C This extract is from a presentation about company results. The presenter is talking about the four graphs below. Fill in the gaps using words from the box.
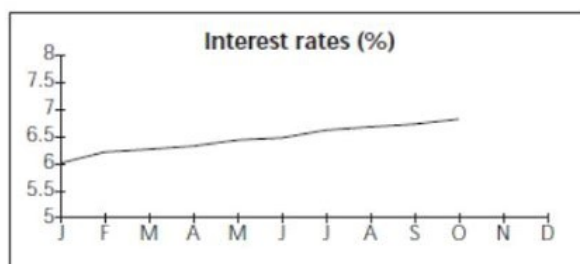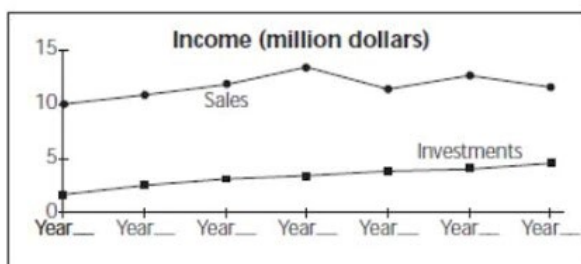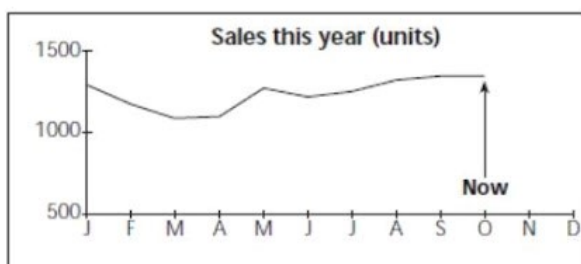
spite	improvement	figures	considerable	leveled	recover
reach	due	beginning	rising	over	stable	steadily	relation

Earlier this year our sales (1) __figures__ were not looking good. Sales had fallen to 1100 units, and at the (2) __beginning__ of March we appointed a new Marketing Director. During April sales began to (3) __recover__ , although they fell back again in May, probably as a result of seasonal factors. In July and August there was a (4) __considerable__ __improvement__ , but in the last few months the growth in sales has (5) __leveled__ off and we probably won't (6) __reach__ our target of 1600 units by the end of the year.

Our market share remains (7) __stable__ at about 12% in (8) __spite__ of very aggressive discounting by our main competitor.

Income from company investments is (9) __steadily__ __rising__ at the moment, while our income from sales has, unfortunately, been rather flat over recent years.

In (10) __relation__ to the economic context in which we operate, the outlook remains uncertain. This is largely (11) __due__ to changes in interest rates, which have been going up gradually (12) __over__ the last few months.

Sales this year (units)

1500
1000
500
J F M A M J J A S O N D
Now

Market share (%)

20
10
0
1 Qtr 2 Qtr 3 Qtr 4 Qtr 1 Qtr 2 Qtr 3 Qtr 4 Qtr
←last year→ ←this year→

Income (million dollars)

15
10 Sales
5 Investments
0
Year__ Year__ Year__ Year__ Year__ Year__ Year__

Interest rates (%)

8
7.5
7
6.5
6
5.5
5
J F M A M J J A S O N D

1.- Complete the gaps with expressions from the box.

2.- Underline those sentences that make interpretations or predictions of the data.