 2022 F	rob (F-stati	.stic):		0.00			
Time:	17	7:13:28 I	og-Likelihoo	od:		-34893.			
No. Observations:		69328 A	IC:			6.991e+04			
Df Residuals:		69265 E	BIC:			7.049e+04			
Df Model:		63							
Covariance Type:		nrobust							
	=======	coef		t	P> t	[0.025	0.975]		
hotel		-0.0268	0.004	-7.214	0.000	-0.034	-0.020		
lead_time		0.0008	2.21e-05	37.014	0.000	0.001	0.001		
arrival_date_week_nu	umber	0.0023	0.002	0.968	0.333	-0.002	0.007		
arrival_date_day_of	_month	-4.212e-05	0.000	-0.108	0.914	-0.001	0.001		
meal		0.0023	0.001	1.570	0.116	-0.001	0.005		
is_repeated_guest		-0.0144	0.010	-1.443	0.149	-0.034	0.005		
previous_cancellation	ons	0.0785	0.005	16.699	0.000	0.069	0.088		
previous_bookings_no	ot_canceled	-0.0064	0.001	-5.630	0.000	-0.009	-0.004		
reserved_room_type		0.0260	0.002	13.483	0.000	0.022	0.030		
booking_changes		-0.0382	0.002	-17.245	0.000	-0.043	-0.034		
deposit_type		0.1884	0.005	37.003	0.000	0.178	0.198		
adr		0.0008	3.92e-05	19.204	0.000	0.001	0.001		
required_car_parking	g_spaces	-0.2362	0.006	-41.959	0.000	-0.247	-0.225		
total_of_special_red	quests	-0.1071	0.002	-54.154	0.000	-0.111	-0.103		
total_members		0.0287	0.002	11.785	0.000	0.024	0.033		
total_nights		0.0073	0.001	11.296	0.000	0.006	0.009		
arrival_date_year_20	016	0.0009	0.005	0.173	0.863	-0.009	0.011		
arrival_date_year_20	017	0.0226	0.006	3.657	0.000	0.010	0.035		

arrival_date_month_February         -0.0416         0.084         -0.488         0.618         -0.205         0.122           arrival_date_month_February         0.0216         0.021         1.024         0.306         -0.020         0.063           arrival_date_month_January         0.0204         0.031         0.656         0.512         -0.041         0.081           arrival_date_month_June         -0.0459         0.023         -1.929         0.054         -0.125         0.002           arrival_date_month_March         -0.0459         0.023         -2.038         0.042         -0.025         0.024           arrival_date_month_November         -0.0641         0.074         -0.869         0.385         -0.209         0.080           arrival_date_month_September         -0.0636         0.063         -1.003         0.316         -0.188         0.061           arrival_date_month_September         -0.0660         0.053         -1.030         0.316         -0.188         0.061           arrival_date_month_September         -0.0663         0.063         -1.033         0.316         -0.188         0.061           arrival_date_month_September         -0.0666         0.052         -1.238         0.216         -0.171         0.032							
arrival_date_month_February         0.0216         0.021         1.024         0.306         -0.020         0.036           arrival_date_month_January         0.024         0.031         0.656         0.512         -0.041         0.081           arrival_date_month_June         -0.0621         0.032         -1.929         0.084         -0.125         0.001           arrival_date_month_March         -0.00469         0.023         -2.038         0.042         -0.090         -0.002           arrival_date_month_March         -0.00460         0.012         -0.035         0.971         -0.053         -0.002           arrival_date_month_Movember         -0.0641         0.074         -0.869         0.385         -0.209         0.080           arrival_date_month_Glotober         -0.0660         0.063         -1.033         0.216         -0.171         0.038           country_Austral         -0.0660         0.053         -1.238         0.216         -0.171         0.038           country_Australia         -0.2066         0.027         -7.597         0.00         -0.120         -0.057           country_Australia         -0.1209         0.014         -8.561         0.000         -0.149         -0.038           countr	•						0.020
arrival_date_month_January         0.0204         0.031         0.666         0.512         -0.041         0.031           arrival_date_month_June         -0.0659         0.023         -2.038         0.042         -0.090         -0.002           arrival_date_month_March         -0.0004         0.012         -0.036         0.971         -0.025         0.022           arrival_date_month_May         -0.0279         0.013         -2.143         0.032         -0.053         -0.023           arrival_date_month_November         -0.0641         0.074         -0.869         0.385         -0.209         0.080           arrival_date_month_September         -0.0636         0.063         -1.003         0.316         -0.188         0.061           arrival_date_month_September         -0.0686         0.063         -1.238         0.216         -0.171         0.033           country_Asia         -0.0888         0.016         -5.534         0.000         -0.120         -0.057           country_Burde         -0.1206         0.027         -7.597         0.000         -0.260         -0.152           country_Surpe         -0.1294         0.039         -3.349         0.001         -0.205         -0.044           country_Sorth							0.122
arrival_date_month_July	· ·						
arrival_date_month_June         -0.0459         0.023         -2.038         0.042         -0.090         -0.002           arrival_date_month_March         -0.0004         0.012         -0.036         0.971         -0.025         0.024           arrival_date_month_November         -0.0641         0.074         -0.869         0.385         -0.209         0.080           arrival_date_month_October         -0.0660         0.063         -1.003         0.316         -0.171         0.039           country_Asia         -0.0868         0.063         -1.238         0.216         -0.171         0.039           country_Bustalia         -0.2066         0.027         -7.597         0.000         -0.120         -0.057           country_Europe         -0.1209         0.014         -8.561         0.000         -0.149         -0.093           country_Chihers         -0.1294         0.039         -3.349         0.000         -0.149         -0.030           country_Chihers         -0.1294         0.039         -3.349         0.001         -0.204         -0.136           country_Chihers         -0.1388         0.026         -0.024         -0.136         -0.011         -0.049           country_Dilhown         -0.138	•						
arrival_date_month_March         -0.0004         0.012         -0.036         0.971         -0.025         0.024           arrival_date_month_November         -0.0641         0.074         -0.869         0.385         -0.209         0.080           arrival_date_month_November         -0.0636         0.063         -1.003         0.316         -0.188         0.061           arrival_date_month_September         -0.0660         0.053         -1.238         0.216         -0.171         0.039           country_Assia         -0.0660         0.053         -1.238         0.216         -0.171         0.039           country_Bartalia         -0.2066         0.027         -7.597         0.000         -0.260         -0.153           country_Bartalia         -0.1209         0.014         -8.561         0.000         -0.264         -0.153           country_Bouth America         -0.1702         0.017         -9.847         0.000         -0.204         -0.054           country_Guth America         -0.0187         0.017         -4.895         0.000         -0.144         -0.049           country_Unknown         -0.1338         0.026         -5.344         0.000         -0.144         -0.049           country_Unknown	•						
arrival_date_month_May         -0.0279         0.013         -2.143         0.032         -0.053         -0.020           arrival_date_month_November         -0.0641         0.074         -0.089         0.385         -0.209         0.080           arrival_date_month_October         -0.0660         0.063         -1.033         0.316         -0.181         0.061           country_Aist         -0.0888         0.016         -5.534         0.000         -0.260         -0.57           country_Aistralia         -0.2066         0.027         -7.597         0.000         -0.260         -0.153           country_Europe         -0.1209         0.014         -8.561         0.000         -0.149         -0.093           country_North America         -0.1294         0.039         -3.349         0.001         -0.205         -0.054           country_Uthers         -0.1294         0.039         -3.349         0.001         -0.205         -0.054           country_Unknoun         -0.1388         0.026         -5.344         0.000         -0.114         -0.049           country_Unknoun         -0.1388         0.026         -5.344         0.000         -0.114         -0.049           country_Unknoun         -0.1388 <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>							
arrival_date_month_November         -0.0641         0.074         -0.869         0.385         -0.209         0.080           arrival_date_month_October         -0.0636         0.063         -1.033         0.216         -0.171         0.083           country_Asia         -0.0868         0.016         -5.534         0.000         -0.120         -0.057           country_Australia         -0.266         0.027         -7.597         0.000         -0.120         -0.057           country_Burope         -0.1209         0.014         -8.561         0.000         -0.149         -0.093           country_North America         -0.1702         0.017         -9.847         0.000         -0.204         -0.136           country_South America         -0.1294         0.039         -3.349         0.001         -0.204         -0.136           country_Unknown         -0.1388         0.026         -5.344         0.000         -0.114         -0.049           country_Unknown         -0.1388         0.026         -5.344         0.000         -0.199         -0.088           market_segment_Complementary         0.0505         0.023         3.316         0.01         0.039         0.154           market_segment_Direct							
arrival_date_month_October         -0.0636         0.063         -1.033         0.316         -0.188         0.061           arrival_date_month_September         -0.0660         0.053         -1.238         0.216         -0.171         0.039           country_Asia         -0.0888         0.016         -5.534         0.000         -0.120         -0.057           country_Australia         -0.2066         0.027         -7.597         0.000         -0.260         -0.153           country_North_America         -0.1702         0.017         -9.847         0.000         -0.204         -0.136           country_Others         -0.1294         0.039         -3.349         0.001         -0.205         -0.054           country_Uthers         -0.1294         0.039         -3.349         0.001         -0.205         -0.054           country_Unknown         -0.1388         0.026         -5.344         0.000         -0.190         -0.088           market_segment_Complementary         0.2194         0.036         6.126         0.000         0.149         0.200           market_segment_Corporate         0.0505         0.033         1.521         0.128         -0.015         0.015           market_segment_Offline TA/T0	· · · · · · · · · · · · · · · · · · ·						
arrival_date_month_September         -0.0660         0.053         -1.238         0.216         -0.171         0.039           country_Asia         -0.0868         0.016         -5.534         0.000         -0.126         -0.057           country_Australia         -0.2066         0.027         -7.597         0.000         -0.260         -0.153           country_Drope         -0.1702         0.017         -9.847         0.000         -0.204         -0.136           country_Others         -0.1294         0.039         -3.349         0.001         -0.205         -0.054           country_South America         -0.0817         0.017         -4.895         0.000         -0.114         -0.049           country_Unknown         -0.1388         0.026         -5.344         0.000         -0.190         -0.088           market_segment_Complementary         0.2194         0.036         6.126         0.000         0.149         0.298           market_segment_Direct         0.0505         0.033         1.521         0.128         -0.015         0.116           market_segment_Direct         0.0505         0.032         0.473         0.636         -0.047         0.077           market_segment_Undefined         0.							
country_Asia         -0.0888         0.016         -5.534         0.000         -0.120         -0.087           country_Australia         -0.2066         0.027         -7.597         0.000         -0.260         -0.153           country_Europe         -0.1209         0.014         -8.561         0.000         -0.149         -0.033           country_North America         -0.1702         0.017         -9.847         0.000         -0.204         -0.136           country_Others         -0.1294         0.039         -3.349         0.001         -0.205         -0.684           country_Unknown         -0.1388         0.026         -5.344         0.000         -0.190         -0.088           market_segment_Complementary         0.2194         0.036         6.126         0.000         0.149         0.298           market_segment_Corporate         0.0965         0.029         3.316         0.001         0.039         0.154           market_segment_Oroups         0.0150         0.032         0.473         0.636         -0.047         0.077           market_segment_Unfeline TA/TO         0.0724         0.032         0.473         0.636         -0.047         0.077           market_segment_Undefined							
country_Australia         -0.2066         0.027         -7.597         0.000         -0.260         -0.153           country_Europe         -0.1209         0.014         -8.561         0.000         -0.149         -0.093           country_Others         -0.1702         0.017         -9.847         0.000         -0.205         -0.54           country_Others         -0.1294         0.039         -3.349         0.001         -0.205         -0.54           country_Unknown         -0.188         0.026         -5.344         0.000         -0.149         -0.08           market_segment_Complementary         0.2194         0.036         6.126         0.000         0.149         0.290           market_segment_Corporate         0.0965         0.029         3.316         0.001         0.039         0.154           market_segment_Direct         0.0505         0.033         1.521         0.128         -0.015         0.116           market_segment_Offline TA/T0         -0.0734         0.032         0.473         0.636         -0.047         0.077           market_segment_Undefined         0.4302         0.464         0.928         0.353         -0.478         1.339           distribution_channel_Direct <th< td=""><td>=</td><td></td><td></td><td></td><td></td><td></td><td></td></th<>	=						
country_Europe         -0.1209         0.014         -8.561         0.000         -0.149         -0.093           country_North America         -0.1702         0.017         -9.847         0.000         -0.204         -0.136           country_South America         -0.1294         0.039         -3.349         0.001         -0.205         -0.054           country_Unknown         -0.1388         0.026         -5.344         0.000         -0.119         -0.088           market_segment_Complementary         0.2194         0.036         6.126         0.000         -0.149         0.290           market_segment_Direct         0.0505         0.029         3.316         0.001         0.039         0.154           market_segment_Groups         0.0150         0.032         0.473         0.636         -0.047         0.077           market_segment_Groups         0.0150         0.032         0.473         0.636         -0.047         0.077           market_segment_Groups         0.0150         0.032         0.473         0.636         -0.047         0.077           market_segment_Undefined         0.4302         0.464         0.928         0.353         -0.478         1.339           distribution_channel_GDS	•						
country_North America         -0.1702         0.017         -9.847         0.000         -0.204         -0.136           country_Others         -0.1294         0.039         -3.349         0.001         -0.205         -0.054           country_South America         -0.0817         0.017         -4.895         0.000         -0.114         -0.049           country_Unknown         -0.1388         0.026         -5.344         0.000         -0.190         -0.088           market_segment_Comporate         0.0965         0.029         3.316         0.001         0.039         0.154           market_segment_Direct         0.0505         0.033         1.521         0.128         -0.015         0.116           market_segment_Groups         0.0150         0.032         0.473         0.636         -0.047         0.077           market_segment_Offline TA/TO         -0.0734         0.032         0.473         0.636         -0.047         0.077           market_segment_Undefined         0.4302         0.464         0.928         0.353         -0.478         1.339           distribution_channel_Direct         -0.0391         0.018         -2.170         0.030         -0.074         -0.04           distribution_channel_TA	<u>•</u>						
country_Others         -0.1294         0.039         -3.349         0.001         -0.205         -0.054           country_South America         -0.0817         0.017         -4.895         0.000         -0.114         -0.049           country_Unknown         -0.1388         0.026         -5.344         0.000         -0.190         -0.088           market_segment_Complementary         0.2194         0.036         6.126         0.000         0.149         0.290           market_segment_Corporate         0.0965         0.029         3.316         0.001         0.039         0.154           market_segment_Drirect         0.0505         0.033         1.521         0.128         -0.015         0.116           market_segment_Offline         TA/T0         -0.0734         0.032         0.473         0.636         -0.047         0.077           market_segment_Undefined         0.4302         0.464         0.928         0.353         -0.478         1.339           distribution_channel_GDS         -0.0919         0.038         2.139         0.016         -0.167         -0.017           distribution_channel_Undefined         0.5754         0.232         2.480         0.013         0.121         1.030           <	· -						
country_South America         -0.0817         0.017         -4.895         0.000         -0.114         -0.049           country_Unknown         -0.1388         0.026         -5.344         0.000         -0.190         -0.088           market_segment_Complementary         0.2194         0.036         6.126         0.000         -0.149         0.290           market_segment_Corporate         0.0965         0.029         3.316         0.001         0.039         0.154           market_segment_Direct         0.0505         0.033         1.521         0.128         -0.015         0.116           market_segment_Groups         0.0150         0.032         0.473         0.636         -0.047         0.077           market_segment_Offline TA/TO         -0.0734         0.032         5.404         0.000         0.110         0.235           market_segment_Undefined         0.4302         0.464         0.928         0.353         -0.478         1.339           distribution_channel_Drect         -0.0391         0.018         -2.170         0.030         -0.074         -0.004           distribution_channel_TA/TO         0.0121         0.018         0.685         0.493         -0.023         0.047           distributio	•	-0.1702					
country_Unknown         -0.1388         0.026         -5.344         0.000         -0.190         -0.088           market_segment_Complementary         0.2194         0.036         6.126         0.000         0.149         0.299           market_segment_Corporate         0.0965         0.029         3.316         0.001         0.039         0.154           market_segment_Groups         0.0150         0.032         0.473         0.636         -0.047         0.077           market_segment_Offline TA/TO         -0.0734         0.032         0.473         0.636         -0.047         0.077           market_segment_Undefined         0.1723         0.032         5.404         0.000         0.110         0.235           market_segment_Undefined         0.4302         0.464         0.928         0.353         -0.478         1.339           distribution_channel_Direct         -0.0391         0.018         -2.170         0.030         -0.074         -0.004           distribution_channel_GDS         -0.0919         0.038         -2.398         0.016         -0.167         -0.017           distribution_channel_Undefined         0.5754         0.232         2.480         0.013         0.121         1.030           as	•						-0.054
market_segment_Complementary         0.2194         0.036         6.126         0.000         0.149         0.290           market_segment_Corporate         0.965         0.029         3.316         0.001         0.039         0.154           market_segment_Direct         0.0505         0.033         1.521         0.128         -0.015         0.116           market_segment_Groups         0.0150         0.032         0.473         0.636         -0.047         0.077           market_segment_Offline         7A/T0         -0.0734         0.032         -2.291         0.022         -0.136         -0.011           market_segment_Undefine         0.4302         0.464         0.928         0.353         -0.478         1.339           distribution_channel_Direct         -0.0391         0.018         -2.170         0.030         -0.074         -0.044           distribution_channel_TA/T0         0.0121         0.018         0.685         0.493         -0.023         0.047           distribution_channel_Undefined         0.5754         0.232         2.480         0.013         0.121         1.030           assigned_room_type_B         -0.1315         0.013         -10.37         0.000         -0.157         -0.166	•					-0.114	-0.049
market_segment_Corporate         0.0965         0.029         3.316         0.001         0.039         0.154           market_segment_Direct         0.0505         0.033         1.521         0.128         -0.015         0.116           market_segment_Groups         0.0150         0.032         0.473         0.636         -0.047         0.077           market_segment_Offline TA/TO         -0.0734         0.032         5.404         0.000         0.110         0.235           market_segment_Undefined         0.4302         0.464         0.928         0.353         -0.478         1.339           distribution_channel_Direct         -0.0391         0.018         -2.170         0.030         -0.074         -0.004           distribution_channel_GDS         -0.0919         0.038         -2.398         0.016         -0.167         -0.017           distribution_channel_Undefined         0.5754         0.232         2.480         0.013         0.121         1.030           assigned_room_type_B         -0.1315         0.013         -10.037         0.000         -0.157         -0.106           assigned_room_type_C         -0.0830         0.011         -7.879         0.000         -0.157         -0.106           ass	country_Unknown	-0.1388	0.026	-5.344	0.000	-0.190	-0.088
market_segment_Direct         0.0505         0.033         1.521         0.128         -0.015         0.116           market_segment_Groups         0.0150         0.032         0.473         0.636         -0.047         0.077           market_segment_Offline TA/TO         -0.0734         0.032         -2.291         0.022         -0.136         -0.011           market_segment_Undefined         0.4302         0.464         0.928         0.353         -0.478         1.339           distribution_channel_Direct         -0.0391         0.018         -2.170         0.030         -0.074         -0.004           distribution_channel_GDS         -0.0919         0.038         -2.398         0.016         -0.167         -0.017           distribution_channel_Undefined         0.5754         0.232         2.480         0.013         0.121         1.03           dassigned_room_type_B         -0.1315         0.013         -10.037         0.000         -0.157         -0.106           assigned_room_type_C         -0.0830         0.011         -7.879         0.000         -0.157         -0.106           assigned_room_type_B         -0.1535         0.001         -16.762         0.000         -0.167         -0.060 <td< td=""><td>market_segment_Complementary</td><td>0.2194</td><td>0.036</td><td>6.126</td><td>0.000</td><td>0.149</td><td>0.290</td></td<>	market_segment_Complementary	0.2194	0.036	6.126	0.000	0.149	0.290
market_segment_Groups         0.0150         0.032         0.473         0.636         -0.047         0.077           market_segment_Offline TA/TO         -0.0734         0.032         -2.291         0.022         -0.136         -0.011           market_segment_Online TA         0.1723         0.032         5.404         0.000         0.110         0.235           market_segment_Undefined         0.4302         0.464         0.928         0.353         -0.478         1.339           distribution_channel_Direct         -0.0391         0.018         -2.170         0.030         -0.074         -0.004           distribution_channel_GDS         -0.0919         0.038         -2.398         0.016         -0.167         -0.017           distribution_channel_Undefined         0.5754         0.232         2.480         0.013         0.121         1.030           assigned_room_type_B         -0.1315         0.013         -10.037         0.000         -0.157         -0.106           assigned_room_type_C         -0.0830         0.011         -7.879         0.000         -0.076         -0.060           assigned_room_type_F         -0.1668         0.010         -16.762         0.000         -0.076         -0.060           <	market_segment_Corporate	0.0965		3.316	0.001	0.039	0.154
market_segment_Offline TA/TO         -0.0734         0.032         -2.291         0.022         -0.136         -0.011           market_segment_Online TA         0.1723         0.032         5.404         0.000         0.110         0.235           market_segment_Undefined         0.4302         0.464         0.928         0.353         -0.478         1.339           distribution_channel_Direct         -0.0391         0.018         -2.170         0.030         -0.074         -0.004           distribution_channel_GDS         -0.0919         0.038         -2.398         0.016         -0.167         -0.017           distribution_channel_Undefined         0.5754         0.232         2.480         0.013         0.121         1.030           assigned_room_type_B         -0.1315         0.013         -10.037         0.000         -0.157         -0.166           assigned_room_type_C         -0.0830         0.011         -7.879         0.000         -0.157         -0.166           assigned_room_type_B         -0.0677         0.004         -16.762         0.000         -0.104         -0.062           assigned_room_type_F         -0.1668         0.010         -16.513         0.000         -0.187         -0.147	market_segment_Direct	0.0505				-0.015	0.116
market_segment_Online TA         0.1723         0.032         5.404         0.000         0.110         0.235           market_segment_Undefined         0.4302         0.464         0.928         0.353         -0.478         1.339           distribution_channel_Direct         -0.0391         0.018         -2.170         0.030         -0.074         -0.004           distribution_channel_GDS         -0.0919         0.038         -2.398         0.016         -0.167         -0.017           distribution_channel_Undefined         0.5754         0.232         2.480         0.013         0.121         1.030           assigned_room_type_B         -0.1315         0.013         -10.037         0.000         -0.157         -0.106           assigned_room_type_C         -0.0830         0.011         -7.879         0.000         -0.104         -0.062           assigned_room_type_D         -0.0677         0.004         -16.762         0.000         -0.076         -0.060           assigned_room_type_F         -0.1668         0.010         -16.513         0.000         -0.187         -0.147           assigned_room_type_F         -0.1668         0.011         -13.670         0.000         -0.176         -0.132           a	<u> </u>	0.0150			0.636		0.077
market_segment_Undefined         0.4302         0.464         0.928         0.353         -0.478         1.339           distribution_channel_Direct         -0.0391         0.018         -2.170         0.030         -0.074         -0.004           distribution_channel_GDS         -0.0919         0.038         -2.398         0.016         -0.167         -0.017           distribution_channel_TA/TO         0.0121         0.018         0.685         0.493         -0.023         0.047           distribution_channel_Undefined         0.5754         0.232         2.480         0.013         0.121         1.030           assigned_room_type_B         -0.1315         0.013         -10.037         0.000         -0.157         -0.106           assigned_room_type_C         -0.0830         0.011         -7.879         0.000         -0.157         -0.106           assigned_room_type_D         -0.0677         0.004         -16.762         0.000         -0.076         -0.060           assigned_room_type_F         -0.1668         0.010         -16.513         0.000         -0.187         -0.147           assigned_room_type_G         -0.1538         0.011         -13.670         0.000         -0.176         -0.132 <t< td=""><td>market_segment_Offline TA/TO</td><td>-0.0734</td><td></td><td></td><td>0.022</td><td></td><td>-0.011</td></t<>	market_segment_Offline TA/TO	-0.0734			0.022		-0.011
distribution_channel_Direct         -0.0391         0.018         -2.170         0.030         -0.074         -0.004           distribution_channel_GDS         -0.0919         0.038         -2.398         0.016         -0.167         -0.017           distribution_channel_TA/TO         0.0121         0.018         0.685         0.493         -0.023         0.047           distribution_channel_Undefined         0.5754         0.232         2.480         0.013         0.121         1.030           assigned_room_type_B         -0.1315         0.013         -10.037         0.000         -0.157         -0.106           assigned_room_type_C         -0.0830         0.011         -7.879         0.000         -0.104         -0.062           assigned_room_type_D         -0.0677         0.004         -16.762         0.000         -0.076         -0.060           assigned_room_type_E         -0.0898         0.007         -13.300         0.000         -0.187         -0.147           assigned_room_type_F         -0.1668         0.010         -16.513         0.000         -0.187         -0.147           assigned_room_type_H         -0.1619         0.020         -8.252         0.000         -0.176         -0.132 <td< td=""><td>market_segment_Online TA</td><td>0.1723</td><td>0.032</td><td>5.404</td><td>0.000</td><td>0.110</td><td>0.235</td></td<>	market_segment_Online TA	0.1723	0.032	5.404	0.000	0.110	0.235
distribution_channel_GDS         -0.0919         0.038         -2.398         0.016         -0.167         -0.017           distribution_channel_TA/TO         0.0121         0.018         0.685         0.493         -0.023         0.047           distribution_channel_Undefined         0.5754         0.232         2.480         0.013         0.121         1.030           assigned_room_type_B         -0.1315         0.013         -10.037         0.000         -0.157         -0.106           assigned_room_type_C         -0.0830         0.011         -7.879         0.000         -0.104         -0.062           assigned_room_type_D         -0.0677         0.004         -16.762         0.000         -0.076         -0.060           assigned_room_type_E         -0.0898         0.007         -13.300         0.000         -0.103         -0.077           assigned_room_type_F         -0.1668         0.010         -16.513         0.000         -0.187         -0.147           assigned_room_type_G         -0.1538         0.011         -13.670         0.000         -0.176         -0.132           assigned_room_type_H         -0.1619         0.020         -8.252         0.000         -0.214         -0.093           assig	market_segment_Undefined	0.4302		0.928	0.353	-0.478	1.339
distribution_channel_TA/TO         0.0121         0.018         0.685         0.493         -0.023         0.047           distribution_channel_Undefined         0.5754         0.232         2.480         0.013         0.121         1.030           assigned_room_type_B         -0.1315         0.013         -10.037         0.000         -0.157         -0.106           assigned_room_type_C         -0.0830         0.011         -7.879         0.000         -0.104         -0.062           assigned_room_type_D         -0.0677         0.004         -16.762         0.000         -0.076         -0.060           assigned_room_type_E         -0.0898         0.007         -13.300         0.000         -0.103         -0.077           assigned_room_type_F         -0.1668         0.010         -16.513         0.000         -0.187         -0.147           assigned_room_type_G         -0.1538         0.011         -13.670         0.000         -0.176         -0.132           assigned_room_type_H         -0.1619         0.020         -8.252         0.000         -0.214         -0.093           assigned_room_type_K         -0.1658         0.041         -4.067         0.000         -0.246         -0.086           assigned_				-2.170		-0.074	-0.004
distribution_channel_Undefined         0.5754         0.232         2.480         0.013         0.121         1.030           assigned_room_type_B         -0.1315         0.013         -10.037         0.000         -0.157         -0.106           assigned_room_type_C         -0.0830         0.011         -7.879         0.000         -0.104         -0.062           assigned_room_type_D         -0.0677         0.004         -16.762         0.000         -0.076         -0.060           assigned_room_type_E         -0.0898         0.007         -13.300         0.000         -0.103         -0.077           assigned_room_type_F         -0.1668         0.010         -16.513         0.000         -0.187         -0.147           assigned_room_type_G         -0.1538         0.011         -13.670         0.000         -0.176         -0.132           assigned_room_type_H         -0.1619         0.020         -8.252         0.000         -0.214         -0.093           assigned_room_type_I         -0.1535         0.031         -4.942         0.000         -0.214         -0.093           assigned_room_type_K         -0.1658         0.041         -4.067         0.000         -0.246         -0.086           assigned_roo					0.016		-0.017
assigned_room_type_B       -0.1315       0.013       -10.037       0.000       -0.157       -0.106         assigned_room_type_C       -0.0830       0.011       -7.879       0.000       -0.104       -0.062         assigned_room_type_D       -0.0677       0.004       -16.762       0.000       -0.076       -0.060         assigned_room_type_E       -0.0898       0.007       -13.300       0.000       -0.103       -0.077         assigned_room_type_F       -0.1668       0.010       -16.513       0.000       -0.187       -0.147         assigned_room_type_G       -0.1538       0.011       -13.670       0.000       -0.176       -0.132         assigned_room_type_H       -0.1619       0.020       -8.252       0.000       -0.200       -0.123         assigned_room_type_I       -0.1535       0.031       -4.942       0.000       -0.214       -0.093         assigned_room_type_K       -0.1658       0.041       -4.067       0.000       -0.246       -0.086         assigned_room_type_L       0.6327       0.401       1.579       0.114       -0.153       1.418         assigned_room_type_P       0.6785       0.165       4.100       0.000       0.354       1.003	distribution_channel_TA/TO	0.0121	0.018	0.685	0.493	-0.023	0.047
assigned_room_type_C       -0.0830       0.011       -7.879       0.000       -0.104       -0.062         assigned_room_type_D       -0.0677       0.004       -16.762       0.000       -0.076       -0.060         assigned_room_type_E       -0.0898       0.007       -13.300       0.000       -0.103       -0.077         assigned_room_type_F       -0.1668       0.010       -16.513       0.000       -0.187       -0.147         assigned_room_type_G       -0.1538       0.011       -13.670       0.000       -0.176       -0.132         assigned_room_type_H       -0.1619       0.020       -8.252       0.000       -0.200       -0.123         assigned_room_type_I       -0.1535       0.031       -4.942       0.000       -0.214       -0.093         assigned_room_type_K       -0.1658       0.041       -4.067       0.000       -0.246       -0.086         assigned_room_type_P       0.6327       0.401       1.579       0.114       -0.153       1.418         assigned_room_type_P       0.6785       0.165       4.100       0.000       0.354       1.003         agent_No agent       0.00456       0.015       3.020       0.003       0.016       0.075	distribution_channel_Undefined	0.5754					1.030
assigned_room_type_D       -0.0677       0.004       -16.762       0.000       -0.076       -0.060         assigned_room_type_E       -0.0898       0.007       -13.300       0.000       -0.103       -0.077         assigned_room_type_F       -0.1668       0.010       -16.513       0.000       -0.187       -0.147         assigned_room_type_G       -0.1538       0.011       -13.670       0.000       -0.176       -0.132         assigned_room_type_H       -0.1619       0.020       -8.252       0.000       -0.200       -0.123         assigned_room_type_I       -0.1535       0.031       -4.942       0.000       -0.214       -0.093         assigned_room_type_K       -0.1658       0.041       -4.067       0.000       -0.246       -0.086         assigned_room_type_L       0.6327       0.401       1.579       0.114       -0.153       1.418         assigned_room_type_P       0.6785       0.165       4.100       0.000       0.354       1.003         agent_No agent       0.0006       0.007       0.084       0.933       -0.013       0.014         company_Individuals       0.0456       0.015       3.020       0.003       0.016       0.075      <		-0.1315					-0.106
assigned_room_type_E       -0.0898       0.007       -13.300       0.000       -0.103       -0.077         assigned_room_type_F       -0.1668       0.010       -16.513       0.000       -0.187       -0.147         assigned_room_type_G       -0.1538       0.011       -13.670       0.000       -0.176       -0.132         assigned_room_type_H       -0.1619       0.020       -8.252       0.000       -0.200       -0.123         assigned_room_type_I       -0.1535       0.031       -4.942       0.000       -0.214       -0.093         assigned_room_type_K       -0.1658       0.041       -4.067       0.000       -0.246       -0.086         assigned_room_type_L       0.6327       0.401       1.579       0.114       -0.153       1.418         assigned_room_type_P       0.6785       0.165       4.100       0.000       0.354       1.003         agent_No agent       0.0006       0.007       0.084       0.933       -0.013       0.014         company_Individuals       0.0456       0.015       3.020       0.003       0.016       0.075         customer_type_Group       0.0108       0.021       0.503       0.615       -0.031       0.053							-0.062
assigned_room_type_F       -0.1668       0.010       -16.513       0.000       -0.187       -0.147         assigned_room_type_G       -0.1538       0.011       -13.670       0.000       -0.176       -0.132         assigned_room_type_H       -0.1619       0.020       -8.252       0.000       -0.200       -0.123         assigned_room_type_I       -0.1535       0.031       -4.942       0.000       -0.214       -0.093         assigned_room_type_K       -0.1658       0.041       -4.067       0.000       -0.246       -0.086         assigned_room_type_L       0.6327       0.401       1.579       0.114       -0.153       1.418         assigned_room_type_P       0.6785       0.165       4.100       0.000       0.354       1.003         agent_No agent       0.0006       0.007       0.084       0.933       -0.013       0.014         company_Individuals       0.0456       0.015       3.020       0.003       0.016       0.075         customer_type_Group       0.0108       0.021       0.503       0.615       -0.031       0.053         customer_type_Transient       0.1088       0.009       12.434       0.000       0.092       0.126	assigned_room_type_D	-0.0677	0.004		0.000	-0.076	-0.060
assigned_room_type_G       -0.1538       0.011       -13.670       0.000       -0.176       -0.132         assigned_room_type_H       -0.1619       0.020       -8.252       0.000       -0.200       -0.123         assigned_room_type_I       -0.1535       0.031       -4.942       0.000       -0.214       -0.093         assigned_room_type_K       -0.1658       0.041       -4.067       0.000       -0.246       -0.086         assigned_room_type_L       0.6327       0.401       1.579       0.114       -0.153       1.418         assigned_room_type_P       0.6785       0.165       4.100       0.000       0.354       1.003         agent_No agent       0.0006       0.007       0.084       0.933       -0.013       0.014         company_Individuals       0.0456       0.015       3.020       0.003       0.016       0.075         customer_type_Group       0.0108       0.021       0.503       0.615       -0.031       0.053         customer_type_Transient       0.1088       0.009       12.434       0.000       0.092       0.126	assigned_room_type_E				0.000	-0.103	-0.077
assigned_room_type_H       -0.1619       0.020       -8.252       0.000       -0.200       -0.123         assigned_room_type_I       -0.1535       0.031       -4.942       0.000       -0.214       -0.093         assigned_room_type_K       -0.1658       0.041       -4.067       0.000       -0.246       -0.086         assigned_room_type_L       0.6327       0.401       1.579       0.114       -0.153       1.418         assigned_room_type_P       0.6785       0.165       4.100       0.000       0.354       1.003         agent_No agent       0.0006       0.007       0.084       0.933       -0.013       0.014         company_Individuals       0.0456       0.015       3.020       0.003       0.016       0.075         customer_type_Group       0.0108       0.021       0.503       0.615       -0.031       0.053         customer_type_Transient       0.1088       0.009       12.434       0.000       0.092       0.126					0.000		-0.147
assigned_room_type_I       -0.1535       0.031       -4.942       0.000       -0.214       -0.093         assigned_room_type_K       -0.1658       0.041       -4.067       0.000       -0.246       -0.086         assigned_room_type_L       0.6327       0.401       1.579       0.114       -0.153       1.418         assigned_room_type_P       0.6785       0.165       4.100       0.000       0.354       1.003         agent_No agent       0.0006       0.007       0.084       0.933       -0.013       0.014         company_Individuals       0.0456       0.015       3.020       0.003       0.016       0.075         customer_type_Group       0.0108       0.021       0.503       0.615       -0.031       0.053         customer_type_Transient       0.1088       0.009       12.434       0.000       0.092       0.126	· · · · · · · · · · · · · · · · · · ·	-0.1538		-13.670	0.000		-0.132
assigned_room_type_K       -0.1658       0.041       -4.067       0.000       -0.246       -0.086         assigned_room_type_L       0.6327       0.401       1.579       0.114       -0.153       1.418         assigned_room_type_P       0.6785       0.165       4.100       0.000       0.354       1.003         agent_No agent       0.0006       0.007       0.084       0.933       -0.013       0.014         company_Individuals       0.0456       0.015       3.020       0.003       0.016       0.075         customer_type_Group       0.0108       0.021       0.503       0.615       -0.031       0.053         customer_type_Transient       0.1088       0.009       12.434       0.000       0.092       0.126	assigned_room_type_H	-0.1619	0.020	-8.252	0.000	-0.200	-0.123
assigned_room_type_L       0.6327       0.401       1.579       0.114       -0.153       1.418         assigned_room_type_P       0.6785       0.165       4.100       0.000       0.354       1.003         agent_No agent       0.0006       0.007       0.084       0.933       -0.013       0.014         company_Individuals       0.0456       0.015       3.020       0.003       0.016       0.075         customer_type_Group       0.0108       0.021       0.503       0.615       -0.031       0.053         customer_type_Transient       0.1088       0.009       12.434       0.000       0.092       0.126	assigned_room_type_I	-0.1535	0.031	-4.942	0.000	-0.214	-0.093
assigned_room_type_P       0.6785       0.165       4.100       0.000       0.354       1.003         agent_No agent       0.0006       0.007       0.084       0.933       -0.013       0.014         company_Individuals       0.0456       0.015       3.020       0.003       0.016       0.075         customer_type_Group       0.0108       0.021       0.503       0.615       -0.031       0.053         customer_type_Transient       0.1088       0.009       12.434       0.000       0.092       0.126		-0.1658				-0.246	-0.086
agent_No agent       0.0006       0.007       0.084       0.933       -0.013       0.014         company_Individuals       0.0456       0.015       3.020       0.003       0.016       0.075         customer_type_Group       0.0108       0.021       0.503       0.615       -0.031       0.053         customer_type_Transient       0.1088       0.009       12.434       0.000       0.092       0.126	assigned_room_type_L	0.6327	0.401				1.418
company_Individuals       0.0456       0.015       3.020       0.003       0.016       0.075         customer_type_Group       0.0108       0.021       0.503       0.615       -0.031       0.053         customer_type_Transient       0.1088       0.009       12.434       0.000       0.092       0.126	assigned_room_type_P	0.6785		4.100	0.000		1.003
customer_type_Group       0.0108       0.021       0.503       0.615       -0.031       0.053         customer_type_Transient       0.1088       0.009       12.434       0.000       0.092       0.126	agent_No agent	0.0006	0.007	0.084	0.933	-0.013	0.014
customer_type_Transient 0.1088 0.009 12.434 0.000 0.092 0.126	company_Individuals	0.0456	0.015	3.020	0.003	0.016	0.075
• •	customer_type_Group	0.0108	0.021	0.503	0.615		0.053
customer_type_Transient-Party		0.1088	0.009	12.434	0.000		0.126
	<pre>customer_type_Transient-Party</pre>	0.0159	0.010	1.627	0.104	-0.003	0.035
Omnibus: 6849.840 Durbin-Watson: 1.995	Omnibus: 684						

Omnibus:	6849.840	Durbin-Watson:	1.995
<pre>Prob(Omnibus):</pre>	0.000	Jarque-Bera (JB):	7332.439
Skew:	0.750	Prob(JB):	0.00
Kurtosis:	2.461	Cond. No.	4.87e+04

Notes:

- [1]  $R^2$  is computed without centering (uncentered) since the model does not contain a constant.
- [2] Standard Errors assume that the covariance matrix of the errors is correctly specified.
- [3] The condition number is large, 4.87e+04. This might indicate that there are strong multicollinearity or other numerical problems.

  Mean Absolute Error: 0.1594882646270388

Each criteria was taken a look on their coefficient values, standard errors, t values, p-values, and their confidence intervals.

To perform the stepwise regression, the following features were removed as their p-values exceeded 0.05, the threshold.

- Country
- Arrival Data Year
- Market Segment
- Agent
- Company

The following were removed due to their high standard error values:

- Assigned Room Type = 'L'
- Assigned Room Type = 'P'
- Distribution Channel = 'Undefined'

## This is the final OLS Regression results.

#### OLS Regression Results

R-squared (uncentered): Dep. Variable: is\_canceled 0.397 Model: OLS Adj. R-squared (uncentered): 0.397 F-statistic: Method: Least Squares 1088. Prob (F-statistic): Date: Sun, 11 Dec 2022 0.00 Time: 17:32:14 Log-Likelihood: -36300. 7.268e+04 No. Observations: 69319 AIC: Df Residuals: 69277 BIC: 7.307e+04

Df Model: 42 Covariance Type: nonrobust

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	coef	std err	t	P> t	[0.025	0.975]
hotel	-0.0090	0.004	-2.416	0.016	-0.016	-0.002
lead_time	0.0008	2.14e-05	36.601	0.000	0.001	0.001
arrival_date_week_number	-0.0056	0.001	-5.922	0.000	-0.007	-0.004
arrival_date_day_of_month	0.0010	0.000	4.181	0.000	0.001	0.001
meal	0.0039	0.001	2.586	0.010	0.001	0.007
is_repeated_guest	-0.0253	0.010	-2.560	0.010	-0.045	-0.006
previous_cancellations	0.0831	0.005	17.343	0.000	0.074	0.092
<pre>previous_bookings_not_canceled</pre>	-0.0068	0.001	-6.124	0.000	-0.009	-0.005
reserved_room_type	0.0345	0.002	17.705	0.000	0.031	0.038
booking_changes	-0.0389	0.002	-17.212	0.000	-0.043	-0.034
deposit_type	0.1556	0.005	31.599	0.000	0.146	0.165
adr	0.0011	3.74e-05	28.288	0.000	0.001	0.001
required_car_parking_spaces	-0.2330	0.006	-40.281	0.000	-0.244	-0.222
total_of_special_requests	-0.0820	0.002	-42.237	0.000	-0.086	-0.078
total_members	0.0270	0.002	10.959	0.000	0.022	0.032
total_nights	0.0048	0.001	7.496	0.000	0.004	0.006
arrival_date_month_August	0.0559	0.020	2.855	0.004	0.018	0.094
arrival_date_month_December	0.2213	0.036	6.122	0.000	0.150	0.292
arrival_date_month_February	-0.0437	0.010	-4.479	0.000	-0.063	-0.025
arrival_date_month_January	-0.0675	0.013	-5.121	0.000	-0.093	-0.042
arrival_date_month_July	0.0267	0.016	1.703	0.089	-0.004	0.057
arrival_date_month_June	0.0081	0.012	0.651	0.515	-0.016	0.033
arrival_date_month_March	-0.0414	0.007	-5.530	0.000	-0.056	-0.027
arrival_date_month_May	-0.0018	0.009	-0.194	0.846	-0.020	0.016
arrival_date_month_November	0.1628	0.033	4.978	0.000	0.099	0.227
arrival_date_month_October	0.1232	0.029	4.319	0.000	0.067	0.179
arrival_date_month_September	0.0773	0.024	3.159	0.002	0.029	0.125
distribution_channel_Direct	-0.0608	0.008	-7.422	0.000	-0.077	-0.045
distribution_channel_GDS	-0.0802	0.036	-2.217	0.027	-0.151	-0.009
distribution_channel_TA/TO	0.0584	0.008	7.657	0.000	0.043	0.073
assigned_room_type_B	-0.1682	0.013	-12.586	0.000	-0.194	-0.142
assigned_room_type_C	-0.0865	0.011	-8.154	0.000	-0.107	-0.066
assigned_room_type_D	-0.0865	0.004	-21.082	0.000	-0.095	-0.078
assigned_room_type_E	-0.1087	0.007	-15.859	0.000	-0.122	-0.095
assigned_room_type_F	-0.1904	0.010	-18.600	0.000	-0.210	-0.170
${\tt assigned\_room\_type\_G}$	-0.1606	0.012	-13.962	0.000	-0.183	-0.138

assigned_room_type_H	-0.1674	0.020	-8.488	0.000	-0.206	-0.129
assigned_room_type_I	-0.1306	0.031	-4.238	0.000	-0.191	-0.070
assigned_room_type_K	-0.1874	0.041	-4.531	0.000	-0.268	-0.106
customer_type_Group	0.0508	0.021	2.387	0.017	0.009	0.093
customer_type_Transient	0.1952	0.009	22.954	0.000	0.178	0.212
<pre>customer_type_Transient-Party</pre>	0.0320	0.009	3.389	0.001	0.013	0.050

	========					
_			 _	 		

Omnibus:	5670.386	Durbin-Watson:	1.991
Prob(Omnibus):	0.000	Jarque-Bera (JB):	6829.576
Skew:	0.751	Prob(JB):	0.00
Kurtosis:	2.675	Cond. No.	6.76e+03

\_\_\_\_\_\_

#### Notes

- [1]  $R^2$  is computed without centering (uncentered) since the model does not contain a constant.
- [2] Standard Errors assume that the covariance matrix of the errors is correctly specified.
- [3] The condition number is large, 6.76e+03. This might indicate that there are strong multicollinearity or other numerical problems.

Mean Absolute Error: 0.16637407553935074

## 5 Phase III, Classification Analysis

This section presents the results of applying different machine learning classifiers to the hotel booking dataset. The following classifiers were used:

- Decision Tree
- Logistic Regressionm
- KNN
- SVM
- Naive Bayes
- Random Forest
- Neural Network

The performance of the classifiers were compared using the following criteria:

- Confusion Matrix
- Accuracy
- Precision, Recall, F1-Score
- Specificity
- G Score
- ROC Curve

Each section presents the performance of an individual classifier. The last section, Performance Comparison, has a table comparing the performance of all the presented classifiers in one table.

### 5.1 Decision Tree

#### 5.1.1 Confusion Matrix

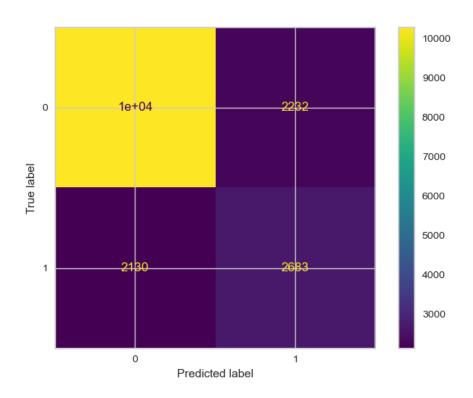


Figure 9: Decision Tree (Default) Confusion Matrix

## 5.1.2 Decision Tree Accuracy

Decision Tree (Initial) Accuracy Score: 0.748

## 5.1.3 Decision Tree Classification Report

Decision Tree (Initial) Classification Report:

	precision	recall	f1-score	support
0	0.83	0.82	0.83	12517
1	0.55	0.56	0.55	4813
accuracy			0.75	17330
macro avg	0.69	0.69	0.69	17330
weighted avg	0.75	0.75	0.75	17330

## 5.1.4 Decision Tree Specificity

Decision Tree (Initial) Specificity: 0.822

## 5.1.5 Decision Tree ROC Curve

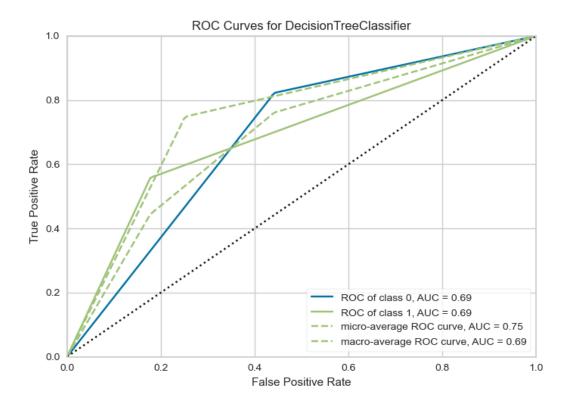


Figure 10: Decision Tree (Default) ROC Curve

## 5.2 Logistic Regression

## 5.2.1 Logistic Regression Confusion Matrix

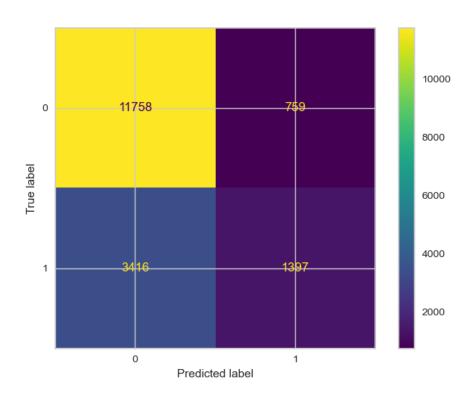


Figure 11: Logistic Regression Confusion Matrix

## 5.2.2 Logistic Regression Accuracy

Logistic Regression Accuracy Score: 0.759

## 5.2.3 Logistic Regression Classification Report

Logistic Regression Classification Report:

	precision	recall	f1-score	support
0	0.77	0.94	0.85	12517
1	0.65	0.29	0.40	4813
accuracy			0.76	17330
macro avg	0.71	0.61	0.63	17330
weighted avg	0.74	0.76	0.72	17330

## 5.2.4 Logistic Regression Specificity

Logistic Regression Specificity: 0.939

## 5.2.5 Logistic Regression ROC Curve

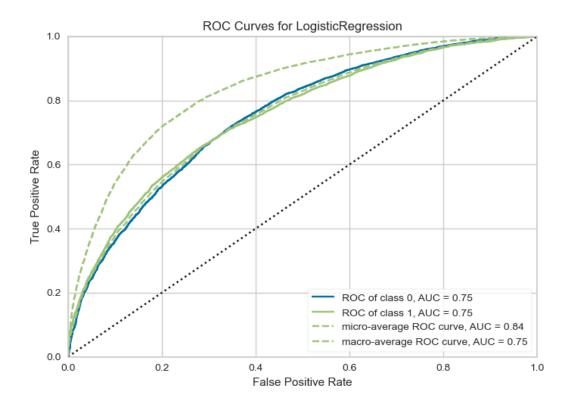


Figure 12: Logistic Regression ROC Curve

## 5.3 KNN

### 5.3.1 KNN Confusion Matrix

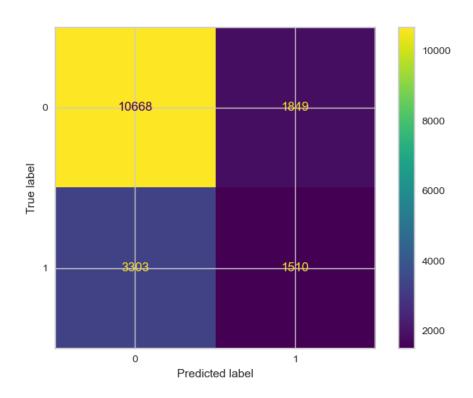


Figure 13: KNN (Default) Confusion Matrix

## 5.3.2 KNN Accuracy

KNN (Default) Accuracy Score: 0.703

## 5.3.3 KNN Classification Report

KNN (Default) Classification Report:

	precision	recall	f1-score	support
0	0.76	0.85	0.81	12517
1	0.45	0.31	0.37	4813
accuracy			0.70	17330
macro avg	0.61	0.58	0.59	17330
weighted avg	0.68	0.70	0.68	17330

## 5.3.4 KNN Specificity

KNN (Default) Specificity: 0.852

## 5.3.5 KNN ROC Curve

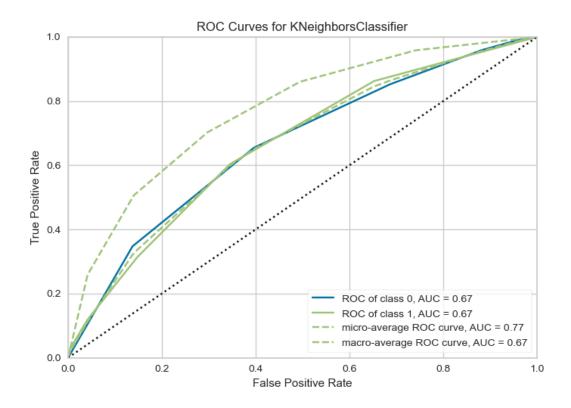


Figure 14: KNN ROC Curve

## 5.4 SVM

### 5.4.1 SVM Confusion Matrix

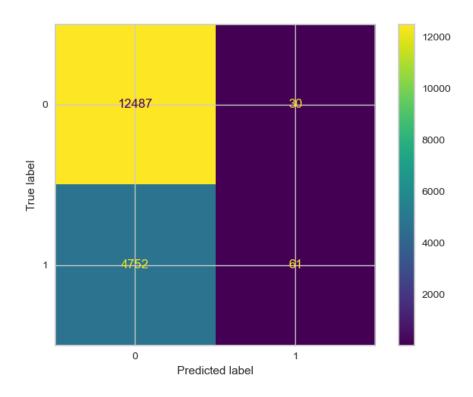


Figure 15: SVM Confusion Matrix

## 5.4.2 SVM Accuracy

SVM Accuracy Score: 0.724

## 5.4.3 SVM Classification Report

## SVM Classification Report:

	precision	recall	f1-score	support
0	0.72	1.00	0.84	12517
1	0.67	0.01	0.02	4813
accuracy			0.72	17330
macro avg	0.70	0.51	0.43	17330
weighted avg	0.71	0.72	0.61	17330

## 5.4.4 SVM Specificity

SVM Specificity: 0.998

## 5.5 Naive Bayes

### 5.5.1 Naive Bayes Confusion Matrix

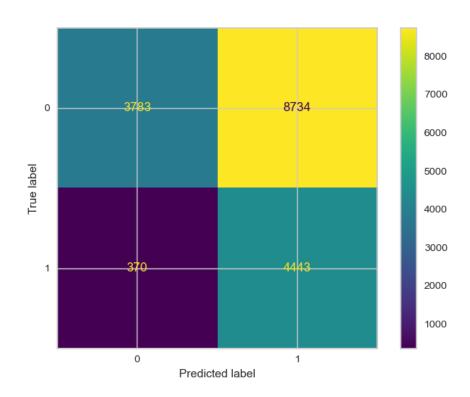


Figure 16: Naive Bayes Confusion Matrix

## 5.5.2 Naive Bayes Accuracy

Naive Bayes Accuracy Score: 0.475

### 5.5.3 Naive Bayes Classification Report

Naive Bayes Classification Report:

	precision	recall	f1-score	support
0	0.91	0.30	0.45	12517
1	0.34	0.92	0.49	4813
accuracy			0.47	17330
macro avg	0.62	0.61	0.47	17330
weighted avg	0.75	0.47	0.46	17330

## 5.5.4 Naive Bayes Specificity

Naive Bayes Specificity: 0.302

## 5.5.5 Naive Bayes ROC Curve

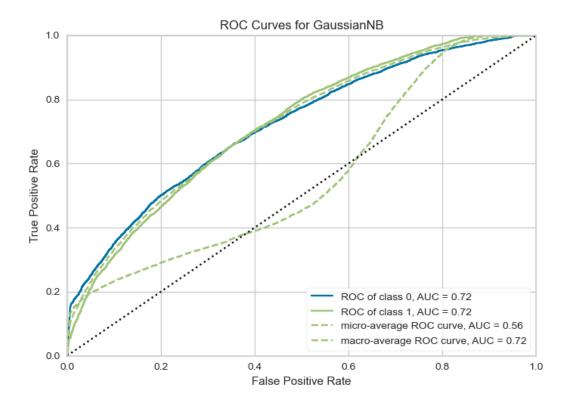


Figure 17: Naive Bayes ROC Curve

## 5.6 Random Forest (Gini)

### 5.6.1 Random Forest (Gini) Confusion Matrix

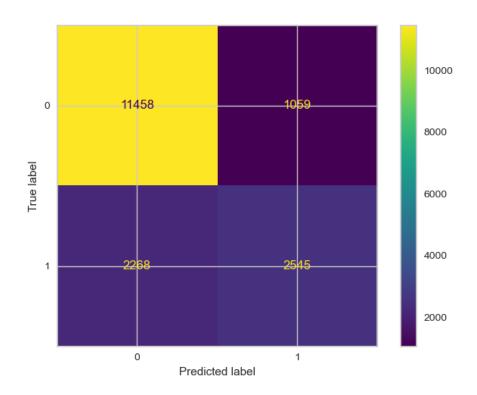


Figure 18: Random Forest (Gini) Confusion Matrix

## 5.6.2 Random Forest (Gini) Accuracy

Random Forest Accuracy Score: 0.808

### 5.6.3 Random Forest (Gini) Classification Report

Random Forest Classification Report:

	precision	recall	f1-score	support
0	0.83	0.92	0.87	12517
1	0.71	0.53	0.60	4813
accuracy			0.81	17330
macro avg	0.77	0.72	0.74	17330
weighted avg	0.80	0.81	0.80	17330

## 5.6.4 Random Forest (Gini) Specificity

Random Forest Specificity: 0.915

## 5.6.5 Random Forest (Gini) ROC Curve

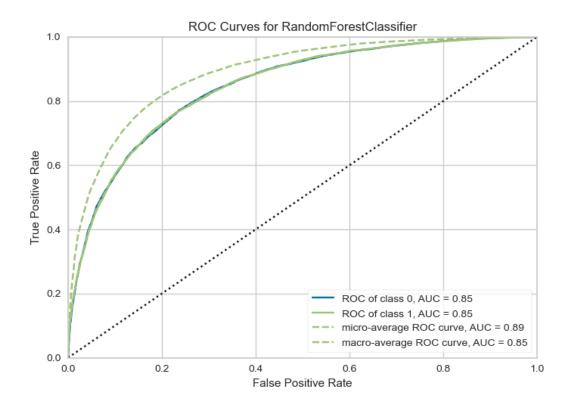


Figure 19: Random Forest (Gini) ROC Curve

## 5.7 Random Forest (Entropy)

## 5.7.1 Random Forest (Entropy) Confusion Matrix

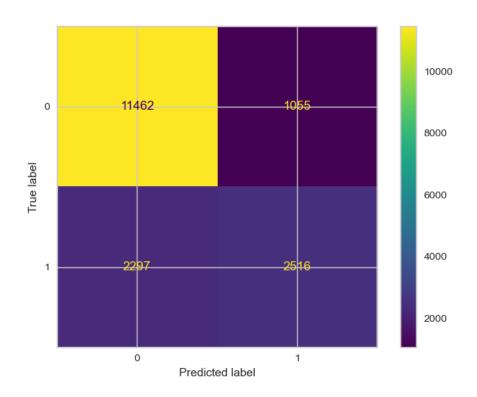


Figure 20: Random Forest (Entropy) Confusion Matrix

## 5.7.2 Random Forest (Entropy) Accuracy

Random Forest (Entropy) Accuracy Score: 0.807

### 5.7.3 Random Forest (Entropy) Classification Report

Random Forest (Entropy) Classification Report:

	precision	recall	f1-score	support
0	0.83	0.92	0.87	12517
1	0.70	0.52	0.60	4813
accuracy			0.81	17330
macro avg	0.77	0.72	0.74	17330
weighted avg	0.80	0.81	0.80	17330

## 5.7.4 Random Forest (Entropy) Specificity

Random Forest (Entropy) Specificity: 0.916

## 5.7.5 Random Forest (Entropy) ROC Curve

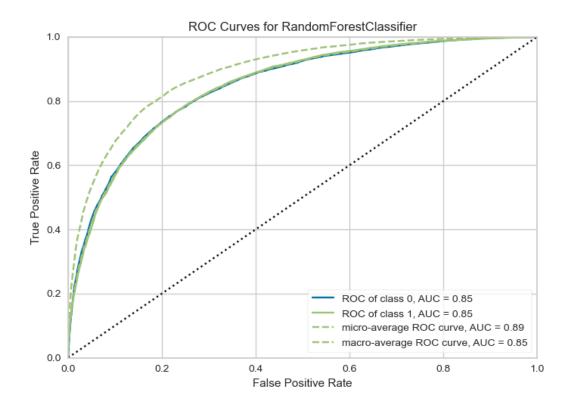


Figure 21: Random Forest (Entropy) ROC Curve

## 5.8 Random Forest (Log Loss)

## 5.8.1 Random Forest (Log Loss) Confusion Matrix

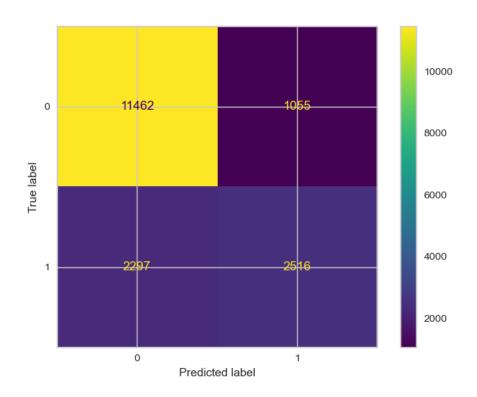


Figure 22: Random Forest (Log Loss) Confusion Matrix

## 5.8.2 Random Forest (Log Loss) Accuracy

Random Forest (Log Loss) Accuracy Score: 0.807

### 5.8.3 Random Forest (Log Loss) Classification Report

Random Forest (Log Loss) Classification Report:

	precision	recall	f1-score	support
0	0.83	0.92	0.87	12517
1	0.70	0.52	0.60	4813
accuracy			0.81	17330
macro avg	0.77	0.72	0.74	17330
weighted avg	0.80	0.81	0.80	17330

## 5.8.4 Random Forest (Log Loss) Specificity

Random Forest (Log Loss) Specificity: 0.916

### 5.8.5 Random Forest (Log Loss) ROC Curve

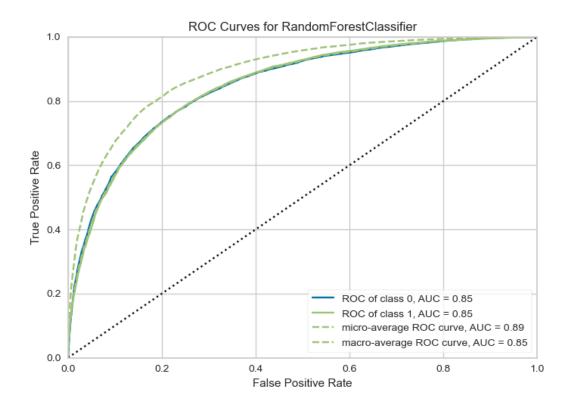


Figure 23: Random Forest (Log Loss) ROC Curve

### 5.9 Neural Network

#### 5.9.1 Neural Network Confusion Matrix

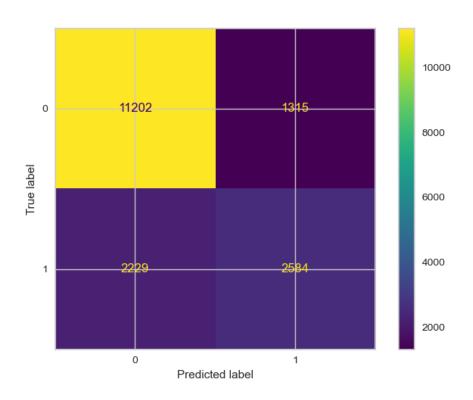


Figure 24: Neural Network Confusion Matrix

## 5.9.2 Neural Network Accuracy

Neural Network Accuracy Score: 0.795

### 5.9.3 Neural Network Classification Report

Neural Network Classification Report:

	precision	recall	f1-score	support
0	0.83	0.89	0.86	12517
1	0.66	0.54	0.59	4813
accuracy			0.80	17330
macro avg	0.75	0.72	0.73	17330
weighted avg	0.79	0.80	0.79	17330

## 5.9.4 Neural Network Specificity

Neural Network Specificity: 0.895

### 5.9.5 Neural Network ROC Curve

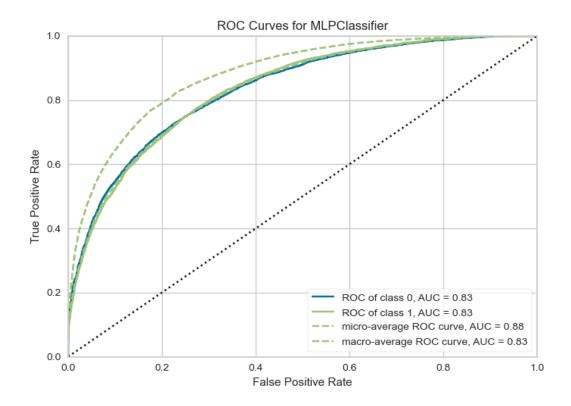


Figure 25: Neural Network ROC Curve

#### 5.10 Performance Comparison

This section has a table of all the performances of the classifier that were mentioned in the previous section. The purpose of this section is to have a easy comparison table to see which classifier performed the best in which method.

	Decision Tree	Logistic Regression	KNN	SVM	Naive Bayes	Random Forest	Random Forest (Entropy)	Random Forest (Log Loss)	Neural Network
Confusion Matrix	10285 2232	11758 759	10668 1849	12487 30	3783 8734	11458 1059	11452 1055	11462 1055	11202 1315
Confusion Matrix	2130 2683	3416 1397	3303 1510	4752 61	370 4443	2268 2545	2297 2516	2297 2516	2229 2584
Accuracy	74.8%	75.9%	70.3%	72.4%	47.5%	80.8%	80.7%	80.7%	79.5%
Precision	75%	74%	68%	71%	75%	80%	80%	80%	79%
Recall	75%	76%	70%	72%	47%	81%	81%	81%	80%
F1 Score	75%	72%	68%	61%	46%	80%	80%	80%	79%
Specificity	82.2%	93.9%	85.2%	99.8%	30.2%	91.5%	91.6%	91.6%	89.5%

Table 2: Classifier Performance Comparison Table

For accuracy, the Random Forest (Gini) outperformed all the other classifiers with an 80.8%. However, the Random Forest (Entropy) and Random Forest (Log Loss) was almost the same as they were both only 0.1% shy at 80.7%. The runner-up to these was the Neural Network at 79.5%.

For precision, the three Random Forest classifiers performed the highest at 80%. The runner-up was the Neural Network at 79%.

For the Recall, the three Random Forest classifiers performed the highest at 81%. The runner-up was the Neural Network at 80%.

For the F1 score, the three Random Forest classifiers performed the highest at 80%. The runner-up was the Neural Network at 79%.

For specificity, the SVM outperformed the rest with a 99.8%. The Naive Bayes did the worst at 30.2%. This is the worst performance statistic across all classifiers and performance evaluators.

From this observation, we can see that the Random Forest (Gini) usually performed the best. It does have the highest accuracy and as most people consider the accuracy of making a prediction one of the most important statistics, we could go ahead and say that the Random Forest (Gini) is the most suitable classifier to make predictions to the dataset used in this project.

One thing to notice is that the Neural Network also performed with statistics almost the same as the Random Forest (Gini).

### 6 Contribution and Conclusion

#### 6.1 Acquired Knowledge

From this project, I have learned a couple of things. I think one of the takeaways from this project is that there is not a single classifier that is ideal. Even though the Random Forest classifier worked best for my project, I am sure that there could be multiple factors behind this. I definitely think the way I preprocessed my data affected the performance of all the classifiers and it turned out that the Random Forest classifier happened to work best with it. Even with the same dataset, I think the way you preprocess it will greatly influence your end result. I probably have replaced, removed, and aggregated features different from what others have from this dataset. I also believe that with all the different parameter tunings that can be done to classifiers, even through grid search, it is extremely difficult to find the ideal case for a classifier. One of the big takeaways I got from this project is that data preprocessing is as important or even more important than regression analysis and running classifiers. Another lesson I learned is that classifiers are extremely delicate and changing tuning can bring out drastically different performance results.

## 6.2 Best Performing Classifiers

In section 5 Classification Analysis, various machine learning classifiers were taken into application and their performances were taken. A summary of their results Performance Comparison Table can be found here. From the table, we can infer the following:

- Classifier with Highest Accuracy: Random Forest (Gini)
- Classifier with Highest Precision: Random Forest (All Three), Neural Network
- Classifier with Highest Recall: Random Forest (All Three)
- Classifier with Highest F1-Score: Random Forest (All Three)
- Classifier with Highest Specificity: SVM

Overall, the Random Forest classifier performed the best. The runner-up was the Neural Network classifier.

# **6.3** Improving Classification Performance

I believe there are multiple ways to improve the performance of all the classifiers that were used in this project. The ones that I could think of are the following

- 1. Reduce Dimensionality
- 2. Collect More Data
- 3. Algorithm Tuning

#### 4. Ensemble Learning

The first one is reducing the dimensionality of the dataset even more. Even though I have reduced the number of features in my data preprocessing step, there could be features I may have misinterpreted and either overvalued its significance. I remember for the type of reserved rooms, there were about 5+ different types of rooms. I only removed two of them as they showed a high standard error compared to the other types of rooms. I believe further analysis into column values as such would have the possibility of increasing the performance of the classifiers.

The second way is collecting more data. Having more data entries may help in building a more accurate model. This does not necessarily mean increasing the dimensionality. In fact, we probably want to avoid increasing the dimensionality. I believe with more relevant data handled with the right preprocessing procedures would increase the performances of the classifiers.

The third method is algorithm tuning. As we know, there are multiple ways of tuning classifiers. Just for the Random Forest classifier, you can set different tuning settings such as the different number of trees in the forest, maximum number of features, maximum number of leaves etc. Through different combinations of tuning parameters, we may be able to increase our classifier performances. As we saw in our performance results, the Neural Network classifier was not too behind from the statistics the Random Forest classifier provided. I believe by the right algorithm tuning, the Neural Network may surpass the performance of the Random Forest classifier.

And finally, we could use ensemble learning such as bagging and boosting. I was not informed enough about ensemble learning so I could not apply it to this final project. From my research, bagging could reduce prediction variance while boosting would be able to minimize training errors. I think applying these would have improved the performance of our models in a way.

### 7 Reference

This section includes all the references used to write the final term project report and the presentation slides for the final term project.

```
Code Used in Homework, Class of CS 5525 Data Analytics
https://www.youtube.com/watch?v=Nd76acrM7XU
https://travel.state.gov/content/travel/en/us-visas/visa-information-resources/fees/coun
https://www.kaggle.com/datasets/jessemostipak/hotel-booking-demand
https://www.youtube.com/watch?v=Nd76acrM7XU
https://www.youtube.com/watch?app=desktop&v=02L2Uv9pdDA
https://mljar.com/machine-learning/catboost-vs-random-forest/
https://www.iconfinder.com/icons/4530480/bill_business_hotel_invoice_tax_icon
https://www.sciencedirect.com/science/article/pii/S2352340918315191
https://scikit-learn.org/stable/index.html
https://www.liveabout.com/alternate-tuning-guide-1711764
https://www.flaticon.com/free-icon/travel_5219574
https://www.flaticon.com/free-icon/hotel_5900195
https://pandas.pydata.org/docs/reference/api/pandas.crosstab.html
https://www.analyticsvidhya.com/blog/2015/12/improve-machine-learning-results/
https://pub.towardsai.net/covariance-matrix-visualization-using-seaborns-heatmap-plot
-64332b6c90c5
https://www.geeksforgeeks.org/how-to-perform-an-f-test-in-python/
https://www.geeksforgeeks.org/how-to-calculate-confidence-intervals-in-python/
https://towardsdatascience.com/stepwise-regression-tutorial-in-python-ebf7c782c922
```

# 8 Appendix

This section includes all the code written in Python 3 that was run to obtain the results in this report. To view the code online, visit Hotel Booking Demand Github Repository.

#### 8.1 Read Me

This section includes the content of the **readme.txt**. It describes the required python files to obtain the results presented in the final project report along with instructions on how to run each python file.

There are three python files for this project:

- phase1.py
- phase2.py
- phase3.py

Each python file is responsible for each phase of the final project report.

#### 8.1.1 How to Run Phase1.py

There are no particular instructions to run phase1.py. All you have to do is run it to generate all the plots and the data preprocessed dataset.

#### 8.1.2 How to Run Phase2.py

This python file includes the code from phase1.py that obtains the data preprocessed dataset.

#### 8.1.3 How to Run Phase3.py

This python file includes the code from phase1.py and phase2.py that obtains the data preprocessed dataset.

Every classifier is defined as a function. At the very end of the code, you can comment the classifier you want do not want to run. All classifiers will run at once on default. When you run the individual classifier functions, you will get the following results:

- Confusion Matrix
- Accuracy Score
- Classification Report
- Specificity
- ROC Curve

#### 8.2 Code

This section includes all code written in Python 3 that was run to obtain the results in this report with comments.

#### 8.2.1 phase1.py

```
# general imports
import pandas as pd
import seaborn as sns
import matplotlib.pyplot as plt
# prevent warnings import
import warnings
warnings.filterwarnings("ignore")
# custom functions
## sample covariance matrix function
### the following function generates a heatmap
### of the sample covariance matrix
def covariance_matrix(dataset):
   plt.figure(figsize=(24,12))
    sns.set(font_scale=1.5)
   corr = dataset.corr()
    sns.heatmap(corr,
                cbar=True,
                cmap='RdBu_r',
                annot=True,
                linewidth=1,
                xticklabels=corr.columns,
                yticklabels=corr.columns,
   plt.title("Covariance Matrix")
   plt.rc('axes', titlesize=50)
   plt.tight_layout()
   plt.show()
## function to bin each country to their continent
### the following function performs binning
### from country to their respective continent
def country_to_continent(country):
    if country in africa:
       return 'Africa'
   elif country in asia:
       return 'Asia'
   elif country in australia:
        return 'Australia'
   if country in europe:
        return 'Europe'
   elif country in north_america:
        return 'North America'
    elif country in south_america:
```

```
return 'South America'
    elif country in unk:
       return 'Unknown'
    elif country in Others:
        return 'Others'
# import data
original_csv =
'https://raw.githubusercontent.com/mc811mc/hotel-booking-demand/main/dataset/hotel_bookings.csv'
data = pd.read_csv(original_csv)
df = data.copy()
# prints out information used to create the dataset explanation table in the final project report
print(df.info())
# plots the heatmap for the correlation matrix of the preprocessed dataset
plt.figure(figsize=(40, 40))
sns.heatmap(df.corr(), cmap='crest')
plt.title('Correlation Matrix')
plt.xticks(rotation=60,ha='right')
plt.show()
#################
# data cleaning #
#################
# check dataset for missing values
print(f'Number of Missing Values per Column Before Data Cleaning:
\n{df.isnull().sum()[df.isnull().sum() > 0]}\n')
# fill missing values in the children column with '0'
df.children.fillna(0,inplace=True)
# fill missing values in the country column with 'Unknown'
df.country.fillna('Unknown',inplace=True)
# replace agent ids (numerical) values in the agent column with 'Agent' (categorical)
df.loc[df.agent.isnull() == False, 'agent'] = 'Agent'
# fill null values in the agent column with 'No agent'
df.agent.fillna('No agent',inplace = True)
# put in 'Corporate' in the company column
# if market segment and distribution channel column is both 'Corporate'
df.loc[((df.market_segment == 'Corporate') | (df.distribution_channel == 'Corporate'))
& (df.company.isnull()), 'company'] = 'Corporate'
# replace non-null values in company column as 'Corporate'
df.loc[df.company.isnull() == False,'company'] = 'Corporate'
# fill in remaining and missing values in the company column with 'Individuals'
```

```
df.company.fillna('Individuals',inplace=True)
# correct the data type of the column arrival date year
df.arrival_date_year = df.arrival_date_year.astype(object)
# drop all duplicate rows in the dataset
df.drop_duplicates(inplace = True)
# check dataset for missing values
print(f'Number of Missing Values per Column After Data Cleaning:
\n{df.isnull().sum()[df.isnull().sum() > 0]}\n')
# this section handles binning countries into continents
# within the country of origin column.
# each country is categorized to one of the following: africa, asia, australia, europe,
north america, south america,
# unknown, or others
## check the number of countries before binning to respective continents
print(f'Number of Continents Before Binning: {df.country.unique().size}')
## binning country column to its respective continents
africa = ['MOZ','BWA','MAR','ZAF','AGO','ZMB','ZWE','DZA','TUN','CAF',
'NGA', 'SEN', 'SYC', 'CMR', 'MUS', 'COM', 'UGA', 'CIV',
       'BDI', 'EGY', 'MWI', 'MDG', 'TGO', 'DJI', 'STP', '
       ETH', 'RWA', 'BEN', 'TZA', 'GHA', 'KEN', 'GNB', 'BFA', 'LBY', 'MLI', 'NAM',
       'MRT', 'SDN', 'SLE']
asia = ['OMN','CN','IND','CHN','ISR','KOR','ARE','HKG','IRN','CYP','KWT','MDV',
'KAZ', 'PAK', 'IDN', 'LBN', 'PHL', 'AZE', 'BHR',
     'THA','MYS','ARM','JPN','LKA','JOR','SYR','SGP','SAU','VNM','QAT','UZB',
     'NPL', 'MAC', 'TWN', 'IRQ', 'KHM', 'BGD', 'TJK',
     'TMP','MMR','LAO']
australia = ['AUS']
europe = ['PRT','GBR','ESP','IRL','FRA','ROU','NOR','POL','DEU','BEL','CHE',
'GRC', 'ITA', 'NLD', 'DNK', 'RUS', 'SWE', 'EST',
       'CZE', 'FIN', 'LUX', 'SVN', 'ALB', 'UKR', 'SMR', 'LVA', 'SRB', 'AUT', 'BLR',
       'LTU', 'TUR', 'HUN', 'HRV', 'GEO', 'AND', 'SVK',
       'MKD', 'BIH', 'BGR', 'MLT', 'ISL', 'MCO', 'LIE', 'MNE']
north_america = ['USA', 'MEX', 'PRI', 'CRI', 'CUB', 'HND', 'NIC', 'GAB', 'PAN', 'SLV', 'GTM']
south_america = ['ARG', 'BRA', 'CHL', 'URY', 'COL', 'VEN', 'SUR', 'PER', 'ECU', 'BOL', 'PRY', 'GUY']
unk = ['Unknown']
Others = ['CYM', 'CPV', 'JAM', 'GIB', 'JEY', 'GGY', 'FJI', 'NZL', 'DOM',
'PLW', 'BHS', 'KNA', 'IMN', 'VGB', 'GLP', 'UMI', 'MYT', 'FRO',
       'BRB', 'ABW', 'AIA', 'DMA', 'PYF', 'LCA', 'ATA', 'ASM', 'NCL', 'KIR', 'ATF']
# modify country column to make only continents appear
```

```
df.country = df.country.apply(country_to_continent)
# check to see if there are only continents
print(f'Number of Continents After Binning: {df.country.unique().size}')
# this section makes plots about the dataset
plt.rc('axes', titlesize=40)
plt.rc('axes', labelsize=30)
## plot hotel type booking ratio
plt.rcParams['figure.figsize'] = [25,25]
plt.subplot(2, 1, 1)
plt.pie(df.hotel.value_counts().values,
        labels=df.hotel.value_counts().index,
        autopct='%.2f%%',
        explode=[0, 0.1])
plt.title('Distribution of the type of Hotels')
## plot cancellation rate
plt.subplot(2, 1, 2)
crosstab_table=pd.crosstab(df.hotel, df.is_canceled, margins=True)
crosstab_table['cancel_percent']=crosstab_table[1] * 100 / crosstab_table['All']
crosstab_table.drop('All', axis = 0)['cancel_percent'].plot.bar()
plt.title('Cancellation Rate by Hotel Type')
plt.xlabel('Hotel Type')
plt.ylabel('Cancellation %')
plt.show()
## plot arrival date month
plt.rcParams['figure.figsize']=[40, 40]
plt.subplot(2, 1, 1)
sns.countplot(x='arrival_date_month',
              order=df.arrival_date_month.value_counts().index)
plt.title('Number of Bookings by Month')
plt.xlabel('Booking Month')
plt.ylabel('Number of Bookings')
plt.xticks(rotation=60,ha='right')
plt.subplot(2, 1, 2)
sns.countplot(x='arrival_date_month',
              data=df,
              order=df.arrival_date_month.value_counts().index,
              hue='hotel')
plt.title('Number of Bookings by Month and Hotel Type')
plt.xlabel('Booking Month')
plt.ylabel('Number of Bookings')
plt.xticks(rotation=60,ha='right')
plt.show()
## plot cancellation by arrival date month
plt.figure(figsize=(25, 25))
```

```
crosstab_table=pd.crosstab(df.arrival_date_month, df.is_canceled, margins=True)
crosstab_table['cancel_percent'] = crosstab_table[1] * 100 / crosstab_table['All']
crosstab_table.drop('All', axis=0)['cancel_percent'].plot.bar()
plt.title('Cancellation Percentage by Month')
plt.xlabel('Arrival Month')
plt.ylabel('Cancellation %')
plt.xticks(rotation=60,ha='right')
plt.show()
## plot booking made by continent
plt.figure(figsize=(40, 40))
plt.subplot(2, 1, 1)
sns.countplot(x='country',data=df)
plt.title('Booking by Continent')
plt.xlabel('Continent')
plt.ylabel('Number of Bookings')
plt.xticks(rotation=60,ha='right')
## plot cancellation per continent
plt.subplot(2, 1, 2)
crosstab_table=pd.crosstab(df.country, df.is_canceled, margins=True)
crosstab_table['cancel_percent'] = crosstab_table[1] * 100 / crosstab_table['All']
crosstab_table.drop('All', axis=0)['cancel_percent'].plot.bar()
plt.title('Cancellation Percentage by Continent')
plt.xlabel('Continent')
plt.ylabel('Cancellation %')
plt.xticks(rotation=60,ha='right')
plt.show()
## plot type of room reserved
plt.figure(figsize=(25, 25))
plt.subplot(2, 1, 1)
sns.countplot(x='reserved_room_type',data=df)
plt.title('Bookings by Reserved Room Type')
plt.xlabel('Reserved Room Type')
plt.ylabel('Number of Reserved Rooms')
## plot cancellation rate by type of room
plt.subplot(2, 1, 2)
crosstab_table=pd.crosstab(df.reserved_room_type,df.is_canceled,margins=True)
crosstab_table['cancel_percent']=crosstab_table[1]*100/crosstab_table['All']
crosstab_table.drop('All',axis=0)['cancel_percent'].plot.bar()
plt.title('Cancellation Percentage by Room Type')
plt.xlabel('Reserved Room Type')
plt.ylabel('Cancellation %')
plt.show()
## plot deposit type
plt.figure(figsize=(25, 25))
plt.subplot(2, 1, 1)
sns.countplot(x='deposit_type',data=df)
plt.title('Bookings by Deposit Type')
```

```
plt.xlabel('Deposit Type')
plt.ylabel('Total Number of Each Deposit Type')
## plot cancellation rate by deposit type
plt.subplot(2, 1, 2)
crosstab_table=pd.crosstab(df.deposit_type,df.is_canceled,margins=True)
crosstab_table['cancel_percent']=crosstab_table[1]*100/crosstab_table['All']
crosstab_table.drop('All',axis=0)['cancel_percent'].plot.bar()
plt.title('Cancellation Percentage by Deposit Type')
plt.xlabel('Deposit Type')
plt.ylabel('Cancellation %')
plt.xticks(rotation=60,ha='right')
plt.show()
# plot sample covariance matrix
covariance_matrix(df)
# choosing variables
correlation = df.corr()['is_canceled'].abs().sort_values(ascending = True)
print("Printing out Correlation")
print()
print(correlation)
# dimensionality reduction
## create total_members column that includes children, babies, and adults
df['total_members'] = df.children + df.babies + df.adults
## create total nights column that includes stays in week nights and stays in weekend nights columns
df['total_nights'] = df.stays_in_week_nights + df.stays_in_weekend_nights
## drop the aggregated columns in the prior steps
df.drop(columns=['children', 'babies', 'adults',
'stays_in_week_nights', 'stays_in_weekend_nights'], inplace=True)
## drop irrelevant columns to improve model
df.drop(columns=['days_in_waiting_list', 'reservation_status','reservation_status_date'],inplace=True)
# feature encoding
df['hotel'] = df['hotel'].map({'Resort Hotel' : 0, 'City Hotel' : 1})
df['meal'] = df['meal'].map({'BB' : 0, 'FB': 1, 'HB': 2, 'SC': 3, 'Undefined': 4})
df['reserved_room_type'] = df['reserved_room_type'].map({'C': 0, 'A': 1, 'D':
2, 'E': 3, 'G': 4, 'F': 5, 'H': 6, 'L': 7, 'P': 8, 'B': 9})
df['deposit_type'] = df['deposit_type'].map({'No Deposit': 0, 'Refundable': 1, 'Non Refund': 3})
# feature selection
## get rid of rows that have no guests
df_temp=df.loc[~((df.total_members==0) & (df.is_canceled==0))]
## get rid of rows that have no number of nights stayed
df_temp=df_temp.loc[~((df_temp.total_nights==0) & (df_temp.is_canceled==0))]
```

```
df_preprocessed = pd.get_dummies(df_temp, drop_first=True)
# attribute variables
X = df_preprocessed.drop(columns='is_canceled')
# target variable
y = df_preprocessed.is_canceled
8.2.2
       phase2.py
# general imports
import numpy as np
import pandas as pd
from sklearn import linear_model
from sklearn.model_selection import train_test_split
# regression analysis imports
import scipy.stats as st
from sklearn import metrics
import statsmodels.api as sm
# prevent warnings import
import warnings
warnings.filterwarnings("ignore")
# custom functions
## function to bin each country to their continent
### the following function performs binning
### from country to their respective continent
def country_to_continent(country):
    if country in africa:
       return 'Africa'
   elif country in asia:
       return 'Asia'
   elif country in australia:
       return 'Australia'
   if country in europe:
        return 'Europe'
   elif country in north_america:
       return 'North America'
   elif country in south_america:
        return 'South America'
   elif country in unk:
       return 'Unknown'
   elif country in Others:
       return 'Others'
# import data
original_csv =
'https://raw.githubusercontent.com/mc811mc/hotel-booking-demand/main/dataset/hotel_bookings.csv'
```

```
data = pd.read_csv(original_csv)
df = data.copy()
#################
# data cleaning #
#################
# fill missing values in the children column with '0'
df.children.fillna(0,inplace=True)
# fill missing values in the country column with 'Unknown'
df.country.fillna('Unknown',inplace=True)
# replace agent ids (numerical) values in the agent column with 'Agent' (categorical)
df.loc[df.agent.isnull() == False, 'agent'] = 'Agent'
# fill null values in the agent column with 'No agent'
df.agent.fillna('No agent',inplace = True)
# put in 'Corporate' in the company column
# if market segment and distribution channel column is both 'Corporate'
df.loc[((df.market_segment == 'Corporate') | (df.distribution_channel == 'Corporate'))
& (df.company.isnull()), 'company'] = 'Corporate'
# replace non-null values in company column as 'Corporate'
df.loc[df.company.isnull() == False,'company'] = 'Corporate'
# fill in remaining and missing values in the company column with 'Individuals'
df.company.fillna('Individuals',inplace=True)
# correct the data type of the column arrival date year
df.arrival_date_year = df.arrival_date_year.astype(object)
# drop all duplicate rows in the dataset
df.drop_duplicates(inplace = True)
# this section handles binning countries into continents
# within the country of origin column.
# each country is categorized to one of the following: africa, asia, australia,
europe, north america, south america,
# unknown, or others
## binning country column to its respective continents
africa = ['MOZ','BWA','MAR','ZAF','AGO','ZMB','ZWE','DZA','TUN','CAF','NGA',
'SEN', 'SYC', 'CMR', 'MUS', 'COM', 'UGA', 'CIV',
       'BDI', 'EGY', 'MWI', 'MDG', 'TGO', 'DJI', 'STP', 'ETH', 'RWA', 'BEN', 'TZA',
       'GHA', 'KEN', 'GNB', 'BFA', 'LBY', 'MLI', 'NAM',
       'MRT', 'SDN', 'SLE']
asia = ['OMN','CN','IND','CHN','ISR','KOR','ARE','HKG','IRN','CYP',
'KWT', 'MDV', 'KAZ', 'PAK', 'IDN', 'LBN', 'PHL', 'AZE', 'BHR',
```

```
'THA', 'MYS', 'ARM', 'JPN', 'LKA', 'JOR', 'SYR', 'SGP', 'SAU', 'VNM',
     'QAT', 'UZB', 'NPL', 'MAC', 'TWN', 'IRQ', 'KHM', 'BGD', 'TJK',
     'TMP','MMR','LAO']
australia = ['AUS']
europe = ['PRT','GBR','ESP','IRL','FRA','ROU','NOR','POL','DEU','BEL',
'CHE', 'GRC', 'ITA', 'NLD', 'DNK', 'RUS', 'SWE', 'EST',
       'CZE', 'FIN', 'LUX', 'SVN', 'ALB', 'UKR', 'SMR', 'LVA',
       'SRB','AUT','BLR','LTU','TUR','HUN','HRV','GEO','AND','SVK',
       'MKD', 'BIH', 'BGR', 'MLT', 'ISL', 'MCO', 'LIE', 'MNE']
north_america = ['USA', 'MEX', 'PRI', 'CRI', 'CUB', 'HND',
'NIC', 'GAB', 'PAN', 'SLV', 'GTM']
south_america = ['ARG', 'BRA', 'CHL', 'URY', 'COL', 'VEN',
'SUR', 'PER', 'ECU', 'BOL', 'PRY', 'GUY']
unk = ['Unknown']
Others = ['CYM', 'CPV', 'JAM', 'GIB', 'JEY', 'GGY', 'FJI', 'NZL', 'DOM',
'PLW', 'BHS', 'KNA', 'IMN', 'VGB', 'GLP', 'UMI', 'MYT', 'FRO',
       'BRB', 'ABW', 'AIA', 'DMA', 'PYF', 'LCA', 'ATA', 'ASM', 'NCL', 'KIR', 'ATF']
# modify country column to make only continents appear
df.country = df.country.apply(country_to_continent)
# dimensionality reduction
## create total_members column that includes children, babies, and adults
df['total_members'] = df.children + df.babies + df.adults
## create total nights column that includes stays in week nights and stays in weekend nights columns
df['total_nights'] = df.stays_in_week_nights + df.stays_in_weekend_nights
## drop the aggregated columns in the prior steps
df.drop(columns=['children', 'babies', 'adults',
'stays_in_week_nights', 'stays_in_weekend_nights'], inplace=True)
## drop irrelevant columns to improve model
df.drop(columns=['days_in_waiting_list', 'reservation_status', 'reservation_status_date'],inplace=True)
# feature encoding
df['hotel'] = df['hotel'].map({'Resort Hotel' : 0, 'City Hotel' : 1})
df['meal'] = df['meal'].map({'BB' : 0, 'FB': 1, 'HB': 2, 'SC': 3, 'Undefined': 4})
df['reserved_room_type'] = df['reserved_room_type'].map({'C': 0, 'A': 1, 'D': 2, 'E': 3,
'G': 4, 'F': 5, 'H': 6, 'L': 7, 'P': 8, 'B': 9})
df['deposit_type'] = df['deposit_type'].map({'No Deposit': 0, 'Refundable': 1, 'Non Refund': 3})
# features to be dropped through regression analysis
df.drop(columns=['country', 'arrival_date_year', 'market_segment', 'agent', 'company'],inplace=True)
```

```
df.drop(df.loc[df['assigned_room_type']=='L'].index, inplace=True)
df.drop(df.loc[df['assigned_room_type']=='P'].index, inplace=True)
df.drop(df.loc[df['distribution_channel']=='Undefined'].index, inplace=True)
# feature selection
## get rid of rows that have no guests
df_temp=df.loc[~((df.total_members==0) & (df.is_canceled==0))]
## get rid of rows that have no number of nights stayed
df_temp=df_temp.loc[~((df_temp.total_nights==0) & (df_temp.is_canceled==0))]
df_preprocessed = pd.get_dummies(df_temp, drop_first=True)
# attribute variables
X = df_preprocessed.drop(columns='is_canceled')
# target variable
y = df_preprocessed.is_canceled
# split data into training and testing
X_train, X_test, y_train, y_test = train_test_split(X, y, test_size=0.2, random_state=0)
# association analysis, f-test analysis, stepwise regression analysis, collinearity analysis
## perform ols
model_ols = sm.OLS(y_train, X_train).fit()
print(model_ols.summary())
y_pred_ols = model_ols.predict(X_test)
print(f'Mean Absolute Error: {metrics.mean_squared_error(y_test, y_pred_ols)}')
8.2.3
      phase3.py
# general imports
import pandas as pd
from sklearn.model_selection import train_test_split
from sklearn.model_selection import GridSearchCV
import matplotlib.pyplot as plt
# classifier imports
from sklearn import tree
from sklearn.tree import DecisionTreeClassifier
from sklearn.linear_model import LogisticRegression
from sklearn.neighbors import KNeighborsClassifier
from sklearn.svm import SVC
from sklearn.naive_bayes import GaussianNB
from sklearn.ensemble import RandomForestClassifier
from sklearn.neural_network import MLPClassifier
# performance imports
from sklearn.metrics import accuracy_score
from sklearn.metrics import confusion_matrix, ConfusionMatrixDisplay
from sklearn.metrics import classification_report
```

```
from yellowbrick.classifier import ROCAUC
# prevent warnings import
import warnings
warnings.filterwarnings("ignore")
# performance functions
## sensitivity (recall) function
def sensitivity(conf):
   return conf[1][1] / (conf[1][1] * conf[1][0])
## specificity function
def specificity(conf):
   return conf[0][0] / (conf[0][0] + conf[0][1])
# custom functions
## function to bin each country to their continent
### the following function performs binning
### from country to their respective continent
def country_to_continent(country):
   if country in africa:
       return 'Africa'
   elif country in asia:
       return 'Asia'
   elif country in australia:
       return 'Australia'
    if country in europe:
       return 'Europe'
   elif country in north_america:
       return 'North America'
    elif country in south_america:
       return 'South America'
    elif country in unk:
        return 'Unknown'
    elif country in Others:
       return 'Others'
# import data
original_csv =
'https://raw.githubusercontent.com/mc811mc/hotel-booking-demand/main/dataset/hotel_bookings.csv'
data = pd.read_csv(original_csv)
df = data.copy()
#################
# data cleaning #
#################
# fill missing values in the children column with '0'
df.children.fillna(0,inplace=True)
# fill missing values in the country column with 'Unknown'
```

```
df.country.fillna('Unknown',inplace=True)
# replace agent ids (numerical) values in the agent column with 'Agent' (categorical)
df.loc[df.agent.isnull() == False,'agent'] = 'Agent'
# fill null values in the agent column with 'No agent'
df.agent.fillna('No agent',inplace = True)
# put in 'Corporate' in the company column
# if market segment and distribution channel column is both 'Corporate'
df.loc[((df.market_segment == 'Corporate') | (df.distribution_channel == 'Corporate'))
& (df.company.isnull()), 'company'] = 'Corporate'
# replace non-null values in company column as 'Corporate'
df.loc[df.company.isnull() == False,'company'] = 'Corporate'
# fill in remaining and missing values in the company column with 'Individuals'
df.company.fillna('Individuals',inplace=True)
# correct the data type of the column arrival date year
df.arrival_date_year = df.arrival_date_year.astype(object)
# drop all duplicate rows in the dataset
df.drop_duplicates(inplace = True)
# this section handles binning countries into continents
# within the country of origin column.
# each country is categorized to one of the following: africa,
asia, australia, europe, north america, south america,
# unknown, or others
## binning country column to its respective continents
africa = ['MOZ', 'BWA', 'MAR', 'ZAF', 'AGO', 'ZMB', 'ZWE', 'DZA', 'TUN',
'CAF', 'NGA', 'SEN', 'SYC', 'CMR', 'MUS', 'COM', 'UGA', 'CIV',
       'BDI', 'EGY', 'MWI', 'MDG', 'TGO', 'DJI', 'STP', 'ETH', 'RWA',
       'BEN', 'TZA', 'GHA', 'KEN', 'GNB', 'BFA', 'LBY', 'MLI', 'NAM',
       'MRT', 'SDN', 'SLE']
asia = ['OMN','CN','IND','CHN','ISR','KOR','ARE','HKG','IRN','CYP',
'KWT', 'MDV', 'KAZ', 'PAK', 'IDN', 'LBN', 'PHL', 'AZE', 'BHR',
     'THA', 'MYS', 'ARM', 'JPN', 'LKA', 'JOR', 'SYR', 'SGP', 'SAU', 'VNM',
     'QAT', 'UZB', 'NPL', 'MAC', 'TWN', 'IRQ', 'KHM', 'BGD', 'TJK',
     'TMP','MMR','LAO']
australia = ['AUS']
europe = ['PRT','GBR','ESP','IRL','FRA','ROU','NOR','POL','DEU','BEL',
'CHE', 'GRC', 'ITA', 'NLD', 'DNK', 'RUS', 'SWE', 'EST',
       'CZE', 'FIN', 'LUX', 'SVN', 'ALB', 'UKR', 'SMR', 'LVA', 'SRB', 'AUT',
       'BLR','LTU','TUR','HUN','HRV','GEO','AND','SVK',
       'MKD', 'BIH', 'BGR', 'MLT', 'ISL', 'MCO', 'LIE', 'MNE']
```

```
north_america = ['USA', 'MEX', 'PRI', 'CRI', 'CUB', 'HND',
'NIC', 'GAB', 'PAN', 'SLV', 'GTM']
south_america = ['ARG', 'BRA', 'CHL', 'URY', 'COL', 'VEN',
'SUR', 'PER', 'ECU', 'BOL', 'PRY', 'GUY']
unk = ['Unknown']
Others = ['CYM','CPV','JAM','GIB','JEY','GGY','FJI','NZL','DOM',
'PLW', 'BHS', 'KNA', 'IMN', 'VGB', 'GLP', 'UMI', 'MYT', 'FRO',
       'BRB', 'ABW', 'AIA', 'DMA', 'PYF', 'LCA', 'ATA', 'ASM', 'NCL', 'KIR', 'ATF']
# modify country column to make only continents appear
df.country = df.country.apply(country_to_continent)
# dimensionality reduction
## create total_members column that includes children, babies, and adults
df['total_members'] = df.children + df.babies + df.adults
## create total nights column that includes stays in week nights and stays in weekend nights columns
df['total_nights'] = df.stays_in_week_nights + df.stays_in_weekend_nights
## drop the aggregated columns in the prior steps
df.drop(columns=['children', 'babies', 'adults', 'stays_in_week_nights',
'stays_in_weekend_nights'], inplace=True)
## drop irrelevant columns to improve model
df.drop(columns=['days_in_waiting_list', 'reservation_status','reservation_status_date'],inplace=True)
# feature encoding
df['hotel'] = df['hotel'].map({'Resort Hotel' : 0, 'City Hotel' : 1})
df['meal'] = df['meal'].map({'BB' : 0, 'FB': 1, 'HB': 2, 'SC': 3, 'Undefined': 4})
df['reserved_room_type'] = df['reserved_room_type'].map({'C': 0, 'A': 1, 'D': 2,
'E': 3, 'G': 4, 'F': 5, 'H': 6, 'L': 7, 'P': 8, 'B': 9})
df['deposit_type'] = df['deposit_type'].map({'No Deposit': 0, 'Refundable': 1, 'Non Refund': 3})
# features to be dropped through regression analysis
df.drop(columns=['country', 'arrival_date_year', 'market_segment', 'agent', 'company'],inplace=True)
df.drop(df.loc[df['assigned_room_type']=='L'].index, inplace=True)
df.drop(df.loc[df['assigned_room_type']=='P'].index, inplace=True)
df.drop(df.loc[df['distribution_channel'] == 'Undefined'].index, inplace=True)
# feature selection
## get rid of rows that have no guests
df_temp=df.loc[~((df.total_members==0) & (df.is_canceled==0))]
## get rid of rows that have no number of nights stayed
df_temp=df_temp.loc[~((df_temp.total_nights==0) & (df_temp.is_canceled==0))]
```

```
df_preprocessed = pd.get_dummies(df_temp, drop_first=True)
# attribute variables
X = df_preprocessed.drop(columns='is_canceled')
# target variable
y = df_preprocessed.is_canceled
# split data into training and testing
X_train, X_test, y_train, y_test = train_test_split(X, y, test_size=0.2, random_state=0)
#################
# decision tree #
#################
# decision tree initial case
def decision_tree_initial(X_train, X_test, y_train, y_test):
   tree_cls_no = DecisionTreeClassifier(random_state=0)
   tree_model_no = tree_cls_no.fit(X_train, y_train)
   y_pred_tree_no = tree_model_no.predict(X_test)
   tree_acc_no = accuracy_score(y_test, y_pred_tree_no)
   tree_conf_no = confusion_matrix(y_test, y_pred_tree_no)
   tree_clf_report_no = classification_report(y_test, y_pred_tree_no)
   # prints out the confusion matrix of the decision tree classifier
   print(f'Decision Tree (Initial) Confusion Matrix: \n{tree_conf_no}')
    disp = ConfusionMatrixDisplay(confusion_matrix=tree_conf_no,
                                  display_labels=tree_cls_no.classes_)
   disp.plot()
   plt.show()
   # prints out the accuracy score of the decision tree classifier
   print(f'Decision Tree (Initial) Accuracy Score: {tree_acc_no:.3f}')
   # prints out the precision, recall (sensitivity), and f1 score
    # of the decision tree classifier
   print(f'Decision Tree (Initial) Classification Report: \n{tree_clf_report_no}')
    # prints out the specificity of the decision tree classifier
   print(f'Decision Tree (Initial) Specificity: {specificity(tree_conf_no):.3f}')
    # prints out the ROC curve for the decision tree classifier
   ran_for_visualizer = ROCAUC(tree_cls_no)
   # fit the training data to the visualizer
   ran_for_visualizer.fit(X_train, y_train)
   # evaluate the model on the test data
   ran_for_visualizer.score(X_test, y_test)
   # display the visualizer
   ran_for_visualizer.show()
########################
# logistic regression #
#########################
def logistic_regression(X_train, X_test, y_train, y_test):
    log_reg_cls = LogisticRegression(random_state=0)
```

```
log_reg_model = log_reg_cls.fit(X_train, y_train)
   y_pred_log_reg = log_reg_model.predict(X_test)
   log_reg_acc = accuracy_score(y_test, y_pred_log_reg)
   log_reg_conf = confusion_matrix(y_test, y_pred_log_reg)
    log_reg_clf_report = classification_report(y_test, y_pred_log_reg)
   # prints out the confusion matrix of the logistic regression classifier
   print(f'Logistic Regression Confusion Matrix: \n{log_reg_conf}')
   disp = ConfusionMatrixDisplay(confusion_matrix=log_reg_conf,
                                  display_labels=log_reg_cls.classes_)
   disp.plot()
   plt.show()
   # prints out the accuracy score of the logistic regression classifier
   print(f'Logistic Regression Accuracy Score: {log_reg_acc:.3f}')
    # prints out the precision, recall (sensitivity), and f1 score
    # of the logistic regression classifier
   print(f'Logistic Regression Classification Report: \n{log_reg_clf_report}')
    # prints out the specificity of the logistic regression classifier
   print(f'Logistic Regression Specificity: {specificity(log_reg_conf):.3f}')
   # prints out the ROC curve for the logistic regression classifier
   ran_for_visualizer = ROCAUC(log_reg_cls)
   # fit the training data to the visualizer
   ran_for_visualizer.fit(X_train, y_train)
   # evaluate the model on the test data
   ran_for_visualizer.score(X_test, y_test)
   # display the visualizer
   ran_for_visualizer.show()
#######
# knn #
#######
# knn initial case
def knn_initial(X_train, X_test, y_train, y_test):
   knn_cls = KNeighborsClassifier()
   knn_model = knn_cls.fit(X_train, y_train)
   y_pred_knn = knn_model.predict(X_test)
   knn_acc = accuracy_score(y_test, y_pred_knn)
   knn_conf = confusion_matrix(y_test, y_pred_knn)
   knn_clf_report = classification_report(y_test, y_pred_knn)
   # prints out the confusion matrix of the knn classifier
   print(f'KNN (Default) Confusion Matrix: \n{knn_conf}')
   disp = ConfusionMatrixDisplay(confusion_matrix=knn_conf,
                                  display_labels=knn_cls.classes_)
   disp.plot()
   plt.show()
   # prints out the accuracy score of the knn classifier
   print(f'KNN (Default) Accuracy Score: {knn_acc:.3f}')
```

```
# prints out the precision, recall (sensitivity), and f1 score of the knn classifier
    print(f'KNN (Default) Classification Report: \n{knn_clf_report}')
    # prints out the specificity of the knn classifier
   print(f'KNN (Default) Specificity: {specificity(knn_conf):.3f}')
   # prints out the ROC curve for the knn classifier
   ran_for_visualizer = ROCAUC(knn_cls)
   # fit the training data to the visualizer
   ran_for_visualizer.fit(X_train, y_train)
   # evaluate the model on the test data
   ran_for_visualizer.score(X_test, y_test)
   # display the visualizer
   ran_for_visualizer.show()
#######
# svm #
#######
def svm(X_train, X_test, y_train, y_test):
    svm_cls = SVC(random_state=0)
    svm_model = svm_cls.fit(X_train, y_train)
   y_pred_svm = svm_model.predict(X_test)
    svm_acc = accuracy_score(y_test, y_pred_svm)
    svm_conf = confusion_matrix(y_test, y_pred_svm)
    svm_clf_report = classification_report(y_test, y_pred_svm)
    # prints out the confusion matrix of the svm classifier
   print(f'SVM Confusion Matrix: \n{svm_conf}')
    disp = ConfusionMatrixDisplay(confusion_matrix=svm_conf,
                                  display_labels=svm_cls.classes_)
   disp.plot()
   plt.show()
   # prints out the accuracy score of the svm classifier
   print(f'SVM Accuracy Score: {svm_acc:.3f}')
   # prints out the precision, recall (sensitivity), and f1 score
    # of the svm classifier
   print(f'SVM Classification Report: \n{svm_clf_report}')
    # prints out the specificity of the svm classifier
   print(f'SVM Specificity: {specificity(svm_conf):.3f}')
###############
# naive bayes #
###############
def naive_bayes(X_train, X_test, y_train, y_test):
   gaussian_cls = GaussianNB()
    gaussian_model = gaussian_cls.fit(X_train, y_train)
    y_pred_gaussian = gaussian_model.predict(X_test)
    gaussian_acc = accuracy_score(y_test, y_pred_gaussian)
    gaussian_conf = confusion_matrix(y_test, y_pred_gaussian)
    gaussian_clf_report = classification_report(y_test, y_pred_gaussian)
```

```
# prints out the confusion matrix of the naive bayes classifier
    print(f'Naive Bayes Confusion Matrix: \n{gaussian_conf}')
    disp = ConfusionMatrixDisplay(confusion_matrix=gaussian_conf,
                                  display_labels=gaussian_cls.classes_)
   disp.plot()
   plt.show()
   # prints out the accuracy score of the naive bayes classifier
   print(f'Naive Bayes Accuracy Score: {gaussian_acc:.3f}')
    # prints out the precision, recall (sensitivity), and f1 score
   # of the naive bayes classifier
   print(f'Naive Bayes Classification Report: \n{gaussian_clf_report}')
   # prints out the specificity of the naive bayes classifier
   print(f'Naive Bayes Specificity: {specificity(gaussian_conf):.3f}')
   # prints out the ROC curve for the naive bayes classifier
   ran_for_visualizer = ROCAUC(gaussian_cls)
   # fit the training data to the visualizer
   ran_for_visualizer.fit(X_train, v_train)
   # evaluate the model on the test data
   ran_for_visualizer.score(X_test, y_test)
    # display the visualizer
   ran_for_visualizer.show()
#################
# random forest #
#################
# random forest using gini (default)
def random_forest_default(X_train, X_test, y_train, y_test):
   ran_for_cls_gini = RandomForestClassifier(random_state=0, criterion='gini')
   ran_for_model_gini = ran_for_cls_gini.fit(X_train, y_train)
    y_pred_ran_for_gini = ran_for_model_gini.predict(X_test)
   ran_for_acc_gini = accuracy_score(y_test, y_pred_ran_for_gini)
   ran_for_conf_gini = confusion_matrix(y_test, y_pred_ran_for_gini)
   ran_for_clf_report_gini = classification_report(y_test, y_pred_ran_for_gini)
   # prints out the confusion matrix of the random forest classifier
    print(f'Random Forest Confusion Matrix: \n{ran_for_conf_gini}')
   disp = ConfusionMatrixDisplay(confusion_matrix=ran_for_conf_gini,
                                  display_labels=ran_for_cls_gini.classes_)
   disp.plot()
   plt.show()
   # prints out the accuracy score of the random forest classifier
   print(f'Random Forest Accuracy Score: {ran_for_acc_gini:.3f}')
    # prints out the precision, recall (sensitivity), and f1 score
    # of the random forest classifier
   print(f'Random Forest Classification Report: \n{ran_for_clf_report_gini}')
    # prints out the specificity of the random forest classifier
   print(f'Random Forest Specificity: {specificity(ran_for_conf_gini):.3f}')
    # prints out the ROC curve for the random forest classifier
```

```
ran_for_visualizer = ROCAUC(ran_for_cls_gini)
   # fit the training data to the visualizer
   ran_for_visualizer.fit(X_train, y_train)
   # evaluate the model on the test data
   ran_for_visualizer.score(X_test, y_test)
   # display the visualizer
   ran_for_visualizer.show()
# random forest using entropy
def random_forest_entropy(X_train, X_test, y_train, y_test):
   ran_for_cls_entropy = RandomForestClassifier(random_state=0, criterion='entropy')
   ran_for_model_entropy = ran_for_cls_entropy.fit(X_train, y_train)
   y_pred_ran_for_entropy = ran_for_model_entropy.predict(X_test)
   ran_for_acc_entropy = accuracy_score(y_test, y_pred_ran_for_entropy)
   ran_for_conf_entropy = confusion_matrix(y_test, y_pred_ran_for_entropy)
   ran_for_clf_report_entropy = classification_report(y_test, y_pred_ran_for_entropy)
    # prints out the confusion matrix of the random forest classifier
    print(f'Random Forest (Entropy) Confusion Matrix: \n{ran_for_conf_entropy}')
    disp = ConfusionMatrixDisplay(confusion_matrix=ran_for_conf_entropy,
                                  display_labels=ran_for_cls_entropy.classes_)
   disp.plot()
   plt.show()
   # prints out the accuracy score of the random forest classifier
   print(f'Random Forest (Entropy) Accuracy Score: {ran_for_acc_entropy:.3f}')
   # prints out the precision, recall (sensitivity), and f1 score
    # of the random forest classifier
   print(f'Random Forest (Entropy) Classification Report: \n{ran_for_clf_report_entropy}')
    # prints out the specificity of the random forest classifier
   print(f'Random Forest (Entropy) Specificity: {specificity(ran_for_conf_entropy):.3f}')
    # prints out the ROC curve for the random forest classifier
   ran_for_visualizer = ROCAUC(ran_for_cls_entropy)
   # fit the training data to the visualizer
   ran_for_visualizer.fit(X_train, y_train)
    # evaluate the model on the test data
   ran_for_visualizer.score(X_test, y_test)
   # display the visualizer
   ran_for_visualizer.show()
# random forest using log loss
def random_forest_log_loss(X_train, X_test, y_train, y_test):
   ran_for_cls_log = RandomForestClassifier(random_state=0, criterion='log_loss')
   ran_for_model_log = ran_for_cls_log.fit(X_train, y_train)
   y_pred_ran_for_log = ran_for_model_log.predict(X_test)
   ran_for_acc_log = accuracy_score(y_test, y_pred_ran_for_log)
   ran_for_conf_log = confusion_matrix(y_test, y_pred_ran_for_log)
   ran_for_clf_report_log = classification_report(y_test, y_pred_ran_for_log)
```

```
# prints out the confusion matrix of the random forest classifier
    print(f'Random Forest (Log Loss) Confusion Matrix: \n{ran_for_conf_log}')
   disp = ConfusionMatrixDisplay(confusion_matrix=ran_for_conf_log,
                                  display_labels=ran_for_cls_log.classes_)
   disp.plot()
   plt.show()
   # prints out the accuracy score of the random forest classifier
   print(f'Random Forest (Log Loss) Accuracy Score: {ran_for_acc_log:.3f}')
    # prints out the precision, recall (sensitivity), and f1 score
    # of the random forest classifier
   print(f'Random Forest (Log Loss) Classification Report: \n{ran_for_clf_report_log}')
    # prints out the specificity of the random forest classifier
   print(f'Random Forest (Log Loss) Specificity: {specificity(ran_for_conf_log):.3f}')
   # prints out the ROC curve for the random forest classifier
   ran_for_visualizer = ROCAUC(ran_for_cls_log)
    # fit the training data to the visualizer
   ran_for_visualizer.fit(X_train, y_train)
   # evaluate the model on the test data
   ran_for_visualizer.score(X_test, y_test)
    # display the visualizer
   ran_for_visualizer.show()
###################
# neural network #
###################
def neural_network(X_train, X_test, y_train, y_test):
   neural_cls = MLPClassifier(random_state=0)
   neural_model = neural_cls.fit(X_train, y_train)
   y_pred_neural = neural_model.predict(X_test)
   neural_acc = accuracy_score(y_test, y_pred_neural)
   neural_conf = confusion_matrix(y_test, y_pred_neural)
   neural_clf_report = classification_report(y_test, y_pred_neural)
   # prints out the confusion matrix of the neural network classifier
   print(f'Neural Network Confusion Matrix: \n{neural_conf}')
   disp = ConfusionMatrixDisplay(confusion_matrix=neural_conf,
                                  display_labels=neural_cls.classes_)
   disp.plot()
   plt.show()
   # prints out the accuracy score of the neural network classifier
   print(f'Neural Network Accuracy Score: {neural_acc:.3f}')
   # prints out the precision, recall (sensitivity), and f1 score
    # of the neural network classifier
   print(f'Neural Network Classification Report: \n{neural_clf_report}')
    # prints out the specificity of the neural network classifier
   print(f'Neural Network Specificity: {specificity(neural_conf):.3f}')
   # prints out the ROC curve for the neural network classifier
   ran_for_visualizer = ROCAUC(neural_cls)
    # fit the training data to the visualizer
    ran_for_visualizer.fit(X_train, y_train)
```

# evaluate the model on the test data
ran\_for\_visualizer.score(X\_test, y\_test)
# display the visualizer
ran\_for\_visualizer.show()

# run individual classifiers
decision\_tree\_initial(X\_train, X\_test, y\_train, y\_test)
logistic\_regression(X\_train, X\_test, y\_train, y\_test)
knn\_initial(X\_train, X\_test, y\_train, y\_test)
svm(X\_train, X\_test, y\_train, y\_test)
naive\_bayes(X\_train, X\_test, y\_train, y\_test)
random\_forest\_default(X\_train, X\_test, y\_train, y\_test)
random\_forest\_entropy(X\_train, X\_test, y\_train, y\_test)
random\_forest\_log\_loss(X\_train, X\_test, y\_train, y\_test)
neural\_network(X\_train, X\_test, y\_train, y\_test)