

Quentin Ho

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EDUCATION

University of Michigan

B.S. in Statistics, Double Minor in Data Science, Entrepreneurship

Ann Arbor, MI

Expected May 2025

- **GPA:** 3.7 / 4.0
- **Relevant Coursework:** Venture Capital, Introduction to Probability, Mathematics of Finance
- **Summer Exchange Program:** Yonsei University (2023)

WORK EXPERIENCE

Hudson Bend

Private Equity Senior Intern

Dallas, TX

May 2024 – Present

- Lead outreach effort for a search fund targeting a profitable U.S.-based lower middle market company; screen ~40 companies weekly against investment criteria, shortlist targets and liaise to set up introductory meeting
- Conduct in-depth research of select industries through review of the public domain and notes from meetings with management teams from potential targets; prepare note summarizing findings & recommendations
- Review materials shared by potential targets, and prepare list of questions for advancing diligence process

Renewable Advisors

Investment Banking Spring Analyst

New York, NY

Jan 2024 – May 2024

- Assisted the deal team in pitching for M&A and financing mandates for renewable energy firms and ESG projects; created marketing materials, analyzed clients' financial statements and performed comps valuations
- Utilized financial databases to analyze private companies and conduct company comparable and precedent transactions analyses; drafted market overview & valuation sections and created profiles of potential targets
- Conducted in-depth market research for 10+ companies in the Renewable Energy industry; analyzed the market size, assessed key business highlights, mapped out competitive landscape, and compiled relevant financials

United Communities

M&A Analyst

Chicago, IL

Jan 2024 – Mar 2024

- Sourced potential COOs for the company's executive team using Apollo.io, Hunter.io and Zoom Info
- Conducted industry research and evaluated the potential of RV market across geographies in the U.S.; consolidated a list of 50+ potential actionable RV assets, assessed exit opportunities and presented to firm
- Managed internal database and built lists of potential acquisition RV targets; conducted initial due diligence, sourced 75+ businesses in given sub-verticals, and contacted business owners and CEOs for introduction

LEADERSHIP EXPERIENCE

China Entrepreneurship Network

VP of Finance

Ann Arbor, MI

Aug 2022 – Present

- Outreached 30+ venture capital investors, startup entrepreneurs and Big Tech executives to be guest speakers & panelists for the annual CEN Case Competition, and attracted 500+ attendances in the 2-day event
- Brainstormed the conference's theme and discussion topics, and contributed on social media promotion; led negotiation partnership opportunities with local businesses and fundraised \$5,000 in sponsorships for events

UMich Dream Corporation

VP of Public Relations

Ann Arbor, MI

Aug 2022 – Present

- Spearheaded the planning and execution of Chinese cultural celebration events for University of Michigan students; hosted three cultural events for Chinese holidays spanning throughout the city for 100+ participants
- Developed a volunteer summer teaching program for orphanages and rural children in China; coordinated with 30+ volunteers, created a new educational curriculum, and oversaw logistics with students and mentees

LifeLine Global Consulting

Management Consultant

Detroit, MI

Sep 2023 – Dec 2023

- Spearheaded development of marketing strategy based on analysis of market reports and industry best practices
- Conducted in-depth market research to source 1,000 entrepreneurs via various marketing channels; led 5+ customer calls to understand best practices for reach out, and presented findings & recommendations to client

SKILLS, ACTIVITIES & INTERESTS

Skills: Fluent in English, Cantonese, and Mandarin, Elementary Korean, C++, Python, Java, R, SQL

Interests: Traveling, Camping, Singing, Work-out, Piano, Event Organizing, Baking, Extreme Sports