

# MAX W. JEFFERSON

Nashville, TN | mjefferson@tulane.edu | 615-970-8040 | [Max Jefferson LinkedIn](#)

Master's graduate driven by optimizing efficiency through informed financial analysis. Skilled in research and quantitative analysis, project management and presentation, building sophisticated models, and enhancing senior leadership decision making. Team player and authentic collaborator. Relentless work ethic.

## SIGNATURE STRENGTHS

Market Research | Financial Analysis | Advanced Modeling | Data Analytics | Accounting  
Leadership | Project Management | Cross-functional Collaboration | Partnership | Training  
Conversational Spanish | Basic Russian

## TECHNOLOGY PROFICIENCY

R | SQL | Python | Structured Query Language | Jupyter Notebook | MS Access | GitHub | Streamlit | MongoDB |  
Microsoft Excel & Google Analytics Certified

## EDUCATION

**TULANE UNIVERSITY | A.B. Freeman School of Business | Dean's List, GPA 3.866/4.0** 05/2024

**Master of Business Analytics, Evie and Stacey Berger Fellowship**

*Advanced coursework: Business Statistics & Modeling with R, SQL Data Fundamentals & Business Intelligence, Advanced Modeling & Analytics, Web Analytics, Negotiations, Advanced Spreadsheet Modeling, Applied Machine Learning*

**Bachelor of Science in Management-Finance, Minor-Legal Studies | Dean's List, GPA 3.589/4.0** 05/2023

*Advanced coursework: Strategic Management, Business Integration, Fixed Income & Equity Securities, Advanced Financial Management, & Accounting*

**Member, Beta Gamma Sigma Honor Society | 2023**

**COPENHAGEN BUSINESS SCHOOL | Copenhagen, Denmark** 08/2022-12/2022

*Study Abroad-International Finance, Entrepreneurial Finance, Risk Management, & Behavioral Finance*

## INTERNSHIP EXPERIENCE

**RAYTHEON MISSILES & DEFENSE | Tewksbury, MA** 06/2022-08/2022

**Contracts Intern**

- Assisted 10+ legal professionals in drafting, interpreting, and managing contract proposals.
- Designed processes that automated and replaced outdated company practices.
- Presented weekly updates to senior leadership on project deliverables and improvements.

**VANDERBILT UNIVERSITY | Nashville, TN** 06/2021-08/2022

**Accelerator® Summer Business Immersion Certificate Program Participant**

- Accepted into program equipping students with business acumen, consultative experience, and career preparation.
- Developed marketing strategies, research, and industry analysis for start-up entering new nationwide segments.
- Proposed unique plan to board of directors for start-up to enter an untapped market.

## WORK EXPERIENCE

**TULANE UNIVERSITY | Nashville, TN** 08/2023-12/2023

**Marketing & Logistics Assistant**

- Coordinated events for large organizations and led weekly planning meetings to create and implement goals.
- Created budgeting and project spreadsheets that ensured efficient financial planning practices.

## VOLUNTEERISM & SERVICE

Reading Tutor, Stair Tutoring, New Orleans, LA | 2023

Committee Member & Volunteer, Gleason Gras ALS Annual Fundraiser | 2020

Mission Trip to Havana, Cuba-Delivered essentials to communities & taught English with a 12-member team | 2016