

Subject: Re: Cemetery plots listing

From: Mark Cao <mark.cao@gmail.com>

Date: 6/4/2024, 12:33 PM

To: Thanh Huynh <thanhxhuynh2003@yahoo.com>

Hi Mom,

Here are a few items to consider.

1. Did you contact the Memorial Life Insurance company to find out whether you can transfer the funeral contract to a buyer? If so, you can add the funeral contract to your sale and increase the price.
2. Both plots have to be sold at the same time. Hang and I were told that when we talked to Westminster Memorial Park in March. So, you cannot split out the cemetery contract in any way.
3. The funeral contract (with American Memorial Life Insurance, paying to Peek) is a separate thing from your contract with Westminster Memorial Park. When you talk to the life insurance company, it is about your funeral contract (paying Peek). When you talk to Westminster cemetery, it is about the two plots which includes: (a) 2 interment rights for the 2 plots; (b) 2 granite markers and installation; and (c) 2 concrete outer burial containers (OBC) and installation. You also paid for travel protections for two people, but those are not refundable and not transferrable.
4. You (or the buyer) will pay a \$500 transfer fee to Westminster Memorial Park. It's easier to include this in the sale price.
5. Westminster Memorial Park recognizes you (Thanh Huynh and Ho Cao) as being at 10151 Crosby. So if you try to get a sale price, you shouldn't use Crosby or other identifying info that they know about.
6. The sale price from the cemetery will generally be higher than yours (as a third party), because buyers can choose all the options they want instead of the options you chose, and the cemetery generally is easier to deal with than a private party. You should expect to sell a bit lower than what the cemetery is offering.

Huy

On Tue, Jun 4, 2024, 3:05 AM Thanh Huynh <thanhxhuynh2003@yahoo.com> wrote:

Could you help to list with a website with the price 18,000 for one plot pr 25000 for both with my phone number 510-7281557 and 5108813251 and jackie as contact name
Im the-mean time i will contact with Peek pretending to buy a similar plot to see if they can let me know market price ?

[Sent from Yahoo Mail for iPhone](#)

On Monday, June 3, 2024, 2:42 PM, Mark Cao <mark.cao@gmail.com> wrote:

Hi Mom,

Here is what I told you over the phone yesterday:

The cemetery listing has *not* been posted yet. Nobody has seen it yet, except for the people who run the website.

Any part of it can be edited at any time, including the price.

I think what you have is only worth \$22,000 in the third-party Marketplace. So that's what I proposed to be posted. But I said I could be wrong about that. And, again, nobody has seen the \$22,000 listing yet. Because it has not been posted to the public.

If I can help you in any way with this listing, just let me know, and I will provide you with the information you need. For now, I'm freezing the posting so the public won't see it.

Thanks,
Huy