

# JOSEPH R. PETERS

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**Permanent Address:**  
58 Hoodridge Drive  
Pittsburgh, PA 15228

## EDUCATION

**Washington University in St. Louis, St. Louis, MO**

**Graduation: May 2026**

*Bachelor of Science in Business Administration*

- Majors: Finance and Accounting
- Cumulative GPA: 3.60/4.00, ACT: 33/36
- Honors: Academic All-Conference, Dean's List, Entrepreneurial Olin Cup Runner-Up
- Relevant Coursework: Capital Markets and Financial Management, Calculus I and II, Intermediate Financial Accounting Theory II, Managerial Statistics I and II, Microeconomics I and II, Macroeconomics, Individuals in a Managerial Environment, Management Communications, Endgame of Entrepreneurship

## EXPERIENCE

**Schneider Downs Corporate Finance, Pittsburgh, Pennsylvania**

**May 2024 – Present**

*Mergers and Acquisitions Summer Analyst*

- Food Distribution Company:
  - Developed full valuation and pitch book for ~\$20M EV food distribution company
- Contract Manufacturer:
  - Developed financial model and pitch book for ~\$30M EV metal component additive manufacturer with multiple entities and operations in the United States and Canada
- HVAC Distribution Company:
  - Assisted in ongoing deal execution of ~\$50M EV HVAC full-service wholesale HVAC distributor with multiple entities and operations in the United States
  - Developed IOI comparison model summarizing 12 offers from strategic and PE buyer
- Industrial Component Distributor:
  - Developed financial model and EBITDA calculation derived from monthly trial balances for an industrial bearings supplier
  - Assisted in preparation and development of Confidential Information Memorandum (CIM)

**Independent Valuation, Pittsburgh, Pennsylvania**

**July 2024**

- Conducted an independent valuation of ~\$300K EBITDA racket sports company.

**Two Men and a Truck Moving Company, Pittsburgh, Pennsylvania**

**June 2023 – August 2023**

*Mover*

- Collaborated with teams of 2-to-8, demonstrating a strong work ethic and frequently completing moves up to 13 hours

**The Farm to Table Company, Western Pennsylvania**

**June 2023 – August 2023**

*Manager*

- Provided marketing research by crafting a list of 700+ partnering local businesses by reaching out and conferring with business owners, and traveled frequently to pitch advertisement space in the Farm to Table Magazine to local farms

## LEADERSHIP & ACTIVITIES

**Washington University Varsity Football Team**

**August 2022 – Present**

*Tight End*

- Commit 30 hours each week to football, forming a disciplined and organizational approach, also developing time management skills and work ethic by maintaining a full academic course load

**Los Angeles Asset Management Trek**

**January 2024**

- Selected out of a large pool of applicants to attend a tour of LA's largest asset management firms including Goldman Sachs, PIMCO, Capital Group, TCW, Payden & Rygel, and more

## SKILLS, AWARDS & INTERESTS

- Technical Skills: Microsoft Office (Advanced), Bloomberg Terminal, Java (Basic), Intermediate German, Pitchbook
- Awards: Dean's List, Olin Entrepreneurial Cup Runner-Up, High Honor Roll (4 years), CCIW All-Academic Team, 2x All-Conference (High School Basketball and Football), National Honors Society
- Interests: Basketball, Poker, Rubik's Cubes, Chess (1600 ELO), Puzzles, Golf, Piano, Movies, Motorcycles