

EDUCATION

UNIVERSITY OF CHICAGO

B.A. in Economics

Chicago, IL
2018 - 2022

- SAT: 2350/2400 (Reading: 800, Math: 780, Writing: 770); SAT Math Level II: 800/800
- Honors: 2019 Eckhart Consulting x Bain Case Competition Finalist

WORK EXPERIENCE

MARS & CO. | *Associate Consultant* *Global Management Consultancy*

San Francisco, CA
Summer 2022 - End of 2022

- Engaged with C-level executives (ex-CEO, ex-CIO) of a \$440 million global business to collect key insights for a project benchmarking BiC customer service practices
- Created client presentations and unique conclusions utilizing information synthesized from primary and secondary research; presented to senior executives (CSO, VPs of customer service) of a Fortune 500 company valued at around \$83 billion; findings utilized by client in planning discussions for next fiscal year

FIVE9 | *Business Development Intern* *Global Leader in Cloud Contact Center Software*

San Ramon, California
Summer 2021

- Led data migration efforts for the launch of the new Five9 CX Marketplace; coordinated and strengthened relationships with software vendor, unified communication, and systems integrator partners to obtain content for integrated products
- Performed an inventory analysis of Zoom's product marketplace and presented findings to management of the BD team; findings and recommendations included into product development
- Spearheaded the shift to Seismic as a primary source to access partner content; conducted an inventory audit of existing Five9 partner content and coordinated with partners to obtain and approve missing material

TAIGER | *Strategic Consultant Intern* *RPA startup valued at \$110 million*

Central Region, Singapore
Summer 2020

- Performed a competitor analysis of major players in the RPA market; presented a final project to Taiger's C-suite and had insights incorporated as one of the main discussion points of Taiger's 2021 planning
- Led the rest of the interns in my cohort on a project to profile potential application usages of Taiger's product amongst governmental agencies in Singapore and Thailand; findings utilized by supervisor to engage in new potential contracts

LEADERSHIP ACTIVITIES

FOUNDATION VENTURES *Founder and Chairman*

San Ramon, CA
Fall 2016 – Summer 2018

- Created social media presences and performed marketing services for Papaya Grill; redesigned their in-house menu
- Created a monthly business newsletter on important business news and trends and promoted local Tri-Valley businesses
- Hosted a conference sponsored by SiliconVal.ly that included keynote speakers such as Charles Geshke, the co-founder of Adobe, and Jack Smith, the co-founder of Vongle

SKILLS AND INTERESTS

- **Technical Skills:** Java, SQL, Python, HTML/CSS, Node.js, JQuery, MongoDB, Bootstrap, Swift, Excel, Powerpoint
- **Interests:** Music, Running, Tennis, MMA, Cooking, Entrepreneurship