

A creative electrical engineer with tech startup background. Passon for systematic organization development and cultural grow.

Helping businessess in product development sales and digital transformation (DX)

Conspire

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Linkedin ↗

Experience

Sales Development Representative (SDR)

Agora Legal Oy↗
October 2025 (ongoing)

Sales consulting with strict KPI requirements, prospecting, contacting and closing clients. Role also included developing information architecture and processess for resource management .

Cliets closed: flow-computing, wolt,

Electrical Test Engineer

Cozify Oy ↗
January 2022 - August 2025 (3 years, 8 months)
Former stake holder

Developed and deployed technology solutions.

Resources included IoT gateway, backend, web and mobile user interface.

End to end solutions selling. Collaborating with buyers. Interfacing with team, technological resources and customer needs, providing solutions and care.

Business Development

Cozify Oy ↗
January 2025 - August 2025 (8 months)

Developed a business strategy with the chairman of the board of directors by combining market research and customer insights.

Business Development

Cozify Oy ↗
January 2025 - August 2025 (8 months)

Skills

Sales
Prospecting
Cold Calling
Pitching
Support
Customer Management

Communication & Collaboration

Confident public speaker
Driving culture transformation
Simplifying technical into simple

Product Development
Design
Prototyping
Testing
Interating

Business Development
Creative Strategy Development
Model validation and testing
Roadmap for execution

Education

New Jersey City University
USA

Business Information Systems, B.S.
Bachelor of science

University of Applied Sciences
NORDIC

Master of Business Administration (MBA)
Digital transformation, RnD methods and leadership.

University of Applied Sciences
NORDIC

Electrical engineering, B.E.
Electronics engineer, marjor in power electronics. Expert in antenna technology, design and prototyping.

Recommendations:

“Great success”
Borat

Certifications:

Flight licence