Geofrey Chukwuweike Mordi

Front End Development





Career summary

Highly skilled professional with extensive expertise in call centre software operation, telesales software usage, and resilience to rejection. Demonstrates exceptional data entry speed and salesmanship tactics, coupled with proficiency in online chat handling and user experience principles. Adept in JavaScript fluency, site testing techniques, command line usage, API integration capability including REST APIs, and web UI design. Experienced in version control, user interface design, coding standards compliance, code reviewing practices, and responsive design creation. Possesses advanced technical understanding and creative problem-solving abilities. Excellent communication skills enhance client engagement and collaborative coding efforts. Proficient in technical documentation writing and web performance optimisation techniques. Mastery of HTML5 and CSS3 ensures high-quality web development outcomes.

Lively and eager Telemarketer with passion for sales and prospecting. Regularly exceeds sales quotes by establishing bond between company and customer. Great negotiation and customer service skills.

High-energy Telemar eter with 8 years of experience in call centre environment. Experienced with handling inbound and outbourd calls. Always prome This is a preview quality, professionalism and integrity.

This is a preview that shows how your CV looks in a downloadable PDF version that you can print. Upgrade your account to remove this box.

Personal information

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NO 3 Odhesa Orowo Eric Street, Rohobot City Junction, Asaba, Delta State

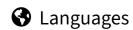
320211

Asaba

28years

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Eirchivenergy Consult ltd

Sep.2021 - Present

Nigeria Telemarketer

- Gathered market data from telephonic interactions for business strategy insights.
- Scheduled callbacks as needed to secure prospective deals.
- Promoted company products to generate interests amongst potential clients.
- Handled objections tactfully to maintain positive relationships.
- Worked collaboratively in team projects, contributed positively towards achieving common goals.
- Identified potential leads by assessing customer requirements.
- Initiated customer interaction through outbound calls for product awareness.

Eze Sales Marketing | Asaba, Delta State Nigeria | Apr. 2017 - Jan. 2021 Telemarketing

- Worked collaboratively in team projects, contributed positively towards achieving common goals.
- Facilitated smooth transactions with accurate record keeping.

ENGLISH - GOOD



HTML - 5

CSS - 5

JAVASCRIPT - 4

VS CODE - 5

GITHUB & GITHUB DESKTOP

- 3

AUDITING - 3

EXCEL - 3

DATA MANAGEMENT - 4

REACT - 2

- Documented all calls with detailed notes for future reference.
- Addressed customer queries promptly, solved issues effectively.
- Scheduled callbacks as needed to secure prospective deals.
- Initiated customer interaction through outbound calls for product awareness.
- Managed call list, prioritised high-interest prospects.
- Adapted communication style according to the client's preference for better understanding.
- Followed legal guidelines during telemarketing operations, ensured ethical practices.
- Increased sales conversions with effective communication skills.
- Established rapport with customers through friendly and professional conversation.
- Promoted company products to generate interests amongst potential clients.
- Handled objections tactfully to maintain positive relationships.
- Provided excellent customer service to ensure client satisfaction.

PWAN

September 2020 - Present

Real Estate Consultant

- Presented purchase offers to sellers for negotiation and acceptance consideration.
- Coordinated open houses which led to increased visibility of listed properties.
- Handled administrative tasks such as answering calls and emails which improved customer service delivery.
- Conducted property viewings for potential buyers to facilitate sales.
- Achieved customer satisfaction by providing excellent property advice.
- Evaluated mortgage options for clients, helping them secure the best financing terms.
- Resolved disputes between landlords and tenants, fostering harmonious living arrangements.

Educations

West End Mixed Secondary School Sep.2007 - Dec.2013

Science

Delta Polytechnic Ozoro, Delta State Sep. 2013 - Dec. 2015

Civil Engineering, National Diploma

FreeCode Camp | Asaba Delta Jan.2024 - Jan 2024 - Present

Web developer, FrontEnd Developer



Available on request

Hobbies and interest

- Gaming
- Music
- Programming
- Auditing
- Football