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# Ryan McCurdy

## Software Developer

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## At A Glance...

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Detail-oriented software and web developer with a history in sales and marketing who is driven by solving complex problems. Seeking to use proven skills in Java, HTML, CSS, etc. (I know, Baha, it's weak. I'm a glutton for punishment, help me make it strong.)

## EXPERIENCE

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### **Renewal by Andersen, Middleburg Heights, OH – Concierge RSR**

October 2015 - April 2021

- Coordinated 50% of all window installation contracts' timelines.
- Developed new and existing SOP's to increase employee efficiency.
- Collaborated with customers and management teams to work through customer issues in timely and effective means.
- Managed on-site I.T. issues and lead the team through any video communications between branches and corporate.
- Managed myself and a team of 5-8 others directly.
- Monitored team members to ensure proper procedure.

- Recruit, train, and retain field agents
- Handled the organization and procurement of proper permissions from each city in company territory.
- Recruit, train, and retain 8+ field agents, issuing an average of 19.2 leads per week.
- Went door-to-door generating leads.
- Consistently trained new representatives.
- Efficiently participated in the core source of Renewal by Andersen marketing to maximize brand exposure in specific geographic areas.

## **Armorvue Home Exteriors, North Olmsted, OH – Design**

Consultant

April 2021 - September 2021

- Guided prospective customers through the decision-making process.
- Managed contracts, negotiated all aspects of sales to exceed customer expectations.
- Maintained connections with clients to ensure satisfaction and encourage repeat business.
- Managed my schedule accordingly to engage in-home with prospective customers at their convenience.

## **EDUCATION**

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### **W.C.C.I. - Certification**

An intense and comprehensive programming bootcamp.  
Graduation expected April 2022