

Kyle Patrick Haefner

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WORK EXPERIENCE

Dearborn Capital Brokers

Downers Grove, IL

Commodity Trading Intern

June 2024 - Present

- Conducted market research and analysis to support trading decisions and identify emerging commodity market trends.
- Developed foundational skills in options trading, focusing on strategies to leverage market volatility effectively.
- Implemented risk management techniques to minimize potential trading losses and navigated the QST trading platform.
- Utilized quantitative and qualitative analysis methods to assist in the creation of trading models through excel.

S&W Trading LLC

Downers Grove, IL

Business Development Associate

June 2024 - Present

- Lead production of daily market insight emails, using advanced analytics to distill and communicate key financial data.
- Manage and execute targeted marketing campaigns, strategically allocating budgets for optimal reach and engagement.
- Drive client acquisition through detailed market analysis, significantly increasing brand visibility and customer base.
- Develop and implement customer satisfaction strategies, ensuring high retention rates and positive feedback loops.

Jets Pizza

Naperville, IL

Manager-in-Training

August 2020 - Present

- Developed leadership and operational skills, focusing on budget management and cost efficiencies.
- Enhanced customer satisfaction and service delivery, contributing to a 10% increase in profitability.
- Implemented financial reporting and inventory management systems to improve accuracy and efficiency.
- Fostered a team-oriented environment emphasizing efficiency and financial discipline, reducing overhead costs.

SkyBridge Resource Group

Naperville, IL

Client Accounting Support Rep.

November 2022 - June 2023

- Reviewed and processed 15+ client expense reports daily using Excel and Nitro PDF for efficient organization.
- Consistently managed high-paced communication via Outlook, Slack, and Teams, handling confidential documents.
- Analyzed and audited up to 30 expense reports and requisitions with precision and attention to detail daily.
- Managed customer relations across multiple accounts while seamlessly handling controller duties as needed.

VOLUNTEERING

Boy Scouts of America

Naperville, IL

Eagle Scout

December 2020

- Coordinated and led a team of volunteers, recruiting efforts and supervising activities to market and collect donations.
- Launched a marketing campaign with 600 flyers, significantly increasing campaign visibility and success.
- Achieved an impressive 33% donation rate by effectively engaging and securing contributions from homes targeted.
- Managed the process of collecting, cataloging, and subsequently donating 434 items to benefit the Humane Society.

ACTIVITIES

Investment Banking Team

Chicago, IL

Member - Analyst

June 2024 - Present

- Conducted financial analyses and company valuations using DCF and comparables to value public companies.
- Assisted in due diligence and financial analysis, facilitating critical assessments for key investment decisions.

Alpha Kappa Psi

Chicago, IL

Member - Financial Committee

November 2023 - Present

- Contributed strategic financial insights and budget management to conduct and organize a fraternity wide formal dance.
- Initiated, orchestrated, and executed successful fundraising events acquiring \$2100 within eight weeks.

Portfolio Management Team

Chicago, IL

Financial Analyst, Energy Sector

August 2023 - Present

- Performed thorough market research, employing basic financial analysis to formulate effective investing strategies
- Engaged in weekly team and sector meetings, actively reviewing and discussing macroeconomic trends.

EDUCATION

University of Illinois at Chicago

Expected Graduation: May 2025

College of Business Bachelor's of Science in Finance

GPA: 3.75 / 4.0

SKILLS & ACHIEVEMENTS

Technical Skills - QST, Bloomberg Terminal, StoneX, Microsoft Office, Bill.com, Quickbooks, Slack, Computer Repair

Interests - Derivative Trading, Personal Investing, Market Research, Weight-lifting, Cooking, Ice-bathing, Reading, Learning