

Alex Nikolaev

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EDUCATION

University of Chicago

Bachelor of Arts in Physics, Bachelor of Arts in Economics

Chicago, IL

Expected June 2025

• **GPA:** 3.50/4.00 | ACT Exam: 35/36

• **Relevant Coursework:** Mathematical Methods (Linear Algebra, Differential Equations, Quantum Mechanics), Physics (Classical Mechanics, Electromagnetism, Quantum Mechanics), Economics (Econometrics, Macro, Micro, Behavioral)

WORK EXPERIENCE

JotPsych

Chief of Staff Intern (Remote)

Cleveland, OH

June 2024-Present

- Tech startup using AI to record medical transcriptions in doctors' offices, addressing the pain point where 25% of patients feel unheard during office visits and 1/3 of physicians feel note-taking and charting detracts from quality patient interaction.
- Analyzing user data through Metabase to boost customer retention and monitor beta testing participant note activity.
- Writing Python scripts to parse through user feedback transcripts to create a live sales chatbot answering FAQs upfront.
- Building automated marketing logic flows through Klaviyo and supporting B2B marketing efforts through deck building.

FutureLabs Ventures

Venture Summer Analyst (Remote)

Singapore

June 2024-August 2024

- Serviced Southeast Asia eCommerce-enabler client through value chain mapping and consumer goods industry research.
- Used Pitchbook to source venture investors interested in Southeast Asia acquisitions to secure funding for current client.

Sidoxia Capital Management

Investments Analyst Intern

Newport Beach, CA

June 2023-January 2024

- Produced stock reports which contextualized company market share data, SEC financial statement filings, stock valuation data, and qualitative accounts on stock attractiveness and risks in order to recommend the stock as a buy or sell.
- Analysis directly led to deciding stock position status in Sidoxia's fund which holds a +11.1% annualized return.
- Contributed insightful financial perspectives regarding relevant market-driving events to Sidoxia's weekly newsletter.

Silver Alpine Capital

Private Equity Summer Analyst (Remote)

Los Angeles, CA

June 2023-August 2023

- Researched the HOA management industry, finding an untapped market among residential communities with <50 units.
- Made cold-calls to management firms in order to gain industry knowledge which isn't well-defined on the internet.
- Facilitated deal-making processes from the buy-side perspective by sourcing HOA management companies looking to sell.

Xccelerate

Business Development Intern (Remote)

Hong Kong, SAR

June 2022-August 2022

- Conducted online research to capture more potential client leads by building streamlined client course placement quizzes.
- Managed outreach seeking to form event and Job Board partnerships with representatives of like-minded tech companies.

LEADERSHIP & EXTRACURRICULAR EXPERIENCE

UChicago Pickleball Club

President

Chicago, IL

September 2023 - Present

- Managing weekly practices with 50+ student attendance and training our competitive team ahead of college tournaments.
- Delegating social media, fundraising, and finance board members to grow the club and partner with other collegiate clubs.

UChicago Phoenix Funds Finance Club

Club Member

Chicago, IL

October 2022-October 2023

- Actively participated in learning about principles of financial theory including FA, asset classes, and IB/PE principles.
- Developed and presented a mock DCF valuation on Southwest Airlines to the club, stating the airline should survive impending recession given its large cash reserves, strong brand presence, and minimizing of taking on unnecessary debt.

SKILLS & INTERESTS

Skills: Proficient in Microsoft Applications, Beginner-Intermediate in Python & R, conversational in Mandarin & French

Interests: Tennis, Pickleball, Golf, Cooking, Mahjong, Chess, Aerospace, Skiing