

# ReCell Project

# Post-Grad Program in Data Science and Business Analytics

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- Business Problem Overview and Solution Approach
- EDA Results
- Data Preprocessing
- Model Performance Summary
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### **Executive Summary**



- The model can explain 84% of the variation in data and within 4.5% of the used devices price on the test data, which is exceptionally good
  - Hence, we can conclude that the model is good for prediction and interpretation
- If the main\_camera\_mp raises by one unit, then the normalized used device price increases by 0.0210, all other variables held constant
- If the selfie\_camera\_mp raises by one unit, then the normalized used device price increases by 0.0138, all other variables held constant
  - O The company ReCell can buy higher megapixel cameras (selfie and main) to resell the used product at a higher price
- If the ram raises by one unit, then the normalized used device price increases by 0.0207, all other variables held constant
  - O The company ReCell can buy more used products with higher ram to resell it at a higher price
- If the weight raises by one unit, then the normalized used device price increases by 0.0017, all other variables held constant
  - O Buying phones with higher weight can increase the resell value of the phone
- If the normalized\_new\_price raises by one unit, then the normalized used device price increases by 0.4415, all other variables held constant
- According to the results from bivariate analysis, devices that use 4G or 5G network have higher normalized used prices; therefore the company ReCell can buy devices that are only 4G or 5G to earn higher profits

### **Business Problem Overview and Solution Approach**



- Business Problem
  - ReCell wants to hire a data scientist that can build a linear regression model to predict the price of a used phone/tablet and identify factors that significantly influence it
- The solution approach / methodology
  - The solution to the business problem is to first discover a relationship between the normalized used device price and the other variables in the dataset through exploratory data analysis
  - Second, preprocess the data before building the linear regression model
  - Test all 5 assumptions for linear regression modelling
  - Lastly build a model that has an exceptionally good fit and is not overfitting nor underfitting based on the comparison between the training and testing data



- Univariate Analysis
  - Variable Normalized Used Price
    - According to Figure 1, the distribution for normalized used price is skewed to the left
    - The mean and median for the **normalized used price** is respectively 4.36 Euros and 4.41 Euros
    - Outliers exist on both sides of the Boxplot
  - Variable Normalized New Price
    - According to Figure 2, the distribution for normalized new price appears evenly distributed
    - The mean and median for the normalized new price is respectively 5.23 Euros and 5.25 Euros
    - Outliers exist on both sides of the Boxplot

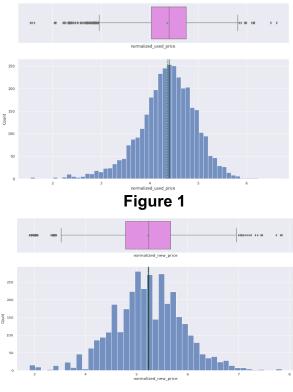


Figure 2



- Univariate Analysis
  - Variable Screen Size
    - According to **Figure 3**, the distribution for **screen size** is skewed to the right
    - The mean and median for the **screen size** is respectively 13.71cm and 12.83 cm
    - Outliers exist on both sides of the Boxplot
  - Variable Main Camera MP
    - According to Figure 4, the distribution for main camera mp is heavily skewed to the right
    - The mean and median for **main camera mp** is respectively 9.46 mp and 8.00 mp
    - Outliers exist beyond the max value of the boxplot

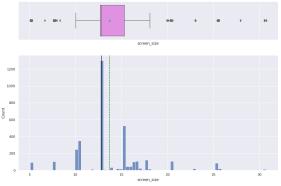


Figure 3

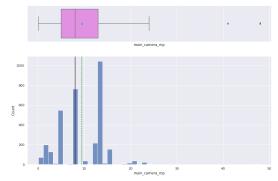


Figure 4



- Univariate Analysis
  - Variable Selfie Camera MP
    - According to Figure 5, the distribution for Selfie
       Camera MP is heavily skewed to the right
    - The mean and median for the Selfie Camera MP is respectively 6.55 mp and 5 mp
    - Outliers exist beyond the max value of the boxplot
  - Variable Internal Memory
    - According to Figure 6, the distribution for Internal Memory is heavily skewed to the right
    - The mean and median for **Internal memory** is respectively 54.57 GB and 32 GB
    - Outliers exist beyond the max value of the boxplot

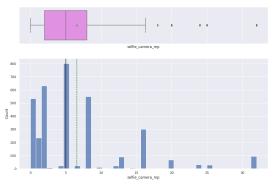


Figure 5

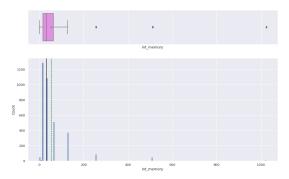
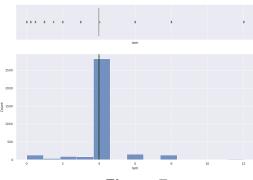


Figure 6



- Univariate Analysis
  - Variable Ram
    - According to Figure 7, the distribution for Ram is unevenly distributed; A boxplot was not formed
    - The mean and median for the Ram is respectively
       4.04 GB and 4 GB
  - Variable Weight
    - According to Figure 8, the distribution for Weight is heavily skewed to the right
    - The mean and median for Weight is respectively 182.75 g and 160 g
    - Outliers exist beyond the max value of the boxplot





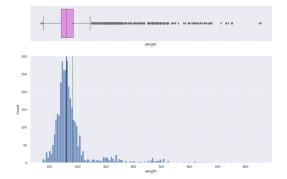


Figure 8



- Univariate Analysis
  - Variable **Battery** 
    - According to Figure 9, the distribution for Battery is heavily skewed to the right
    - The mean and median for the **Battery** is respectively 3133.40 mAh and 3000 mAh
    - Outliers exist beyond the max value of the boxplot
  - Variable Days Used
    - According to Figure 10, the distribution for Days
       Used is skewed to the left
    - The mean and median for **Days Used** is respectively 674.87 and 690.50
    - Outliers do not exist for this variable

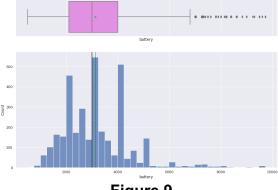


Figure 9

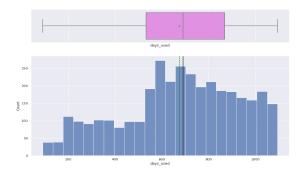
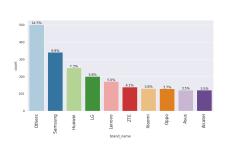


Figure 10



- Univariate Analysis
  - Variable Brand Name
    - According to **Figure 11**, the top 3 brands in the data set (in terms of count) are **Others** (14.5%), **Samsung** (9.9%), and **Huawei** (7.3%).
  - Variable OS
    - According to Figure 12, most of the phones/tablets in the dataset run on the Android OS (3214)
    - iOS phones/tablets have the lowest count (36) in the data set
  - Variable **4G** 
    - According to Figure 13, there are more than twice as much 4G phones/tablets (2335) than non-4G phones/tablets (1119)
  - Variable **5G** 
    - According to **Figure 14**, 3302 phones/tablets are not run on **5G**
    - 152 phones/tablets are run on 5G



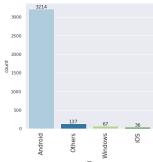
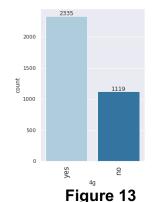
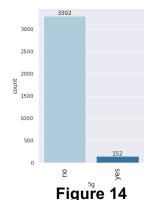


Figure 11

Figure 12





Link to Appendix slide on data background check



- Univariate Analysis
  - Variable Release Year
    - According to **Figure 15**, the top 3 amount of phones/tablets in the data set were released in 2014 (642), 2013 (570), and 2015 (515)
    - The least amount of phones in the dataset were released in 2020 (277).

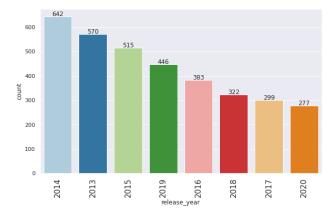


Figure 15



- Bivariate Analysis
  - Heat Map
    - According to Figure 16, 'Selfie camera mp',
       'Screen\_size', and 'Battery' are moderately positively
       correlated with 'normalized\_used\_price' 0.61
       correlation
    - 'Main\_camera\_mp' is moderately positively correlated with 'normalized\_used\_price' – 0.59
    - 'Normalized\_used\_price' and 'normalized\_new\_price' are highly positively correlated with each other – 0.83
  - Release year vs Normalized Used Price Figure 17
    - A strong positive correlation exists between release year and normalized used price from 2013-2018
      - Used phone prices increase with the newer years
    - After 2018, there was a weaker positive correlation(2019- 2020 – no correlation existed) between release year and normalized used price

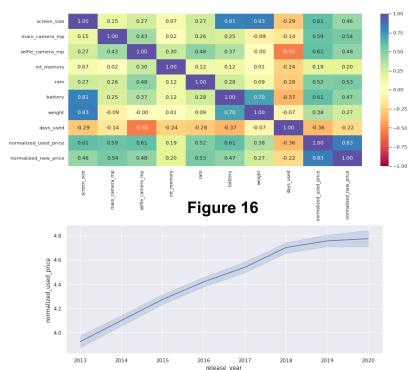
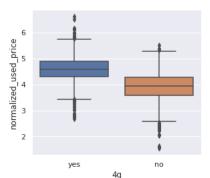


Figure 17



- Bivariate Analysis
  - 4G vs Normalized Used Price Figure 18
    - According to the Boxplot, normalized used tablets/phones prices are higher for tablets/phones that use 4G network (~4.5 euros) vs non-4G network (~4 euros)

- 5G vs Normalized Used Price Figure 19
  - According to the Boxplot, normalized used tablets/phones prices are higher for tablets/phones that use 5G network (~5.2 euros) vs non-5G network (~4.5 euros)





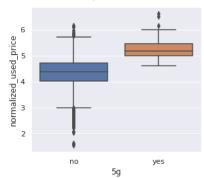


Figure 19



- Duplicate value check
- Missing value treatment
- Outlier check (treatment if needed)
- Feature engineering
- Data preparation for modeling



- Duplicate value check
  - No duplicate values exist in the dataset
- Missing Value Treatment
  - Used the code below to check for missing values in the dataset across all columns; Missing value is showing below per column:



- Missing Value Treatment
  - After 3 rounds of imputing the missing values with the column medians grouped by 'brand\_name' and
     'release\_year', by 'brand\_name', and no grouping, no missing values appeared for each column after round 3

#### Round 1



#### Round 2



#### Round 3



#### Outlier Check

- Outliers exist for most of the variables except 'release\_year' and 'days\_used'
- However, they will not be treated as they are proper values

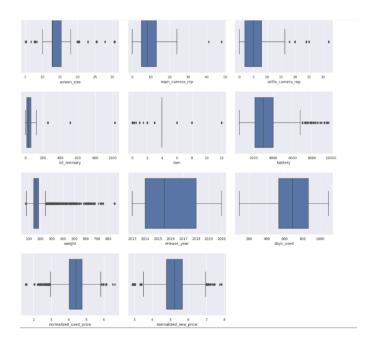


Figure 20



- Feature Engineering
  - 'years\_since\_release' column was created from the 'release\_year' column
  - 'Release\_year' was then subsequently removed
  - In Figure 21, is a statistical summary of the new column, 'years\_since\_release':
    - Number of years since release varies from 1-8.
    - Mean is 5 years

```
3454.000000
count
            5.034742
mean
std
            2.298455
min
            1.000000
25%
            3.000000
50%
            5.500000
75%
            7.000000
max
            8.000000
Name: years since release, dtype: float64
```



- Data Preparation for Modeling
  - Purpose is to predict the normalized price of used devices
  - Defined the dependent and independent variables in Figure 22
    - y (dependent variable) = 'normalized used price' values
    - X (independent variable) = all the predictor variables that are not 'normalized used price'
  - Added the intercept to the data in Figure 23
  - Encoded categorical features of the dataset in Figure 24
    - Dummy values were created for the categorical variables, 'brand\_name', 'os,' '4g', and '5g' before building the model

#### Figure 22

```
## Complete the code to define the dependent and independent variables
X = dfl.drop('normalized_used_price',axis=1)
y = dfl['normalized_used_price']

print(X.head())
print(y.head())
```

#### Figure 23

```
# let's add the intercept to data
X = sm.add_constant(X)
```



- Data Preparation for Modeling
  - Splitting the data between test and train data to evaluate the model built on the train data in Figure 25
    - Data was split in 70:30 ratio for train to test data

```
# splitting the data in 70:30 ratio for train to test data

x_train, x_test, y_train, y_test = train_test_split(X, y, test_size=0.30, random_state=1)
) ## Complete the code to split the data into train and test in specified ratio

print("Number of rows in train data =", x_train.shape[0])

print("Number of rows in test data = ", x_test.shape[0])

Number of rows in test data = 2117

Number of rows in test data = 1217
```



- Overview of ML model and its parameters
- Summary of most important factors used by the ML model for prediction
- Summary of key performance metrics for training and test data in tabular format for comparison



# Overview of ML model (final) and its parameters,Figure 26

- The Adjusted R<sup>2</sup> is 0.838, which is an exceptionally good model
  - The Adjusted R<sup>2</sup> values generally range from 0 to 1, where a higher value suggests a better fit, considering certain conditions are met
- The constant coefficient, also known as the Y-intercept, is
   1.50
  - To further explain, if the coefficients for the predictor variables are 0, then the output would be the constant coefficient
- The coefficients of the predictor variables (14 total) is highlighted in Figure 26
  - For example, if the coefficient for 'main\_camera\_mp' increases by 1 unit and all other coefficients are constant, then the y (output) would change by 0.02
- All features have a p-value of less than 0.5, which is why they were kept in the model

#### Figure 26

			on Results			
Dep. Variable:	normalized_use	d_price	R-squared:		0.8	39
Model:		OLS	Adj. R-square	d:	0.838 895.7 0.00 80.645 -131.3 -44.44	
Method:			F-statistic:			
Date:			Prob (F-stati			
Time:	0		Log-Likelihoo	d:		
No. Observations: Df Residuals:			AIC: BIC:			
Df Model:		14				
Covariance Type:						
	coef	std err	t	P>   t	[0.025	0.975]
const			30.955			
main camera mp	0.0210	0.001	14.714	0.000	0.018	0.024
selfie camera mp	0.0138	0.001	12.858	0.000	0.012	0.016
ram	0.0207		4.151			
weight	0.0017		27.672			
normalized_new_price	0.4415		39.337			
years_since_release	-0.0292	0.003	-8.589			
brand_name_Karbonn	0.1156	0.055	2.111	0.035	0.008	0.223
brand_name_Samsung	-0.0374	0.016	-2.270	0.023	-0.070	-0.005
brand_name_Sony	-0.0670	0.030	-2.197	0.028	-0.127	-0.007
brand_name_Xiaomi		0.026	3.114		0.030	0.130
os_Others	-0.1276	0.027	-4.667	0.000	-0.181	
os_iOS	-0.0900		-1.994		-0.179	-0.002
4g_yes			3.326			
5g_yes		0.031			-0.127	-0.007
Omnibus:			rbin-Watson:		1.902	
Prob(Omnibus):	0	.000 Ja	rque-Bera (JB)	:	483.879	
Skew:		.658 Pro			8.45e-106	
Kurtosis:			nd. No.		2.39e+03	

#### Notes:

- [1] Standard Errors assume that the covariance matrix of the errors is correctly specified.
- [2] The condition number is large, 2.39e+03. This might indicate that there are strong multicollinearity or other numerical problems.



- Summary of most important factors used by the ML model for prediction, Figure 26
  - The equation for the ML model would be:
    - 'normalized\_used\_price' = 1.5 +
       0.0210('main\_camera\_mp') +
       0.0138('selfie\_camera\_mp')+0.0207('ram')+0.0017
       ('weight')+0.4415('normalized\_new\_price') 0.0292('years\_since\_release')+0.1156('brand\_name\_Karbonn)-0.0374('brand\_name\_Samsung') 0.0670('brand\_name\_Sony')+0.0801('brand\_name\_Xiaomi')-0.1276('os\_Others') 0.0900('os\_iOS')+0.0502('4g\_yes') 0.0673('5g\_yes')
    - The above features are the most important factors used by the ML model for prediction

#### Figure 26

Dep. Variable:	normalized_use	d_price	R-squared:		0.839 0.838 895.7 0.00 80.645 -131.3					
Model:			Adj. R-square	d:						
Method:			F-statistic:							
Date:			Prob (F-stati							
Pime:	0		Log-Likelihoo	d:						
No. Observations:		2417	AIC:							
Df Residuals:		2402	BIC:		-44.	-44.44				
Of Model:		14								
Covariance Type:		nrobust								
	coef	std err	t	P>   t	[0.025	0.975]				
const			30.955							
main camera mp	0.0210	0.001	14.714	0.000	0.018	0.024				
selfie_camera_mp	0.0138	0.001	12.858	0.000	0.012	0.016				
am			4.151							
eight:	0.0017	6e-05	27.672	0.000	0.002	0.002				
ormalized_new_price		0.011	39.337	0.000	0.419					
vears_since_release			-8.589							
rand_name_Karbonn	0.1156	0.055	2.111	0.035	0.008	0.223				
orand_name_Samsung		0.016	-2.270	0.023	-0.070	-0.005				
orand_name_Sony		0.030		0.028	-0.127	-0.007				
rand_name_Xiaomi			3.114							
s_Others			-4.667							
s_ios			-1.994							
lg_yes			3.326							
g_yes			-2.194			-0.007				
mnibus:			rbin-Watson:		1.902					
Prob(Omnibus):			rque-Bera (JB)	:						
Skew: Curtosis:		.658 Pro	ob(JB):		8.45e-106 2.39e+03					

#### Notes:

- [1] Standard Errors assume that the covariance matrix of the errors is correctly specified.
- [2] The condition number is large, 2.39e+03. This might indicate that there are strong multicollinearity or other numerical problems.



- Summary of key performance metrics for training and test data in tabular format in Figure 27
  - As a result, the adjusted R<sup>2</sup> (for the training data) is 0.84 (able to explain 84% of the variation in data), therefore the model is not underfitting
  - The train and test RMSE and MAE are low and comparable, so the model is not overfitting either
  - MAE suggests that the model can predict used phone prices within a mean error of 0.18 on the test data
  - MAPE (Mean Absolute Percentage Error) of 4.5 on the test data means that we can predict within 4.5% of the used phone prices
  - As mentioned previously, the model is neither underfitting nor overfitting since the adjusted Rsquared values for Training and Test performance are within 5% of each other

#### Figure 27





# **APPENDIX**

### **Data Background and Contents**



- The data set consists of information about the attributes of used/refurbished phones and tablets
  - There are 3454 rows of cell phones/tablets and 15 columns
    - The columns consist of :



'days used'

'normalized\_used\_price' 'normalized new price'

#### First 5 rows of the dataset

b	and_name	os	screen_size	4g	5g	main_camera_mp	selfie_camera_mp	int_memory	ram	battery	weight	release_year	days_used	normalized_used_price	normalized_new_price	0
0	Honor	Android	14.50	yes	no	13.0	5.0	64.0	3.0	3020.0	146.0	2020	127	4.307572	4.715100	
1	Honor	Android	17.30	yes	yes	13.0	16.0	128.0	8.0	4300.0	213.0	2020	325	5.162097	5.519018	
2	Honor	Android	16.69	yes	yes	13.0	8.0	128.0	8.0	4200.0	213.0	2020	162	5.111084	5.884631	
3	Honor	Android	25.50	yes	yes	13.0	8.0	64.0	6.0	7250.0	480.0	2020	345	5.135387	5.630961	
4	Honor	Android	15.32	yes	no	13.0	8.0	64.0	3.0	5000.0	185.0	2020	293	4.389995	4.947837	

### **Data Background and Contents**



- No duplicate values exist in the data
- Missing values do exist.
  - Under the **5g** column, there are 179 missing values
  - Under the main camera mp, there are 2 missing values
  - Under the **selfie\_camera\_mp**, there are 4 missing values
  - Under the int\_memory column, there are 4 missing values
  - Under the **ram** column, there are 6 missing values
  - Under the **battery** column, there are 7 missing values
- In regards to the types of variables in the data set, there are 9 float types, 2 integer types, and 4 object types
- Statistical summary of the numerical values:
  - The range for the normalized used price (the target variable) is from 1.54 6.62 Euros
    - The mean and median for the normalized used price is respectively 4.36 and 4.41 Euros
  - The range for the normalized new price is 2.90 7.85 Euros
    - The mean and median for the normalized new price is respectively 5.23 and 5.25 Euros
  - The release year for the phones/tablets varies from 2013-2020
  - The phones/tablets weight varies from 69-855 grams
  - The battery varies from 900 9720 mAh

### **Data Background and Contents**

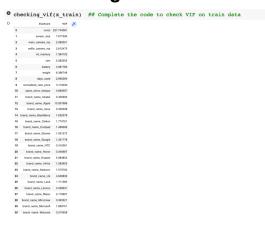


- Statistical summary of the numerical values
  - The ram of the phones/tablets varies from 0.20 12 GB
  - The internal memory of the phones/tablets varies from 0.01 1024 GB
  - Resolution of the front camera of the phones/tablets varies from 0 32 MP
  - Resolution of the rear camera of the phones/tablets varies from 0.08 48 MP
  - The screen size of the phones/tablets varies from 5.08 30.71 CM



- Tests conducted for checking model assumptions and the results obtained
  - Test for Multicollinearity
    - 48 features were utilized to test for multicollinearity
    - The dummy variables were excluded
    - 'Screen\_size' and 'weight' were the two columns that had VIFs >5 according to Figure 28
      - If VIF is greater than 5 for a predictor variable, then that variable should be dropped
    - To remove multicollinearity
      - each column that has VIF>5 is dropped one by one,
      - look at the adjusted R<sup>2</sup> and RMSE (in Figure 29) to discover the variable making the least change in adjusted R<sup>2</sup> after being dropped

#### Figure 28







- Please mention the tests conducted for checking model assumptions and the results obtained
  - Test for Multicollinearity
    - To remove multicollinearity
      - 'Screen size' was dropped since its adjusted R<sup>2</sup> changed the least
    - After removing 'Screen size' and checking the VIF for the new training set, all predictor variables had VIF<5:





- Please mention the tests conducted for checking model assumptions and the results obtained
  - Dropping p-values (not a part of the 5 assumptions for linear regression)
    - Predictor variables that had a p-value >0.05 were dropped as they did not significantly have an impact on the target variable
    - After dropping the p-values, the OLS model was run again and the results are to the right
    - As you can see, the p-values were all below
       0.05 in the Regression results

#### Figure 30

	0LS	Kegressi	on Results			==		
Dep. Variable: r	ormalized_use	d_price	R-squared:		0.839			
Model:		OLS	Adj. R-squared	i:	0.838			
Method:	Least	Squares	F-statistic:		895	.7		
Date:	Sun, 25 S	ep 2022	Prob (F-statis	stic):	0.	00		
Time:	0	6:30:04	Log-Likelihood	1:	80.645			
No. Observations:		2417	AIC:		-131.3			
Df Residuals:		2402	BIC:		-44.	-44.44		
Df Model:		14						
Covariance Type:	no	nrobust						
		std err	t		[0.025	0.975		
const			30.955		1.405	1.5		
main camera mp	0.0210	0.001	14.714	0.000	0.018	0.0		
selfie_camera_mp	0.0138	0.001	12.858	0.000	0.012	0.0		
ram	0.0207	0.005	4.151	0.000	0.011	0.0		
weight	0.0017	6e-05	27.672	0.000	0.002	0.0		
normalized new price	0.4415	0.011	39.337	0.000	0.419	0.4		
years since release	-0.0292			0.000	-0.036	-0.0		
brand name Karbonn	0.1156	0.055	2.111	0.035	0.008	0.2		
brand_name_Samsung	-0.0374			0.023	-0.070	-0.0		
brand name Sony	-0.0670	0.030	-2.197	0.028	-0.127	-0.0		
brand name Xiaomi	0.0801	0.026	3.114	0.002	0.030	0.1		
os_Others	-0.1276	0.027	-4.667	0.000	-0.181	-0.0		
os iOS	-0.0900	0.045	-1.994	0.046	-0.179	-0.0		
4g yes	0.0502	0.015	3.326	0.001	0.021	0.0		
5g_yes	-0.0673	0.031	-2.194	0.028	-0.127	-0.0		
Omnibus:	246	.183 Du	rbin-Watson:		1.902			
Prob(Omnibus):	0	.000 Ja	rque-Bera (JB):	:	483.879			
Skew:	-0	.658 Pr	ob(JB):		8.45e-106			
Kurtosis:	4	.753 Co	nd. No.		2.39e+03			

#### Notes:

- [1] Standard Errors assume that the covariance matrix of the errors is correctly specified.
- [2] The condition number is large, 2.39e+03. This might indicate that there are strong multicollinearity or other numerical problems.



- Please mention the tests conducted for checking model assumptions and the results obtained
  - Test for Linearity and Independence
    - Since no pattern exists in Figure 31
       (Fitted Values vs Residuals graph), the
       model is linear and the residuals are
       independent
    - Otherwise, if a pattern was discovered, the model would be non-linear and residuals dependent

Fitted vs Residual plot

1.0

0.5

Serior -0.5

-1.0

-1.5

3.0

3.5

4.0

4.5

5.0

5.5

6.0

Fitted Values



 Please mention the tests conducted for checking model assumptions and the results obtained

#### Test for Normality

- Based on the results from the distribution of residuals (Figure 32), the data resembles a normally distributed curve
- The Q-Q plot of residuals in Figure 33 suggests that the residuals mostly follow a straight line except for the tails
- Based on the results from the Shapiro Wilk's test (Figure 34), the residuals are not normal since the p value is less than 0.05. In strict terms, the residual values are not normal but they are close to a normal distribution.
   Therefore, the assumption is satisfied.

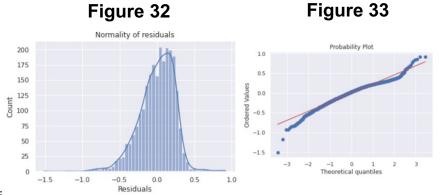


Figure 34

stats.shapiro(df\_pred['Residuals']) #

ShapiroResult(statistic=0.9676972031593323, pvalue=6.995328206686811e-23)



- Please mention the tests conducted for checking model assumptions and the results obtained
  - Test for homoscedasticity
    - Goldfeldquandt test was used to test for homoscedasticity in Figure 35
    - Since the p-value is greater than 0.05, the residuals are homoscedastic

```
import statsmodels.stats.api as sms
from statsmodels.compat import lzip

name = ["F statistic", "p-value"]
test = sms.het_goldfeldquandt(df_pred["Residuals"], x_train3)
lzip(name, test)

[('F statistic', 1.008750419910676), ('p-value', 0.4401970650667301)]
```



**Happy Learning!** 

