# Speaking Truth to Twitter

Team 3

Hertie School of Governance

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Team 3 (HSOG)

## Main Changes

- We only focussed on Trump, not Clinton
- Our sample was drawn from unconnected accounts which had recently liked a Trump tweet (4420)
- We randomly assigned 1000 accounts to our treatment group and 3420 to our control group

## Implementation

- We created 5 similar Twitter accounts (@twi\_truth, @truth\_to\_twitt, @truthToTwitt, @SpeakingTw, @facts\_for\_twitt) see figure 1
- We regularly created Twitter Apps for each account. Robots used these to automatically tweet the treatment groups
- We sent nearly 7000 tweets over 19 days (see table 1)
- $\bullet$  Our server automatically monitored our observation group, recording 1,475,347 tweets and 170,516 likes

## Implementation

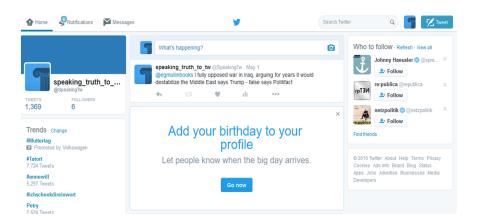


Figure 1: Example Twitter profile

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## Implementation

Tweet number	Text	Truth	Start date
1	@LostinMemphis Trump says most wire trans- fers to Mexico from undocumented immigrants- half true says award-winning website Politifact	0	2016-04-14
2	@LostinMemphis Trump says his deficit to Clinton much smaller than Reagan's against Carterfalse says award-winning website Politifact	-2	2016-04-20
3	@LostinMemphis Trump says Ted Cruz is mathematically out of winning the race - mostly true says politifact	1	2016-04-22
4	@LostinMemphis Trump says PA lost 35%, and Harrisburg 40%, of manufacturing jobs since 2001 - Mostly true says politifact	1	2016-04-25
5	@LostinMemphis Trump says football coach Rex Ryan won championships in NY twice - false says Politifact. He never did	-2	2016-04-27
6	@LostinMemphis Trump says ISIS makes millions of dollars a week by selling Libyan oil - false says Politifact	-2	2016-04-29
7	@LostinMemphis Trump says he fully opposed war in Iraq arguing for years it would destabilize the Middle East - false says Politifact	-2	2016-04-30

Table 1: Example tweets

### Responses

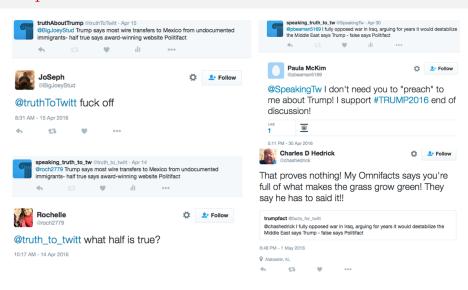


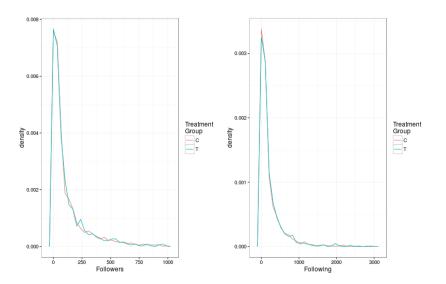
Figure 2: Some interesting comments

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# Descriptive Statistics

Variable	Mean		M	ledian	SEM	
	Control	Tweetment	Control	Tweetment	Control	Tweetment
Avg tweet "Trump"	2.46	2.41	1.00	0.86	0.08	0.13
Avg likes	0.57	0.56	0.14	0.14	0.02	0.03
Avg #MAGA	0.26	0.19	0.00	0.00	0.01	0.02
Avg mentions	1.43	1.41	0.57	0.57	0.05	0.09
Avg retweets	0.59	0.59	0.00	0.00	0.03	0.06
Followers	120.81	113.38	55.00	51.0	3.06	5.50
Following	210.94	201.82	93.50	91.00	5.90	11.06

## Descriptive Statistics



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### Results: Data and Dependent Variables

From the like and tweet data we collected, we used the following as dependent variables (all per user per day) - tweet data excludes replies to our tweets

- number of likes of tweets by Donald Trump
- number of retweets of tweets by Donald Trump
- number of tweets using the hashtag "#MakeAmericaGreatAgain"
- number of tweets including the key word "Trump"

#### Results: Difference in Means

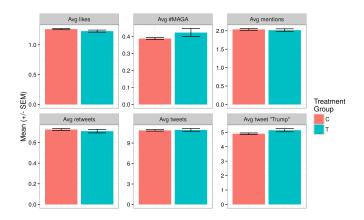


Figure 3 : Per user per day means of each dependent variable in treatment and control groups during the treatment period

### Results: Difference in Means

variable	control mean	treatment mean	p-value
Avg likes	1.26	1.23	0.09 *
Avg tweets	10.86	10.92	0.79
Avg retweets	0.73	0.71	0.39
Avg mentions	2.04	2.02	0.63
Avg #MAGA	0.39	0.42	0.15
Avg tweet "Trump"	4.90	5.15	0.05 **

Table 2: A t-test on the difference in means between treatment and control groups

### Results: Differences over time

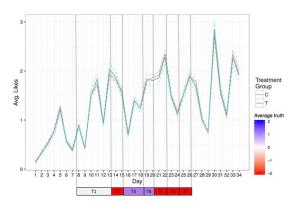


Figure 4: Likes over time

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### Results: Fixed Effects Model

Table 3:

	Dependent variable:						
	y likes tweets retweets mentions MAGA kevwo						
	(1)	tweets (2)	retweets (3)	mentions (4)	MAGA (5)	keywords (6)	
temptweet1	0.001	0.098	-0.010	-0.069	0.055	0.091	
	(0.081)	(0.512)	(0.078)	(0.127)	(0.094)	(0.284)	
temptweet2	0.133	-0.048	0.020	-0.015	0.144	0.241	
	(0.130)	(0.971)	(0.083)	(0.172)	(0.190)	(0.530)	
temptweet3	-0.065	0.797	-0.024	0.044	0.034	0.735	
	(0.076)	(1.081)	(0.058)	(0.181)	(0.082)	(0.571)	
temptweet4	-0.085	0.126	-0.072	-0.102	-0.012	0.182	
	(0.104)	(1.239)	(0.083)	(0.254)	(0.074)	(0.716)	
temptweet5	-0.128	-0.315	-0.042	-0.096	0.028	0.139	
	(0.106)	(1.192)	(0.084)	(0.204)	(0.067)	(0.634)	
temptweet6	-0.040	-1.940	-0.023	-0.120	0.009	-0.325	
•	(0.105)	(1.638)	(0.081)	(0.252)	(0.087)	(0.921)	
temptweet7	-0.020	-0.705	0.005	-0.077	0.064	0.046	
	(0.081)	(1.038)	(0.068)	(0.164)	(0.118)	(0.585)	
F-Test (-tive Tweets)	2.378	1.238	0.172	0.249	3.406	0.293	
Pr(>F) (-tive Tweets)	0.05	0.292	0.953	0.91	0.009	0.883	
Observations	150,246	150,246	150,246	150,246	150,246	150,246	
$\mathbb{R}^2$	0.0001	0.00005	0.00002	0.00001	0.0001	0.0001	
Adjusted R <sup>2</sup>	0.0001	0.00005	0.00002	0.00001	0.0001	0.0001	
F Statistic (df = 7; 150205)	1.851*	1.025	0.343	0.292	2.412**	1.204	

#### Results: Fixed Effects Model

Table 4:

	$Dependent\ variable:$						
	y						
	likes	tweets	retweets	mentions	MAGA	keywords	
	(1)	(2)	(3)	(4)	(5)	(6)	
posdummy	-0.027	0.192	-0.038	-0.050	-0.005	0.268	
	(0.057)	(0.945)	(0.053)	(0.157)	(0.034)	(0.501)	
negdummy	-0.009	-0.552	0.021	-0.015	0.073	-0.103	
	(0.031)	(0.409)	(0.029)	(0.080)	(0.086)	(0.231)	
neutdummy	0.052	0.331	0.014	0.003	0.016	0.111	
-	(0.055)	(0.519)	(0.058)	(0.109)	(0.035)	(0.274)	
F-Test (-tive Tweets)	2.378	1.238	0.172	0.249	3.406	0.293	
Pr(>F) (-tive Tweets)	0.05	0.292	0.953	0.91	0.009	0.883	
Observations	150,246	150,246	150,246	150,246	150,246	150,246	
$\mathbb{R}^2$	0.00004	0.00003	0.00002	0.00001	0.0001	0.00002	
Adjusted R <sup>2</sup>	0.00004	0.00002	0.00002	0.00001	0.0001	0.00002	
F Statistic (df = 3; 145791)	1.909	1.234	1.115	0.277	3.269**	1.193	

Note:

 $^*\,\mathrm{p}{<}0.1;\;^{**}\,\mathrm{p}{<}0.05;\;^{***}\,\mathrm{p}{<}0.01$ 

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#### Limitations

- Self selection in the sample: Only active trump followers were selected in our study and People had the option to opt-out
- 10 individuals asked to be withdrawn during treatment. Effect measured thus ITT effect
- Being recognized as a robot
- Bias from manipulation of the twitter feed
- Outcome is **likes** or **tweets** per day while the tweeting has been done at a certain time during the day...
- Collinearity of variables in case of the lasting turn-on model!

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### Interpretation of results

#### Two different hypotheses:

- rational updaters
- 2 motivated reasoners

#### Results are unclear:

- Some changes in engagement with Trump are observable
- Different variables react in different directions
- Hard to attribute effects to individual tweets or to truth levels of tweets

#### Conclusion



Figure 5: Your not changing any minds